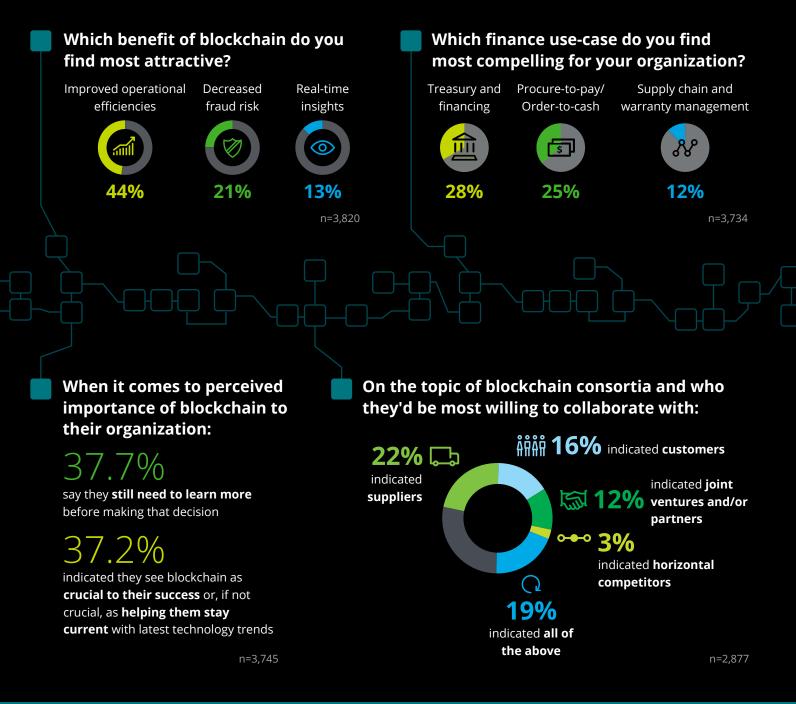
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The internet of value What CFOs need to know about blockchain

In late Spring 2018, 4,407 people (40 percent being C-Suite or Executive level) tuned in for a Dbriefs webcast, "The internet of value: What CFOs need to know about blockchain," during which the audience was polled about the technology. Here are the highlights.





Use-cases applicable to finance

Procure-to-pay

• Streamline purchase order, tracking and settlement

Cross-border payments

- Near real time settlement
- Reduced transaction cost
- Improved data sharing

Loyalty management

 Improve loyalty point tracking and participation

Warranty management

- Improve customer warranty
 behavior visibility and tracking
- Enable advanced liability estimates

Order-to-cash

Streamline sales agreement, tracking and settlement

Supply chain management

Increase end-to-end visibility between all participants

Treasury and financing

 Improve transparency and reduce bank fees and financing costs

Intercompany sales

- Single source of truth
- between legal entities
- Automate settlement

Widespread impacts as processes transform from linear silos to integrated networks

How do you start to evaluate if blockchain is the right solution for a particular use-case?

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What's *desirable* from a business perspective?

Reasoning/key points

- Improve business process and participant integration
- Increase data consistency, transparency and availability
 Enhance auditability of
- Optimize working capital and improve operational efficiencies
- Enhance auditability of end-to-end process

What's *feasible* from a technology Is it economically viable as a or organizational perspective? blockchain solution? **Reasoning/key points Reasoning/key points** Desirability Shared data · Reduce the complexity for sourcing key data Multiple writers Increase connectivity of stakeholder groups Low trust Feasibility Viabilitv Access to required data Auditability from sources Disintermediation Secure and stable dev and test environments Transaction interaction

Explore our *Blockchain for Finance* report and learn more: **www.deloitte.com/us/crunchtime**

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