

## TO CREDITORS AND SUPPLIERS

15 July 2015

Dear Sir/Madam.

**Force Corp Pty Limited ACN 109 630 079**  
**Force Towers Pty Limited ACN 159 994 902**  
**English & Leeds Pty Ltd ACN 120 813 327**  
**Minipickers Holdings Pty Ltd ACN 150 280 416**  
**Equipment Rental Investments Pty Ltd ACN 147 941 268**  
**S.A. Access Equipment Pty Ltd ACN 007 884 933**  
**A.C.N. 085 602 348 Pty Ltd ACN 085 602 348**  
**(All Receivers & Managers Appointed and Administrators Appointed)**  
**(Collectively the “Companies”)**

Vaughan Neil Strawbridge and I were appointed Joint and Several Administrators of the Companies on 13 July 2015 pursuant to Section 436C of the *Corporations Act 2001* (“the Act”).

### Meeting of Creditors

The Administrators are required to convene a first meeting of creditors within 8 business days following our appointment. Accordingly, I enclose the following:

1. Notice of Meeting of Creditors to be held on **Thursday 23 July 2015 at 2:00pm** (the “first meeting”) (**Annexure A**)
2. Informal Proof of Debt Form for Voting Purposes (*please select the applicable Informal Proof of Debt Form for Voting Purposes by which you are claiming to be a creditor*) (**Annexure B**)
3. Instrument of Proxy for each company (**Annexure C**)
4. A Declaration of Independence, Relevant Relationships and Indemnities (“DIRRI”) pursuant to Section 436DA of the Act (**Annexure D**)
5. ASIC Information Sheet 74 – Voluntary administration: a guide for creditors (**Annexure E**)
6. Remuneration Proposal (**Annexure F**).

Creditors who wish to attend and vote at the first meeting are required to complete and return the applicable Informal Proof of Debt Form(s) (**Annexure B**). Individuals attending the meeting on behalf of a corporate creditor will also need to complete and return an Instrument of Proxy (**Annexure C**). Completed forms must be returned **by 4:00 pm on Wednesday 22 July 2015**. The relevant return address is detailed below:

**Mail:** Attention: Muhammad Satti  
c/- Deloitte Touche Tohmatsu  
PO Box N250  
Grosvenor Place  
SYDNEY NSW 1220

**Facsimile:** (02) 9322 7001

**Email:** msatti@deloitte.com.au

The effect of our appointment is to place a moratorium on the payment of unsecured creditors' accounts in relation to trading and other debts incurred up to the date of appointment, until creditors make a decision about each company's future. That decision will be made at the second meeting of creditors, which is generally held within 25 business days following our appointment. Creditors will receive notice of that meeting in due course. It is requested that creditors complete the applicable Informal Proof of Debt Form attached for each company at **Annexure B** with details of amounts owed. Creditors with security interests including retention of title creditors should lodge their claim with the Receivers and Managers (contact details are provided below) and provide me with a copy.

## Receivers and Managers

As you may be aware, the Companies are also subject to the control of Receivers and Managers, Christopher Hill and Brett Lord of PPB Advisory were appointed on 13 July 2015 subject to a security interest held by Recfin Nominees Pty Limited in its capacity as trustee of the Recfin Series 2014-2 Trust. The assets and undertakings of the Companies are currently subject to this appointment, and the trading of the business is under the Receivers and Managers' direction and control.

We have been advised by the Receivers and Managers that they will be trading the business as usual while they undertake a marketing campaign with a view to a sale of the business as a going concern.

For any queries in relation to the ongoing trading of the Companies, or if there are any outstanding or uncompleted orders placed by the Companies prior to our appointment, please contact the Receivers and Managers' office on the details below:

c/- PPB Advisory  
8 Chifley Square, Sydney NSW 2000  
Telephone: (02) 8116 3071  
Email: [force@ppbadvisory.com](mailto:force@ppbadvisory.com)

## Intention to extend convening period

At present, it is likely that we will need to make a Court application to extend the convening period, for the following reasons:

1. To allow the Receivers and Managers to conduct an appropriate marketing campaign and properly consider any sale of the business or part of the business
2. To consider whether a Deed of Company Arrangement ("DOCA") is able to be put to creditors
3. To allow the Administrators sufficient time to review the books and records with a view to making a recommendation to creditors on the future of each company

The Administrators will allow an opportunity at the meeting to discuss the above and allow creditors to provide their comments.

We will place a notice on our website detailing when this application will be heard by the Court. The following is a link to our website where the notice with respect to the Companies will be posted at [www.deloitte.com/au/forcecorp](http://www.deloitte.com/au/forcecorp) from time to time.

Should you have any questions in relation to this matter, please contact Muhammad Satti on (02) 9322 5683 or [msatti@deloitte.com.au](mailto:msatti@deloitte.com.au).

Yours faithfully,



**David J F Lombe**  
Joint and Several Administrator

*Encl.*

CORPORATIONS ACT 2001  
*Section 436E*NOTICE OF FIRST MEETING OF  
CREDITORS OF COMPANIES UNDER ADMINISTRATION

**FORCE CORP PTY LIMITED ACN 109 630 079**  
**FORCE TOWERS PTY LIMITED ACN 159 994 902**  
**ENGLISH & LEEDS PTY LTD ACN 120 813 327**  
**MINIPICKERS HOLDINGS PTY LTD ACN 150 280 416**  
**EQUIPMENT RENTAL INVESTMENTS PTY LTD ACN 147 941 268**  
**S.A. ACCESS EQUIPMENT PTY LTD ACN 007 884 933**  
**A.C.N. 085 602 348 PTY LTD ACN 085 602 348**  
**(ALL RECEIVERS & MANAGERS APPOINTED AND ADMINISTRATORS APPOINTED)**  
**(Collectively the "Companies")**

