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M&A Finance Capability

Transact to transform – turning deals into sustained value through finance integration

Unlock deal value, mitigate risk, and accelerate finance-led value realisation across the M&A lifecycle.

In today's M&A landscape, the role of finance extends far beyond integration. It is central in shaping, executing and realising deal value. Finance provides the control, visibility, and strategic direction required to not just transact but create value.

We enable this by:

Shaping the deal for maximum value:

From finance readiness assessments and impact analysis to synergy realisation, Finance helps organisations maximise deal value.

Orchestrating enterprise-wide execution:

With touchpoints across IT, HR, Operations, Legal, Procurement, and Commercial teams, Finance provides the visibility and governance needed to support successful transaction execution.

Ensuring day 1 readiness and business continuity:

Through robust reporting, cash visibility, governance and controls, Finance enables seamless transition with no disruption to operations.

Translating synergies into real results:

Finance identifies, quantifies, and tracks cost and revenue synergies.

End-to-end support across the deal lifecycle

We help provide structured, end-to-end M&A support by placing finance at the core ensuring seamless day 1 transition, uninterrupted operations, and sustained value creation.

Pre-deal		Day-1 planning & Execution		Post Day-1	
M&A strategy	**Diagnostic & evaluation**	**Day 1 Planning**	**Day 1 Execution**	**Day 2 Value creation**	
M&A playbook for finance	Finance function readiness	Blueprints / workplans design	Synergy tracking	**Finance strategy & governance** Finance operating model, integrated finance processes with KPIs, digital roadmap, governance and control frameworks	**Finance operations & value creation** Process re-engineering, working capital optimisation, Period-end close acceleration, FinOps diagnostics
Impact assessment of M&A Strategy	Finance integration/ separation strategy	Finance Reporting requirement	Finance Integration / separation plan execution	**Performance and value optimisation** Cost analytics & EBITDA Improvement, Business case development, MIS & performance, FP&A (Financial Planning & Accounting) governance	**Digital finance & technology** ERP implementation & optimisation, Digital acceleration, data readiness assessment
	Synergy hypothesis	Finance Target Operating Model Assessment	COA (Chart of Accounts) redesign & Legal Entity structure changes		

What this delivers

Our approach ensures that organisations:

- Minimise execution risk by eliminating gaps across the transaction lifecycle
- Maximise deal value through accurate, timely tracking and governance
- Accelerate stabilisation with a strong day 1 finance backbone
- Drive sustained value realisation beyond integration, embedding long-term performance improvement

Driving value across core finance areas

We unlock value across the deal lifecycle by combining current state diagnostics, future-state blueprinting, and seamless implementation across critical finance areas mentioned below:

Internal control & governance

- Alignment of Finance process risks and controls across the organisation
- DOA (Delegation of Authority)

Order to cash	Procure to pay	Treasury	Fixed assets & inventory	Record to report	FP&A & reporting
• Customer Master Data Management • Customer Order to Billing Process • Sales (Pricing/ Invoicing/ Delivery) • Account Receivables Management • Returns, taxes	• Sourcing & order placement • Vendor management, master data & contract management • Disbursements • Reimbursements • Accruals • Tax reporting	• Cash flow forecasting • Cash and bank management • Investment and borrowing management • Hedging and risk management • Working capital	• Asset register management • Acquisition and disposals • project and CWIP (Capital Work in Progress) management • Depreciation • Lease Accounting & management • Inventory planning	• General ledger controls, Chart of account governance • Costing (cost of goods sold) • Accruals • Intercompany reco. • Financial reporting & consolidation	• Long term & annual planning • Variance analysis • Budgetary controls • KPI based management reporting • Working capital forecasting • Dashboards

Technology & data

- ERP & Finance system architecture
- Data management & governance
- Data migration & integration
- Reporting & analytics
- Automation

Connect with us:

Shefali C. Khaladkar
Partner - M&A DT&PMI, Deloitte South Asia
Mobile: +91 9958355883
E: skhaladkar@deloitte.com

Rajat Arora
Director - M&A DT&PMI, Deloitte South Asia
Mobile: +91 7838536572
E: rarora5@deloitte.com

Manal Shah
Director - M&A DT&PMI, Deloitte South Asia
Mobile: +91 9920092627
E: smanal@deloitte.com