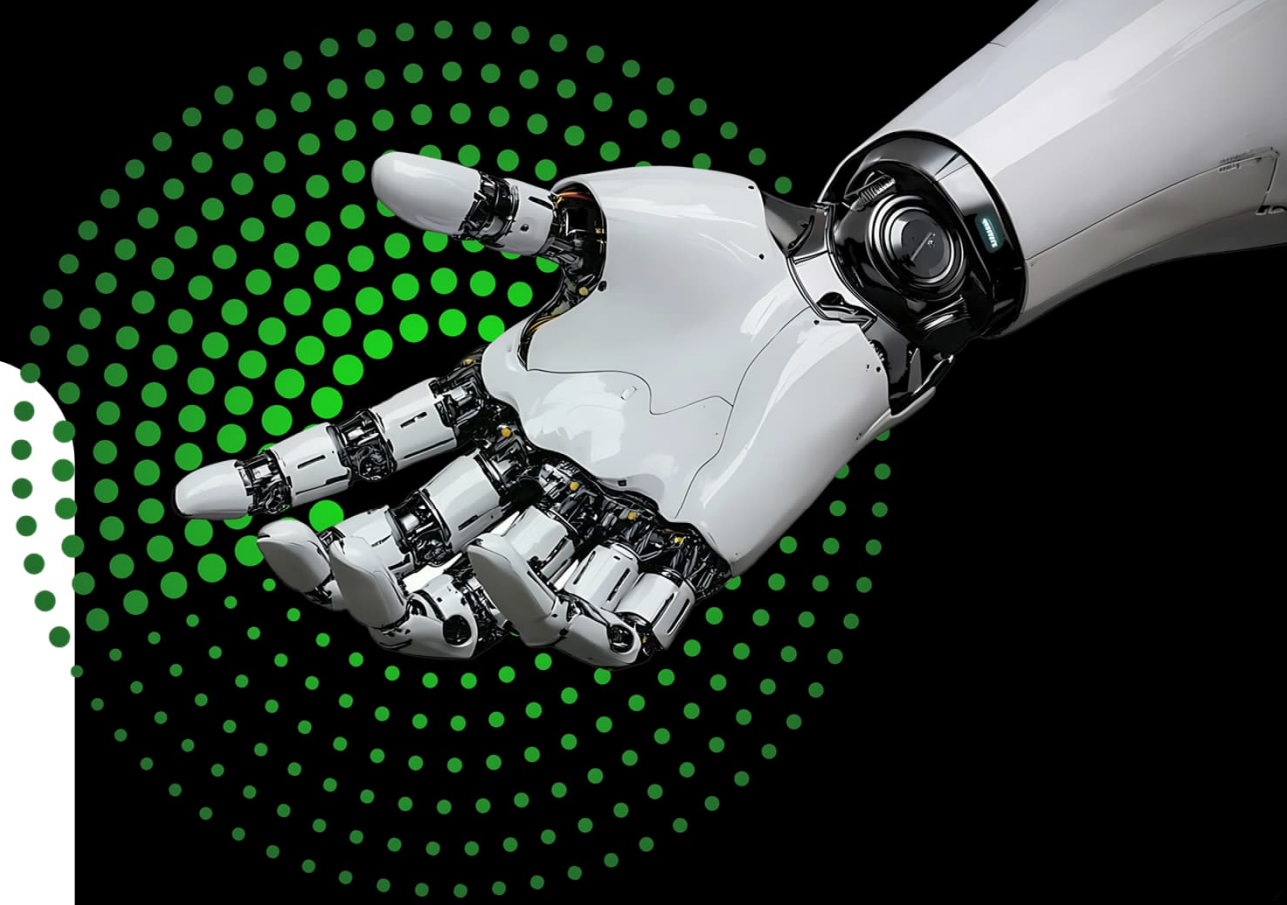
Deloitte.

