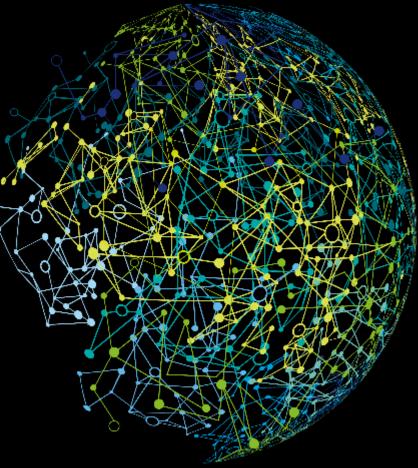
Deloitte.

Lost in translation: Global markets A review of loss-making foreign owned businesses





June 2023

The report

What?

A report that analyses the number and losses incurred by subsidiaries which are overseas owned.

Where?

Our analysis covers loss-making businesses in the following:

Subsidiary countries: Australia, Austria, Belgium, Brazil, China, Czech Republic, France, Germany, Greece, Hungary, Ireland, Italy, Japan, the Netherlands, New Zealand, the Nordics, Poland, Portugal, Romania, Russia, Spain, Thailand, Turkey, UK and USA.

Global Ultimate Owner countries: Australia, China, France, Germany, Japan, Netherlands, Switzerland, UK and USA.

Who?

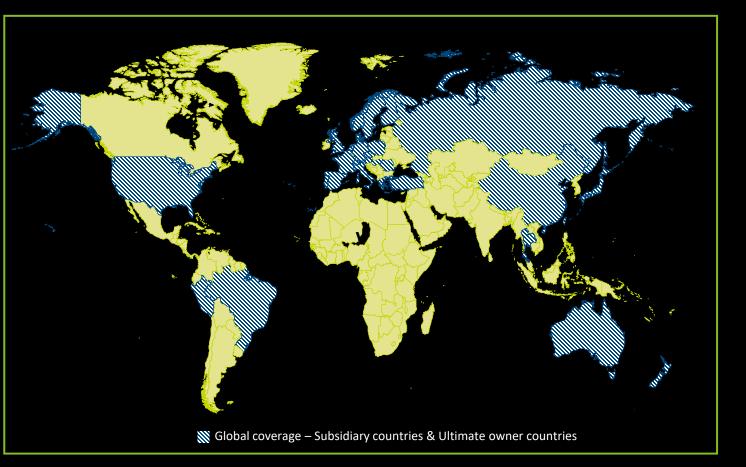
Loss-making businesses which have overseas owners. Search criteria:

- Turnover > €1m
- Excludes holding companies
- Operating loss > €0 and < €1bn

When?



The report analyses the Current Landscape and comparative landscape three years ago based on filed company accounts.



The GUO company type has been filtered for Corporates, Banks and Financial institutions and Insurance companies in Bureau van Dijk, Orbis for effective targeting purposes. As well, a brief commentary on business environment and foreign investment has been provided, which has been referenced from Economist Intelligence Unit database.

Executive summary

Expanding business operations overseas has long been the norm for many corporates looking to enhance market presence and increase market share. However, making sure these ventures are successful can become increasingly challenging when considering the variations in market dynamics and the increasingly volatile economic market of recent years.

Our report seeks to highlight that there are in fact a growing number of underperforming subsidiaries around the globe across a number of industries, which may need to be tackled if the overall group performance is to improve. Our last report was published in 2018 and the report reflected a pre-pandemic world. So to some extent it is not surprising to see that the overall number of loss-making overseas subsidiaries have increased. At the end of 2022, the combined losses were €158bn, which is almost double that of five years ago. Readers must also bear in mind that the results are not yet reflective of the impact of both the Russia-Ukraine conflict and the recent global economic environment (increased inflation, interest rates, commodity prices, labour shortages and increased costs-of-living) due to the timing of the accounting reporting periods. We therefore anticipate that losses will deepen further.

As companies navigate these volatile, complex and uncertain times, they need to be agile, cautious and responsive when it comes to managing non-core or loss-making international operations.

At a glance: key findings by value and volume

When we look into the individual countries, the investments made by the USA, Germany and UK headquartered corporates into overseas markets account for more than 33% of the overall losses by volume. At a subsidiary level by country, UK, Germany and Ireland account for 45% of the overall losses by value for globally owned investments.

Historically, USA based owners have taken advantage of lower barriers to entry into foreign markets, and consequently have the largest share of foreign loss-making subsidiaries both by value and volume. Accordingly, we anticipated seeing USA based owners to be dominant with more lower performing overseas investment of €47.2bn operating losses. An additional contributing factor could also be the on-going USA-China frictions, which continues to fuel trade uncertainty and therefore can be disruptive to global operations and put further pressure on global supply chains.

"Combined losses were €158bn globally, which is almost double that of five years ago. To some extent it is not surprising to see, given that post-pandemic results have since been reported, but this still suggests a growing need to assess opportunities for making operational improvements, given other economic challenges "

Lucy Julian UK, Deloitte Managed Exit Partner

Executive summary continued...

Overseas investments located in Germany have reported losses of €11.3bn. While Germany historically welcomed direct foreign investment, we have seen a tightening of EU-wide screening rules for non-EU capital. This, together with disruption in export markets, is starting to reflect in the numbers when we look at the volume of loss-making investments.

Our analysis shows that the UK has the highest number of foreign owned losses of €40.3bn (USA based owners share the largest value of losses, representing 34% of the UK aggregated losses). Companies that have a complex supply chain structure between the UK and EU may have felt the increase in costs due to Brexit along with rising supply-side price pressures. The UK now has the third highest losses in overseas investments totalling €11.2bn compared to €6.3bn three years ago. After leaving the EU, UK is seeking to rebalance trading relations towards markets outside of the EU, but it is too early for our data to reflect any potential upside.

Lower performing sectors

The top three sectors that contributed to the overall loss-making operations were (i) transportation, hospitality and services; (ii) banking and capital markets; and (iii) telecom, media and entertainment. Together, these three industries account for nearly 45% of the total loss by value.

- Transportation, hospitality and services generated combined global losses of €36.2bn. Prior to the COVID-19 lockdown, this sector was rapidly growing, but the pace of the growth was halted by mandated lock downs in 2020 and 2021. While it is expected that this market will recover from the shock, it is too early to see any improved performance reflected in the figures.
- Banking and capital markets generated combined losses of €18.5bn. Since our last report, we have seen even greater numbers of new entrants to fintech; however, the increase in investment has contributed to the value of the operating losses as businesses perhaps focus on expansion rather than bottom line financial performance.
- Telecom, media and entertainment generated combined losses of €16.0bn. Although the demand for online shopping and services was accelerated by the global COVID-19 lock down, this fast-paced sector saw an increase in operating losses, as companies perhaps focussed on new ventures and capturing market share rather than ensuring their operations continued to be profitable.

To find out more about your local jurisdiction or sector interest, check out the following pages for further analysis.

Note: the research is based on the latest publicly available information as of December 2022 for the period January 1, 2019 to September 30, 2022 (the "Current Landscape").

© 2023 Deloitte Touche Tohmatsu.

"We know that in some cases there will be a solid rational for generating losses and even tax benefits to holding on to losses, therefore opportunities for improvement may need to be considered strategically at a group wide level as well as tackling more localised challenges."

Key global findings

20% of overseas owned subsidiaries are loss-making



On average, operating losses account for **11%** of turnover



40% of the loss-making subsidiaries in the population were loss-making three years ago



USA owns the highest share of foreign loss-making subsidiaries both by value (25%) and volume (18%)



Overall, UK subsidiaries account for **19%** of the loss-making population by volume



Subsidiaries in France and Spain account for 12% and 10% respectively of the loss-making population by volume

The top three owner countries (USA, Germany and UK) account for **33%** of the loss-making population by volume



The top three countries with loss-making subsidiaries (UK, Germany and Ireland) account for **45%** of the total loss by value



Amongst the top 10 owner countries, Switzerland owned foreign loss-making subsidiaries witnessed the largest increase in total aggregate loss, from €2.6bn to €6.2bn over the last three years

Transportation, Hospitality and Services is the top loss-making sector having the highest share of foreign loss-making subsidiaries in terms of both value (23%) and volume (23%)



Retail, Wholesale and Distribution business account for **14%** of the lossmaking population by volume



Transportation, Hospitality and Services; Banking and Capital Markets; and Telcom, Media and Entertainment businesses account for nearly 45% of the total loss by value



-

Global landscape

There are around **181,000** businesses which are foreign owned, of which **63%** have reported their financials. Almost **20%** of these are generating an operating loss.

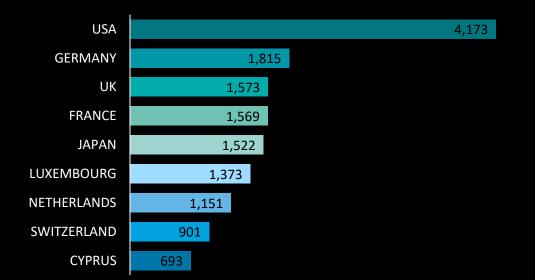


Loss-making businesses as a % of volume globally Size of the bubble represents value of loss Operating loss (USA = €39.6bn)

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME The top 5 owner countries account for **46%** of the loss-making population by volume, USA is the top owner country with **18%**.



USA accounts for **25%** of the combined losses in terms of value – **7 percentage points** more than their proportion by volume.

The top **5** owner countries (USA, Germany, UK, Japan and France) account for more than **52%** of the overall loss by value.

The top **5** loss-making subsidiary countries (UK, Germany, Ireland, Australia and Spain) account for more than **60%** of the overall loss by value.

Global landscape

TOP LOSS-MAKING SECTORS



HOSPITALITY AND SERVICES These **5,407** loss-making

businesses generated a combined loss of €36.2 billion in the last financial year.

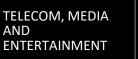
These **1,386** loss-making businesses generated a combined loss of €18.5 billion in the last financial year.

BANKING AND

CAPITAL MARKETS

LANDSCAPE THREE YEARS AGO

COU	NTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)
	USA	29.5	4,026	393.9	틀 USA	39.6	4,173	307.7
	CAYMAN ISLANDS	9.2	907	58.2	ermany	11.3	1,815	102.7
	NETHERLANDS	8.0	1,051	102.5	👫 UK	11.2	1,573	121.0
	GERMANY	7.5	2,001	105.2	🖲 JAPAN	10.4	1,522	138.8
	JAPAN	7.4	1,846	108.7	FRANCE	10.0	1,569	110.2
	FRANCE	6.4	1,425	87.3	🔹 CAYMAN ISLANDS	9.3	658	59.3
N N	UK	6.3	1,451	91.2	NETHERLANDS	8.7	1,151	96.5
	LUXEMBOURG	4.5	1,230	51.9	🚦 SWITZERLAND	6.2	901	64.8
+	SWITZERLAND	2.6	868	45.1	LUXEMBOURG	5.9	1,373	70.7
	BERMUDA	2.4	359	24.7	SPAIN	4.0	526	23.8
	OTHER	33.3	9,351	462.6	OTHER	41.6	7,889	313.0
		117.2	24,515	1,531.4		158.2	23,150	1,408.6



These **1,548** loss-making businesses generated a combined loss of €16.0 billion in the last financial year.

CURRENT LANDSCAPE

AND



PRODUCTS AND CONSTRUCTION

These **2,242** loss-making businesses generated a combined loss of €13.4 billion in the last financial year.



These 3,199 loss-making businesses generated a combined loss of €13.0 billion in the last financial year.

OIL. GAS AND CHEMICALS

These 1,294 loss-making businesses generated a combined loss of €9.9 billion in the last financial year.

7

Over the past three years, the number of loss-making subsidiaries has shown a decrease of 6%. However, the combined losses generated by loss making subsidiaries has increased by **35%** over the last three years.

USA continues to be the dominant owner country in terms of both value and volume across the globe.

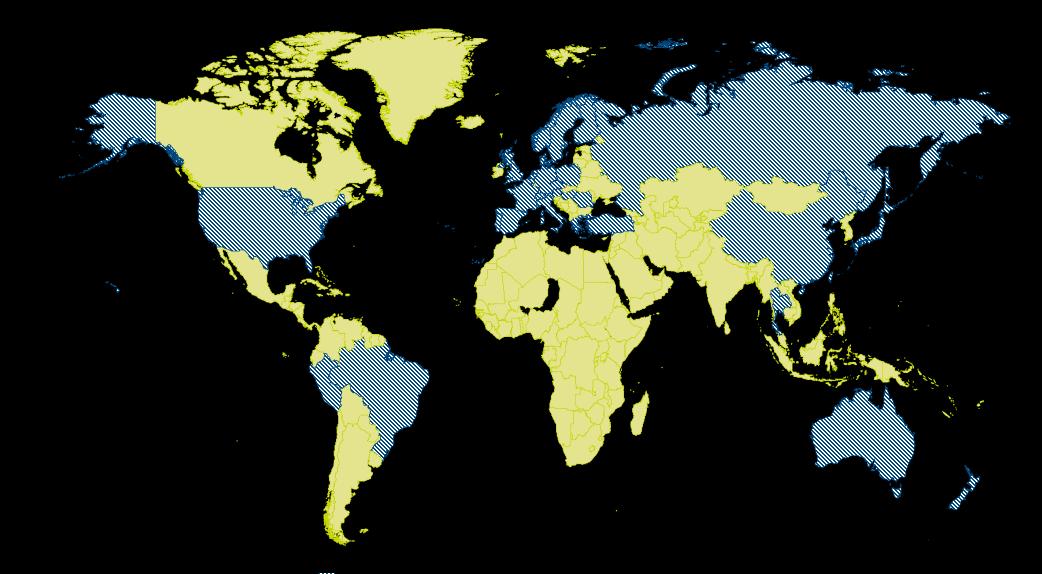
Additionally, USA, Germany and Japan have been amongst the top five owner countries with the highest value of losses over the last three years across the globe.

UK is now the third highest owner country generating **€11.2bn** of aggregate losses in the current year, compared to **€6.3bn** three years ago.

Spain has been the new entrant at number 10 in the top 10 countries having €4bn in value of losses.

Source: Bureau van Dijk, Orbis, Dec-22 © 2023 Deloitte Touche Tohmatsu.

Our findings in detail - Subsidiary country review





Australia





There are over **6,200** Australian businesses which are foreign owned, of which **59%** have reported their financials. Almost **21%** of these are generating an operating loss.

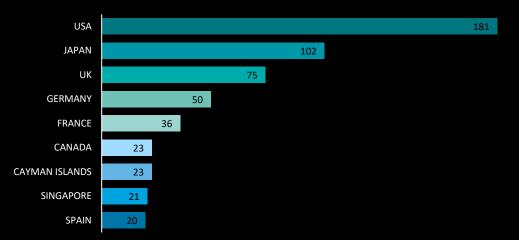


Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

There are **756** businesses in the loss-making population that are based in Australia. Combined, USA, Japan and UK own **47%** of these by volume.



The **756** businesses in Australia have reported losses of **€12.9bn**.

€7.7bn of this loss relates to UK, Japan and USA based owners, representing **60%** of the total aggregated loss.

Some of the long-standing issues for enterprises operating in Australia have been very high wages and expensive accommodation.

Australia accounts for the fourth largest loss-making region in terms of value. This is most likely due Australia's desire to keep China away from national strategic interests led to a decline in foreign investment.

Australia



57

TRANSPORTATION, HOSPITALITY AND SERVICES

TOP LOSS-MAKING SECTORS

Ê MINING AND METALS

These 40 loss-making

€2.1 billion in the last

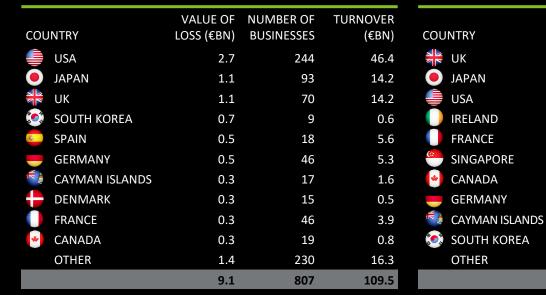
combined loss of

financial year.

businesses generated a

These 203 loss-making businesses generated a combined loss of €2.9 billion in the last financial year.

LANDSCAPE THREE YEARS AGO



These **32** loss-making businesses generated a combined loss of €1.9 billion in the last

financial year.

OIL. GAS AND

CHEMICALS

CURRENT LANDSCAPE



RETAIL, WHOLESALE AND DISTRIBUTION

TURNOVER

(€BN)

29.4

29.7

19.7

3.1

3.1

2.5

1.8

4.4

1.2

0.6

17.3

113.0

These **115** loss-making

businesses generated a

€1.0 billion in the last

75

102

181

10

36

21

23

50

23

14

221

756

combined loss of

financial year.

VALUE OF NUMBER OF

LOSS (€BN) BUSINESSES

4.1

2.2

1.4

0.7

0.6

0.5

0.5

0.4

0.4

0.4

1.7

12.9



CONSUMER PRODUCTS

These 66 loss-making businesses generated a combined loss of €0.9 billion in the last financial year.

These 24 loss-making businesses generated a combined loss of €0.7 billion in the last financial year.

LIFE SCIENCES

ð

Location

Owner

Over the past three years, the total aggregated loss has shown a 41% increase, despite the 6% decrease in the number of loss-making subsidiaries.

USA, Japan and UK have been among the top three owner countries with the highest value of losses over the last three vears in Australia.

Source: Bureau van Dijk, Orbis, Dec-22

Austria





There are over 1,700 Austria based businesses which are foreign owned, of which 81% have reported their financials. Almost **16%** of these are generating an operating loss.



Aggregate Turnover €bn

0%

FRANCE 15% 10% 20% 25% Loss-making businesses as a % of volume in Austria Size of the bubble represents value of loss Operating loss (Germany = €0.4bn)

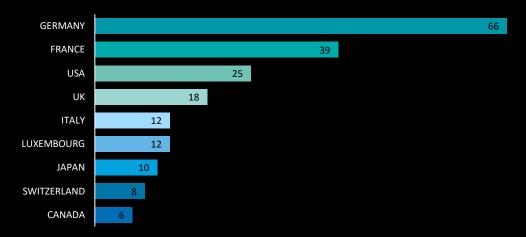
30%

Source: Bureau van Dijk, Orbis, Dec-22

5%

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are 240 businesses in the loss-making population that are based in Austria. Combined, Germany and France account for 44% of the loss-making population in Austria.



The **240** loss-making subsidiaries in Austria have reported losses of **€1.1bn**.

€0.5bn of this loss relates to Germany and France based owners representing 46% of the total aggregated loss.

Austria's business environment was impacted by a comparatively high tax burden, limited market opportunities and restrictive regulations.

In 2020, Austria tightened its rules pertaining to FDI which may dampen foreign investment to a certain extent going forward. This comes amid the implementation of a new EU-wide screening framework, driven largely by increased concerns over the involvement of state-backed foreign firms (such as Chinese firms and Middle Eastern sovereign wealth funds) in strategic infrastructure assets and the transfer of technological knowledge and intellectual property.

Austria



Location Owner





BANKING AND CAPITAL MARKETS

These 20 loss-making businesses generated a combined loss of €0.4 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

TRANSPORTATION, HOSPITALITY AND 5 SERVICES

These **59** loss-making

combined loss of

financial year.

businesses generated a

€0.3 billion in the last



These **16** loss-making businesses generated a combined loss of €0.2 billion in the last financial year.

CURRENT LANDSCAPE



These **13** loss-making businesses generated a combined loss of €0.1 billion in the last financial year.







These 12 loss-making businesses generated a combined loss of €0.04 billion in the last financial year.

COU	NTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	CC	DUNTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)
	GERMANY	0.2	54	3.9		GERMANY	0.4	66	5.8
	IRELAND	0.2	2	0.2		FRANCE	0.1	39	0.7
	USA	0.1	18	0.8		USA	0.1	25	0.8
*	HONG KONG	0.1	1	0.6	\langle	BRAZIL	0.1	4	0.8
$oldsymbol{O}$	JAPAN	0.1	10	1.1		UK	0.1	18	0.8
	SWEDEN	0.05	1	0.3		JAPAN	0.1	10	1.1
+	SWITZERLAND	0.05	7	1.2		NETHERLANDS	0.05	6	0.3
N K	UK	0.03	10	1.0		IRELAND	0.05	2	0.1
	FRANCE	0.02	22	0.4		LUXEMBOURG	0.04	12	0.5
	NETHERLANDS	0.01	9	2.2		ITALY	0.03	12	0.7
	OTHER	0.1	44	2.4		OTHER	0.2	46	3.8
		0.8	178	14.0			1.1	240	15.4

Over the past three years, the number of loss-making subsidiaries operating in Austria has increased by 35% and the total aggregated loss increased by **39%**.