1. On 13 July 2015, a secured party with security interests over the whole or substantially the whole of each company's property under Section 436C of the *Corporations Act 2001* appointed David John Frank Lombe and Vaughan Neil Strawbridge of Deloitte Touche Tohmatsu, Level 9, Grosvenor Place, 225 George Street, SYDNEY NSW 2000 as the Joint and Several Administrators of the Companies.
2. Notice is now given that a concurrent meeting of the creditors of the Companies will be held on Thursday 23 July 2015 at 2:00pm. The meeting will be held at the following locations:  
**Sydney**  
Address: Wesley Conference Centre, 220 Pitt Street, Sydney NSW 2000  
**Melbourne**  
Address: Cliftons, Level 1, 440 Collins Street, Melbourne VIC 3000  
**Brisbane**  
Address: Cliftons, Level 3, 288 Edward Street, Brisbane QLD 4000
3. The purpose of the meeting is to determine for each company:
  - a. whether to appoint a committee of creditors; and
  - b. if so, who are to be the committee's members.
4. At the meeting, creditors may also, by resolution for each company:
  - a. remove the Joint Administrators from office; and
  - b. appoint someone else as Administrator of the Companies.
5. Attendance at this meeting is not compulsory. Creditors may attend and vote in person, by proxy or by attorney. The appointment of a proxy (for the applicable company) must be made in accordance with Form 532. Proxy forms or facsimiles thereof must be lodged with our office **by 4.00pm on the day prior to the meeting**. Where a facsimile copy of a proxy is sent, the original must be lodged with our office within 72 hours after receipt of the facsimile. An attorney of the creditor must show the instrument by which he or she is appointed to the Chairperson of the meeting, prior to the commencement of the meeting.

DATED this 15th day of July 2015.



**DAVID J F LOMBE**  
JOINT AND SEVERAL ADMINISTRATOR

Deloitte Touche Tohmatsu  
Grosvenor Place, 225 George Street  
SYDNEY NSW 2000  
Telephone: (02) 9322 7000

INFORMAL PROOF OF DEBT FORM

Regulation 5.6.47

NOTE: If you are a creditor of more than one company, complete a separate form for each individual company, ensuring that you tick the correct box next to the relevant company

- FORCE CORP PTY LIMITED ACN 109 630 079
- FORCE TOWERS PTY LIMITED ACN 159 994 902
- ENGLISH & LEEDS PTY LTD ACN 120 813 327
- MINIPICKERS HOLDINGS PTY LTD ACN 150 280 416
- EQUIPMENT RENTAL INVESTMENTS PTY LTD ACN 147 941 268
- S.A. ACCESS EQUIPMENT PTY LTD ACN 007 884 933
- A.C.N. 085 602 348 PTY LTD ACN 085 602 348

(ALL RECEIVERS & MANAGERS APPOINTED AND ADMINISTRATORS APPOINTED)

Name of creditor: .....

Address of creditor: .....  
.....

ABN: .....

Telephone number: .....

Amount of debt claimed: \$..... (including GST \$..... )

Consideration for debt (i.e, the nature of goods or services supplied and the period during which they were supplied):

.....  
.....  
.....

Is the debt secured? YES/NO

If secured, give details of security including dates, etc:

.....  
.....  
.....

Other information:

.....  
.....

.....  
Signature of Creditor  
(or person authorised by creditor)

.....  
Dated

.....  
Name of Signatory

Notes:

Under the Corporations Regulations, a creditor is not entitled to vote at a meeting unless (Regulation 5.6.23):

- a. his or her claim has been admitted, wholly or in part, by the Joint Administrators; or
- b. he or she has lodged with the Joint Administrators particulars of the debt or claim, or if required, a formal proof of debt.

At meetings held under Section 436E and 439A of the Act, a secured creditor may vote for the whole of his or her debt without regard to the value of the security. Proxies must be made available to the Joint Administrators.



CORPORATIONS ACT 2001

APPOINTMENT OF PROXY  
CREDITORS MEETING

FORCE CORP PTY LIMITED, ACN 109 630 079  
(RECEIVERS & MANAGERS APPOINTED AND ADMINISTRATORS APPOINTED)

\*I/\*We (1) .....  
of .....  
a creditor of Force Corp Pty Ltd, appoint (2) .....  
.....  
or in his or her absence .....  
as \*my/our \*general/special proxy to vote at the meeting of creditors to be held on Thursday 23 July 2015 at 2:00pm, or  
at any adjournment of that meeting.(3)

DATED this                      day of                      2015.

\_\_\_\_\_  
Signature

CERTIFICATE OF WITNESS

*This certificate is to be completed only if the person giving the proxy is blind or incapable of writing. The signature of the creditor, contributory, debenture holder or member must not be witnessed by the person nominated as proxy.*

I, ..... of .....  
certify that the above instrument appointing a proxy was completed by me in the presence of and at the request of the person appointing the proxy and read to him or her before he or she signed or marked the instrument.

Dated:

Signature of Witness:

Description:

Place of Residence:

\_\_\_\_\_  
\* Strike out if inapplicable

- (1) If a firm, strike out "I" and set out the full name of the firm.
- (2) Insert the name, address and description of the person appointed.
- (3) If a special proxy add the words "to vote for" or the words "to vote against" and specify the particular resolution.

CORPORATIONS ACT 2001

APPOINTMENT OF PROXY  
CREDITORS MEETING

FORCE TOWERS PTY LIMITED, ACN 159 994 902  
(RECEIVERS & MANAGERS APPOINTED AND ADMINISTRATORS APPOINTED)

\*I/\*We (1) .....  
of .....  
a creditor of Force Towers Pty Ltd, appoint (2) .....  
.....  
or in his or her absence .....  
as \*my/our \*general/special proxy to vote at the meeting of creditors to be held on Thursday 23 July 2015 at 2:00pm, or  
at any adjournment of that meeting.(3)

DATED this                      day of                      2015.