In association with **Luminance**



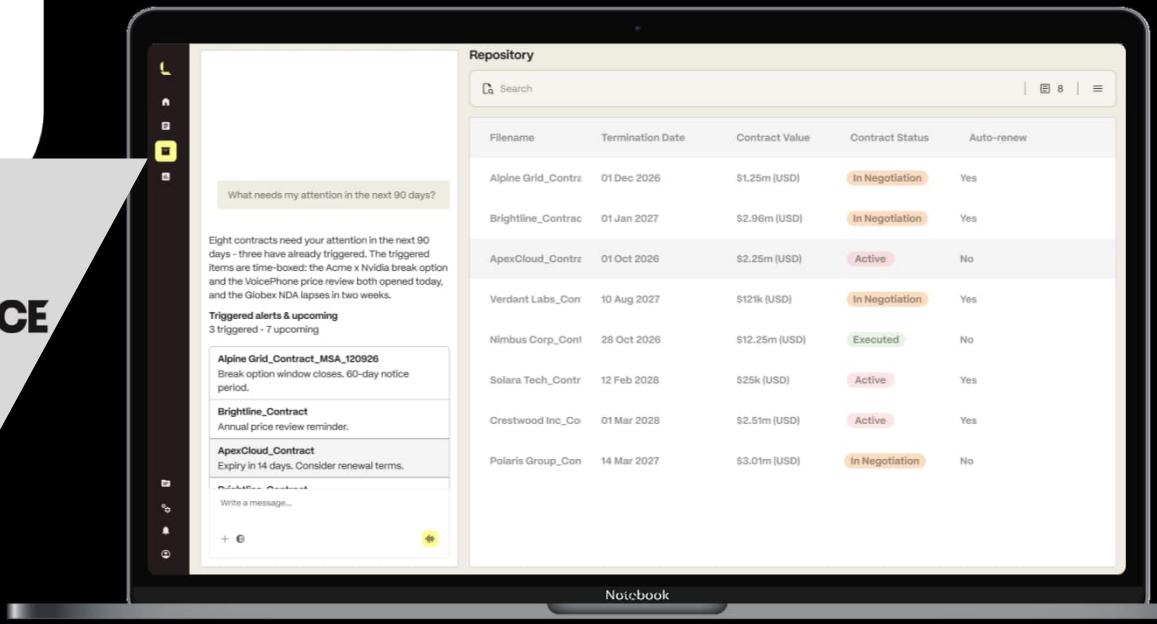
Assisting in-house legal teams and law firms to harness Legal-Grade™ AI and enhance their contract processes.

Organisations often have contracts, emails and related documents scattered across systems and individuals, making it difficult to access critical information, automate processes, and gain meaningful insight across the contract lifecycle.

Developed by AI experts from the University of Cambridge, Luminance's Legal-Grade™ AI transforms how organisations work with contracts, turning them from static documents into a dynamic source of business intelligence. Its multi-agent platform understands contracts in full context, carries knowledge across every stage of the lifecycle, and learns from past interactions to continuously improve.

Together, Deloitte and Luminance support in-house legal teams to become proficient users of legal-grade AI, optimise use cases, build cohesive integrations and drive success throughout the implementation journey.

Organisations can use Luminance to bring their entire contract portfolio into a single platform and instantly answer complex questions across their documents, from identifying risk exposure to understanding key commercial terms. By automatically generating insights, reports and dashboards, Luminance enables faster, more informed decision-making across the business.



Deloitte. LUMINANCE

Deloitte and Luminance have been working together since 2021 as a marketplace alliance, teaming to assist clients address their contracts and legal challenges.

Deloitte and Luminance

One team to deliver outcomes for legal teams

Deloitte and Luminance have worked together over the last five years, utilising the technology to analyse and accelerate the handling of contracts and related data. Combining deep expertise in both Legal-Grace™ AI and legal operations, the partnership supports clients across use case selection, deployment, change management and the development of technical capability.

Together, we:

Transform your legal operating model - Assist your business to leverage the opportunities of a Legal AI technology in your ways or working and operating model, change management and process optimisation.

Leverage Experience with Best Practice Use Cases - Assisting use case assessment to help make strong decisions about using the platform using experiences of others for learning and best practice.