Germany continues to be the dominant owner country in terms of both value and volume in Austria.

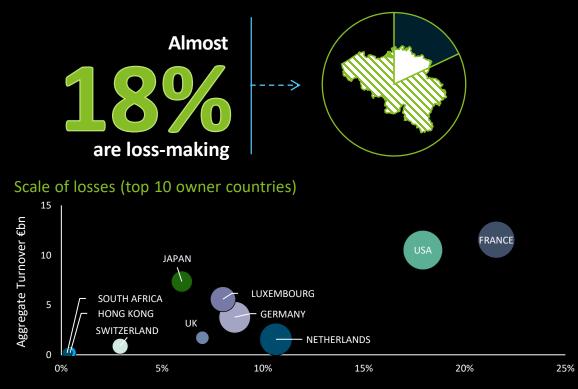
The number of loss-making businesses with owners based in France rose by **77%** over the last three years.

Source: Bureau van Dijk, Orbis, Dec-22

Belgium



There are over **3,800** Belgium based businesses which are foreign owned, of which **97%** have reported their financials. Almost **18%** of these are generating an operating loss.



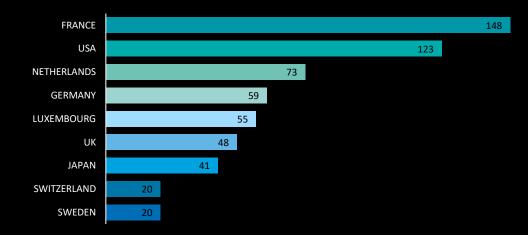
Loss-making businesses as a % of volume in Belgium Size of the bubble represents value of loss Operating loss (USA = €0.9bn)

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

There are **686** businesses in the loss-making population that are based in Belgium. USA, France and Netherlands own **50%** of these by volume.



The **686** loss-making subsidiaries in Belgium have reported losses of **€4.4bn**.

€3.0bn of these losses belong with USA, France, Netherlands, and Germany foreign owners, representing 67% of the total aggregated loss.

Belgium being a mature consumer market with ageing population marked limited growth opportunities for foreign companies, coupled with high tax burden and complex tax regime. Also, any kind of progress on reforms was constrained by its relatively complex and increasingly fragmented political situation.

Sentiment towards greenfield foreign investment would remain favorable, but tighter screening rules and a regional shift towards protecting national sovereignty may impact its policy towards foreign investment.

Belgium



57

TRANSPORTATION, HOSPITALITY AND

TOP LOSS-MAKING SECTORS

SERVICES

These 145 loss-making businesses generated a combined loss of €1.3 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

COU	NTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY
	FRANCE	0.7	118	11.5	JUSA
	LUXEMBOURG	0.5	54	7.1	FRANCE
	USA	0.3	102	7.3	NETHERLANDS
	NETHERLANDS	0.2	68	2.0	ermany
	JAPAN	0.2	46	7.7	LUXEMBOURG
*	MARSHALL ISLANDS	0.1	1	0.05	🦲 JAPAN
	IRELAND	0.1	17	1.0	🚦 SWITZERLAND
	GERMANY	0.1	63	2.4	👫 UK
+	NORWAY	0.1	4	0.4	🐕 HONG KONG
A K	UK	0.04	32	1.5	≽ SOUTH AFRICA
	OTHER	0.2	114	5.1	OTHER
		2.4	619	46.1	

OIL, GAS AND

CHEMICALS

These **37** loss-making

combined loss of

financial year.

businesses generated a

€1.2 billion in the last



RETAIL, WHOLESALE & DISTRIBUTION

These **107** loss-making businesses generated a combined loss of €0.4 billion in the last financial year.

CURRENT LANDSCAPE



These **35** loss-making

combined loss of

financial year.

VALUE OF NUMBER OF

LOSS (€BN) BUSINESSES

0.9

0.8

0.6

0.6

0.4

0.3

0.2

0.1

0.1

0.1 0.4

4.4

businesses generated a

€0.2 billion in the last

123

148

73

59

55

41

20

48

3

2

114

686

BANKING AND CAPITAL MARKETS

TURNOVER

(€BN)

10.5

11.5

1.6

3.8

5.6

7.4

0.8

1.7

0.2

0.2

5.2 48.5



INDUST
PRODUC
CONSTR

IAL

TS AND

JCTION

These **76** loss-making businesses generated a combined loss of €0.2 billion in the last financial year.

MINING AND METALS

Location

Owner

These 37 loss-making businesses generated a combined loss of €0.2 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in Belgium has increased by **11%** and the total aggregated loss increased by 84%.

USA and France have been amongst the top three owner countries in terms of both value and volume in Belgium over the last three years.

Germany owned subsidiaries in Belgium have reported more than 9x increase in total aggregated loss over the past three years.

Source: Bureau van Dijk, Orbis, Dec-22







There are over **11,600** Brazil based businesses which are foreign owned, of which **8%** have reported their financials. Almost **18%** of these are generating an operating loss.



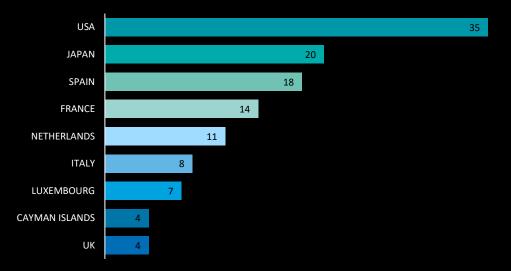
Loss-making businesses as a % of volume in Brazil Size of the bubble represents value of loss Operating loss (Cayman Islands = €1.2bn)

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

There are **171** businesses in the loss-making population that are based in Brazil. The top owner country, USA, represents **20%** of the loss-making population in Brazil.



The **171** loss-making subsidiaries in Brazil have reported losses of **€3.3bn**.

€2.2bn of this loss relates to Cayman Islands, USA and Spain based owners, representing **67%** of the total aggregated loss.

Brazil's large economy is attractive along with favorable policies towards foreign investment, such as opening certain sectors to private firms and income tax exemption on securities to foreign investors. However, poor government effectiveness, a burdensome tax system, archaic infrastructure, deficiencies in factor markets and skills shortages impaired its business environment.





Location Owner



TOP LOSS-MAKING SECTORS



TELECOM, MEDIA AND ENTERTAINMENT

These 26 loss-making businesses generated a combined loss of €1.5 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

INTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY
USA	1.3	56	22.4	🔹 CAYMA
SPAIN	0.3	28	0.7	iusa 🥌
FRANCE	0.3	22	1.4	SPAIN
UK	0.2	16	4.1	
NETHERLANDS	0.2	12	2.1	🌔 FRANC
CHILE	0.2	6	4.6	🦲 JAPAN
JAPAN	0.2	27	2.3	te Norw.
IRELAND	0.1	8	0.5	🕕 ITALY
BERMUDA	0.1	5	0.3	UK
CHINA	0.1	3	0.1	📙 BELGIU
OTHER	0.5	89	8.7	OTHER
	3.3	272	47.0	
	USA SPAIN FRANCE UK NETHERLANDS CHILE JAPAN IRELAND BERMUDA CHINA	INTRY LOSS (€BN) USA 1.3 SPAIN 0.3 FRANCE 0.3 UK 0.2 NETHERLANDS 0.2 CHILE 0.2 JAPAN 0.2 IRELAND 0.1 BERMUDA 0.1 CHINA 0.1 OTHER 0.5	INTRYLOSS (€BN)BUSINESSESUSA1.356SPAIN0.328FRANCE0.322UK0.216NETHERLANDS0.212CHILE0.26JAPAN0.227IRELAND0.18BERMUDA0.15CHINA0.13OTHER0.589	INTRY LOSS (€BN) BUSINESSES (€BN) USA 1.3 56 22.4 SPAIN 0.3 28 0.7 FRANCE 0.3 22 1.4 UK 0.2 16 4.1 NETHERLANDS 0.2 12 2.1 CHILE 0.2 6 4.6 JAPAN 0.2 27 2.3 IRELAND 0.1 8 0.5 BERMUDA 0.1 3 0.1 OTHER 0.5 89 8.7

BANKING AND CAPITAL MARKETS

These 14 loss-making

combined loss of

financial year.

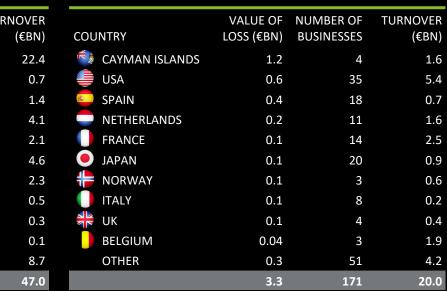
businesses generated a

€0.5 billion in the last

OIL. GAS AND CHEMICALS

These 7 loss-making businesses generated a combined loss of €0.3 billion in the last financial year.

CURRENT LANDSCAPE



RETAIL, Contraction of the second seco WHOLESALE & DISTRIBUTION

These **22** loss-making

combined loss of

financial year.

businesses generated a

€0.2 billion in the last



AUTOMOTIVE

These 3 loss-making businesses generated a combined loss of €0.2 billion in the last financial year.

MINING AND METALS

These 9 loss-making businesses generated a combined loss of €0.1 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in Brazil declined by 37% and the total aggregated loss rose marginally by 1%.

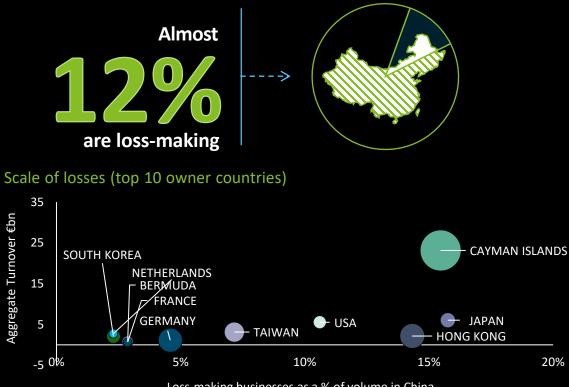
USA and Spain have been amongst the top three owner countries in terms of both value and volume in Brazil over the last three years.

Source: Bureau van Dijk, Orbis, Dec-22



Location Owner

There are over **28,700** China based businesses which are foreign owned, of which **10%** have reported their financials. Almost **12%** of these are generating an operating loss.

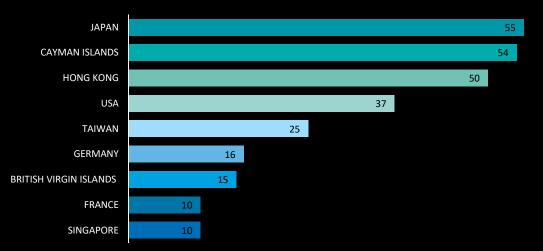


Loss-making businesses as a % of volume in China Size of the bubble represents value of loss Operating loss (Cayman Islands = €2.1bn)

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **349** businesses in the loss-making population that are based in China. The top three owner countries represent **46%**, consisting of Japan, Cayman Islands and Hong Kong.



The **349** loss-making subsidiaries in China have reported losses of **€5.3bn**.

Cayman Islands, Hong Kong, Germany and Taiwan based owners account for €4.0bn of the total losses generated by Chinese subsidiaries, representing 75% of the total aggregated loss.

Foreign companies remain attracted to the large size of the Chinese market; however, foreign investors begin to look to diversify investments outside of China. Foreign investors are reassessing their business prospects in China following the COVID-19 disrupting the supply-chain and thus foreign investors are broadening their supply chains to South-East Asia. As such, South-East Asia would be the prime beneficiary of these trends. Despite the outward trend, China remains to play an important role in the global value chain. China encourages foreign direct investment across various sectors.

China



Location Owner



INDUSTRIAL

TOP LOSS-MAKING SECTORS



TECHNOLOGY

These **56** loss-making businesses generated a combined loss of **€1.6 billion** in the last financial year.

LANDSCAPE THREE YEARS AGO

COL	INTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY
ALC: NOT	CAYMAN ISLANDS	5.3	462	29.9	📢 Cayman Isi
*	HONG KONG	1.7	517	19.4	🐕 HONG KON
	TAIWAN	1.5	318	33.5	e GERMANY
	USA	1.3	297	25.8	itaiwan 🥌
	JAPAN	1.0	613	17.2	🔵 JAPAN
	SOUTH KOREA	0.6	79	12.0	💽 SOUTH KOR
	GERMANY	0.5	137	4.0	🕒 USA
	UK	0.4	85	6.4	🐞 BERMUDA
	BERMUDA	0.4	102	9.8	NETHERLAN
AK AN	BRITISH VIRGIN ISLANDS	0.4	175	4.4	FRANCE
	OTHER	1.4	622	24.9	OTHER
		14.5	3,407	187.3	

BANKING AND CAPITAL MARKETS

These **11** loss-making

combined loss of

financial year.

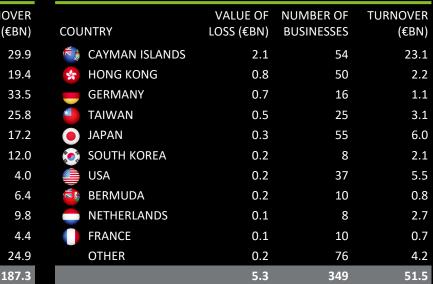
businesses generated a

€1.1 billion in the last

AUTOMOTIVE

These **36** loss-making businesses generated a combined loss of **€1.0 billion** in the last financial year.

CURRENT LANDSCAPE



TRANSPORTATION, HOSPITALITY AND SERVICES

These 26 loss-making

combined loss of

financial year.

businesses generated a

€0.9 billion in the last

5



RETAIL, WHOLESALE & DISTRIBUTION

These **67** loss-making businesses generated a combined loss of **€0.2 billion** in the last financial year. These **41** loss-making businesses generated a

businesses generated a combined loss of €0.2 billion in the last financial year.

Over the past three years, the number of loss–making subsidiaries operating in China decreased by 90% and the total aggregated loss decreased by 63%.

Cayman Islands and Hong Kong have been the top two owner countries with the highest value of losses over the last three years in China.

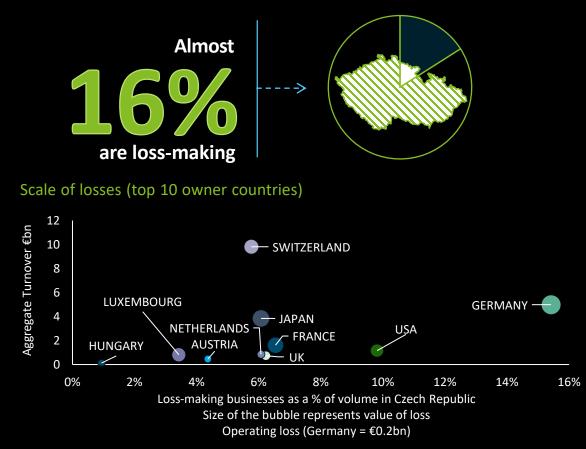
Source: Bureau van Dijk, Orbis, Dec-22

Czech Republic



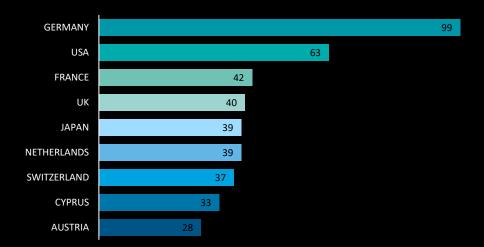


There are over **4.300** Czech Republic based businesses which are foreign owned, of which **90%** have reported their financials. Almost **16%** of these are generating an operating loss.



TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

There are **642** businesses in the loss-making population that are based in Czech Republic. The top owner country, Germany, represents **15%** of the loss-making population in Czech Republic.



The **642** loss-making subsidiaries in Czech Republic have reported losses of **€1.3bn**.

€0.6bn of this loss relates to Germany, Japan and France based owners, representing **43%** of the total aggregated loss.

Czech Republic's relatively small and open economy and its profound dependence on the manufacturing and automotive sector mean high energy costs and imported inflation owing to the war in Ukraine, which would continue to jeopardise its economic recovery from the COVID-19 pandemic. Nevertheless, a growing trend of nearshoring presents opportunities for growth.

Czech Republic's policy towards FDI is one of its key strengths as foreign investors benefit from fair treatment and public incentives.

Source: Bureau van Dijk, Orbis, Dec-22

Czech Republic



TOP LOSS-MAKING SECTORS



MINING AND METALS

These 58 loss-making businesses generated a

combined loss of €0.2 billion in the last financial year.

5

LANDSCAPE THREE YEARS AGO

COUN	ITRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	CC	DUNTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)
	USA	0.2	65	1.3		GERMANY	0.2	99	5.0
	NETHERLANDS	0.1	29	0.6		JAPAN	0.2	39	3.8
	GERMANY	0.1	94	1.7		FRANCE	0.2	42	1.6
	CYPRUS	0.1	40	0.4		SWITZERLAND	0.1	37	9.8
•	JAPAN	0.1	35	1.6		LUXEMBOURG	0.1	22	0.8
	SWITZERLAND	0.1	34	8.6		USA	0.1	63	1.2
*3	CHINA	0.1	11	0.4		UK	0.1	40	0.7
	AUSTRIA	0.05	32	0.7		NETHERLANDS	0.04	39	0.9
	FRANCE	0.04	21	0.6		AUSTRIA	0.04	28	0.5
	POLAND	0.04	26	0.6		HUNGARY	0.04	6	0.1
	OTHER	0.2	218	8.0		OTHER	0.2	227	5.4
		1.1	605	24.6			1.3	642	29.8

SERVICES

These **125** loss-making

businesses generated a

€0.2 billion in the last

combined loss of

financial year.

TRANSPORTATION, AUTOMOTIVE HOSPITALITY AND

> These 52 loss-making businesses generated a combined loss of €0.2 billion in the last financial year.

CURRENT LANDSCAPE



INDUSTRIAL **PRODUCTS AND** CONSTRUCTION

These 72 loss-making businesses generated a combined loss of €0.2 billion in the last financial year.



OIL, GAS AND CHEMICALS

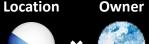


These 6 loss-making businesses generated a combined loss of €0.1 billion in the last financial year.

(J)

Over the past three years, the number of loss-making subsidiaries operating in Czech Republic increased by 6%, and the total aggregated loss rose by **27%**.

Businesses with ownership in Germany have seen operating losses increase by more than 2.5 times over the last three years in Czech Republic.



POWER, UTILITIES

AND RENEWABLES

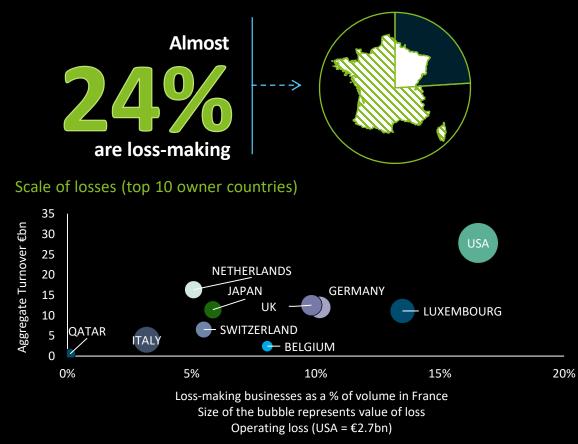
Source: Bureau van Dijk, Orbis, Dec-22

France





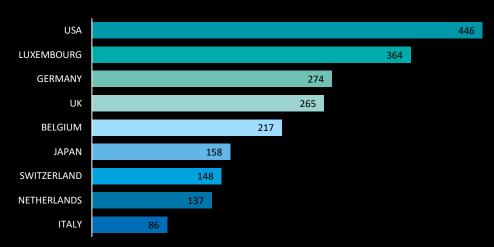
There are over **11,900** France based businesses which are foreign owned, of which **94%** have reported their financials. Almost **24%** of these are generating an operating loss.



Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **2,697** businesses in the loss-making population that are based in France. The top five owner countries account for **58%** of the loss-making population in France.



The **2,697** businesses in France have reported losses of **€9.9bn**.

€4.9bn of these losses are generated from subsidiaries with USA, Italy and Luxembourg based parents, representing **50%** of the total aggregated loss.

France accounts for the second largest loss-making region in terms of volume globally. The tax regime and the over-regulated labour market continued to impact its business environment.

The government's desire to reshore industries underlines its ambition to boost local manufacturing, with domestic firms at times prioritised over foreign ones, thereby clouding the prospects for foreign investment in some areas going forward. The government will also remain wary about FDI from certain countries and in strategic sectors (including defense, energy and technology).