\_\_\_\_\_  
Signature

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Dated:

Signature of Witness:

Description:

Place of Residence:

\_\_\_\_\_  
\*    Strike out if inapplicable

- (1) If a firm, strike out "I" and set out the full name of the firm.
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CORPORATIONS ACT 2001

APPOINTMENT OF PROXY
CREDITORS MEETING

ENGLISH & LEEDS PTY LTD, ACN 120 813 327
(RECEIVERS & MANAGERS APPOINTED AND ADMINISTRATORS APPOINTED)

\*I/\*We (1) .....
of .....
a creditor of English & Leeds Pty Ltd, appoint (2) .....
or in his or her absence .....
as \*my/our \*general/special proxy to vote at the meeting of creditors to be held on Thursday 23 July 2015 at 2:00pm, or
at any adjournment of that meeting.(3)

DATED this ..... day of ..... 2015.

Signature

CERTIFICATE OF WITNESS

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person appointing the proxy and read to him or her before he or she signed or marked the instrument.

Dated:

Signature of Witness:

Description:

Place of Residence:

\* Strike out if inapplicable

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CORPORATIONS ACT 2001

APPOINTMENT OF PROXY  
CREDITORS MEETING

MINIPICKERS HOLDINGS PTY LTD, ACN 150 280 416  
(RECEIVERS & MANAGERS APPOINTED AND ADMINISTRATORS APPOINTED)

\*I/\*We (1) .....  
of .....  
a creditor of Minipickers Holdings Pty Ltd, appoint (2) .....  
.....  
or in his or her absence .....  
as \*my/our \*general/special proxy to vote at the meeting of creditors to be held on Thursday 23 July 2015 at 2:00pm, or  
at any adjournment of that meeting.(3)

DATED this                                  day of                                  2015.

\_\_\_\_\_  
Signature

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Dated:

Signature of Witness:

Description:

Place of Residence:

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\* Strike out if inapplicable

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CORPORATIONS ACT 2001

APPOINTMENT OF PROXY  
CREDITORS MEETING

EQUIPMENT RENTAL INVESTMENTS PTY LTD, ACN 147 941 268  
(RECEIVERS & MANAGERS APPOINTED AND ADMINISTRATORS APPOINTED)

\*I/\*We (1) .....  
of .....  
a creditor of Equipment Rental Investments Pty Ltd, appoint (2) .....  
.....  
or in his or her absence .....  
as \*my/our \*general/special proxy to vote at the meeting of creditors to be held on Thursday 23 July 2015 at 2:00pm, or  
at any adjournment of that meeting.(3)

DATED this                              day of                              2015.

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Signature

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CORPORATIONS ACT 2001

APPOINTMENT OF PROXY  
CREDITORS MEETING

S.A. ACCESS EQUIPMENT PTY LTD, ACN 007 884 933  
(RECEIVERS & MANAGERS APPOINTED AND ADMINISTRATORS APPOINTED)

\*I/\*We (1) .....  
of .....  
a creditor of S.A. Access Equipment Pty Ltd, appoint (2) .....  
.....  
or in his or her absence .....  
as \*my/our \*general/special proxy to vote at the meeting of creditors to be held on Thursday 23 July 2015 at 2:00pm, or  
at any adjournment of that meeting.(3)

DATED this                                  day of                                  2015.

\_\_\_\_\_  
Signature

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Dated:

Signature of Witness:

Description:

Place of Residence:

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CORPORATIONS ACT 2001

APPOINTMENT OF PROXY  
CREDITORS MEETING

A.C.N. 085 602 348 PTY LTD, ACN 085 602 348  
(RECEIVERS & MANAGERS APPOINTED AND ADMINISTRATORS APPOINTED)

\*I/\*We (1) .....  
of .....  
a creditor of A.C.N. 085 602 348 Pty Ltd, appoint (2) .....  
.....  
or in his or her absence .....  
as \*my/our \*general/special proxy to vote at the meeting of creditors to be held on Thursday 23 July 2015 at 2:00pm, or  
at any adjournment of that meeting.(3)

DATED this    day of    2015.

\_\_\_\_\_  
Signature

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- (2) Insert the name, address and description of the person appointed.
- (3) If a special proxy add the words "to vote for" or the words "to vote against" and specify the particular resolution.



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Australia

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Fax: +61 (0) 2 9322 7001  
www.deloitte.com.au

## Declaration of Independence, Relevant Relationships and Indemnities

**Force Corp Pty Limited ACN 109 630 079**  
**Force Towers Pty Limited ACN 159 994 902**  
**English & Leeds Pty Ltd ACN 120 813 327**  
**Minipickers Holdings Pty Ltd ACN 150 280 416**  
**Equipment Rental Investments Pty Ltd ACN 147 941 268**  
**S.A. Access Equipment Pty Ltd ACN 007 884 933**  
**A.C.N. 085 602 348 Pty Ltd ACN 085 602 348**  
**(All Receivers & Managers Appointed and Administrators Appointed)**  
**(Collectively the “Companies” and “Force Corp Group”)**

This document requires the Practitioners appointed to an insolvent entity to make declarations as to:

- A. their independence generally;
- B. relationships, including
  - (i) the circumstances of the appointment;
  - (ii) any relationships with the company and others within the previous 24 months;
  - (iii) any prior professional services for the company within the previous 24 months;
  - (iv) that there are no other relationships to declare; and
- C. any indemnities given, or up-front payments made, to the Practitioner.

