# Deloitte.

## **Financial Advisory - M&A**

### **Transaction Services – Financial Due Diligence - Assistant Manager**

#### What impact will you make?

Every day, your work will make an impact that matters, while you thrive in a dynamic culture of inclusion, collaboration, and high performance. As the undisputed leader in professional services.

#### Deloitte is where you will find unrivalled opportunities to succeed and realize your full potential.

#### The Team

Innovation, transformation and leadership occur in many ways. At Deloitte, our ability to help solve clients' most complex issues is distinct. We deliver financial strategy and solutions, from a business point of view, to help you lead in the markets where you compete.

#### Work you will do

In our Transaction Advisory team, you'll build and nurture positive working relationships with teams and clients with the intention to exceed client expectations. Your roles and responsibilities will be as follows:

- Developing an understanding of the business, competitive positioning, strengths, weaknesses, opportunities, challenges etc. of the target business
- Assessment of data accuracy and reasonableness and follow-up directly with clients and third-parties appropriately to achieve necessary understanding and to resolve anomalies
- Performing financial analysis on data provided and arriving at conclusions / identifying issues
- Interpretation, evaluation and analysis of information memoranda, business plans, publicly available information on the target business
- Assuming near independent responsibility for smaller clients
- Developing rapport with middle layers of client management
- Production of quality deliverables (including Excel and PowerPoint documents) within agreed timescales, briefing Director/Senior Manager/Manager accordingly. This will include:
  - Review and analysis of historical trading, cash flow and balance sheets.
  - Review and analysis of projections, and underlying assumptions.
  - Evaluate the operating trends, quality of earnings, maintainability of EBITDA, working capital, cash flows considerations and potential liabilities.
  - Identifying key issues related to deal, assessing their impact on valuation/ price consideration and advising on ways to address the issues.
- Understanding the concept of risk management and assist the Managers/ supervisors in completing the internal risk procedures.
- Provision of support knowledge sharing efforts and improve processes so that all teams members can capture and leverage knowledge.
- Network internally within the peer group and other levels in the firm in order to gain understanding of issues that may impact the clients.
- Provision of assistance to the Manager(s) in preparation of the proposals and cost estimates.
- Working on variety of deals ranging from IPO's to large cross border transactions across different industry verticals.
- Working as a part of cross border teams on engagements lasting from just a few days to several months.
- Provision of assistance to clients ranging from large conglomerates/multinationals, private equity houses and VC firms to owner managed businesses.

#### Profile

- Chartered Accountant (qualified in first or second attempt preferred) with good academic background and 1-2 years of relevant post qualification work experience
- Transaction experience/exposure would be an advantage
- Knowledge of IFRS would be an added advantage
- Strong report writing skills, with an appropriate focus on attention to detail
- Strong analytical skills with proficiency in using MS-excel to process and analyse large volume of data
- Strong commercial acumen and market awareness
- Be highly flexible, adaptable, and creative
- Excellent written and verbal communication skills