France



Location Owner







TRANSPORTATION, HOSPITALITY AND SERVICES

These 619 loss-making businesses generated a combined loss of €2.2 billion in the last financial year.

These **300** loss-making businesses generated a combined loss of €2.0 billion in the last financial year.

Î

LANDSCAPE THREE YEARS AGO

COUNTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNT	TRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES
lusa 🍯	2.4	437	49.1	🥌 υ	ISA	2.7	446
GERMAN	1.0	301	12.2	ТІ 🌔	TALY	1.2	86
NETHERLA	ANDS 0.7	132	26.7	🛑 LI	UXEMBOURG	1.0	364
LUXEMBC	URG 0.7	321	9.4	🥌 G	IERMANY	0.8	274
🍀 UK	0.6	261	10.6	U 🦂	IK	0.7	265
🖲 JAPAN	0.4	133	5.4	🔵 JA	APAN	0.5	158
SWITZERL	AND 0.2	146	5.0	N	IETHERLANDS	0.5	137
BELGIUM	0.2	232	3.6	🕂 SV	WITZERLAND	0.5	148
AUSTRIA	0.2	27	1.0	B	ELGIUM	0.2	217
🌕 CHINA	0.1	32	1.1	Q	ATAR	0.2	3
OTHER	1.2	639	24.0	0	THER	1.4	599
	7.6	2,661	148.3			9.9	2,697

INDUSTRIAL **PRODUCTS AND** CONSTRUCTION

RETAIL, WHOLESALE & DISTRIBUTION

These 405 loss-making businesses generated a combined loss of €1.1 billion in the last financial year.

CURRENT LANDSCAPE



TELECOM, MEDIA AND ENTERTAINMENT

These **182** loss-making businesses generated a combined loss of €0.7 billion in the last financial year.

TURNOVER

(€BN)

27.8 4.0

11.1

12.0 12.5 11.4 16.3 6.5 2.4 0.6 18.5 123.2



BANKING AND CAPITAL MARKETS

These **107** loss-making businesses generated a combined loss of €0.7 billion in the last financial year.

OIL. GAS AND CHEMICALS

These **159** loss-making businesses generated a combined loss of €0.5 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in France rose marginally by 1% and the total aggregated loss rose by 30%.

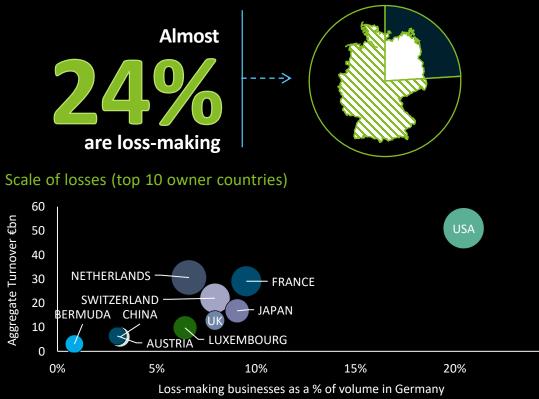
USA continues to be the dominant owner country in terms of both value and volume in France.

Source: Bureau van Dijk, Orbis, Dec-22

Germany



There are over **9,100** German businesses which are foreign owned. **68%** have reported their financials. Almost **24%** of these are generating an operating loss.



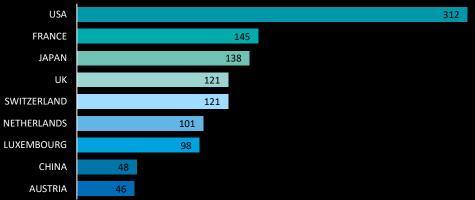
Size of the bubble represents value of loss Operating loss (USA = €2.9bn) 25%

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

There are **1,526** businesses in the loss-making population that are based in Germany. The top owner country, USA, represents **20%** of the total German loss-making population.



The **1,526** businesses in Germany have reported losses of **€15.8bn**.

€8.3bn of these losses are generated from subsidiaries with USA, Netherlands, France and Switzerland based parents, representing **53%** of the total aggregated loss.

Germany stands second in terms of value of losses generated by foreign owned subsidiaries. Germany's business environment was impacted by global geopolitical tensions and supply chain disruptions to its large export sectors during the past few years. Germany generally welcomes FDI, but Germany has focussed on tightening EU-wide screening rules for non-EU capital.

The tax regime places a heavy burden on labour income, and the demographic outlook is poor going forward.

Sentiment towards greenfield foreign investment would remain positive, but tighter screening rules and a focus on protecting national sovereignty would affect the policy towards foreign investment.

Germany

TOP LOSS-MAKING SECTORS TRANSPORTATION, INDUSTRIAL RETAIL, BANKING AND C and MINING AND WHOLESALE AND HOSPITALITY AND **PRODUCTS AND** TECHNOLOGY = = ┢ 57 CAPITAL MARKETS METALS SERVICES CONSTRUCTION DISTRIBUTION These 303 loss-making These 243 loss-making These **141** loss-making These **164** loss-making These 115 loss-making These 135 loss-making businesses generated a combined loss of €2.9 billion in the last €1.8 billion in the last €1.5 billion in the last €1.4 billion in the last €3.2 billion in the last €1.6 billion in the last financial year. financial year. financial year. financial year. financial year. financial year. LANDSCAPE THREE YEARS AGO **CURRENT LANDSCAPE** Over the past three years, the number of loss-making VALUE OF NUMBER OF TURNOVER VALUE OF NUMBER OF TURNOVER subsidiaries operating in Germany has increased by COUNTRY LOSS (€BN) BUSINESSES COUNTRY LOSS (€BN) BUSINESSES (€BN) (€BN) 49% and the total aggregated loss increased by 29%. 🔎 USA NETHERLANDS 2.8 74 27.6 2.9 312 51.1 USA 2.2 215 49.7 NETHERLANDS 2.2 101 30.6 Strikingly, USA, Netherlands, France, Switzerland and Japan FRANCE 1.6 92 12.9 FRANCE 1.6 145 have been among the top five owner countries in terms of 29.1 84 both value and volume over the last three years in Germany. JAPAN 0.8 12.7 SWITZERLAND 1.6 121 22.1 0.7 92 JAPAN 138 16.8 . SWITZERLAND 8.0 1.0

98

48

13

46

383

1.526

121

1.0

0.7

0.7

0.6

0.6

3.0

15.8

9.8

5.9

12.9

3.1

6.4

39.7

227.5

8.1

3.6

2.2

5.2

5.3

40.2

175.5

LUXEMBOURG

CHINA

🚳 BERMUDA

OTHER

AUSTRIA

🕌 UK

65

33

20

28

18

304

1.025

USA owned businesses in Germany have seen operating losses increase by **36%** and volume increase by **45%** over the last three years.

Location

Owner

Source: Bureau van Dijk, Orbis, Dec-22

0.7

0.7

0.5

0.3

0.2

1.8

12.2

© 2023 Deloitte Touche Tohmatsu.

UK

AUSTRIA

FINLAND

IRELAND

OTHER

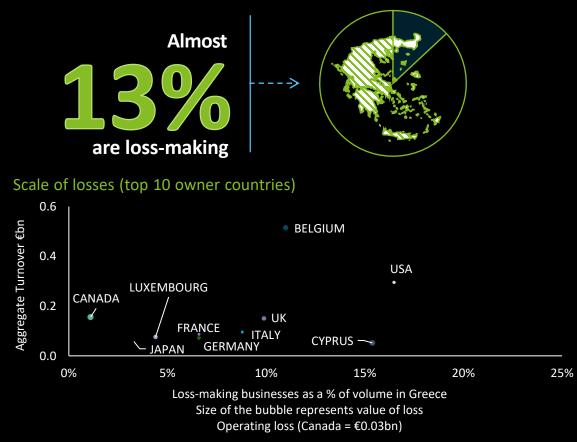
DENMARK

Greece





There are over **700** Greece based businesses which are foreign owned, of which **92%** have reported their financials. Almost 13% of these are generating an operating loss.

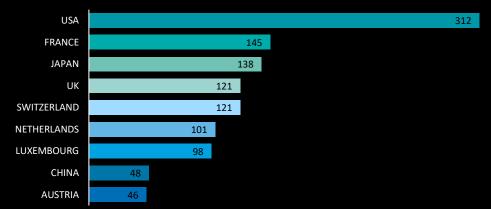


Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

There are **91** businesses in the loss-making population that are based in Greece. Combined, USA, Cyprus and Belgium own **43%** of these by volume.



The **91** loss-making subsidiaries in Greece have reported losses of **€0.2bn**.

The top five owner countries account for more than 67% of the overall aggregated loss.

Greece's economy was hit hard by the COVID-19 pandemic given its high reliance on tourism. The recovery underway proved to be quite resilient with the public administration reforms making a big difference to the business environment. Attracting FDI is high on the government's agenda.

Greece



Location Owner



TOP LOSS-MAKING SECTORS



MINING AND METALS

METALS

These 8 loss-making businesses generated a combined loss of €0.04 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

TRANSPORTATION, HOSPITALITY AND SERVICES

These **25** loss-making businesses generated a combined loss of **€0.04 billion** in the last

financial year.



These 9 loss-making businesses generated a combined loss of €0.02 billion in the last financial year.

CURRENT LANDSCAPE



RETAIL, WHOLESALE & DISTRIBUTION

NOVER

(€BN)

0.2
0.1
0.5
0.1
0.2
0.1
0.1
0.1
0.1
0.2
1.8

These 14 loss-making

combined loss of

financial year.

businesses generated a

€0.01 billion in the last



OIL, GAS AND CHEMICALS

These 6 loss-making businesses generated a combined loss of €0.01 billion in the last financial year.



These **4** loss-making businesses generated a combined loss of **€0.01 billion** in the last financial year.

		VALUE OF	NUMBER OF	TURNOVER			VALUE OF	NUMBER OF	TURN
COU	NTRY	LOSS (€BN)	BUSINESSES	(€BN)			LOSS (€BN)	BUSINESSES	
A K	UK	0.3	15	1.0	*	CANADA	0.03	1	
	GERMANY	0.1	13	0.5	-	CYPRUS	0.02	14	
	USA	0.03	17	0.4		BELGIUM	0.02	10	
\bigcirc	CYPRUS	0.03	14	0.1		LUXEMBOURG	0.02	4	
*	CANADA	0.02	1	0.1		🗧 UK	0.02	9	
	BELGIUM	0.02	16	0.3		GERMANY	0.01	6	
ALC: NO	CAYMAN ISLANDS	0.02	1	0.002		USA	0.01	15	
	NETHERLANDS	0.02	6	0.7		FRANCE	0.01	6	
	LUXEMBOURG	0.01	5	0.1		ITALY	0.01	8	
	ITALY	0.01	13	0.1		JAPAN	0.003	3	
	OTHER	0.02	37	0.4		OTHER	0.01	15	
		0.5	138	3.7			0.2	91	

Over the past three years, the number of loss–making subsidiaries operating in Greece declined by **34%** and the total aggregated loss decreased by **66%**.

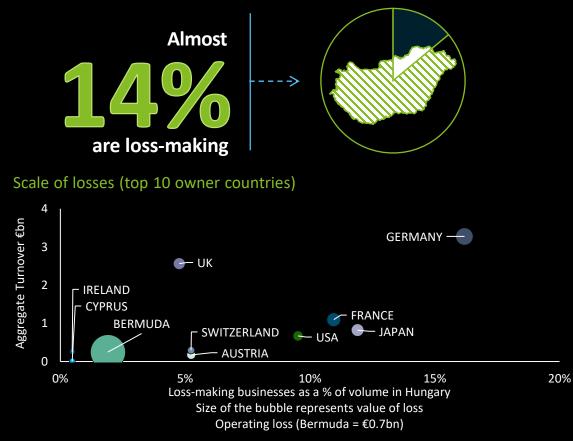
Source: Bureau van Dijk, Orbis, Dec-22

Hungary



Location Owner

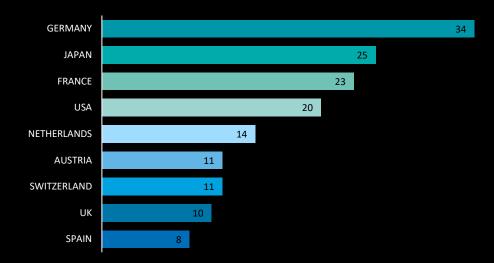
There are over **1,500** Hungary based businesses which are foreign owned, of which **97%** have reported their financials. Almost **14%** of these are generating an operating loss.



Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **210** businesses in the loss-making population that are based in Hungary. The top owner country, Germany, constitutes **16%** of the loss-making population in Hungary.



The **210** loss-making subsidiaries in Hungary have reported losses of **€1.4bn**.

€0.8bn of this loss relates to Bermuda and Germany based owners, representing 62% of the total aggregated loss.

Hungary's complex tax regime, unpredictable policymaking, increased state control and government favoritism in some industries created challenges for companies operating in the country. The government deploys anti-foreign rhetoric by imposing special taxes or restrictions in sectors dominated by foreign companies and would maintain a protectionist attitude going forward. However, the government encourages foreign investment in manufacturing and high-technology sectors, especially the automotive industry.

Hungary



Location Owner



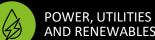


TRANSPORTATION, HOSPITALITY AND SERVICES

These 51 loss-making businesses generated a

combined loss of €0.8 billion in the last financial year.

LANDSCAPE THREE YEARS AGO



These 6 loss-making

combined loss of

financial year.

businesses generated a

€0.2 billion in the last

AND RENEWABLES

, E AUTOMOTIVE

These **21** loss-making businesses generated a combined loss of **€0.1** billion in the last financial year.

CURRENT LANDSCAPE



TECHNOLOGY

These 13 loss-making

combined loss of

financial year.

businesses generated a

€0.05 billion in the last

; ;



These **21** loss-making businesses generated a combined loss of €0.05 billion in the last financial year.

REAL ESTATE ĺ⊓⊞Ì

These 13 loss-making businesses generated a combined loss of €0.04 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in Hungary declined by 8%; however, the total aggregated loss rose sharply by **111%**.

Germany, Bermuda and Japan continue to be among the top four owner countries with the highest value of losses over the last three years in Hungary.

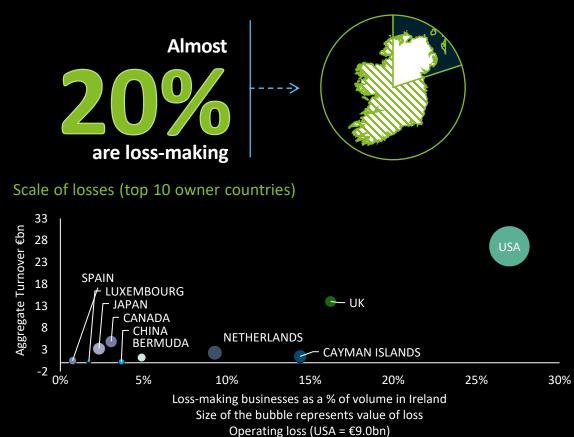
Source: Bureau van Dijk, Orbis, Dec-22

Ireland





There are over **4,600** Irish businesses which are foreign owned. **89%** have reported their financials. Almost **20%** of these are generating an operating loss.

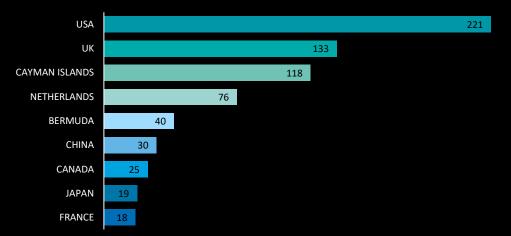


Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **819** businesses in the loss-making population that are based in Ireland. USA and UK

account for over 43% of the loss-making population in Ireland.



The **819** businesses in Ireland have reported losses of **€15.2bn**.

Subsidiaries with USA based parents generated aggregated losses of €9.0bn, which accounts for 59% of the total aggregated loss.

Ireland accounts for the third largest loss-making region in terms of value globally. Ireland's attractive corporate tax regime, favourable policy towards foreign trade and investment and flexible labour market makes it an attractive investment destination for foreign businesses. The low-tax environment and access to the wider EU market mean that many foreign multinationals, particularly from USA, have located their European headquarters in Ireland.

However, given its close ties with UK, Ireland is also vulnerable to ongoing UK-EU post-Brexit tensions.

Ireland



Location Owner



TOP LOSS-MAKING SECTORS



COUNTRY

USA

UK

CAYMAN ISLANDS

NETHERLANDS

BERMUDA

GERMANY

NORWAY

CANADA

JAPAN

OTHER

TRANSPORTATION, HOSPITALITY AND SERVICES

LOSS (€BN)

2.8

0.7

0.4

0.3

0.2

0.2

0.2

0.1

0.1

0.04

0.2

5.1



These 367 loss-making businesses generated a combined loss of €5.0 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

These 70 loss-making businesses generated a combined loss of €2.7 billion in the last financial year.



These **21** loss-making businesses generated a combined loss of €2.3 billion in the last financial year.

CURRENT LANDSCAPE



BANKING AND CAPITAL MARKETS

These 169 loss-making

businesses generated a

€1.6 billion in the last

combined loss of

financial year.



RETAIL, WHOLESALE AND DISTRIBUTION

INFRASTRUCTURE, <u>₼₽₽</u> TRANSPORT. **REGIONAL GOVT**

These **39** loss-making businesses generated a combined loss of €1.1 billion in the last financial year.

These 2 loss-making businesses generated a combined loss of €0.8 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in Ireland has increased sharply by 66% and the total aggregated loss rose massively by 3 times.

USA continues to be the dominant owner country in terms of both value and volume in Ireland.

Source: Bureau van Dijk, Orbis, Dec-22

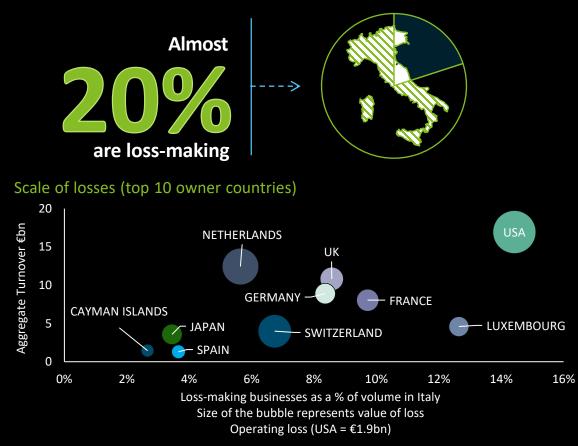
© 2023 Deloitte Touche Tohmatsu.

SWITZERLAND



Location Owner

There are over **9,800** Italian businesses which are foreign owned. **97%** have reported their financials. Almost **20%** of these are generating an operating loss.

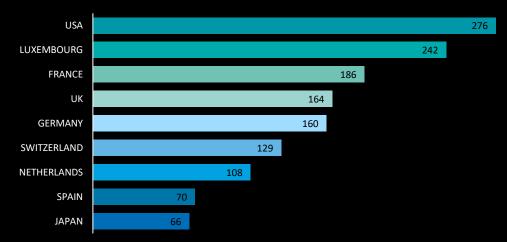


Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

There are **1,914** businesses in the loss-making population that are based in Italy. Combined, USA and Luxembourg own **27%** of these by volume.



The 1,914 businesses in Italy have reported losses of €8.3bn.

€4.4bn of these losses are generated from subsidiaries with owners based in USA, Netherlands and Switzerland, representing **53%** of the total aggregated loss.

The main challenges for foreign businesses operating in Italy are its bureaucratic and legal complexities, barriers to entry in areas of the services sector, inadequate infrastructure, high levels of taxation and energy costs, and labour market rigidities.

Action to encourage bank mergers and support banks' efforts to reduce the level of nonperforming loans on their balance sheets has made some progress, but the sector remains vulnerable. The growth potential remains limited in Italy because of its mature consumer market along with weak income and population growth prospects.





TOP LOSS-MAKING SECTORS



TELECOM, MEDIA AND ENTERTAINMENT

5 These **364** loss-making

These **101** loss-making businesses generated a combined loss of €1.6 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

COL	INTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY
	USA	1.0	264	26.5	lusa
	GERMANY	0.6	180	7.7	NETHER
	LUXEMBOURG	0.5	211	5.1	🕂 SWITZEI
	NETHERLANDS	0.5	97	15.2	🖊 UK
A K	UK	0.3	148	4.8	FRANCE
	FRANCE	0.3	195	9.4	🔵 JAPAN
Ŧ	SWITZERLAND	0.3	122	5.4	📒 GERMA
	JAPAN	0.2	63	2.8	🛑 luxeme
*:	CHINA	0.2	43	0.4	SPAIN
	CURACAO	0.1	8	1.3	🔹 Caymai
	OTHER	1.0	516	11.6	OTHER
		4.9	1,847	90.2	

TRANSPORTATION, HOSPITALITY AND SERVICES

businesses generated a

€1.1 billion in the last

combined loss of

financial year.