This declaration is made in respect of ourselves, our partners and Deloitte Touche Tohmatsu (Deloitte).

### A. Independence

We, David Lombe and Vaughan Strawbridge of Deloitte have undertaken a proper assessment of the risks to our independence prior to accepting the appointment as joint administrators of the Companies in accordance with the law and applicable professional standards. This assessment identified no real or potential risks to our independence. We are not aware of any reasons that would prevent us from accepting this appointment.

### B. Declaration of Relationships

#### i. Circumstances of appointment

This appointment was referred to us by Mark Wilks of Corrs Chambers Westgarth, who is acting for the Companies' secured creditor. Mark Wilks called David Lombe on 14 May 2015 and advised him of a

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Member of Deloitte Touche Tohmatsu Limited

potential voluntary administration appointment in relation to the Companies. He also advised that partners of PPB Advisory may be appointed as Receivers and Managers over the Companies.

On 15 May 2015 David Lombe and Phil Hollinshead of Deloitte attended a meeting with Stuart Terry of Challenger Limited and Simon James of 255 Finance Pty Ltd, both representing the Companies' secured creditor. On the same day David Lombe received draft appointment documents in respect of the role of voluntary administrator of the Companies from Amy Tin of Corrs Chambers Westgarth.

On 20 May 2015 David Lombe emailed Amy Tin advising that his firm's conflicts process had been completed and there were no conflict issues with the proposed appointments. He also provided signed Consents to Act for each of the Companies.

Between 20 May 2015 and 13 July 2015 the following communications took place in relation to the timing and practicalities in respect to the voluntary administration appointments over the Companies:

- 30 June 2015 – Email correspondence between David Lombe and Amy Tin
- 2 July 2015 – Telephone conversation between David Lombe and Simon James
- 3 July 2015 – Telephone conversation between David Lombe and Chris Hill of PPB Advisory
- 6 July 2015 – Email correspondence between David Lombe and Chris Hill
- 8 July 2015 – Email correspondence between David Lombe and Simon James
- 10 July 2015 – Telephone conversation between David Lombe and Chris Hill
- 13 July 2015 – Telephone conversations between David Lombe and Brett Lord and Alan Walker of PPB Advisory

In our opinion, none of these events affect our independence for the following reasons:

The discussions between David Lombe and Mark Wilks on 14 May 2015 were limited to high level background information in respect of the Companies and whether there were any conflicts of interest.

The meeting on 15 May 2015 between David Lombe, Phil Hollinshead, Stuart Terry and Simon James was in the nature of a pre-appointment discussion. The discussion was limited to us being provided with background information in relation to the Companies' financial position, obtaining sufficient information about the Companies in order to assess whether the appointments could be accepted and the potential timing if formal appointments were made. It is our opinion that this meeting does not present a conflict or impediment as we do not consider ourselves to be bound to provide services to the Companies in relation to this matter or in any way obligated to deliver a favourable outcome to any party, nor will the advice provided be subject to review and challenge during the course of the voluntary administration. The Courts and the ARITA's Code of Professional Practice specifically recognise the need for practitioners to provide advice on the insolvency process and the options available and do not consider that such advice results in a conflict or is an impediment to accepting the appointment.

The subsequent communications between 20 May 2015 and 13 July 2015 were limited to practical matters such as confirmation that there was no conflict of interest and the potential timing and staffing of the potential appointments. No advice was provided to the Companies, its directors or advisors.

We received no remuneration in respect of the meeting or any of the communications detailed above.

We have provided no other information or advice to the Companies, its directors or advisors prior to our appointment beyond that outlined in this DIRRI.

## ii. Relevant Relationships (excluding Professional Services to the Companies)

We, or a member of our firm, have, or have had within the preceding 24 months, a relationship with:

Name	Nature of relationship	Reasons why not an impediment or conflict
Corrs Chambers Westgarth (Corrs)	Corrs are acting Challenger and Lease Collateral Pty Ltd in relation to debt facilities provided to the Companies.	We have undertaken a number of appointments which have been referred to us by Corrs in the usual course of business. We are not paid any commissions, inducements or benefits by Corrs to undertake any appointments. There is no arrangement between us and Corrs that we will give any work arising out of the voluntary administrations to Corrs. There is no relationship with Corrs which in our view would restrict us from properly exercising our judgment and duties in relation to the appointment.
Challenger Financial Services Group (Challenger)	<p>Challenger is the Parent entity of Lease Collateral Pty Ltd, who hold a registered security interest over the whole of the property of the Companies. Lease Collateral Pty Ltd appointed the joint administrators.</p> <p>Deloitte has provided previously provided Advisory Services to Challenger.</p>	<p>We do not consider previous engagements for Challenger to present a conflict as there is no arrangement between us that we will give any work arising out of the administration to them.</p> <p>The provision of advisory services to Challenger brings about a commercial relationship that in our opinion does not present a conflict or impediment as it does not impact upon the position of the Companies.</p> <p>We are not paid any commissions, inducements or benefits to undertake any engagements with Challenger and do not consider ourselves to be bound or in any way obligated to deliver a favourable outcome to any party.</p> <p>Therefore there is no relationship with Challenger which in our view would restrict us from properly exercising our judgment and duties in relation to the appointment.</p>

### Group Appointment

As specified on page 1, we have been appointed as Voluntary Administrators of 7 companies in the Force Corp group of companies. We are of the view that the appointment to the group of companies will have practical benefits to our conduct, particularly in that this will enable an accurate view to be obtained of the financial position of the group as a whole. We are aware that there may be inter-company transactions within the group but at this time we are not aware of any potential conflicts arising from our appointment over the group companies. However, if in the future any inter-company dealings give rise to a conflict then we undertake to disclose any such conflicts to the creditors and, if required, seek Court directions as to the appropriate means of resolving the conflict among members of the group.



