

Deloitte



A partnership success story

150+ awards over 7 years internationally

2024 SAP Pinnacle Award

Customer Success: RISE with SAP-Delivery Quality

2024

SAP Pinnacle Award

Customer Success:

Sales Success

Large Enterprise

2023

SAP Pinnacle Award

SAP Business

Technology Platform

2023

SAP Pinnacle Award

Cloud Business Transformation

2022

SAP Pinnacle Award

Sales Excellence

Large Enterprise

SAP Pinnacle Award Customer Success: Delivery Quality

2024

2023

SAP Pinnacle Award

Cloud Business

Transformation

2023

SAP Pinnacle Award

Business Process

Transformation

2023

SAP Pinnacle Award

Delivery Quality

2022

SAP Pinnacle Award

Industry Cloud

Deloitte now ranks as SAP's top revenue influencer globally



#1

***** 2024

SAP Pinnacle Award Finalist

Customer Success: Intelligent Enterprise Value Realization

SAP Pinnacle Award Finalist

Customer Success: Partner-Led Demand Management

SAP Pinnacle Award Finalist

Customer Success: GROW with SAP

SAP Pinnacle Award Finalist

Customer Success: RISE with SAP | Sales Success

SAP Pinnacle Award Finalist

Intelligent Enterprise Innovation: SAP Business Technology Platform Customer Success

SAP Pinnacle Award Finalist

Intelligent Enterprise Innovation: Business Al | Customer Value Creation

SAP Pinnacle Award Finalist

Intelligent Enterprise Innovation: SAP Business Technology Platform | Solution Area Growth

SAP Pinnacle Award Finalist

Intelligent Enterprise Innovation: **Business Process Transformation**

SAP Best GSSP in **Cloud Revenue** for SEA

SAP **Best GSSP in RISE and GROW** for SEA

SAP Best SuccessFactors Partner for Indonesia

SAP Global ISBN Partner **Excellence Award** for Intelligent Enterprise Value Realization

SAP Global Customer Experience Partner Excellence Winner for Sales Success – Large Enterprise

SAP BTP Customer Excellence (Customer Innovation)

SAP Global SuccessFactors Partner Excellence Finalist for Sales Success – Large Enterprise

SAP SF Cloud Contribution

SAP SF Customer Excellence

***** 2023

SAP Pinnacle Award Finalist

Sales Success, Large Enterprise

SAP Pinnacle Award Finalist

Sales Success, Cross Segment

SAP Pinnacle Award Finalist

Customer Success Management

SAP Pinnacle Award Finalist

Partner-Led Demand Management

SAP Pinnacle Award Finalist

Cloud Business Transformation, Sales Success

SAP Pinnacle Award Finalist

SAP BTP, Customer Success Strategy

SAP Pinnacle Award Finalist

Business Network

SAP Pinnacle Award Finalist Sustainability

SAP SuccessFactors Partner Award

for Delivery Quality

SAP SuccessFactors Partner Award for Sales Success Large Enterprise

SAP Customer Experience Partner Award for Sales Success – MidMarket

SAP **Customer Experience** Partner Award for Customer **Success Management**

Global Strategic Partner Excellence 2023 Colombia

Global Strategic Partner Excellence 2023 Mexico

#1 Solution in S/4, BTP, ISBN and BPI

#1 SAP Practice Ranked by SAP

SAP West MU Partner of the Year

APJ Partner Excellence Award for SuccessFactors

Concur Growth Partner of the Year

Concur Japan Best Partner of the Year

Cross Industry Cloud Partner, India

Global Strategic Service Partners (GSSP) of the Year, MEA

RISE Partner of the Year, New Zealand

SAP BTP Partner Innovation Award, New Zealand

Partner Excellence Award for SAP S/4HANA Public Cloud, New Zealand

Partner Excellence Award - Rise with SAP, Australia

Partner Excellence Award for Cloud Customer Engagement, Australia

Partner Excellence Award - SAP

S/4HANA Public Cloud, Australia

SAP Partner of the Year, Sweden

RISE Partner of the Year, Finland

Partner of the Year LoB Digital **Supply Chain** in Large Enterprise, Denmark

EMEA North Award for Partner Excellence for **Top New Partner**

EMEA North Award for Service Partner Excellence for Indirect **Business**

EMEA North Award for **Service** Partner Excellence for Line of Business

Outstanding Performance in Mid-Market, Malaysia

Best Cloud Sell & Implementation Partner – Ariba, Taiwan

Best Cloud Sell & Implementation Partner – DSC, Taiwan

Best Cloud Sell & Implementation Partner – Success Factors, Taiwan

SAP Best Consulting Partner, China

SAP Best Consulting Partner Award, Hong Kong

SAP BTP Excellence Partner Award. China

SAP BTP Global Partner for **Excellence Implementation** Award, China

Volunteer appointment letter of SAP Digital Talent Cultivation Program by SAP & China Youth Development Foundation

2022 23 awards

2021 19 awards

2020 21 awards

2019 25 awards

2018 30 awards

2017 29 awards

2016 16 awards



Copyright © 2024 Deloitte Development LLC. All rights reserved.

2022 SAP Pinnacle Award

Cloud Business Transformation

- Sales Excellence

2021 SAP Pinnacle Award

Delivery Excellence Partner of the Year

2021 **SAP Pinnacle Award**

SAP SuccessFactors Solutions Partner of the Year – Large Enterprise

SAP Pinnacle Award

Partner of the Year - Large Enterprise

SAP Pinnacle Award

Partner of the Year Large Enterprise

SAP Pinnacle Award SAP Business Technology Platform

2022

2021

SAP S/4HANA

2021

Customer Experience