

Love working with so many talented individuals!

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※役職・内容はインタビュー当時のものになります。

Tell us about Transfer pricing (TP) business shortly and how are your members like?

TP is the practice of setting the prices at which goods, services, financial instruments, and intellectual property are transferred between a multinational group's entities located in different countries. It involves balancing our clients' competing priorities of local tax regulation and group policy compliance, internal and external resource minimization, system limitations, as well as global business alignment and requirements. As such, to achieve the client's objectives, the effective application of transfer pricing requires careful analysis of multinational enterprise groups, market environments, regulatory requirements and overall tax strategies.

Our Inbound members enjoy the dynamic and intellectually stimulating challenges of transfer pricing work, which often involves collaborating with teams across different regions and industries, and across various stakeholder groups within a client.



As a deputy inbound leader, what would you like to achieve?

Our goal is to provide our foreign multinational clients with wholistic, strategic, and solution-oriented tax services to become their preferred partner in Japan. To do so, we must foster collaboration and knowledge sharing across our inbound tax team, provide ongoing training and development opportunities, and prioritize effective communication to ensure alignment with clients' needs and objectives.

Although we come from various specializations in Japanese corporate, indirect, and individual tax as well as transfer pricing and other services, we are united by our passion to serve our clients.



What kind of people would you like to work with?

I love working with so many talented individuals who come from various countries and such diverse backgrounds as accounting, law, or finance and economics. Our team members possess strong analytical skills, a deep understanding of tax laws and regulations or eagerness to learn them, excellent communication abilities, and a proactive mindset towards problem-solving.

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