### iii. Prior Professional services to the Companies

We, or a member of our Firm, have provided the following professional services to the Company in the 24 months prior to the acceptance of this appointment:

Nature of Professional Service	Reasons why there is no conflict of interest or duty
<p><b>Consulting Customer Service</b>                      Deloitte provided consulting services to Force Corp Pty Ltd In October 2014. The services provided were market and competitor analysis in relation to access hire to assist Force Corp Pty Ltd further understand the market..</p> <p>Fees rendered for the consulting engagement provided were \$75,000 (excluding GST and expenses) however Deloitte was not paid these fees have been written off by Deloitte.</p>	<p>The consulting services rendered were an immaterial professional relationship for the following reasons:</p> <ol style="list-style-type: none"> <li>1. The engagement was limited with respect to scope and general in nature.</li> <li>2. The engagement did not involve preparing or reviewing any company records or strategies and therefore will not be subject to review by us during the course of our administration.</li> <li>3. This engagement does not influence our ability to be able to fully comply with the statutory and fiduciary obligations associated with the administration of the Companies.</li> <li>4. The engagement will not influence the objectivity and impartiality of us during the administration.</li> </ol>

### iv. No other relevant relationships to disclose

There are no other known relevant relationships, including personal, business and professional relationships, from the previous 24 months with the Companies, an associate of the Companies, a former insolvency practitioner appointed to the Companies or any person or entity that has security over the whole or substantially whole of the Companies' property that should be disclosed.

### C. Indemnities and up-front payments

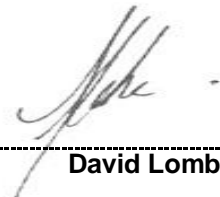
We have been provided with the following indemnity for the conduct of this administration:

Name	Relationship with company	Nature of indemnity or payment
Challenger Financial Services Group (Challenger)	Parent of the secured party of the Companies with an ALLPAAP security interest over the whole or substantially the whole of the Companies.	Challenger has agreed to indemnify the joint administrators in relation to our remuneration for the conduct of these administrations (as approved in accordance with the Corporations Act 2001). This does not affect any other indemnities that we may be entitled to under statute.

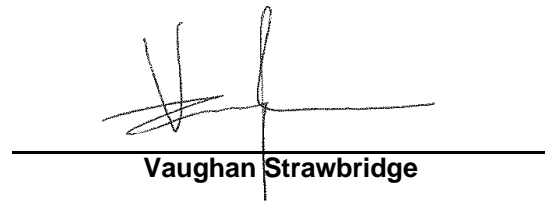
		<p>Further, the indemnity was not based on any agreement to provide a specific outcome for the Administration. We do not believe this creates a conflict.</p> <p>The indemnity is limited to \$250,000 and will only be paid by Challenger in the event that there are insufficient assets of the Companies available to the joint administrators to meet the costs and expenses of the administrations.</p>
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This does not include statutory indemnities. We have not received any other indemnities or upfront payments that should be disclosed.

Dated: 15th of July 2015



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**David Lombe**



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**Vaughan Strawbridge**



**ASIC**

Australian Securities & Investments Commission

## INFORMATION SHEET 74

# Voluntary administration: a guide for creditors

If a company is in financial difficulty, it can be put into voluntary administration.

This information sheet provides general information for unsecured creditors of companies in voluntary administration.

## Who is a creditor?

You are a creditor of a company if the company owes you money. Usually, a creditor is owed money because they have provided goods or services, or made loans to the company.

An employee owed money for unpaid wages and other entitlements is a creditor.

A person who may be owed money by the company if a certain event occurs (e.g. if they succeed in a legal claim against the company) is also a creditor, and is sometimes referred to as a 'contingent' creditor. There are generally two categories of creditor: secured and unsecured:

- A secured creditor is someone who has a 'charge', such as a mortgage, over some or all of the company's assets, to secure a debt owed by the company. Lenders usually require a charge over company assets when they provide a loan.
- An unsecured creditor is a creditor who does not have a charge over the company's assets.

Employees are a special class of unsecured creditors. Their outstanding entitlements are usually paid in priority to the claims of other unsecured creditors. If you are an employee, see ASIC's information sheet INFO 75 *Voluntary administration: a guide for employees*.