BANKING AND CAPITAL MARKETS

These **50** loss-making businesses generated a combined loss of €1.1 billion in the last financial year.

CURRENT LANDSCAPE

VALUE OF NUMBER OF TURNOVER LOSS (€BN) BUSINESSES (€BN) 16.9 1.9 276 RLANDS 1.4 108 12.4 1.1 RLAND 129 4.0 10.8 0.6 164 8.0 0.5 186 3.6 66 0.4 8.9 0.4 160 ١NY 0.4 4.6 242 1BOURG 1.3 70 0.2 0.2 1.4 N ISLANDS 51 1.2 12.9 462 84.8 8.3 1,914

INDUSTRIAL **PRODUCTS AND** Ŀ CONSTRUCTION

These **245** loss-making

businesses generated a

€0.9 billion in the last

combined loss of

financial year.



RETAIL, WHOLESALE & DISTRIBUTION

These **321** loss-making businesses generated a combined loss of €0.8 billion in the last financial year.

÷ AUTOMOTIVE

These 47 loss-making businesses generated a combined loss of €0.7 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in Italy increased by 4% and the total aggregated loss rose sharply by **70%**.

USA continues to be the dominant owner country in terms of both value and volume for Italian loss-making subsidiaries.

There have also been significant increases in operating losses generated by subsidiaries with owners based in Netherlands, UK and USA.

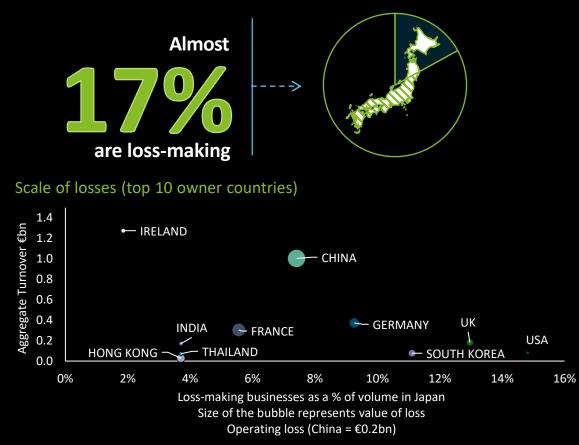
Source: Bureau van Dijk, Orbis, Dec-22







There are over **1,400** Japan based businesses which are foreign owned, of which **21%** have reported their financials. Almost **17%** of these are generating an operating loss.

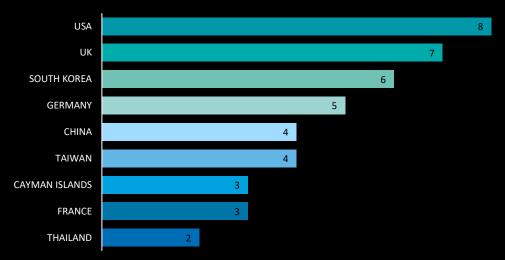


Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

There are **54** businesses in the loss-making population that are based in Japan. The top 5 owner countries represent **56%** of the loss-making population in Japan.



The **54** loss-making subsidiaries in Japan have reported losses of **€0.5bn**.

€0.4bn of these losses are generated by subsidiaries with China, France and Germany based owners, representing **69%** of the total aggregated loss.

The government will push consistently for the promotion of inward foreign investment at the central and local level. However, Japan's attractiveness to foreign investors will remain relatively low due to formal and informal barriers, including the country's insular and consensual business culture, exclusive supplier networks and business alliances, and a comparatively low level of regard for shareholder value. Direct investment in Japan by foreign companies would continue to be dwarfed by direct investment abroad by Japanese companies.



Location Owner



TOP LOSS-MAKING SECTORS



AUTOMOTIVE

These 2 loss-making businesses generated a combined loss of €0.2 billion in the last financial year.

LAN	IDSCAPE THREE	CUR	RENT LAND			
COU	INTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COU	NTRY
*2	CHINA	0.1	10	1.1	*3	CHINA
	TAIWAN	0.04	3	0.5		FRANCE
	IRELAND	0.02	1	1.1		GERMANY
	USA	0.02	6	0.1	*	HONG KONG
**	HONG KONG	0.01	2	0.003		SOUTH KOREA
	GERMANY	0.01	2	0.1	N N	UK
	FRANCE	0.01	1	0.01		IRELAND
ALC: NO	CAYMAN ISLANDS	0.01	3	0.1	8	INDIA
N K	UK	0.002	3	0.01		THAILAND
8	INDIA	0.002	1	0.3		USA
	OTHER	0.004	9	0.1		OTHER
		0.2	41	3.4		

3¢

These 6 loss-making

combined loss of

financial year.

businesses generated a

€0.1 billion in the last

TECHNOLOGY



These **15** loss-making businesses generated a combined loss of €0.1 billion in the last financial year.

SCAPE



BANKING AND CAPITAL MARKETS

TURNOVER

(€BN)

1.0

0.3

0.4

0.03

0.1

0.2

1.3

0.2

0.1

0.1

0.5 4.1

These **4** loss-making

combined loss of

financial year.

VALUE OF NUMBER OF

LOSS (€BN) BUSINESSES

0.2

0.1

0.1

0.04

0.04

0.03

0.01

0.01

0.01

0.01

0.01

0.5

businesses generated a

€0.1 billion in the last

4

3

5

2 6

7

1

2

2

8

14

54



INDUSTRIAL PRODUCTS AND CONSTRUCTION

These **5** loss-making businesses generated a combined loss of €0.02 billion in the last financial year.

POWER, UTILITIES (Å) AND RENEWABLES

This **1** loss-making businesses generated a combined loss of €0.01 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in Japan increased by 32% and the total aggregated loss rose by 141%.

China continues to be the dominant owner country in terms of both value and volume for Japanese loss-making subsidiaries.

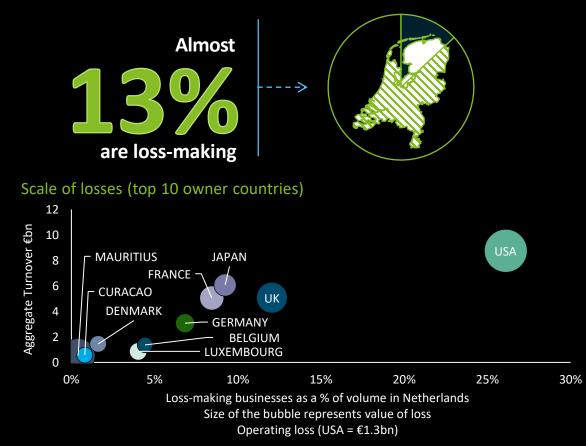
Source: Bureau van Dijk, Orbis, Dec-22

Netherlands





There are over **2,500** Dutch businesses which are foreign owned. **75%** of these businesses have reported their financials. Almost **13%** of these are generating an operating loss.

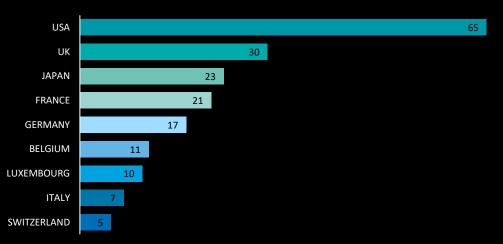


Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

There are **249** businesses in the loss-making population that are based in the Netherlands. The top owner country, USA, represents **26%** of the loss-making population in the Netherlands.



The **249** businesses in Netherlands have reported losses of **€5.5bn**.

€2.8bn of these losses are generated from subsidiaries with USA, Mauritius and UK based parents, representing over **50%** of the total aggregated loss.

Netherlands has long had a welcoming stance towards FDI, in both a regulatory and cultural sense. The country adopts a strong international mindset and consistently focusses on attracting multi-national companies (estimated to account for about two-thirds of private-sector turnover).

Despite the FDI oriented mindset, there are some challenges that foreign investors face while operating in Netherlands. This includes structural distortions in the housing market, a high labour tax burden, and a segmented labour market contributing to a relatively high share of insecure temporary employment.

Netherlands



Location Owner



TOP LOSS-MAKING SECTORS



BANKING AND CAPITAL MARKETS

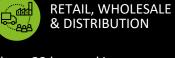
These **40** loss-making businesses generated a combined loss of **€2.0 billion** in the last financial year.

LANDSCAPE THREE YEARS AGO

	TRANSPORTATIO
	HOSPITALITY AND
/	SERVICES

These **46** loss-making businesses generated a combined loss of **€0.9 billion** in the last financial year.

5



These **32** loss-making businesses generated a combined loss of **€0.6 billion** in the last financial year.

CURRENT LANDSCAPE



LIFE SCIENCES

TURNOVER

(€BN)

8.8

0.5

5.1 5.1 6.1 3.1 0.9 1.5 0.6 1.4 8.5 41.4

These 6 loss-making

combined loss of

financial year.

businesses generated a

€0.5 billion in the last



These **32** loss-making businesses generated a combined loss of **€0.4 billion** in the last financial year. TECHNOLOGY

These **20** loss-making businesses generated a combined loss of **€0.3 billion** in the last financial year.

Over the past three years, the number of loss–making subsidiaries operating in Netherlands has increased by **20%** and the total aggregated loss rose sharply by **75%**.

USA continues to be the dominant owner country in terms of both value and volume in Netherlands.

COUNTRY		VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES
	USA	1.5	59	20.1	isa 🕒 USA	1.3	65
	GERMANY	0.4	23	4.6	MAURITIUS	0.8	1
31	UK	0.3	22	18.7	DK	0.7	30
Ŧ	DENMARK	0.3	3	0.6	FRANCE	0.4	21
8	INDIA	0.1	3	0.2	🔵 JAPAN	0.4	23
	JAPAN	0.1	10	1.6	ermany	0.3	17
	FRANCE	0.1	16	1.8	LUXEMBOURG	0.2	10
	BELGIUM	0.1	10	0.8	🖶 DENMARK	0.2	4
+	SWITZERLAND	0.04	5	0.7	色 CURACAO	0.2	2
AL Martine	CAYMAN ISLANDS	0.03	6	0.3	BELGIUM	0.2	11
	OTHER	0.2	51	4.9	OTHER	0.9	65
		3.2	208	54.5		5.5	249

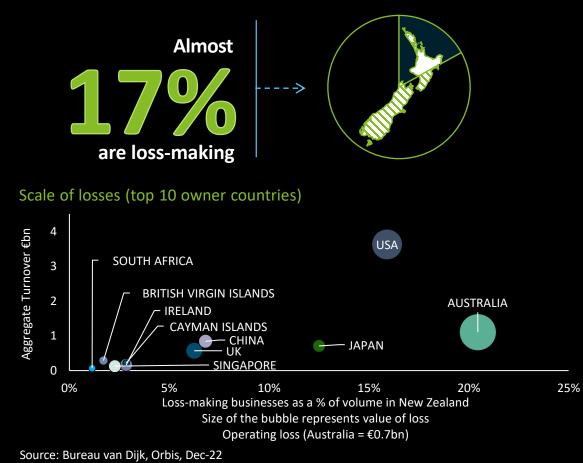
Source: Bureau van Dijk, Orbis, Dec-22

New Zealand

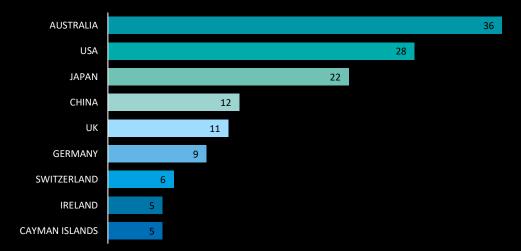




There are over **1,700** New Zealand based businesses which are foreign owned, of which **58%** have reported their financials. Almost **17%** of these are generating an operating loss.



TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **176** businesses in the loss-making population that are based in New Zealand. Australia, USA and Japan combined own **49%** of these by volume.



The **176** loss-making subsidiaries in New Zealand have reported losses of **€1.9bn**.

€1.2bn of these losses belong with Australia and USA based owners, representing **63%** of the total aggregated loss by value.

Foreign businesses operating in New Zealand face the challenge of limited growth opportunities as a result of a small population and geographical isolation.

FDI is generally welcome, but international companies experience a lack of transparency and inconsistency in the application of foreign investment rules relating to some sensitive assets, such as farmland.

New Zealand



TOP LOSS-MAKING SECTORS



BANKING AND CAPITAL MARKETS

These **29** loss-making businesses generated a combined loss of €1.0 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

		VALUE OF	NUMBER OF	TURNOVER	
COUNT	RY	LOSS (€BN)	BUSINESSES	(€BN)	COUNTRY
🍢 AL	JSTRALIA	0.3	27	0.9	in Australia
🥮 SIN	NGAPORE	0.2	9	0.2	튲 USA
JAI	PAN	0.1	13	1.2	DK
🌕 СН	IINA	0.04	10	0.8	🍅 CHINA
📒 ge	RMANY	0.04	7	0.1	🜔 IRELAND
🕂 SW	VITZERLAND	0.03	5	0.3	JAPAN
🌒 US	A	0.02	33	0.6	🐣 SINGAPORE
🦻 РН	IILIPPINES	0.02	1	0.3	BRITISH VIRGIN ISLANDS
≽ so	UTH AFRICA	0.02	3	0.2	≽ SOUTH AFRICA
FR.	ANCE	0.02	4	0.2	🔹 CAYMAN ISLANDS
ОТ	HER	0.1	36	1.2	OTHER
		0.8	148	5.9	

financial year.

These **25** loss-making businesses generated a combined loss of €0.3 billion in the last

RETAIL, WHOLESALE

& DISTRIBUTION

CONSUMER PRODUCTS

These **20** loss-making businesses generated a combined loss of €0.2 billion in the last financial year.

CURRENT LANDSCAPE



TRANSPORTATION, HOSPITALITY AND SERVICES

These **38** loss-making businesses generated a combined loss of €0.2 billion in the last financial year.

VALUE OF NUMBER OF TURNOVER

36

28

11

12

5

22

4

3

2

5

48

176

(€BN)

1.1

3.6

0.6

0.8

0.2

0.7

0.1

0.3

0.1

0.2

0.9

8.6

LOSS (€BN) BUSINESSES

0.7

0.5

0.1

0.1

0.1

0.1 0.1

0.04

0.03

0.03

0.1

1.9



MINING AND METALS

This **1** loss-making business generated a combined loss of €0.1 billion in the last financial year.

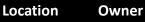
OIL, GAS AND CHEMICALS

These **11** loss-making businesses generated a combined loss of €0.03 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in New Zealand increased by 19% and the total aggregated loss increased by **129%**.

Australia continues to be the dominant owner country in terms of both value and volume in New Zealand.

Source: Bureau van Dijk, Orbis, Dec-22

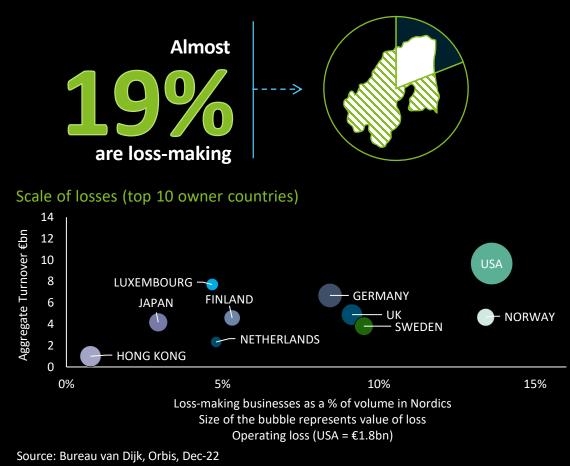




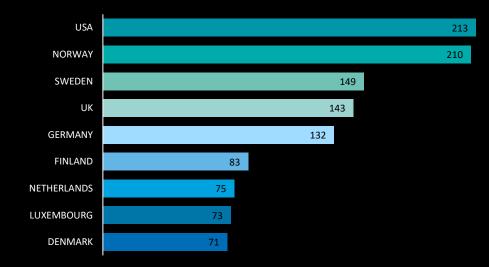
© 2023 Deloitte Touche Tohmatsu.



There are over **8,500** Nordic businesses which are foreign owned. **98%** have reported their financials. Almost **19%** of these are generating an operating loss.



TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **1,565** businesses in the loss-making population that are based in the Nordics. The top 5 owner countries own **54%** of the loss-making population in the Nordics.



The **1,565** businesses in the Nordics have reported losses of **€6.1bn**.

€1.8bn of these losses are generated from subsidiaries with USA based parents, representing over **29%** of the total aggregated loss.

The challenging aspects for businesses operating in the Nordics are elevated private-sector indebtedness, high personal tax burden and sluggish productivity growth.

There has been a tightening of FDI screening rules towards non-EU foreign inflows in strategic sectors – reinforced by the pandemic and Russia-Ukraine conflict.

Nordics



TOP LOSS-MAKING SECTORS



TRANSPORTATION, HOSPITALITY AND SERVICES

┢ These **192** loss-making

These 325 loss-making businesses generated a combined loss of €1.6 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

VALUE OF NUMBER OF TURNOVER COUNTRY COUNTRY LOSS (€BN) BUSINESSES (€BN) USA 1.4 235 10.7 USA 162 GERMANY 0.4 6.4 GERMANY 齢 UK 233 NORWAY 0.4 5.0 143 5.3 * SWEDEN 0.3 HONG KONG UK 0.3 149 3.0 JAPAN 1.4 LUXEMBOURG 0.2 74 SWEDEN E NORWAY FRANCE 0.2 59 3.1 95 6.0 FINLAND FINLAND 0.2 1.4 33 CAYMAN ISLANDS 0.2 1.6 NETHERLANDS 0.1 70 NETHERLANDS OTHER 0.8 483 13.6 OTHER 57.5 4.5 1.736

INDUSTRIAL

businesses generated a

€0.7 billion in the last

combined loss of

financial year.

PRODUCTS AND CONSTRUCTION

BANKING AND CAPITAL MARKETS

These **123** loss-making businesses generated a combined loss of €0.6 billion in the last financial year.

CURRENT LANDSCAPE



These 59 loss-making businesses generated a combined loss of €0.5 billion in the last financial year.

73



TECHNOLOGY

These 165 loss-making businesses generated a combined loss of €0.5 billion in the last financial year.

OIL, GAS AND CHEMICALS

Location

Owner

These 74 loss-making businesses generated a combined loss of €0.4 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in the Nordics decreased by **10%**; however, the total aggregated loss increased by **36%**.

USA and Germany continues to be the top two owner countries with the highest values of losses over the last three vears in the Nordics.

CONSUMER

TURNOVER

(€BN)

9.7

6.7

4.9

1.0

4.2

3.8

4.6

4.6

7.7

2.3

10.7

60.2





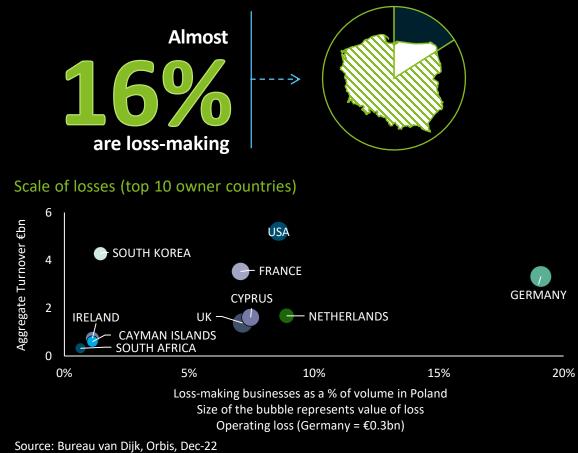
Source: Bureau van Dijk, Orbis, Dec-22

Poland



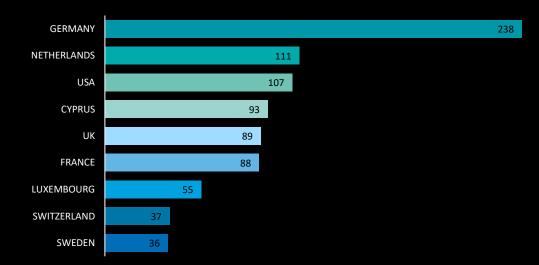
Location Owner

There are over **8,000** Poland based businesses which are foreign owned, of which **97%** have reported their financials. Almost **16%** of these are generating an operating loss.



© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **1,247** businesses in the loss-making population that are based in Poland. The top owner country, Germany, represents **19%** of the loss-making population in Poland.



