

The background of the slide features a complex, abstract digital graphic. It is composed of numerous concentric circles and rings, some of which are segmented. These rings are interspersed with small, glowing blue dots and lines, creating a sense of depth and movement. In the center of the graphic is a stylized cloud shape, also filled with glowing blue dots and lines, suggesting a cloud computing or data migration theme. The overall color palette is dark blue with bright blue highlights.

Transform your business
with Deloitte's
Near Zero Cost Migration
Programme

Near Zero Cost Migration Programme

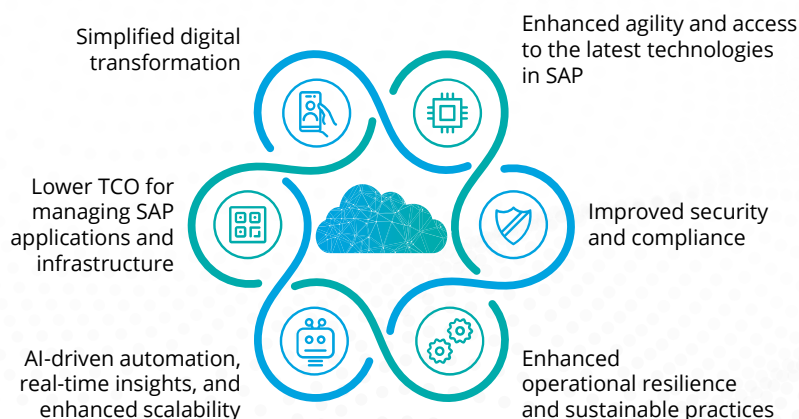
Joint initiative by
Deloitte | SAP | AWS



A powerful joint initiative, the **Near Zero Cost Migration (NZCM)** programme, with **SAP** and **Amazon Web Services (AWS)** to drive business transformation and innovation for Indian customers. This programme enables SAP's existing ERP customers to accelerate their transition to the AI-powered RISE with SAP S/4HANA Cloud with unmatched cost savings and a shorter time to value. The NZCM programme will significantly fast-track and simplify the migration process by leveraging Deloitte's Near-Touchless Migration approach, providing businesses with access to the enhanced capabilities and benefits of SAP Cloud ERP and the sustainable and high-performance infrastructure.



Why migrate to RISE with SAP?



Eligibility Criteria for Near Zero Cost Migration

- Customer on SAP ECC or S/4HANA (Not on RISE with SAP)
- Customer opts for a brownfield migration approach
- Customer selects Deloitte as their RISE with SAP license partner
- Customer selects AWS as their preferred hyperscaler for RISE with SAP
- Customer to sign up for the Near Zero Cost Migration programme by 31 December 2025

Need help determining eligibility or signing up for the programme? We're here to assist you. **Contact us today!**

Why go for Near Zero Cost Migration NOW?

Financial incentive



Transformation incentive cloud credits*



Free end-to-end business case creation and roadmap design



Waiver of migration services cost

Delivery expertise



MigrateX – Advanced suite of tools and accelerators for smooth migration



Seamless migration with minimal business disruption

Robust technology



High-performance, reliable, and sustainable infra with AWS



Uncompromising cloud security

* Subject to approvals

Limited period offer! Act now! (T&C apply)

Our services to support you during the entire transformation lifecycle

01 Phase 0 – Prepare

Services such as

- Business case preparation
- License assessment
- Security impact analyzer
- Custom code assessment
- Data archival analysis
- Clean core assessment

02 Phase 1 – Technical migration

RISE migration powered by tools as

- Automated code remediation
- SAP Notes Implementer
- CVI data cleansing
- Security cockpit tool
- Testing automation

03

Phase 2 – Enhance digital core*

- S/4HANA solution enhancements
- SAP BTP adoption
- SAP FIORI adoption
- GenAI for SAP

04

Operate and innovate*

- Enable Business Process Intelligence (BPI)
- Innovation factory setup
- Drive sustainability and ESG initiatives

* Not included in Near Zero Cost Migration services

Value to Customer

Implementation services from #1 SAP Global partner

- Highly experienced resources to ensure minimal business disruption
- Successful business transformations leveraging near touchless migration

High-performance, reliable, and sustainable infra

- Better performance with AWS Nitro and Graviton system
- Lower carbon footprint

Vision to value: Unlocking innovation

- Innovation through demonstration – Simplification identification
- Future-ready digital platform, better user experience

Industry and technology expertise

- Access to Deloitte's global SME network
- SAP BTP app store offering ready-to-use intelligent business applications
- Deloitte's comprehensive suite of intelligent assets, tools, accelerators, and pre-configured solutions

Maximise ROI with RISE with SAP

- Unlock full potential of AI-powered SAP S/4HANA Cloud
- Stay ahead of competitors and continuously innovate

Our Award-Winning SAP Practice

400+

S/4HANA implementations

5000+

SAP Consultants in India

70+

S/4HANA migration projects

300+

S/4HANA migration experts in India

2025 SAP Pinnacle Award – Delivery Quality

2025 SAP Pinnacle Award RISE with SAP – methodology

2024 RISE Partner of the Year – India

2024 Enterprise and Public Sector Partner of the Year – India

2024 SAP Pinnacle Award RISE with SAP – Delivery Quality

2024 SAP Pinnacle Award – Delivery Quality

SAP Awards

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Sign up for the Near Zero Cost Migration Programme!
Scan the QR code or email us today!



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