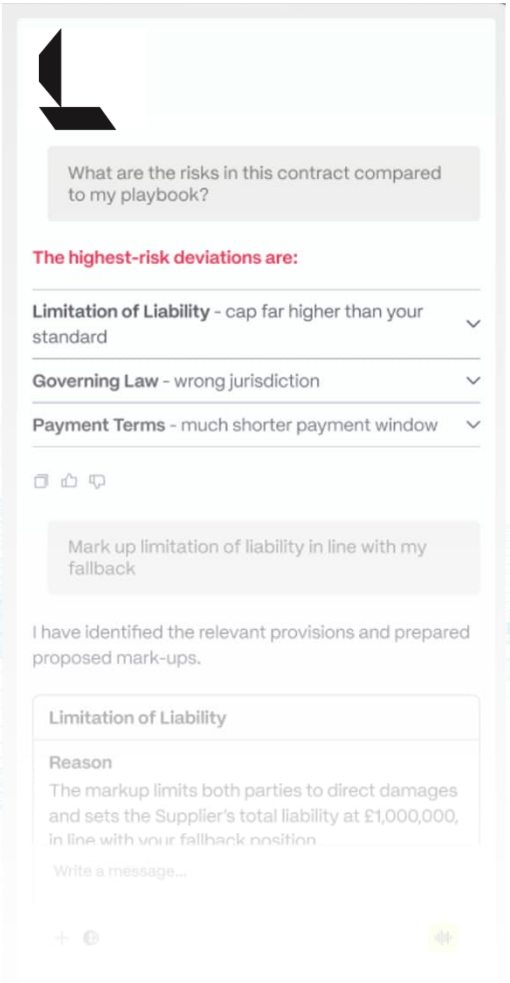
Assist with Technical and User Support - Providing expertise to assist you to use the platform well and provide input about technical and user challenges you need to overcome.



Provide a Scalable & modern SaaS technology - Provide you with an intuitive and modern platform to work with, interrogate and analyse, interact with your contracts.

Embed capability - Uplift the journey to adopted Luminance users with hands on training, interactive sessions, and access to experienced Luminance SME's to fast track the proficiency and confidence of your team.

Support with Resource Augmentation - Ensuring your business always has the capability and capacity as needed to ensure the technology is not just set and forget for today, but adaptable and valuable in the future, including power users, integration specialists and more.



Case Study –Procurement Contract Review – Local Government

Issue : A large local government council wanted to strengthen procurement maturity. Progress had been slow and delayed. Procurement, contract management and asset management were operating in silos, while poor data quality and unclear spend categorisation limited visibility of savings opportunities and contract risk profile.

Solution : Deloitte reviewed the spend, contracts, procurement pipeline and existing contract program to identify initiatives to improve procurement capability, reducing value leakage. Over a 10-week period, utilising Luminance Corporate for clause analysis and comparison and extracting of key terms , Deloitte analysed asset spend, reviewing the top 20 high-value, high-complexity contracts across six categories, assessing progress against prior recommendations, and developed 15 initiative charters and Procurement Pipeline Uplift.

Luminance Legal-Grade™ AI help to accelerate the process to comparing contracts and identification savings and risk reduction opportunities comparing them with benchmarking informed targeted procurement pipeline recommendations.

Impact : 15 initiatives were identified and mapped to a high-level implementation roadmap to support delivery. The program identified recurring annual benefits of more than $5m+ and one-off benefits of $12m+. It also highlighted broader non-financial value; volume aggregation, specification changes, process improvement, value chain disruption, demand management, compliance, supply base expansion and pricing structure improvements. The value of the platform also allowed the council to onboard the same technology to introduce AI led approach to managing the identified initiatives and contract broadly.

Our joint services make implementing and using Luminance easy:

- Platform deployment and security design and provisioning
- Customer Success Support Activities
- Platform maintenance
- Legal AI Operating model for success
- Use Case Prioritisation and Return on Investment calculation
- Co-Design activities
- Change Management & Platform training
- Integration Support and Guidance
- Luminance User resource augmentation
- User support and User community activities

Get in touch



Peter Lang
Director
Legal Function Transformation
☎ +61 409 808 122
✉ pelang@deloitte.com.au

For more information about Deloitte Australia Legal Function Transformation



Matt Morosin
Director
Legal Function Transformation
☎ +61 2 9322 5508
✉ mmorosin@deloitte.com.au

Liability limited by a scheme approved under Professional Standards Legislation.
Member of Deloitte Asia Pacific Limited and the Deloitte Network.
© 2026 Deloitte Touche Tohmatsu.