The **1,247** loss-making subsidiaries in Poland have reported losses of **€2.3bn**.

€0.8bn of this loss relates to Germany, UK and USA based owners, representing **34%** of the total aggregated loss.

Poland remains an attractive location in the region for business, owing to its EU membership, highly educated workforce, market size, resilient financial sector and proximity to other major economies.

The government's statist policy approach in some sectors would have a negative effect on inward foreign investment, as would stricter screening at both the EU and local level. The government's focus on "self-reliance" would also limit the opportunities for foreign investors.

Poland



Location Owner



TOP LOSS-MAKING SECTORS



TRANSPORTATION, HOSPITALITY AND SERVICES

These **234** loss-making businesses generated a combined loss of **€0.5 billion** in the last financial year.

LANDSCAPE THREE YEARS AGO

COUNTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY
JUSA USA	0.4	134	3.5	📒 GERMANY
FRANCE	0.2	86	2.3	📌 UK
CYPRUS	0.2	104	1.6	iusa 🥌
LUXEMBOURG	0.2	70	0.6	FRANCE
e GERMANY	0.2	219	2.2	🄛 CYPRUS
SWEDEN	0.1	54	1.0	NETHERLANDS
SPAIN	0.1	44	1.3	💓 SOUTH KOREA
UK	0.1	100	1.1	🛑 IRELAND
NETHERLANDS	0.1	116	1.3	🄹 CAYMAN ISLANDS
JAPAN	0.1	29	1.1	≽ SOUTH AFRICA
OTHER	0.4	521	8.7	OTHER
	2.1	1,477	24.7	

These **245** loss-making

businesses generated a

€0.4 billion in the last

combined loss of

financial year.

RETAIL, WHOLESALE & DISTRIBUTION

INDUSTRIAL PRODUCTS AND CONSTRUCTION

These **115** loss-making businesses generated a combined loss of **€0.3 billion** in the last financial year.

CURRENT LANDSCAPE



VALUE OF NUMBER OF

LOSS (€BN) BUSINESSES

0.3

0.2

0.2

0.2

0.2

0.1

0.1

0.1

0.1

0.1

0.6

2.3

These **146** loss-making businesses generated a combined loss of **€0.3 billion** in the last financial year.

238

89

107

88

93

18

14

14 8

467

1,247

111

TURNOVER

(€BN)

3.3

1.4 5.2

3.5

1.6

1.7

4.3

0.7

0.6

0.3

7.0

29.7



These **67** loss-making businesses generated a combined loss of **€0.2 billion** in the last financial year.



These **89** loss-making businesses generated a combined loss of **€0.1 billion** in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in Poland declined by **16%** and the total aggregated loss rose by **9%**.

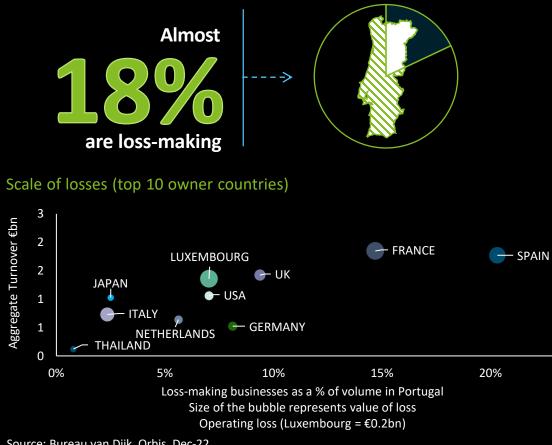
Source: Bureau van Dijk, Orbis, Dec-22

Portugal





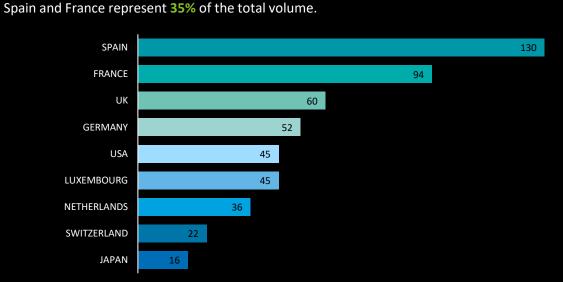
There are over 3,700 Portugal based businesses which are foreign owned, of which 96% have reported their financials. Almost **18%** of these are generating an operating loss.



Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are 640 businesses in the loss-making population that are based in Portugal. Combined,



The 640 loss-making subsidiaries in Portugal have reported losses of €1.2bn.

€0.7bn of this loss relates to Luxembourg, France, Spain and Italy based owners, representing **61%** of the total aggregated loss.

The main challenges for foreign businesses operating in Portugal are complex tax system, poor rail infrastructure, low technological readiness and subdued market opportunities.

Portugal's business environment continues to be held back by low levels of investment in research and development, insufficient number of graduates in science and information technology, moderate levels of corruption, and some rigidities in the labour market, especially related to employment protection laws.

Portugal



Location Owner



TOP LOSS-MAKING SECTORS



financial year.

TRANSPORTATION, HOSPITALITY AND SERVICES

These 162 loss-making businesses generated a combined loss of €0.3 billion in the last

These **45** loss-making businesses generated a combined loss of €0.2 billion in the last financial year.

Í

LANDSCAPE THREE YEARS AGO

COU	INTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES
	LUXEMBOURG	0.4	45	1.0	LUXEMBOURG	0.2	45
<u>i</u>	SPAIN	0.3	123	2.2	FRANCE	0.2	94
	GERMANY	0.1	54	0.8	🧧 SPAIN	0.2	130
	USA	0.1	64	0.8	ITALY	0.1	15
	FRANCE	0.1	91	1.9	DK	0.1	60
	UK	0.1	56	0.6	ermany	0.1	52
\bigcirc	BRAZIL	0.04	8	0.6	블 USA	0.1	45
+	SWITZERLAND	0.04	24	0.2	NETHERLANDS	0.1	36
	NETHERLANDS	0.03	42	0.9	🔵 JAPAN	0.03	16
	JAPAN	0.02	13	0.8	🛑 THAILAND	0.03	5
	OTHER	0.1	134	1.1	OTHER	0.1	142
		1.3	654	10.9		1.2	640

INDUSTRIAL

PRODUCTS AND

CONSTRUCTION



TECHNOLOGY

These **35** loss-making businesses generated a combined loss of €0.1 billion in the last financial year.

CURRENT LANDSCAPE



RETAIL, WHOLESALE & DISTRIBUTION

TURNOVER

(€BN)

1.4

1.8

1.8

0.7

1.4

0.5

1.06

0.6 1.0

0.1 1.4

11.9

These **102** loss-making

businesses generated a

€0.1 billion in the last

combined loss of

financial year.



BANKING AND CAPITAL MARKETS

These **9** loss-making businesses generated a combined loss of €0.1 billion in the last financial year.

Ē. CONSUMER PRODUCTS

These 57 loss-making businesses generated a combined loss of €0.1 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in Portugal declined marginally by 2% and the total aggregated loss decreased by 5%.

Luxembourg continues to be the dominant owner country in terms of both value and volume for Portuguese loss-making subsidiaries.

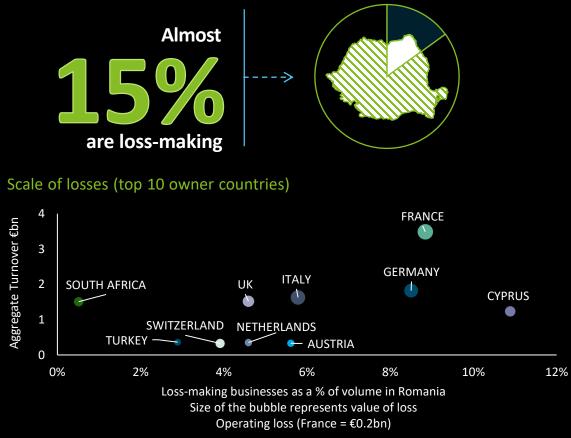
Source: Bureau van Dijk, Orbis, Dec-22

Romania



Location Owner

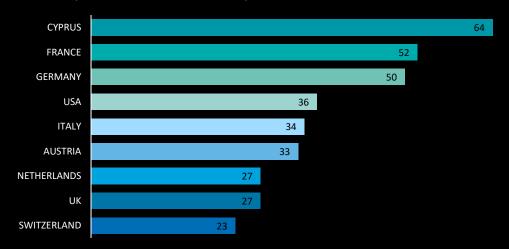
There are over **4,000** Romania based businesses which are foreign owned, of which **96%** have reported their financials. Almost **15%** of these are generating an operating loss.



Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **588** businesses in the loss-making population that are based in Romania. Cyprus, France and Germany account for **28%** of these by volume.



The **588** loss-making subsidiaries in Romania have reported losses of **€1.2bn**.

€0.4bn of this loss relates to France, Italy and Germany based owners, representing 37% of the total aggregated loss.

Romania's policy towards FDI has been characterized by its desire to modernize the economy and create jobs, matched by an equal desire to protect domestic industry, especially in sectors deemed strategically important, such as transport and energy.

As a result, foreign investors are generally welcomed and supported, but some have seen the investment climate as unattractive relative to Romania's peers and difficult to predict given policy uncertainty. Despite new efforts to reduce red tape, a tight screening regime for non-EU investments would have a bearing on inward foreign investment.

Romania

Location Owner



TOP LOSS-MAKING SECTORS



POWER, UTILITIES AND RENEWABLES

TELECOM, MEDIA AND ENTERTAINMENT

These 20 loss-making

combined loss of

financial year.

businesses generated a

€0.1 billion in the last

These **39** loss-making businesses generated a combined loss of €0.3 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

VALUE OF NUMBER OF VALUE OF NUMBER OF TURNOVER COUNTRY LOSS (€BN) BUSINESSES (€BN) COUNTRY LOSS (€BN) BUSINESSES 0.2 FRANCE FRANCE 55 1.9 0.1 60 2.0 ITALY ITALY 0.6 GREECE 0.1 13 GERMANY 89 K UK 0.1 1.0 GERMANY USA 0.1 50 0.7 CYPRUS 1 77 CYPRUS 0.1 0.8 🟓 SOUTH AFRICA -SWITZERLAND 27 0.4 LUXEMBOURG 0.04 0.7 32 NETHERLANDS UK 0.04 0.4 0.04 20 TURKEY AUSTRIA 0.2 NETHERLANDS 0.03 36 TURKEY OTHER 0.3 343 4.0 OTHER 12.6 802 1.1

5

These **104** loss-making businesses generated a combined loss of €0.1 billion in the last financial year.

SERVICES

TRANSPORTATION,

HOSPITALITY AND

CURRENT LANDSCAPE



0.2

0.1

0.1

0.1

0.1

0.1

0.1

0.04

0.04

0.04

0.3

1.2

INDUSTRIAL PRODUCTS AND CONSTRUCTION

TURNOVER

(€BN)

3.5

1.6

1.8

1.5

1.2

1.5

0.3

0.4

0.3

0.4

5.5

18.1

These 54 loss-making

combined loss of

financial year.

businesses generated a

€0.1 billion in the last

52

34

50

27

64

3

23

27

33

17

258

588



RETAIL. WHOLESALE AND DISTRIBUTION

These **79** loss-making businesses generated a combined loss of €0.1 billion in the last financial year.

CONSUMER PRODUCTS

These 60 loss-making businesses generated a combined loss of €0.1 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in Romania declined by 27%; however, the total aggregated loss rose by 8%.

France and Italy continues to be the top two owner countries with the highest values of losses over the last three years in Romania.

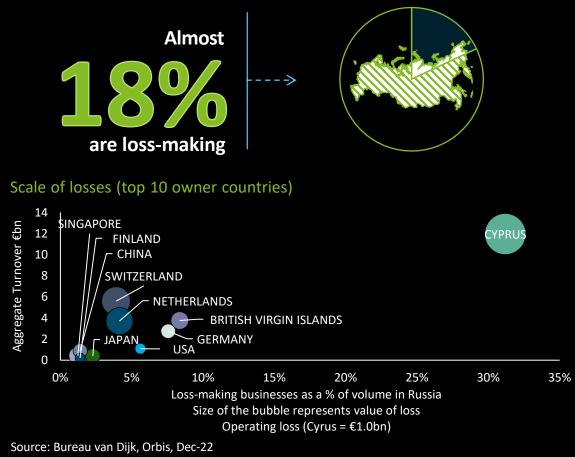
Source: Bureau van Dijk, Orbis, Dec-22

Russia

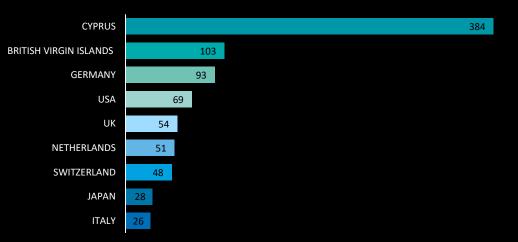


Location Owner

There are over **6,800** Russia based businesses which are foreign owned. Almost **18%** of these businesses are generating an operating loss.



TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **1,231** businesses in the loss-making population that are based in Russia. The top owner country, Cyprus, represents **31%** of the loss-making population in Russia.



The **1,231** loss-making subsidiaries in Russia have reported losses of **€3.2bn**.

€1.9bn of these losses are generated by subsidiaries with Cyprus, Switzerland and Netherlands based owners, representing **59%** of the total aggregated loss.

The business environment for foreign businesses witnessed a sharp deterioration as a result of the war in Ukraine and stringent financial and trade sanctions imposed by the west and its allies. This created major barriers to cross-border transactions, thereby significantly reducing the growth opportunities.

Policy towards foreign investment in Russia faces challenges due to political interference, inconsistent policy implementation and legal risks. Also, Russia's import substitution program would favor domestic producers to the disadvantage of foreign competitors.

Russia



Location Owner



- × 🧃

TOP LOSS-MAKING SECTORS



RETAIL, WHOLESALE & DISTRIBUTION

These **245** loss-making businesses generated a combined loss of **€0.6 billion** in the last financial year.

These **26** loss-making businesses generated a combined loss of **€0.6 billion** in the last financial year.

AUTOMOTIVE

÷

LANDSCAPE THREE YEARS AGO

	VALUE OF	NUMBER OF	TURNOVER			VALUE OF	NUMBER OF
COUNTRY	LOSS (€BN)	BUSINESSES	(€BN)	CC	OUNTRY	LOSS (€BN)	BUSINESSES
👳 CYPRUS	0.6	397	11.4	۶.	CYPRUS	1.0	384
BRITISH VIRGIN ISLANDS	0.1	107	2.4		SWITZERLAND	0.5	48
NETHERLANDS	0.1	61	2.4		NETHERLANDS	0.4	51
LUXEMBOURG	0.1	34	2.9	(**	SINGAPORE	0.2	15
🍯 USA	0.1	91	2.6		BRITISH VIRGIN ISLANDS	0.2	103
e GERMANY	0.1	109	3.8		JAPAN	0.1	28
UK UK	0.1	53	1.8		GERMANY	0.1	93
🖲 JAPAN	0.1	45	2.3	*.	CHINA	0.1	17
SWITZERLAND	0.1	43	0.4		USA	0.1	69
두 FINLAND	0.03	25	0.4		FINLAND	0.1	17
OTHER	0.4	435	5.3		OTHER	0.4	406
	1.8	1,400	35.6			3.2	1,231



These **248** loss-making businesses generated a combined loss of **€0.3 billion** in the last financial year.

CURRENT LANDSCAPE



TECHNOLOGY



TURNOVER

(€BN)

12.0 5.6

3.7

0.4 3.8 0.4 2.7 0.9 1.1 0.2 7.9 **38.6**



TELECOM, MEDIA AND ENTERTAINMENT

These **51** loss-making businesses generated a combined loss of **€0.3 billion** in the last financial year. REAL ESTATE

These **129** loss-making businesses generated a combined loss of **€0.2 billion** in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in Russia declined by **12%**; however, the total aggregated loss rose sharply by **72%**.

Cyprus continues to be the dominant owner country in terms of both value and volume in Russia.

Source: Bureau van Dijk, Orbis, Dec-22







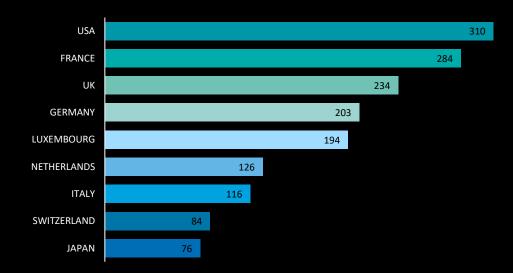
There are over **10,000** Spain based businesses which are foreign owned, of which **94%** have reported their financials. Almost **24%** of these are generating an operating loss.



Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **2,262** businesses in the loss-making population that are based in Spain. The top 5 owner countries represent **54%** of the loss-making population in Spain.



The 2,262 businesses in Spain have reported losses of €11.1bn.

€6.8bn of these losses are generated from subsidiaries with UK, USA, Luxembourg, Germany and France based parents, representing **61%** of the total aggregated loss.

Spain accounts for the third largest loss-making region in terms of volume. Spain's overreliance on tourism, unfavorable tax regime and labour market inefficiencies continued to impact its business environment.

Spain's policy towards foreign investment is positive, but tighter screening of non-EU investments would affect its ability to attract foreign inflows.





TOP LOSS-MAKING SECTORS



TRANSPORTATION, HOSPITALITY AND SERVICES

TELECOM, MEDIA AND ENTERTAINMENT

These **169** loss-making

businesses generated a

€1.8 billion in the last

combined loss of

financial year.

These 535 loss-making businesses generated a combined loss of €2.0 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

COU	NTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNT
ALC: NO					
	CAYMAN ISLANDS	0.9	49	1.1	👬 UK
	LUXEMBOURG	0.7	154	12.0	US 🥌
	USA	0.6	254	10.4	🛑 LU
	UK	0.6	169	7.5	🥌 GE
*	MEXICO	0.6	21	11.2	🛑 FR.
	FRANCE	0.4	232	17.5	NE
	GERMANY	0.3	157	4.6	🕂 sw
	ITALY	0.2	102	5.4	🕕 ITA
	NETHERLANDS	0.2	100	6.4	👘 CA
+	SWITZERLAND	0.2	75	2.5	ial 🥑
	OTHER	0.9	462	9.7	OT
		5.6	1,775	88.4	

RETAIL, WHOLESALE & DISTRIBUTION

These **354** loss-making businesses generated a combined loss of €1.4 billion in the last financial year.

CURRENT LANDSCAPE

VER		VALUE OF	NUMBER OF	TURNOVER
EBN)	COUNTRY	LOSS (€BN)	BUSINESSES	(€BN)
1.1	H UK	1.9	234	17.0
12.0	isa 🗐 USA	1.4	310	18.3
10.4	LUXEMBOURG	1.2	194	19.2
7.5	ermany Germany	1.1	203	19.0
11.2	FRANCE	1.1	284	14.4
17.5	NETHERLANDS	0.8	126	8.1
4.6	🚦 SWITZERLAND	0.6	84	1.6
5.4	🕕 ITALY	0.5	116	4.5
6.4	🔹 CAYMAN ISLANDS	0.4	67	1.7
2.5	🔵 JAPAN	0.4	76	7.1
9.7	OTHER	1.7	568	16.2
88.4		11.1	2,262	127.2



These 162 loss-making

businesses generated a

€1.3 billion in the last

combined loss of

financial year.



REAL ESTATE

These **191** loss-making businesses generated a combined loss of €0.9 billion in the last financial year.

BANKING AND CAPITAL MARKETS

These 75 loss-making businesses generated a combined loss of €0.7 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in Spain has increased by 27% and the total aggregated loss increased significantly by 99%.

Strikingly, UK, USA and Luxembourg have been among the top four owner countries with the highest value of losses over the last three years in Spain.

UK owned businesses in Spain have seen operating losses increase by 3 times and the volume rose by 38% over the last three years.

There have also been substantial increases in operating losses generated by subsidiaries with owners based in USA and Luxembourg.

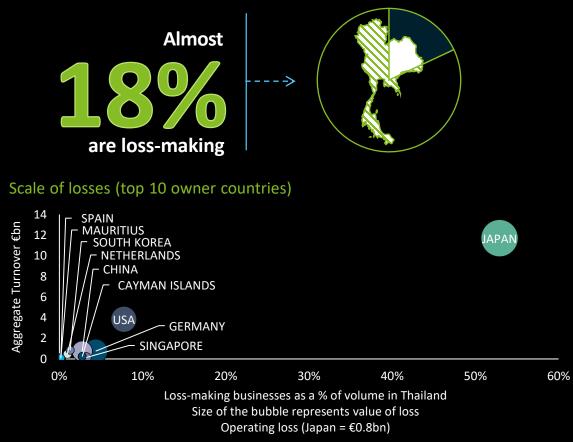
Source: Bureau van Dijk, Orbis, Dec-22

Thailand





There are over **3,500** Thailand based businesses which are foreign owned, of which **95%** have reported their financials. Almost **18%** of these are generating an operating loss.



TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are 620 businesses in the loss-making population that are based in Thailand. The top owner country, Japan, represents 53% of the loss-making population in Thailand.



The 620 loss-making subsidiaries in Thailand have reported losses of €2.4bn.

€1.8bn of these losses are generated by subsidiaries with Japan, USA, Germany and China based owners, representing **75%** of the total aggregated loss.

Thailand continues to encourage inward foreign investment, especially in higher-value-added industries, as part of the Thailand 4.0 industrial policy. The government is keenly aware of intense competition for foreign investment and would prioritize improving the country's attractiveness by fast-tracking foreign investment approvals.

Source: Bureau van Dijk, Orbis, Dec-22

Thailand



RETAIL, e E WHOLESALE & DISTRIBUTION

TOP LOSS-MAKING SECTORS

These **150** loss-making businesses generated a combined loss of **€0.4 billion** in the last financial year.

These **71** loss-making businesses generated a combined loss of **€0.3 billion** in the last financial year.

LANDSCAPE THREE YEARS AGO

VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY	VALUE O LOSS (€BN
1.1	315	10.5	🦲 JAPAN	0.
0.3	4	0.4	🥌 USA	0.
0.1	41	2.9	GERMANY	0.
LANDS 0.1	7	0.4	🍅 CHINA	0.
0.1	15	0.6	🥮 SINGAPORE	0.
0.1	26	0.3	e mauritius	0.
IDS 0.05	15	0.2	NETHERLANDS	0.0
0.05	22	0.5	💽 SOUTH KOREA	0.0
0.05	15	0.2	spain	0.0
0.04	21	0.1	🔹 CAYMAN ISLANDS	0.0
0.2	103	2.7	OTHER	0
2.2	584	18.9		2.
	LOSS (€BN) 1.1 0.3 0.1 LANDS 0.1 0.1 0.1 0.1 0.05 0.05 0.05 0.04 0.2	LOSS (€BN) BUSINESSES 1.1 315 0.3 4 0.1 41 LANDS 0.1 7 0.1 15 0.1 26 NDS 0.05 15 0.05 22 0.05 15 0.04 21 0.2 103	LOSS (€BN) BUSINESSES (€BN) 1.1 315 10.5 0.3 4 0.4 0.1 41 2.9 LANDS 0.1 7 0.4 0.1 15 0.6 0.1 26 0.3 NDS 0.05 15 0.2 0.05 15 0.2 0.05 15 0.2 0.04 21 0.1 0.2 103 2.7	LOSS (€BN) BUSINESSES (€BN) COUNTRY 1.1 315 10.5 ● JAPAN 0.3 4 0.4 ● USA 0.1 41 2.9 ● GERMANY LANDS 0.1 7 0.4 ● CHINA 0.1 15 0.6 ● SINGAPORE 0.1 26 0.3 ● MAURITIUS 0.1 26 0.3 ● NETHERLANDS 0.5 15 0.2 ● SOUTH KOREA 0.05 15 0.2 © SPAIN 0.05 15 0.2 © SPAIN 0.04 21 0.1 ● CAYMAN ISLANDS 0.2 103 2.7 OTHER OTHER

€=j AUTOMOTIVE



These 71 loss-making businesses generated a combined loss of **€0.3 billion** in the last financial year.

CURRENT LANDSCAPE



OIL, GAS AND CHEMICALS

These 64 loss-making businesses generated a combined loss of **€0.3 billion** in the last financial year.

BUSINESSES

.8

З

٦4

NUMBER OF TURNOVER

328

48

27

17

20

1

6 8

1

17

147

620

(€BN)

11.7

3.8

0.8

0.8

0.1

0.1

0.5

0.9

0.1

0.2

4.4

23.4



SERVICES These 68 loss-making businesses generated a combined loss of

€0.2 billion in the last financial year.

TELECOM, MEDIA AND ENTERTAINMENT

Owner

These **21** loss-making businesses generated a combined loss of **€0.2 billion** in the last financial year.

Location

Over the past three years, the number of loss-making subsidiaries operating in Thailand increased by 6% and the total aggregated loss increased by **10%**.

Japan continues to be the dominant owner country in terms of both value and volume in Thailand.

USA owned businesses in Thailand have seen operating losses increase by 3 times and volume increase by 17% over the last three years.

Source: Bureau van Dijk, Orbis, Dec-22

Turkey





There are over **1,000** Turkey based businesses which are foreign owned, of which **49%** have reported their financials. Almost **14%** of these are generating an operating loss.

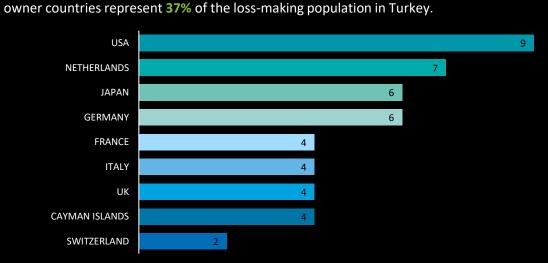


Size of the bubble represents value of loss Operating loss (Japan = €0.1bn) 14%

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **75** businesses in the loss-making population that are based in Turkey. The top four



The **75** loss-making subsidiaries in Turkey have reported losses of **€0.2bn**.

€0.1bn of this loss relates to Japan and Germany based owners, representing **43%** of the total aggregated loss.

Foreign businesses operating in Turkey face challenges such as political tensions, increased powers concentrated under the president, a politicized central bank, unpredictable economic policymaking, sharp depreciation of the lira and lack of skilled labour.

Turkey's low savings rate and heavy dependency on foreign-capital inflows makes attracting FDI a priority. The government and most sections of Turkish society have generally accepted and respected foreign ownership. There have been no restrictions on repatriation of profits, even at times of financial market stress.

Turkey



Location Owner



TOP LOSS-MAKING SECTORS



RETAIL, WHOLESALE & DISTRIBUTION

These **14** loss-making businesses generated a combined loss of €0.06 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

TRANSPORTATION, HOSPITALITY AND 57 SERVICES

These **12** loss-making

combined loss of

financial year.

businesses generated a

€0.05 billion in the last

CONSUMER PRODUCTS

These **11** loss-making businesses generated a combined loss of €0.03 billion in the last financial year.

CURRENT LANDSCAPE



These **4** loss-making

combined loss of

financial year.

businesses generated a

€0.02 billion in the last

LUE OF NUMBER OF TURNOVER

(€BN)

1.5

0.1

0.2

0.7

0.3

0.1

0.1

0.02

0.4

0.5 4.0

0.002

OIL. GAS AND CHEMICALS



INDUSTRIAL PRODUCTS AND CONSTRUCTION

These 6 loss-making businesses generated a combined loss of €0.02 billion in the last financial year.

MINING AND <u>ات ا</u> METALS

These 8 loss-making businesses generated a combined loss of €0.01 billion in the last financial year.

VALUE OF COUNTRYNUMBER OF LOSS (€BN)TURNOVER BUSINESSESVALUE OF (€BN)NUMBER OF LOSS (€BN)NUMBER OF BUSINESSESImage: Organization of the stress of the s						
IAPAN 0.1 7 2.5 IAPAN 0.1 6 GERMANY 0.03 17 0.3 GERMANY 0.04 6 BERMUDA 0.03 1 0.3 USA 0.02 9 USA 0.02 14 0.7 CAYMAN ISLANDS 0.02 4 VK 0.01 7 0.2 CYPRUS 0.01 1 SINGAPORE 0.01 1 0.2 CHINA 0.01 2 ITALY 0.01 7 0.1 FRANCE 0.01 4 SOUTH KOREA 0.005 3 0.03 CANADA 0.01 1			VALUE OF	NUMBER OF	TURNOVER	VALUE OF NUMBER OF
GERMANY 0.03 17 0.3 GERMANY 0.04 6 BERMUDA 0.03 1 0.3 USA 0.02 9 USA 0.02 14 0.7 CAYMAN ISLANDS 0.02 4 VK 0.01 7 0.2 CYPRUS 0.01 1 SINGAPORE 0.01 1 0.2 CHINA 0.01 2 ITALY 0.01 7 0.1 FRANCE 0.01 4 NDIA 0.01 2 0.1 CANADA 0.01 1 SOUTH KOREA 0.005 3 0.03 CANADA 0.01 1	COU	INTRY	LOSS (€BN)	BUSINESSES	(€BN)	COUNTRY LOSS (€BN) BUSINESSES
Image: Bermuda 0.03 1 0.3 USA 0.02 9 USA 0.02 14 0.7 CAYMAN ISLANDS 0.02 4 UK 0.01 7 0.2 CYPRUS 0.01 1 SINGAPORE 0.01 1 0.2 CHINA 0.01 2 ITALY 0.01 7 0.1 FRANCE 0.01 4 SOUTH KOREA 0.005 3 0.03 CANADA 0.01 1	\bigcirc	JAPAN	0.1	7	2.5	• JAPAN 0.1 6
Image: Second Stress of Se		GERMANY	0.03	17	0.3	ERMANY 0.04 6
** UK 0.01 7 0.2 CYPRUS 0.01 1 •* SINGAPORE 0.01 1 0.2 CHINA 0.01 2 • ITALY 0.01 7 0.1 FRANCE 0.01 4 • INDIA 0.01 2 0.1 UNITED ARAB EMIRATES 0.01 1 • SOUTH KOREA 0.005 3 0.03 CANADA 0.01 1		BERMUDA	0.03	1	0.3	USA 0.02 9
SINGAPORE 0.01 1 0.2 CHINA 0.01 2 ITALY 0.01 7 0.1 FRANCE 0.01 4 INDIA 0.01 2 0.1 UNITED ARAB EMIRATES 0.01 1 SOUTH KOREA 0.005 3 0.03 CANADA 0.01 1		USA	0.02	14	0.7	🔹 CAYMAN ISLANDS 0.02 4
ITALY 0.01 7 0.1 FRANCE 0.01 4 INDIA 0.01 2 0.1 UNITED ARAB EMIRATES 0.01 1 SOUTH KOREA 0.005 3 0.03 CANADA 0.01 1	A N	UK	0.01	7	0.2	CYPRUS 0.01 1
INDIA 0.01 2 0.1 UNITED ARAB EMIRATES 0.01 1 INDIA 0.01 2 0.1 UNITED ARAB EMIRATES 0.01 1 INDIA 0.005 3 0.03 Image: Canada 0.01 1		SINGAPORE	0.01	1	0.2	CHINA 0.01 2
SOUTH KOREA 0.005 3 0.03 CANADA 0.01 1		ITALY	0.01	7	0.1	FRANCE 0.01 4
		INDIA	0.01	2	0.1	UNITED ARAB EMIRATES 0.01 1
SPAIN 0.004 3 0.02 — NETHERLANDS 0.01 7		SOUTH KOREA	0.005	3	0.03	🕑 CANADA 0.01 1
	.	SPAIN	0.004	3	0.02	NETHERLANDS 0.01 7
OTHER 0.03 44 1.0 OTHER 0.04 34		OTHER	0.03	44	1.0	OTHER 0.04 34
0.2 106 5.5 0.2 75			0.2	106	5.5	0.2 75

Over the past three years, the number of loss-making subsidiaries operating in Turkey declined by 29%; however, the total aggregated loss increased by 4%.

Japan and Germany continues to be the top two owner countries with the highest values of losses over the last three years in Turkey.

Source: Bureau van Dijk, Orbis, Dec-22

United Kingdom



There are over 18,400 UK based businesses which are foreign owned, of which 95% have reported their financials. Almost 25% of these are generating an operating loss. Almost are loss-making Scale of losses (top 10 owner countries) 120 MARSHALL ISLANDS Aggregate Turnover €bn 100 – LIBERIA/ CAYMAN ISLANDS USA 80 GERMANY FRANCE 60 IAPAN 40

BERMUDA

15%

20%

Loss-making businesses as a % of volume in United Kingdom Size of the bubble represents value of loss

Operating loss (USA = €13.8bn)

25%

30%

35%

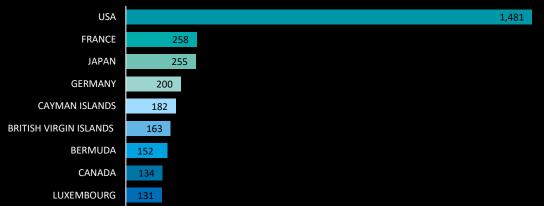
40%

AUSTRALIA

10%

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

There are 4,303 businesses in the loss-making population that are based in the UK. The USA dominates ownership, representing 34% of the loss-making population in the UK, 28% percentage points more than the second top owner, France.



The 4,303 businesses in the UK have reported losses of €40.3bn, which is the largest loss for a subsidiary country in our analysis.

€13.8bn of this loss relates to the USA based owners, representing 34% of the total aggregated loss.

The combination of the departure of UK from the EU and rising supply-side price pressures had led to increased costs for foreign companies, especially those operating complex supply chains crossing between the UK and the EU. The UK-EU agreement reached in 2020 has caused dissatisfaction in Ireland and aggravated relations with the EU. After leaving the EU, UK is seeking to rebalance trading relations towards markets outside of the EU. However, despite heightened uncertainty, the large, rich and flexible UK economy would continue to provide opportunities for inward investors and global exporters.

FDI activity remains largely concentrated around London and south-east England, mainly in information technology, real estate, finance, and knowledge-based professional services. There is substantial existing foreign ownership in the manufacturing industries, including automotive, aerospace and pharmaceuticals.

Source: Bureau van Dijk, Orbis, Dec-22

5%

© 2023 Deloitte Touche Tohmatsu.

20

0

0%

United Kingdom



Owner



Location

TOP LOSS-MAKING SECTORS



TRANSPORTATION, HOSPITALITY AND SERVICES

These 1,303 loss-making businesses generated a combined loss of €11.4 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

BANKING AND CAPITAL MARKETS

These 425 loss-making businesses generated a combined loss of €5.8 billion in the last financial year.



OIL, GAS AND

CHEMICALS

These 195 loss-making

businesses generated a

€2.6 billion in the last

combined loss of

financial year.

These **520** loss-making businesses generated a combined loss of €5.0 billion in the last financial year.

CURRENT LANDSCAPE



L



These 332 loss-making businesses generated a combined loss of €2.5 billion in the last financial year.

RETAIL, E and WHOLESALE AND DISTRIBUTION

These 299 loss-making businesses generated a combined loss of €2.1 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in the UK has increased by 33% and the total aggregated loss increased by 43%.

Strikingly, USA, Germany and France have been among the top four owner countries with the highest value of losses over the last three years in UK.

There have also been significant increases in operating losses generated by subsidiaries with owners based in France, Germany and Japan.

Volume of loss-making businesses with ownership in Japan and France increased by 60% and 51% respectively over the last three years in UK.

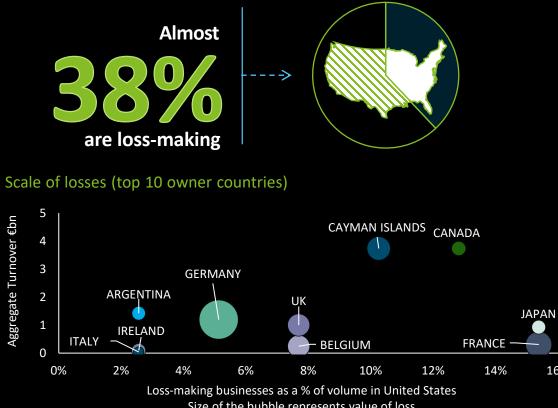
Source: Bureau van Dijk, Orbis, Dec-22

United States





There are over 16,200 USA based businesses which are foreign owned, of which 1% have reported their financials. Almost 38% of these are generating an operating loss.



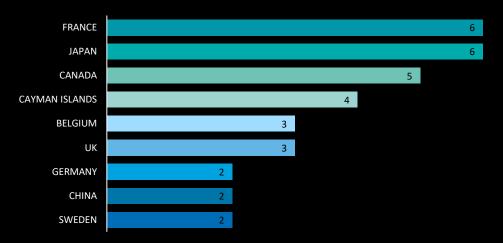
Size of the bubble represents value of loss Operating loss (Germany = €1.0bn)

16%

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME There are **39** businesses in the loss-making population that are based in USA. The top four owner countries represent 54% of the loss-making population in USA.



The **39** loss-making subsidiaries in USA have reported losses of **€3.1bn**.

€1.0bn of this loss relates to Germany based owners, representing 31% of the total aggregated loss.

Policies in USA towards private enterprise are open and transparent. Foreign investment faces few restrictions other than in areas deemed sensitive to national security. The ongoing USA-China rivalry would continue to fuel trade uncertainty. Infrastructure is well developed but would require additional investments to overcome long-standing deficiencies.

USA is one of the main global sources of FDI. It is also a target for foreign capital flows, traditionally topping the list of global recipients, owing in part to its massive market, strong investor protection and minimal risk of expropriation.

United States



TOP LOSS-MAKING SECTORS



TECHNOLOGY

These 9 loss-making businesses generated a combined loss of €1.1 billion in the last financial year.

LANDSCAPE THREE YEARS AGO



LIFE SCIENCES These 7 loss-making

businesses generated a

€0.8 billion in the last

combined loss of

financial year.

١.

TRANSPORTATION, HOSPITALITY AND 5 SERVICES

These 6 loss-making businesses generated a combined loss of €0.5 billion in the last financial year.

CURRENT LANDSCAPE



VALUE OF

These 3 loss-making businesses generated a combined loss of €0.3 billion in the last



These 4 loss-making businesses generated a combined loss of €0.1 billion in the last financial year.

These 4 loss-making businesses generated a combined loss of €0.1 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries operating in USA declined by 36% and the total aggregated loss decreased by **19%**.

CONSUMER PRODUCTS

financial year.

LOSS (€BN) BUSINESSES

1.0

0.4

0.3

0.3

0.3

0.1

0.1

0.1

0.1

0.1

0.1

3.1

NUMBER OF

2

6

4

3

3

5

6

1

1

1

7

39

TURNOVER

(€BN)

1.2

0.3

3.7

0.2

1.0

3.7

0.9

0.1

1.4

0.0

3.2

15.9

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

Location Owner

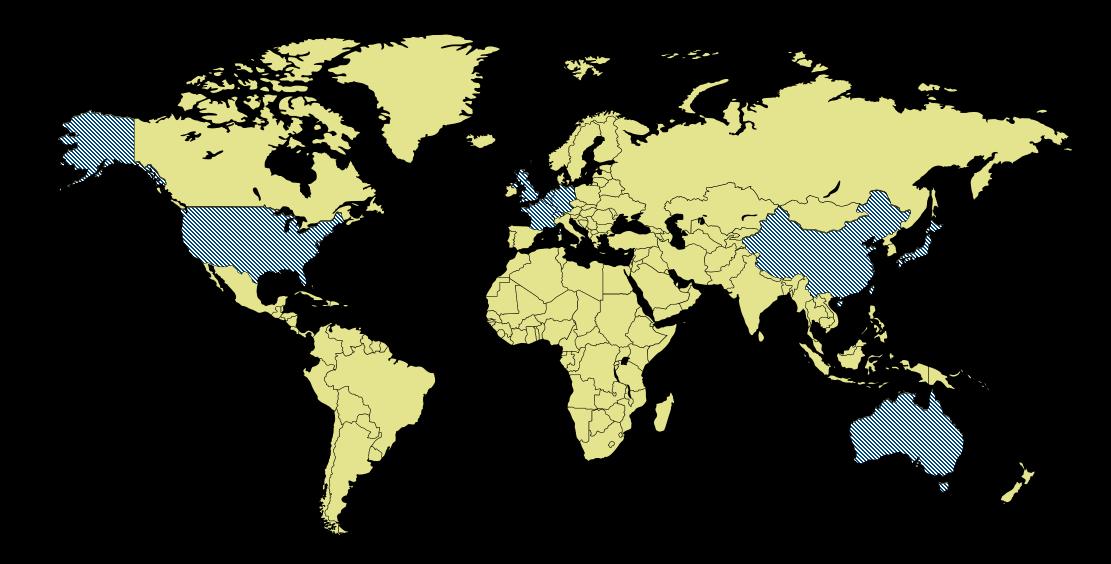


INDUSTRIAL

PRODUCTS AND

CONSTRUCTION

Our findings in detail - Global Ultimate Owner review



Australia



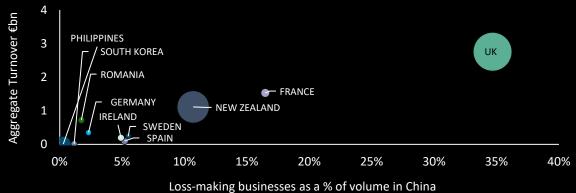
Location Owner

There are over **2,900** businesses in the population that have an Australia based Global Ultimate owner.