## The purpose of voluntary administration

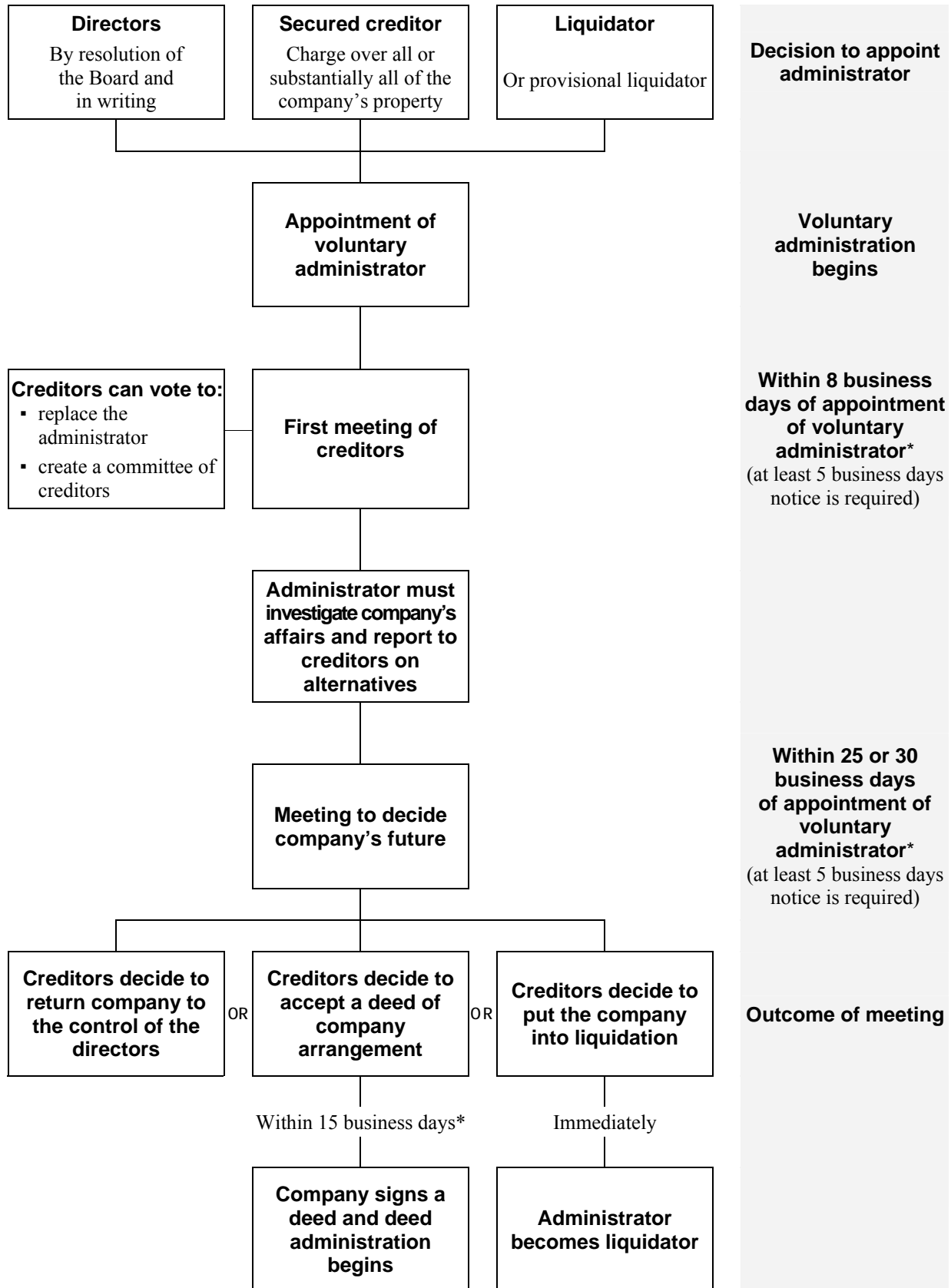
Voluntary administration is designed to resolve a company's future direction quickly (Figure 1 summarises the process). An independent and suitably qualified person (the voluntary administrator) takes full control of the company to try to work out a way to save either the company or its business.

If it isn't possible to save the company or its business, the aim is to administer the affairs of the company in a way that results in a better return to creditors than they would have received if the company had instead been placed straight into liquidation. A mechanism for achieving these aims is a deed of company arrangement.

A voluntary administrator is usually appointed by a company's directors, after they decide that the company is insolvent or likely to become insolvent. Less commonly, a voluntary administrator may be appointed by a liquidator, provisional liquidator, or a secured creditor.

**Important note:** This information sheet contains a summary of basic information on the topic. It is not a substitute for legal advice. Some provisions of the law referred to may have important exceptions or qualifications. This document may not contain all of the information about the law or the exceptions and qualifications that are relevant to your circumstances. You will need a qualified professional adviser to take into account your particular circumstances and to tell you how the law applies to you.

Figure 1: The voluntary administration process



\* Unless the court allows an extension of time.

A company in voluntary administration may also be in receivership: see ASIC information sheet INFO 54 *Receivership: a guide for creditors*.

## The voluntary administrator's role

After taking control of the company, the voluntary administrator investigates and reports to creditors on the company's business, property, affairs and financial circumstances, and on the three options available to creditors. These are:

- end the voluntary administration and return the company to the directors' control
- approve a deed of company arrangement through which the company will pay all or part of its debts and then be free of those debts, or
- wind up the company and appoint a liquidator.

The voluntary administrator must give an opinion on each option and recommend which option is in the best interests of creditors.

In doing so, the voluntary administrator tries to work out the best solution to the company's problems, assesses any proposals put forward by others for the company's future, and compares the possible outcomes of the proposals with the likely outcome in a liquidation.

A creditors' meeting is usually held about five weeks after the company goes into voluntary administration to decide on the best option for the company's future. In complex administrations, this meeting may be held later if the court consents.

The voluntary administrator has all the powers of the company and its directors. This includes the power to sell or close down the company's business or sell individual assets in the lead up to the creditors' decision on the company's future.

Another responsibility of the voluntary administrator is to report to ASIC on possible offences by people involved with the company.

Although the voluntary administrator may be appointed by the directors, they must act fairly and impartially.

## Effect of appointment

The effect of the appointment of a voluntary administrator is to provide the company with breathing space while the company's future is resolved. While the company is in voluntary administration:

- unsecured creditors can't begin, continue or enforce their claims against the company without the administrator's consent or the court's permission
- owners of property (other than perishable property) used or occupied by the company, or people who lease such property to the company, can't recover their property
- except in limited circumstances, secured creditors can't enforce their charge over company property
- a court application to put the company in liquidation can't be commenced, and
- a creditor holding a personal guarantee from the company's director or other person can't act under the personal guarantee without the court's consent.

## Voluntary administrator's liability

Any debts that arise from the voluntary administrator purchasing goods or services, or hiring, leasing, using or occupying property, are paid from the available assets as costs of the voluntary administration. If there are insufficient funds available from asset realisations to pay these costs, the voluntary administrator is personally liable for the shortfall. To have the benefit of this protection, you should ensure you receive a purchase order authorised in the manner advised by the voluntary administrator.

