

# Developing Finance Business Partners for the future

## Designed for Finance professionals looking to develop their Business Partnering capabilities

The Finance Business Partner Programme is designed for the FBPs and senior finance professionals of today who are looking to create a lasting impact for their organisation and build credibility as trusted and capable business partners.

Participants will be given the opportunity to challenge and define what makes a good Finance Business Partner through best practise frameworks and purpose driven self-reflection. By the end of this programme, they will return to their business with a strategic advantage both in their own career and for their organisation.

The programme brings together a team of Deloitte leaders and subject matter experts to create an experience that will leave participants with a change in perspective of their current role and what it takes to be the role models of today's Finance business partners.

## 3 EXPERIENTIAL WORKSHOPS OVER 3 MONTHS

The course is built around three experiential workshop style sessions over 3 months. Some preparatory work will be required ahead of the second and last workshops. There will be a maximum of 20 participants for each cohort, who then become a member of a growing community of other Finance leaders in different industries.



### **DISCOVER** what makes a good business partner

Explore the changing role of finance, leveraging Deloitte frameworks and proven tools, to understand what makes a good business partner and how the role is adapting to meet its stakeholder's dynamic needs.



### **PRACTICE** value creation for your organisation

Understand how the finance business partner is a key enabler of business strategy and identify the activities that unlock and drive value for your stakeholders, allowing you to make an impact that matters.



### **STRATEGISE** a plan from your unique experience

Reflecting on the past two workshops, identify what are the core focuses for enhancing business partner capabilities. Looking ahead, understand how to address the barriers to change and identify enablers to leverage.



## Finance Business Partner Programme Overview

26 March 2026 (Workshop 1)

30 April 2026 (Workshop 2)

28 May 2026 (Workshop 3)

## FOCUSING ON ENHANCING THE CORE CAPABILITIES OF A FINANCE BUSINESS PARTNER



- ✓ Understand your customers
- ✓ Identify value generating activities
- ✓ Develop your strategic thinking
- ✓ Create an impact that matters

## THE BENEFITS FOR YOU

Deepen the value you provide

Acquire the tools you need to have to **understand your business and stakeholders**, how value is identified and created and know **how you will make your impact**.

Become a trusted & connected partner

Develop your existing capabilities and **build new skills** through leading-edge workshops, **content guided interventions** and connect with like-minded peers.

Learn from respected leaders

Benefit from the deep experience of **leading experts and current leaders** who provide their perspectives on what makes and drives a successful FBP.

Participation will be capped at 20 attendees.

Total programme cost consists of a fee of \$3,500\* per participant

\* *Plus GST*

The programme will be run in Auckland.

Enquire on [nzfbpprogramme@deloitte.co.nz](mailto:nzfbpprogramme@deloitte.co.nz) for more information and the next intake dates.

## PROGRAMME OUTLINE: 3 FULL DAY WORKSHOPS



WORKSHOP 1  
**DISCOVER**  
8.30am – 5.00pm

- Meet and **connect with finance professionals** across your cohort
- Understand how the overall role of the **finance function is transforming** and the shift towards insight-leveraged partnering
- Leverage the business chemistry framework to better **understand your customers** and their different working styles
- Deep-dive into the evolving role of Finance Business Partner and understand **what good looks like**
- Gain practical insight from a **guest CFO speaker**

### Post workshop:

Individual self-reflection to identify strengths and opportunities to improve and key focus areas for the programme

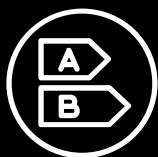


WORKSHOP 2  
**PRACTICE**  
8.30am – 5.00pm

- Learn about the **moments that matter construct** and how you can 'move' to capitalise on these
- Better **understand your organisation strategically**, the key value levers, and what drives opportunities
- Hear from a senior Deloitte partner on the important role the Finance Business Partner has in driving an organisation's strategy
- **Apply your learnings to a case study** to identify the key opportunities for creating value in an organisation and the critical finance interventions to drive these

### Preparatory work:

Contextualising your own organisation, apply your learned knowledge of strategic levers and finance interventions



WORKSHOP 3  
**STRATEGISE**  
8.30am – 7.00pm

- Share and hear some **perspectives on key finance activities** to drive business strategy
- Understand how to **overcome barriers** that prevent effective finance business partnering and **identify enablers** you can leverage
- Develop **Insights driven performance** principles that enable informed decision making
- Learn the **art of effective communication** through storyboarding and visualisation
- Improve your **stakeholder management skills** through application-based frameworks
- Embed your learnings from the programme through priority **action planning**
- **Closing ceremony:** drinks and nibbles with all participants & facilitators