Subsidiaries with Australia based owners operating overseas have generated losses of nearly

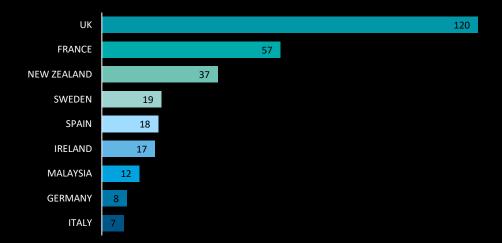


Scale of losses (top 10 subsidiary countries)



ss-making businesses as a % of volume in China Size of the bubble represents value of loss Operating loss (Germany = €1.0bn) TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

Of the **346** loss-making subsidiaries, UK accounts for **35%** of the total Australian owned loss-making population.



Australian overseas investment is largest in UK, both in terms of volume and total aggregated losses. Whilst UK represents **35%** of the total number of Australian owned subsidiaries in the loss-making population, UK subsidiaries also account for **46%** of the total aggregated loss.

Despite of the fact that New Zealand based businesses account only for **11%** of the total lossmaking Australia owned businesses across the globe, they generate almost **32%** of the total aggregated loss.

Source: Bureau van Dijk, Orbis, Dec-22

Australia



Location Owner



TOP LOSS-MAKING SECTORS



BANKING AND CAPITAL MARKETS

These **40** loss-making businesses generated a combined loss of **€0.6 billion** in the last financial year.

LANDSCAPE THREE YEARS AGO

COL	INTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY
	UK	0.6	85	2.6	HR UK
<u>ب</u>	NEW ZEALAND	0.4	28	1.0	🔹 NEW ZEALAND
	FRANCE	0.1	60	1.7	PHILIPPINES
	MALAYSIA	0.1	10	0.1	FRANCE
	ROMANIA	0.03	5	0.1	spain
*2	CHINA	0.03	15	0.4	😑 ROMANIA
	COLOMBIA	0.03	1	0.1	🕕 IRELAND
*	CANADA	0.03	3	0.04	💽 SOUTH KOREA
\bigcirc	BRAZIL	0.02	1	0.0001	e GERMANY
	SWEDEN	0.02	20	0.1	🌔 SWEDEN
	OTHER	0.1	67	0.9	OTHER
		1.4	295	7.1	

TRANSPORTATION,

HOSPITALITY AND

SERVICES

combined loss of **€0.5 billion**

These **80** loss-making

businesses generated a

in the last financial year.

5

HEALTH CARE

These 62 loss-making businesses generated a combined loss of €0.3 billion in the last financial year.

CURRENT LANDSCAPE



RETAIL, WHOLESALE AND DISTRIBUTION

(€BN)

2.8

1.1

0.01

1.5

0.1

0.7

0.2

0.01

0.3

0.2

1.0 8.1

These **23** loss-making businesses generated a combined loss of **€0.2 billion** in the last financial year.

VALUE OF NUMBER OF TURNOVER

120

37

1

57

18

6

17 4

8

19

59

346

LOSS (€BN) BUSINESSES

1.0

0.7

0.2

0.1

0.04

0.04

0.03

0.03

0.03

0.02

0.1

2.3



MINING AND METALS

These **11** loss-making businesses generated a combined loss of **€0.2 billion** in the last financial year. REAL ESTATE

These **13** loss-making businesses generated a combined loss of **€0.1 billion** in the last financial year.

Over the past three years, the total aggregated loss generated by loss-making subsidiaries with Australia based owners increased sharply by **57%**. The number of lossmaking subsidiaries rose by **17%**.

UK and New Zealand continues to be the top two subsidiary countries with the highest values of losses over the last three years.

Source: Bureau van Dijk, Orbis, Dec-22

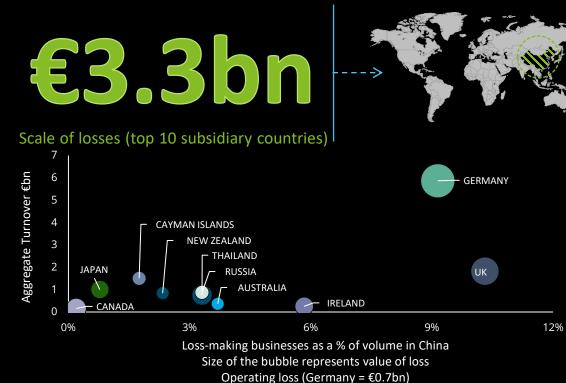
China



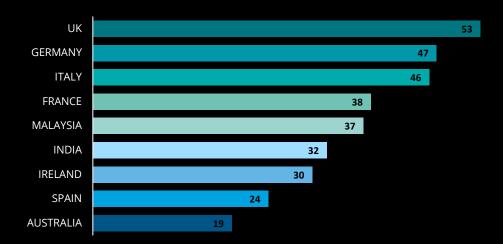
Location Owner

There are over **3,300** businesses in the population that have a China based Global Ultimate owner.

Subsidiaries with China based owners operating overseas have generated losses of nearly



TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME UK, Germany and Italy account for 28% of the 514 loss-making businesses owned by China based parents.



Whilst UK subsidiaries lead on volume, Germany foreign subsidiaries with China based parents generated the largest operating losses, representing 21% of the total operating loss.

UK has an aggregated loss of **€0.5bn** which represent **15%** of the overall aggregated loss.

Source: Bureau van Dijk, Orbis, Dec-22

China



INDUSTRIAL PRODUCTS AND CONSTRUCTION

TOP LOSS-MAKING SECTORS

These **115** loss-making businesses generated a combined loss of €0.7 billion in the last financial year.

These 36 loss-making businesses generated a combined loss of €0.5 billion in the last financial year.

وَعَنْ

LANDSCAPE THREE YEARS AGO

									r
COUNTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)		COU	INTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	
UK	0.2	32	0.8			GERMANY	0.7	47	
🦲 GERMA	NY 0.2	33	3.5			UK	0.5	53	
ITALY	0.2	43	0.4			THAILAND	0.2	17	
SLOVEN	IA 0.1	6	0.9		*	CANADA	0.2	1	
FRANCE	0.1	31	1.1			IRELAND	0.2	30	
JAPAN	0.1	10	1.1		$\overline{\bullet}$	JAPAN	0.2	4	
MALAYS	IA 0.1	33	0.7			RUSSIA	0.1	17	
on India	0.1	29	1.0			CAYMAN ISLANDS	0.1	9	
\land AUSTRA	LIA 0.1	17	0.4			AUSTRALIA	0.1	19	
original BRAZIL	0.1	3	0.1			NEW ZEALAND	0.1	12	
OTHER	0.5	233	5.8	_		OTHER	0.7	305	
	1.7	470	16.0				3.2	514	

AUTOMOTIVE

MINING AND METALS

These **36** loss-making businesses generated a combined loss of €0.3 billion in the last financial year.

CURRENT LANDSCAPE



TRANSPORTATION, HOSPITALITY AND SERVICES

TURNOVER

(€BN)

5.9

1.8

0.8

0.2

0.3

1.0

0.9 1.5

0.4

0.8

10.9 24.3

These **78** loss-making businesses generated a combined loss of €0.3 billion in the last financial year.



CONSUMER PRODUCTS

These 32 loss-making businesses generated a combined loss of €0.3 billion in the last financial year.

These 18 loss-making businesses generated a combined loss of €0.2 billion in the last financial year.

AND

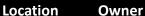
((U**f**u))

Over the past three years, the total aggregated loss generated by loss-making subsidiaries with China based owners increased by 89%. The number of loss-making businesses increased by 9%.

Germany and UK continues to be among the top two subsidiary countries with the highest values of losses over the last three years.

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.



TELECOM, MEDIA

ENTERTAINMENT

France

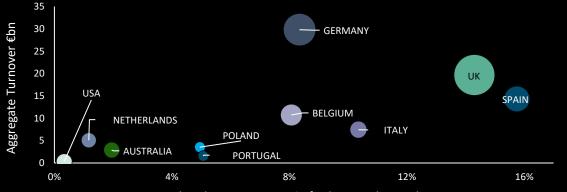


There are over **12,000** businesses in the population that have a France based Global Ultimate owner.

Subsidiaries with France based owners operating overseas have generated losses of nearly

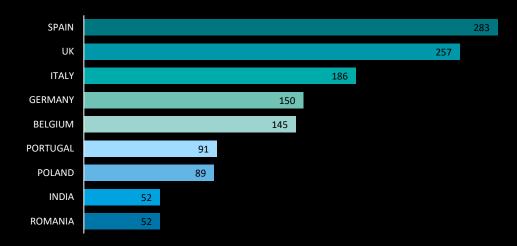
€10.3bn

Scale of losses (top 10 owner countries)



Loss-making businesses as a % of volume with French owners Size of the bubble represents value of loss Operating loss (UK = €2.8bn) TOP 9 LOSS-MAKING SUBSIDIARY COUNTRIES BY VOLUME

Of the **1,797** loss-making subsidiaries, Spain, UK and Italy accounts for **40%** of the total France owned loss-making population.



UK has the largest aggregated loss of **€2.8bn**, which represents **27%** of the overall aggregated loss, whilst Spain has the highest volume accounting for **16%** of France owned loss-making businesses.

UK, Germany and Spain collectively have an aggregated loss of €5.7bn, which represent 56% of the overall aggregated loss.

Source: Bureau van Dijk, Orbis, Dec-22

France



Location Owner



TOP LOSS-MAKING SECTORS



TRANSPORTATION, HOSPITALITY AND SERVICES INDUSTRIAL PRODUCTS AND CONSTRUCTION

combined loss of

financial year.

These 238 loss-making

businesses generated a

€1.8 billion in the last

These **356** loss-making businesses generated a combined loss of **€2.0 billion** in the last financial year.

LANDSCAPE THREE YEARS AGO

COU	NTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY
	GERMANY	1.5	94	13.0	JK
N N	UK	1.4	171	13.2	e GERMANY
	BELGIUM	0.7	116	10.7	spain
	ITALY	0.4	191	9.5	BELGIUM
	SPAIN	0.3	237	17.5	ITALY
	AUSTRALIA	0.3	45	4.0	australia
	USA	0.3	7	0.3	崎 USA
*	CANADA	0.3	1	0.2	NETHERLANDS
0	BRAZIL	0.3	22	1.4	🗕 POLAND
8	INDIA	0.3	59	2.6	PORTUGAL
	OTHER	1.6	742	23.1	OTHER
		7.4	1,685	95.5	



TELECOM, MEDIA AND ENTERTAINMENT

These **134** loss-making businesses generated a combined loss of **€1.6 billion** in the last financial year.

CURRENT LANDSCAPE



BANKING AND CAPITAL MARKETS

TURNOVER

(€BN)

19.7

29.8

14.3

10.7

7.4

2.9

0.3

5.1

3.5

1.6

21.4

116.8

These 88 loss-making

combined loss of

financial year.

VALUE OF NUMBER OF

LOSS (€BN) BUSINESSES

2.8

1.8

1.1

0.8

0.5

0.4

0.4

0.4

0.2

0.2

1.6

10.3

businesses generated a

€1.0 billion in the last

257

150

283

145

186

35

6

21 89

91

534

1,797



RETAIL, WHOLESALE & DISTRIBUTION

These **209** loss-making businesses generated a combined loss of **€0.8 billion** in the last financial year. OIL, GAS AND CHEMICALS

These **81** loss-making businesses generated a combined loss of **€0.7 billion** in the last financial year.

Over the past three years, the number of loss-making subsidiaries with France based owners have shown a **7%** increase and the total aggregated loss rose by **40%**.

UK and Germany continues to be among the top two subsidiary countries with the highest values of losses over the last three years.

France owned businesses in Spain have seen operating losses increase by **more than 3x** and volume increase by **19%** over the last three years.

Source: Bureau van Dijk, Orbis, Dec-22

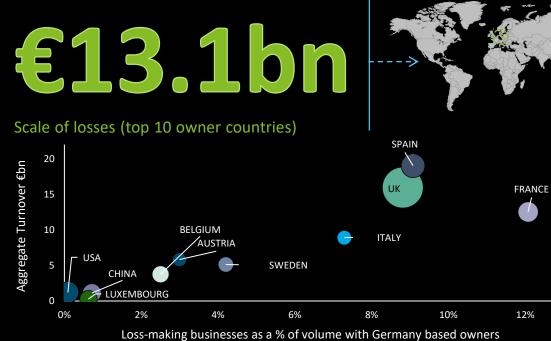
Germany





There are over **17,800** businesses in the population that have a Germany based Global Ultimate owner.

Subsidiaries with Germany based owners operating overseas have generated losses of nearly



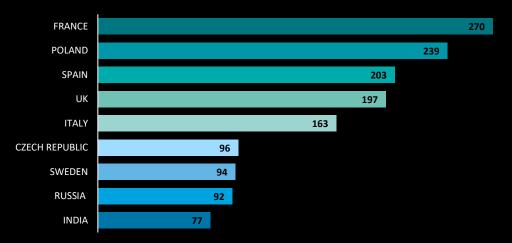
ss-making businesses as a % of volume with Germany based owne Size of the bubble represents value of loss Operating loss (UK = €3.4bn)

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 LOSS-MAKING SUBSIDIARY COUNTRIES BY VOLUME

Of the **2,236** loss-making subsidiaries, France accounts for **12%** of the total Germany owned loss-making population.



UK has the largest aggregated loss of €3.4bn. It represents 26% of the overall aggregated loss and accounts for 9% of German owned loss-making businesses.

UK, Spain and USA collectively have an aggregated loss of €5.5bn which represent 42% of the overall aggregated loss.

Germany

Location Owner



TOP LOSS-MAKING SECTORS



TRANSPORTATION, HOSPITALITY AND SERVICES

These 398 loss-making businesses generated a combined loss of €3.7 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

POWER, UTILITIES Ì AND RENEWABLES

These 68 loss-making businesses generated a combined loss of €1.4 billion in the last financial year.



These **283** loss-making businesses generated a combined loss of €1.4 billion in the last financial year.

CURRENT LANDSCAPE



These **73** loss-making

combined loss of

financial year.

businesses generated a

€1.2 billion in the last

BANKING AND CAPITAL MARKETS



AUTOMOTIVE

These **113** loss-making businesses generated a combined loss of €1.1 billion in the last financial year.



These 88 loss-making businesses generated a combined loss of €1.1 billion in the last financial year.

COU	NTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	СС	DUNTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)
A K	UK	1.8	181	37.8		🗧 UK	3.4	197	15.9
Ö	FRANCE	1.0	296	12.1	- 	SPAIN	1.1	203	19.0
	USA	0.7	6	2.8		USA	1.0	2	1.2
	ITALY	0.6	177	7.7		FRANCE	0.8	270	12.5
* AIK	AUSTRALIA	0.5	48	5.3	*.	CHINA	0.7	16	1.1
*2	CHINA	0.5	139	4.1		LUXEMBOURG	0.6	14	0.3
	SOUTH KOREA	0.4	23	2.9		BELGIUM	0.6	56	3.7
	NETHERLANDS	0.4	21	4.0		SWEDEN	0.5	94	5.1
1801	SPAIN	0.3	159	4.6		ITALY	0.4	163	8.9
	SWEDEN	0.3	110	4.5	1Ľ *	AUSTRIA	0.4	67	5.8
	OTHER	2.3	1,300	32.0		OTHER	3.6	1,154	37.5
		8.7	2,460	117.8			13.1	2,236	111.2

Over the past three years, the number of loss-making subsidiaries with Germany based owners have shown a 9% decline in volume and a 51% increase in total aggregate loss.

UK continues to remain the top subsidiary country with the highest value of losses over the past three years.

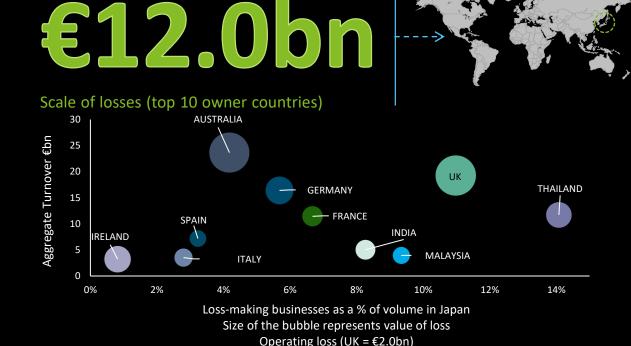
Spain has moved up in ranks to be the second highest subsidiary country generating **€1.1bn** of aggregate losses in the current year, compared to **€0.3bn** three years ago.

Source: Bureau van Dijk, Orbis, Dec-22

Japan

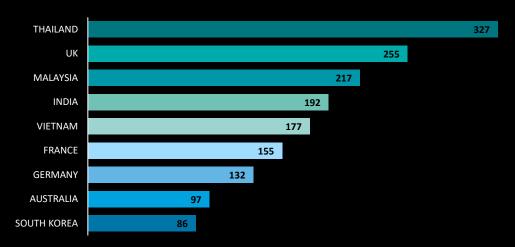
There are about **22,600** businesses in the population that have a Japan based Global Ultimate owner.

Subsidiaries with Japan based owners operating overseas have generated losses of nearly



TOP 9 LOSS-MAKING SUBSIDIARY COUNTRIES BY VOLUME

Thailand and UK represent 25% of the overall 2,323 Japanese owned loss-making population.



Whilst Thailand subsidiaries lead on volume, UK subsidiaries with Japanese parents generated the largest operating losses, representing **16%** of the total operating loss.

UK and Australia based subsidiaries account for **33%** of the total aggregated loss.

Source: Bureau van Dijk, Orbis, Dec-22







Location Owner

TOP LOSS-MAKING SECTORS



INDUSTRIAL PRODUCTS AND CONSTRUCTION

These 318 loss-making businesses generated a combined loss of €1.7 billion in the last financial year.

LANDSCAPE THREE YEARS AGO



These **221** loss-making

businesses generated a

€1.3 billion in the last

combined loss of

financial year.

MINING AND METALS

> These **179** loss-making businesses generated a combined loss of €1.2 billion in the last financial year.

CURRENT LANDSCAPE



TRANSPORTATION, HOSPITALITY AND SERVICES

These **294** loss-making

businesses generated a

€1.0 billion in the last

combined loss of

financial year.



RETAIL, WHOLESALE & DISTRIBUTION

These **396** loss-making businesses generated a combined loss of €1.0 billion in the last financial year.

403 OIL. GAS AND CHEMICALS

These **199** loss-making businesses generated a combined loss of €1.0 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries with Japan based owners have shown a **9%** decrease and **40%** increase in total aggregate loss.

UK continues to remain the top subsidiary country with the highest value of losses over the past three years.

COU	NTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	C	DUNTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)
	UK	1.3	159	14.4		K	2.0	255	19.3
	THAILAND	1.1	315	10.5	*	AUSTRALIA	2.0	97	23.7
*2	CHINA	1.1	615	17.3		GERMANY	1.0	132	16.4
	AUSTRALIA	0.9	90	18.5		IRELAND	0.9	19	3.2
	GERMANY	0.8	82	12.6		THAILAND	0.8	327	11.7
8	INDIA	0.4	191	4.9		FRANCE	0.5	155	11.5
	FRANCE	0.4	132	5.5		💿 INDIA	0.5	192	5.0
40 S	SOUTH KOREA	0.2	90	3.4		ITALY	0.4	65	3.5
	MALAYSIA	0.2	178	2.8		MALAYSIA	0.4	217	3.9
	BELGIUM	0.2	44	7.6		SPAIN	0.4	75	7.2
	OTHER	1.9	663	31.9		OTHER	3.2	789	47.3
		8.5	2,559	129.4			12.0	2,323	152.6

Source: Bureau van Dijk, Orbis, Dec-22

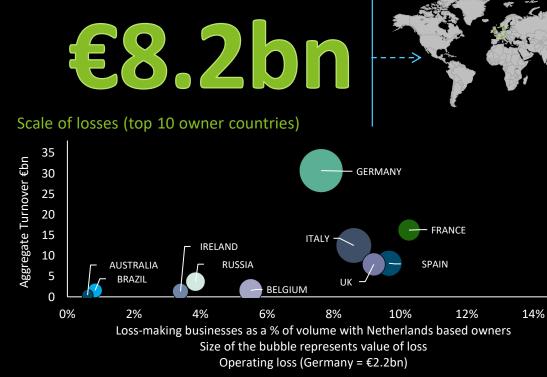
Netherlands





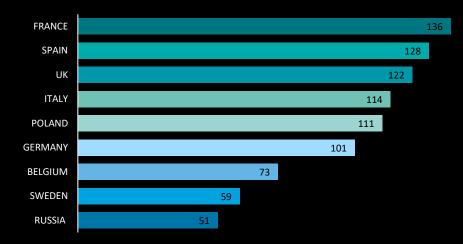
There are over **8,600** businesses in the population that have a Netherlands based Global Ultimate owner.