The voluntary administrator must also decide whether to continue to use or occupy property owned by another party that is held or occupied by the company at the time of their appointment.

Within five business days after their appointment, the voluntary administrator must notify the owner of property whether they intend to continue to occupy or use the property. If the voluntary administrator decides to continue to do so, they will be personally liable for any rent or amounts payable arising after the end of the five business days.

Amounts that become due to employees after the date of the appointment of the voluntary administrator have a priority claim against the company's assets as a cost of the administration. However, the voluntary administrator does not become personally liable for such amounts unless the voluntary administrator adopts employees' contracts of employment or enters into new employment contracts with them.

## **Creditors' meetings**

Two meetings of creditors must be held during the voluntary administration.

### **First creditors' meeting**

The voluntary administrator must call the first creditors' meeting within eight business days after the voluntary administration begins.

At least five business days before the meeting, the voluntary administrator must notify as many creditors as practical in writing and advertise the meeting. The advertisement must appear in a newspaper circulating in the states or territories in which the company has its registered office or carries on its business.

The voluntary administrator must send to creditors, with the notice of meeting, declarations about any relationships they may have, or indemnities they have been given, to allow creditors to consider the voluntary administrator's independence and make an informed decision about whether they want to replace them with another voluntary administrator of the creditors' choice.

The purpose of the first meeting is for creditors to decide two questions:

- whether they want to form a committee of creditors, and, if so, who will be on the committee, and
- whether they want the existing voluntary administrator to be removed and replaced by a voluntary administrator of their choice.

The role of a committee of creditors is to consult with the voluntary administrator about matters relevant to the voluntary administration and receive and consider reports from the voluntary administrator. The committee can also require the voluntary administrator to report to them about the voluntary administration. It may also approve the voluntary administrator's fees.

A creditor who wishes to nominate an alternative voluntary administrator must approach a registered liquidator before the meeting and get a written consent from that person that they would be prepared to act as voluntary administrator. The proposed alternative administrator should give to the meeting declarations about any relationships they may have, or indemnities they have been given. The voluntary administrator will only be replaced if the resolution to replace them is passed by the creditors at the meeting.

To be eligible to vote at this meeting, you must lodge details of your debt or claim with the voluntary administrator (discussed further below).

This meeting can be chaired by either the voluntary administrator or one of their senior staff.

## **Second creditors' meeting (to decide the company's future)**

After investigating the affairs of the company and forming an opinion on each of the three options available to creditors (outlined above), including an opinion as to which option is in the best interests of creditors, the administrator must call a second creditors' meeting. At this meeting, creditors are given the opportunity to decide the company's future.

This meeting is usually held about five weeks after the company goes into voluntary administration (six weeks at Christmas and Easter).

However, in complex voluntary administrations, often more time is needed for the voluntary administrator to be in a position to report to creditors. In these circumstances, the court can approve an extension of time to hold the meeting.

The voluntary administrator must chair this meeting.

In preparation for the second meeting, the voluntary administrator must send creditors the following documents at least five business days before the meeting:

- a notice of meeting
- the voluntary administrator's report, and
- a statement about any proposals for a deed of company arrangement.

These will be accompanied by:

- a claim form (usually a 'proof of debt' form), and
- a proxy voting form.

The meeting must also be advertised.

Either or both the first and second creditors' meeting may be held using telephone or videoconferencing facilities.

### *Voluntary administrator's report*

You should read the voluntary administrator's report before you attend the second meeting or decide whether you want to appoint someone else to vote on your behalf at that meeting. This report must give sufficient information to explain the company's business, property and affairs, and the reasons for the current financial situation, to enable you to make an informed decision about the company's future.

The report should also provide an analysis of any proposals for the future of the company, including the possible outcomes, as well as a comparable estimate of what would be available for creditors in a liquidation.

Finally, the report should include the voluntary administrator's opinion on each of the options available to creditors, as well as an opinion on which is in the best interests of creditors. As noted above, the options are:

- end the voluntary administration and return the company to the directors' control
- approve a deed of company arrangement (if one is proposed), or
- put the company into liquidation.

## **Voluntary administrator's statement about deed**

If there are proposals for a deed of company arrangement, the voluntary administrator must provide creditors with a statement giving enough details of each proposal to enable creditors to make an informed decision. The types of proposals allowed in a deed of company arrangement are very flexible.

Typically, a proposal will provide for the company to pay all or part of its debts, possibly over time, and then be free of those debts. It will often provide for the company to continue trading. How these things will happen varies from case to case, as the terms allowed in a deed of company arrangement are also very flexible. The contents of a deed of company arrangement are discussed below.

You should insist on being provided with as much information about the terms of the proposed deed as possible, before the creditors' meeting. The minimum contents of a deed of company arrangement, discussed below, provide a guide on the information you might request if it hasn't already been provided.

You should also contact the voluntary administrator before the meeting if you believe the report to creditors does not contain sufficient information to enable you to make a decision about the company's future.

## **Voting at a creditors' meeting**

To vote at any creditors' meeting you must lodge details of your debt or claim with the voluntary administrator. Usually, the voluntary administrator will provide you with a form called a 'proof of debt' to be completed and returned before the meeting.

The chairperson of the meeting decides whether or not to accept the debt or claim for voting purposes. The chairperson may decide that a creditor does not have a valid claim or the amount of the debt cannot be determined with any certainty at the date of the meeting. In this case, they may not allow the creditor to vote at all, or only to vote for a debt of \$1. This decision is only for voting purposes. It is not relevant to whether a creditor will receive a dividend.

