# Deloitte. Connect with

insights and solutions Deloitte Actuarial & Insurance Services

We provide sound actuarial solutions to suit your organisation's unique requirements.

Working across the financial services and insurance industries, Deloitte's Actuarial and Insurance Services team in New Zealand bring a fresh approach to providing actuarial insights which are backed by significant industry experience and sound technical expertise.

Our diverse team are based in Auckland and Wellington and are made up of experienced actuarial leaders, supported by senior consultants, analysts and graduates. We can draw on insights and trends from across our Global Firm, meaning we have the breadth and depth of skills and wider experience to provide any solution your business may be looking for.

Whether meeting an urgent resourcing need, supporting or reviewing key financial or organisational processes, or providing thought leadership to achieve strategic outcomes, we can tailor specific solutions and work in ways to suit your needs. Our goal is to always make an impact that matters and to work closely with clients to transfer relevant skills and knowledge of our solutions.

# How we can help?



#### Appointed Actuary (AA) role / support

We have extensive experience in carrying out the role of Appointed Actuary for insurance companies, and/or supporting the AA in their delivery.



#### Actuarial advice framework

We provide clear responsibility of where actuarial advice is needed, we advocate for an actuarial advice framework to be adopted and can help with drafting as necessary.



#### **Actuarial valuation**

We offer tailored valuation modelling solutions, including custom-made models designed specifically for small book valuations.



#### **Assumption review**

We can provide work on an end-to-end solution to set and test assumptions, including scenario testing to provide an overview of potential financial impact.



#### **Financial transformation**

We offer post-IFRS17 implementation reporting, modelling and process improvement to ensure compliance with reporting requirements.



#### Data analytics & Generative AI

We offer comprehensive data analytics and Gen Al services, including predictive modelling, data visualisation, and risk analysis. Tailored to empower data-driven decision-making, our solutions optimize organizational efficiency, driving innovation and strategic success.



#### Environmental, Social and Governance (ESG)

We offer expertise in developing ESG reporting markers and specific targets to ensure your organisation aligns with responsible business practices.



#### Independent advice for board & senior management

Advice tailored to your unique circumstances, your business mix and operating environment, working with board and senior management.



#### Training & development

We can provide a variety of technical and regulatory training and development to upskill your board and staff.

## **Financial Condition Reports (FCRs) from Deloitte**

Our FCR will offer a 360-degree assessment of your organisation's financial health, providing actionable insights for your board and senior management. Our reports are tools that can enhance stakeholder confidence, serving as a robust demonstration of your commitment to transparency and prudent financial management.

- FCR templates to help bring costs down for you, we have set templates we can work on with you that meet all required regulations.
- Regulatory compliance checklist we have a list of all the relevant requirements to comply with the RBNZ Standards.
- A comprehensive review and outlook we can work with you to develop additional FCR content that serves to give the full picture of your business outside the minimum requirements, ensuring your products and projects are fully detailed and giving you a concise source of information as a reference and tool.
- Strategic insights tailor-made recommendations detailing useful insights into your business for board and management strategic and business planning.

# Why Deloitte?

We believe it is our people who make the real difference.
We have a team that is diverse in skillset as well as backgrounds, many of whom have joined us from around the globe. With wellestablished leaders, through to seasoned senior consultants, to the smart and energetic junior talent, we have a well connected and focused team who are passionate about working with clients and making a valuable difference.

Call us to talk about your needs. Allow us to help bring clarity to your business. Our door is always open for a discussion.

# **Key contacts**



Lee-Ann du Toit
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Lee-Ann has over 25 years of diversified experience in the insurance and financial services industry. She has served as the Appointed Actuary of a medium sized New Zealand life Insurance company, providing assurance and sign-off on actuarial valuations, pricing basis and capital adequacy. She also has experience in customer conduct and analytics, strategy including fair outcomes, as well as leadership of various non-actuarial business teams ensuring cross-functional understanding and results delivery.mLee-Ann holds the role of Vice-President of the New Zealand Society of Actuaries. In November 2024 she will take up the role of President for the Society.

Darren has over 25 years of experience within the actuarial industry, with a deep understanding of life insurance liability valuations, actuarial accounting standards, New Zealand prudential regulations, and reinsurance. He has acted in the capacity of Alternate Appointed Actuary for one of NZ's largest life insurance companies, as well as providing support to Appointed Actuaries for other companies. Darren has experience in drafting financial reports (including FCRs), solvency modelling, risk analysis and sustainability reporting.

### **Other contacts**

Elri Pienaar Manager



Sam Segal Manager Wellington



Sanjai Kumar Senior Consultant Auckland



Priyanka Parikh Senior Consultant Auckland



We also have a talented team of graduates, analysts and consultants supporting our senior team for optimal outcomes and delivery.

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