Subsidiaries with Netherlands based owners operating overseas have generated losses of nearly



TOP 9 LOSS-MAKING SUBSIDIARY COUNTRIES BY VOLUME

Of the **1,325** loss-making subsidiaries, France, Spain and UK account for **29%** of the Dutch owned loss-making population.



Germany and Italy based subsidiaries account for €3.6bn, which represents 43% of the overall aggregated loss. However, both these countries account only for about 16% of the Dutch owned loss-making population.

Source: Bureau van Dijk, Orbis, Dec-22

Netherlands



TOP LOSS-MAKING SECTORS



TRANSPORTATION, HOSPITALITY AND SERVICES

ORTATION, LLITY AND S

These **371** loss-making businesses generated a combined loss of **€2.0 billion** in the last financial year.

LANDSCAPE THREE YEARS AGO

COL	INTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY
	GERMANY	2.8	74	27.5	GERMANY
A K	UK	2.0	80	8.4	
Ö	FRANCE	0.7	135	26.8	SPAIN
	ITALY	0.5	105	15.4	BELGIUM
	IRELAND	0.4	32	1.0	JK UK
	THAILAND	0.3	4	0.4	FRANCE
	BELGIUM	0.2	67	2.0	RUSSIA
0	BRAZIL	0.2	12	2.1	IRELAND
感 (SPAIN	0.2	99	6.3	SRAZIL
*2	CHINA	0.2	40	2.2	australia
	OTHER	1.0	626	14.9	OTHER
		8.4	1,274	107.0	

These **115** loss-making

businesses generated a

€1.3 billion in the last

combined loss of

financial year.

INDUSTRIAL PRODUCTS AND CONSTRUCTION

AUTOMOTIVE

These **59** loss-making businesses generated a combined loss of **€1.0 billion** in the last financial year.

CURRENT LANDSCAPE



VALUE OF NUMBER OF

LOSS (€BN) BUSINESSES

2.2

1.4

0.8

0.6

0.6

0.5

0.4

0.3

0.2

0.1 1.0

8.2

TECHNOLOGY

These **82** loss-making businesses generated a combined loss of **€0.8 billion** in the last financial year.

101

114

128

73

122

136

51

45

11

8

536

1.325

TURNOVER

(€BN)

30.7

12.5

8.2

1.6

7.9

16.2

3.7

1.3

1.6

0.5

15.8 99.8



RETAIL, WHOLESALE & DISTRIBUTION

These **177** loss-making businesses generated a combined loss of **€0.5 billion** in the last financial year. TE AN EN

TELECOM, MEDIA AND ENTERTAINMENT

Owner

These **54** loss-making businesses generated a combined loss of **€0.5 billion** in the last financial year.

Location

Over the past three years, the number of loss-making subsidiaries with Netherland based owners have shown a 4% increase and a 2% marginal decline in total aggregate loss.

Germany continues to remain the top subsidiary country with the highest value of losses over the past three years.

Spain has moved up in ranks to be the third highest subsidiary country generating €0.8bn of aggregate losses in the current year, compared to €0.2bn three years ago.

Netherlands owned businesses in Italy have seen operating losses increase by more than 2.9x and volume increase by 9% over the last three years.

Source: Bureau van Dijk, Orbis, Dec-22

Switzerland



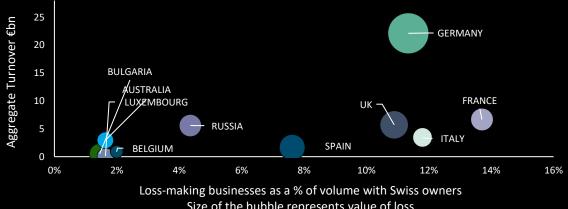


There are over **8,400** businesses in the population that have a Switzerland based Global Ultimate owner.

Subsidiaries with Switzerland based owners operating overseas have generated losses of nearly



Scale of losses (top 10 owner countries)



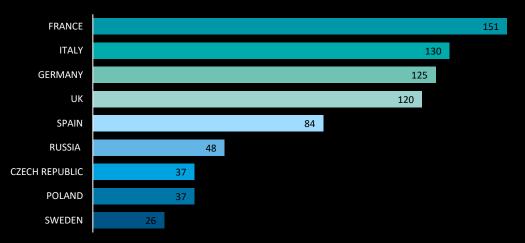
Size of the bubble represents value of loss Operating loss (Germany = €1.6bn)

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.

TOP 9 LOSS-MAKING SUBSIDIARY COUNTRIES BY VOLUME

Of the **1,102** loss-making subsidiaries, France, Italy, Germany and UK account for **48%** of the total Swiss owned loss-making population.



Germany has the largest aggregated loss of **€1.6bn** representing **25%** of the overall aggregated loss.

Swiss owned loss-making subsidiaries in Germany, UK and Spain account for **47%** of the overall aggregated loss.

Switzerland



TOP LOSS-MAKING SECTORS



RETAIL, WHOLESALE & DISTRIBUTION

These **203** loss-making businesses generated a combined loss of **€1.9 billion** in the last financial year.

LANDSCAPE THREE YEARS AGO

COUNTRY		VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY
	GERMANY	0.7	93	8.0	e GERMANY
AT A	CAYMAN ISLANDS	0.5	1	0.8	UK
A K	UK	0.4	86	5.3	spain
Ö	FRANCE	0.2	149	5.1	FRANCE
	NORWAY	0.2	51	3.8	💼 RUSSIA
	ITALY	0.2	124	2.5	🛑 BULGARIA
<u>i</u>	SPAIN	0.2	76	2.6	ITALY
	USA	0.2	1	0.01	🛑 LUXEMBOURG
	LUXEMBOURG	0.1	3	0.04	i AUSTRALIA
*2	CHINA	0.1	45	2.4	BELGIUM
	OTHER	0.7	482	19.6	OTHER
		3.6	1,111	50.2	

These 63 loss-making

combined loss of

financial year.

businesses generated a

€0.7 billion in the last

BANKING AND CAPITAL MARKETS

INSURANCE

These **20** loss-making businesses generated a combined loss of **€0.6 billion** in the last financial year.

CURRENT LANDSCAPE



TRANSPORTATION, HOSPITALITY AND SERVICES

TURNOVER

(€BN)

22.1

5.7

1.7

6.7

5.6

0.5

3.5

0.1

3.0

0.9

18.6 68.3

These **202** loss-making

businesses generated a

€0.5 billion in the last

125

120

84

151

48

16

130

18

18 22

370

1,102

combined loss of

financial year.

VALUE OF NUMBER OF

LOSS (€BN) BUSINESSES

1.6

0.8

0.6

0.5

0.5

0.4

0.4

0.3

0.3

0.2

0.9

6.3



These **16** loss-making businesses generated a combined loss of **€0.5 billion** in the last financial year. INDUSTRIAL PRODUCTS AND CONSTRUCTION These **136** loss-making

businesses generated a combined loss of €0.4 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries with Switzerland based owners have shown a 1% decline and a 73% increase in total aggregate loss.

Germany continues to remain the top subsidiary country with the highest value of losses over the past 3 years.

Switzerland owned subsidiaries in UK have seen operating losses increase by 92% and volume increase by 40% over the last three years.

There have also been significant increases in operating losses generated by Switzerland based owners in Spain and France.

Source: Bureau van Dijk, Orbis, Dec-22



United Kingdom

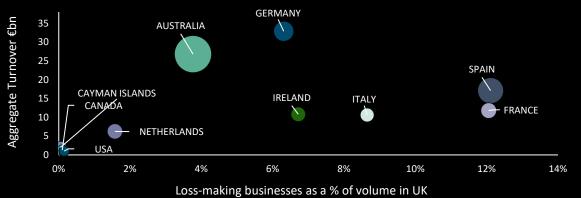


There are over **16,100** businesses in the population that have an UK based Global Ultimate owner.

Subsidiaries with UK based owners operating overseas have generated losses of nearly

€13.5bn--

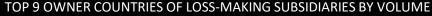
Scale of losses (top 10 subsidiary countries)



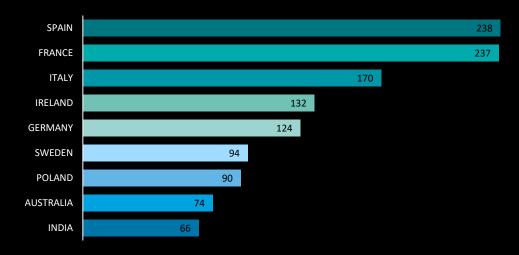
OSS-making businesses as a % of volume in UK. Size of the bubble represents value of loss Operating loss (Australia = €3.8bn)

Source: Bureau van Dijk, Orbis, Dec-22

© 2023 Deloitte Touche Tohmatsu.



Of the **1,965** loss-making subsidiaries, Spain and France account for **24%** of the total UK owned loss-making population.



Australia has the largest aggregated loss of €3.8bn, which represents 28% of the overall aggregated loss; however, only accounts for 4% of UK owned loss-making subsidiaries by volume.

UK owned loss-making subsidiaries in Australia, Spain and Germany account for **51%** of the overall aggregated loss.

United Kingdom



Location Owner



BANKING AND

TOP LOSS-MAKING SECTORS



financial year.

TRANSPORTATION, HOSPITALITY AND SERVICES

These 544 loss-making businesses generated a combined loss of €2.9 billion in the last

These **112** loss-making businesses generated a combined loss of €2.4 billion in the last financial year.

OIL. GAS AND

CHEMICALS

LANDSCAPE THREE YEARS AGO

COUNTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY		V/ LOS
in Australia	1.0	69	13.9	s Austi	RALIA	
isa 🕘	0.7	6	1.3	SPAIN		
🥌 SPAIN	0.6	175	7.5	🥌 GERN	1ANY	
FRANCE	0.6	233	10.0	🕕 FRAN	CE	
👏 CHINA	0.4	85	6.4	🛑 NETH	ERLANDS	
📒 GERMANY	0.4	64	5.5	🕕 IRELA	ND	
NETHERLA	NDS 0.3	23	19.9	🕕 ITALY		
ITALY	0.3	147	4.4	🔹 CAYM	IAN ISLANDS	
GREECE	0.3	15	1.0	🕑 CANA	DA	
li BRAZIL	0.2	16	4.1	isa 🥌		
OTHER	2.5	1,052	25.7	OTHE	R	
	7.3	1,885	99.8			

MINING AND METALS

These **58** loss-making businesses generated a combined loss of €2.1 billion in the last financial year.

CURRENT LANDSCAPE



TELECOM, MEDIA AND **ENTERTAINMENT**

These **164** loss-making

businesses generated a

€1.6 billion in the last

combined loss of

financial year.



WHOLESALE & DISTRIBUTION

These **228** loss-making businesses generated a combined loss of €1.1 billion in the last financial year.

CAPITAL MARKETS These **138** loss-making businesses generated a combined loss of

€0.7 billion in the last

financial year.

Over the past three years, the number of loss-making subsidiaries with UK based owners have shown a 4% increase and the total aggregated loss rose sharply by 84%.

Australia and Spain continues to be among the top three subsidiary countries with the highest values of losses over the last three years.

UK owned subsidiaries in Germany have seen operating losses increase by 2.9x and volume increase by 94% over the last three years.

Source: Bureau van Dijk, Orbis, Dec-22

United States



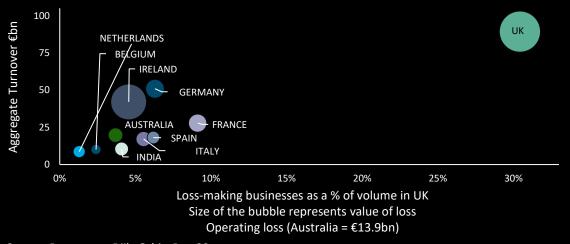


There are over **40,200** businesses in the population that have an USA based Global Ultimate owner.

Subsidiaries with USA based owners operating overseas have generated losses of nearly

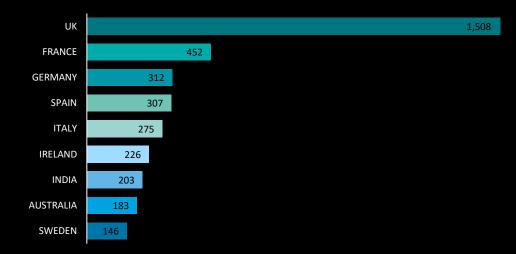
€47.2bn

Scale of losses (top 10 subsidiary countries)



TOP 9 OWNER COUNTRIES OF LOSS-MAKING SUBSIDIARIES BY VOLUME

Of the **4,957** loss-making subsidiaries in USA, UK accounts for **30%** of the total USA owned loss-making population.



Subsidiaries based in UK that are USA owned account for **30%** of the overall aggregated loss.

Ireland based subsidiaries collectively account for only 5% of the population but represent 23% of the overall aggregated loss.

Source: Bureau van Dijk, Orbis, Dec-22

United States



TOP LOSS-MAKING SECTORS



TRANSPORTATION, HOSPITALITY AND SERVICES

These 599 loss-making

businesses generated a

€7.4 billion in the last

combined loss of

financial year.

These 1,129 loss-making businesses generated a combined loss of €13.3 billion in the last financial year.

LANDSCAPE THREE YEARS AGO

COU	NTRY	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES	TURNOVER (€BN)	COUNTRY	ſ	VALUE OF LOSS (€BN)	NUMBER OF BUSINESSES
32	UK	10.9	1,155	91.7	👬 UK		13.9	1,508
	IRELAND	2.7	182	18.4	🕕 IREL	AND	10.6	226
	AUSTRALIA	2.7	244	45.9	📒 ger	MANY	2.9	312
	FRANCE	2.4	438	48.8	🕕 FRA	NCE	2.7	452
	GERMANY	2.2	218	31.1	🕕 ITAL	Y	1.9	275
8	INDIA	1.5	182	7.8	鷔 AUS	TRALIA	1.8	183
\bigcirc	BRAZIL	1.3	56	22.4	IND	IA	1.6	203
*2	CHINA	1.3	297	25.9	SPA	IN	1.4	307
	NETHERLANDS	1.3	57	19.1	🔵 net	HERLANDS	1.2	64
	ITALY	1.0	270	26.9	BEL(GIUM	0.9	119
	OTHER	6.2	1,669	69.9	OTH	IER	8.1	1,308
		33.6	4,768	408.0			47.2	4,957

TELECOM, MEDIA & ENTERTAINMENT

BANKING AND CAPITAL MARKETS

These **410** loss-making businesses generated a combined loss of €5.0 billion in the last financial year.

CURRENT LANDSCAPE



RETAIL, WHOLESALE & DISTRIBUTION

TURNOVER

(€BN)

89.3

42.1

50.9

27.9

17.2

19.8

10.5

18.2

8.7

10.1 74.6

369.3

These **523** loss-making businesses generated a combined loss of €3.3 billion in the last financial year.



LIFE SCIENCES

These **147** loss-making businesses generated a combined loss of €3.2 billion in the last financial year.

TECHNOLOGY

These 428 loss-making businesses generated a combined loss of €3.2 billion in the last financial year.

Over the past three years, the number of loss-making subsidiaries with USA based owners have shown an 4% increase and 40% increase in total aggregate loss.

UK and Ireland continues to be the top two subsidiary countries with the highest values of losses over the last three years.

USA owned subsidiaries in Germany have seen operating losses increase by 34% and volume increase by 43% over the last three years.

Source: Bureau van Dijk, Orbis, Dec-22



Study methodology and data sources

The primary data sources for this report are sourced from Bureau van Dijk, Orbis and other sources. The information is based on publicly available data. The data extraction methodology for the loss-making subsidiary countries vs loss-making foreign operations by ultimate owner countries are different and as such the data between the methodologies may be different.

The information used in this report has not been audited, reviewed or otherwise verified by Deloitte as to its accuracy or completeness. Deloitte assumes no responsibility or liability for any loss or damage occasioned by any party as a result of the circulation, publication, reproduction, or use of this report. Any use, which any party makes of the report, or any reliance or decision to be made based on the report, is the sole responsibility of the party.

This study is not an accounting report. It is intendent to provide a reflection of market dynamics over a period of time. As a result, information and data in this report may not correspond to other published results.

All amounts in this report are in Euros, unless otherwise indicated.

Glossary

Definitions		Sector	Industry classification
Bn or bn	Billions	Automotive	Consumer
FDI	Foreign Direct Investment	Consumer Products	Consumer
Global Ultimate Owner	Ultimate controlling party of the subsidiary	Retail, Wholesale & Distribution	Consumer
Global Ultimate Owner country	Country of the ultimate controlling party of a loss-making subsidiary	G Transportation, Hospitality and Services	Consumer
Current	Turnover and operating losses for Companies in the latest population based	Industrial Products and Construction	Energy, Resources and Industrials
Landscape	on the latest account closing date (being since 1 Jan 2019 till Sep 2022)	Mining and Metals	Energy, Resources and Industrials
Landscape three years ago	Turnover and operating losses for Companies in the latest population, three years prior (being between 2016 & 2019) to the latest account closing date	Oil, Gas and Chemicals	Energy, Resources and Industrials
Loss-making	Negative operating profits according to the filed company accounts	Power, Utilities and Renewables	Energy, Resources and Industrials
Loss-making Population	Subsidiaries with turnover of greater than €1m (excluding Holding Companies) and with operating losses of greater than €0 and less than €1bn	Banking and Capital Markets	Financial Services
M or m	millions	Infrastructure, Transport, Regional Govt	Government and Publish Services
Nordics	Sweden, Finland and Denmark	Insurance	Financial Services
Percentage points	Arithmetic difference of two percentages	Investment Management	Financial Services
Population	Subsidiaries with turnover of greater than €1m (excluding Holding Companies)	Real Estate	Financial Services
Subsidiary		(🌮 Health Care	Life Sciences and Health Care
country	Country (according to the registered office) of loss-making subsidiary	Life Sciences	Life Sciences and Health Care
Top loss-making sectors	Top loss-making industries (see industry definitions) by value, excluding "holding companies" and "other" industries	🗱 Technology	Technology, Media and Telecom
UK	United Kingdom of Great Britain and Northern Ireland	Telecom, Media and Entertainment	Technology, Media and Telecom
USA	United States of America		

Glossary

Sources

Bureau van Dijk, Orbis

EIU - Economist Intelligence Unit Limited

EMIS – Emerging Markets Group Company

The Business Research Company

Contact us

Sal Algeri

Australia & Asia-Pacific Lead Partner, Turnaround & Restructuring +61 3 9671 7362 +61 417 343 680 saalgeri@deloitte.com.au



Richard Hughes

Partner, Financial Advisory -Brisbane

+61 7 3308 7279 +61 414 854 024 richughes@deloitte.com.au

Daniel Demir Partner, Financial Advisory -Melbourne +61 3 9671 5658

+61 478 674 684 ddemir@deloitte.com.au

Matt Donnelly

Partner, Financial Advisory -Perth

+61 8 9365 7150 +61 413 028 998 mdonnelly@deloitte.com.au

Glen Kanevsky Partner, Financial Advisory Melbourne +61 3 9671 8808 +61 403 303 825 gkanevsky@deloitte.com.au

Jason Tracy

Partner, Financial Advisory -Sydney

+61 2 9322 3858 +61 414 282 002 jtracy@deloitte.com.au

Deloitte

About Deloitte Australia

In Australia, the Deloitte Network member is the Australian partnership of Deloitte Touche.

Tohmatsu. As one of Australia's leading professional services firms. Deloitte Touche Tohmatsu and its affiliates provide audit, tax, consulting, and financial advisory services through approximately 8,000 people across the country. Focused on the creation of value and growth, and known as an employer of choice for innovative human resources programs, we are dedicated to helping our clients and our people excel. For more information, please visit our web site at www.deloitte.com.au

Liability limited by a scheme approved under Professional Standards Legislation.

Member of Deloitte Asia Pacific Limited and the Deloitte Network.

© 2023 Deloitte Touche Tohmatsu.

Designed by CoRe Creative Services. RITM1527861