An appeal against a decision by the chairperson to accept or reject a proof of debt or claim for voting purposes may be made to the court within 14 days after the decision.

A secured creditor is entitled to vote for the full amount of their debt without having to deduct the value of their security.

## **Voting by proxy**

You may appoint a proxy to attend and vote at a meeting on your behalf. A proxy can be any person who is at least 18 years old. Creditors who are companies will have to nominate a person as proxy so that they can participate in the meeting. This is done using a form sent out with the notice of meeting. The completed proxy form must be provided to the voluntary administrator before the meeting. You can fax the proxy form to the voluntary administrator, but must lodge the original within 72 hours of sending the faxed copy.

An electronic form of proxy may be used if the liquidator allows electronic lodgement, provided there is a way to authenticate the appointment of the proxy (e.g. by scanning and e-mailing a signature or using a digital signature).

You can specify on the proxy form how the proxy is to vote on a particular resolution and the proxy must vote in accordance with that instruction. This is called a 'special proxy'. Alternatively, you can leave it to the proxy to decide how to vote on each of the resolutions put before the meeting. This is called a 'general proxy'.

You can appoint the chairperson to represent you either through a special or general proxy. The voluntary administrator or one of their partners or employees must not use a general proxy to vote in favour of a resolution approving payment of the voluntary administrator's fees.



## **Manner of voting**

A vote on any resolution put to a creditors' meeting may be taken by creditors stating aloud their agreement or disagreement, or by a show of hands. Sometimes a more formal voting procedure called a 'poll' is taken.

If voting is by show of hands or by verbally signalling agreement, the resolution is passed if a majority of those present indicate agreement. It is up to the chairperson to decide if this majority has been reached.

After the vote, the chairperson must tell those present whether the resolution has been passed or lost. If the chairperson is unable to determine the outcome of a resolution on a show of hands, they may decide to conduct a poll.

Alternatively, a poll can be demanded by at least two people present who are entitled to vote, or someone who holds more than 10% of the votes of those entitled to vote at the meeting. The chairperson will determine how this poll is taken.

If you intend to demand that a poll be taken, you must do so before, or as soon as, the chairperson has declared the result of a vote taken by show of hands or voices.

When a poll is conducted, a resolution is passed if:

- more than half the number of creditors who are voting (in person or by proxy) vote in favour of the resolution, and
- those creditors who are owed more than half of the total debt owed to creditors at the meeting vote in favour of the resolution.

This is referred to as a 'majority in number and value'. If a majority in both number and value is not reached under a poll (often referred to as a deadlock), the chairperson has a casting vote.

## **Chairperson's casting vote**

When a poll is taken and there is a deadlock, the chairperson may use their casting vote either in favour of or against the resolution. The chairperson may also decide not to use their casting vote.

The chairperson must inform the meeting, and include in the written minutes of meeting that are lodged with ASIC, of the reasons why they cast their vote in a particular way or why they chose not to use their casting vote.

If you are dissatisfied with how the chairperson exercised their casting vote or failed to use their casting vote, you may apply to the court for a review of the chairperson's decision. The court may vary or set aside the resolution or order that the resolution is taken to have been passed.

## **Votes of related creditors**

If directors and shareholders, their spouses and relatives and other entities controlled by them are creditors of the company, they are entitled to attend and vote at creditors' meetings, including the meeting to decide the company's future.

If a resolution is passed, or defeated, based on the votes of these related creditors, and you are dissatisfied with the outcome, you may apply to the court for the resolution to be set aside and/or for a fresh resolution to be voted on without related creditors being entitled to vote. Certain criteria must be met before the court will make such an order (e.g. the original result of the vote being against the interests of all or a class of creditors).

## Deciding how to vote at the second meeting

How you vote at the meeting on the three possible options, including any competing proposals for a deed of company arrangement, is a commercial decision based on your assessment of the company and its future prospects, and your personal circumstances. The information provided by the voluntary administrator, including opinions expressed, will assist you. However, you are not obliged to accept the administrator's recommendation.

If you do not consider that you have been given enough information to decide how to vote, and particularly whether to vote for any deed proposal, you can ask for a resolution to be put to creditors that the meeting be adjourned (up to a maximum of 45 business days in total) and for the administrator to provide more information. You must make this request before a vote on the company's future. This resolution must be passed for the adjournment to take place.

Creditors also have the right when a deed of company arrangement is proposed and considered at the meeting to negotiate specific requirements into the terms of the deed, including, for example, how the deed administrator is to report to them on the progress of the deed.

Any request to vary the deed proposal to include such requirements should be made before the deed proposal is voted on.

## Minutes of meeting

The chairperson must prepare minutes of each meeting and a record of those who were present at each meeting.

The minutes must be lodged with ASIC within 14 days of the meeting. A copy may be obtained from any ASIC Business Centre on payment of the relevant fee.

## Company returned to directors

If the company is returned to the directors, they will be responsible for ensuring that the company pays its outstanding debts as they fall due. It is only in very rare circumstances that creditors will resolve to return the company to the control of its directors.

## Liquidation

If creditors resolve that the company go into liquidation, the voluntary administrator becomes the liquidator unless creditors vote at the second meeting to appoint a different liquidator of their choice. The liquidation proceeds as a creditors' voluntary liquidation with any payments of dividends to creditors made in the order set out in the *Corporations Act 2001* (Corporations Act). To find out more, see ASIC information sheet INFO 45 *Liquidation: a guide for creditors*.

## Deed of company arrangement

If creditors vote for a proposal that the company enter a deed of company arrangement, the company must sign the deed within 15 business days of the creditors' meeting, unless the court allows a longer time. If this doesn't happen, the company will automatically go into liquidation, with the voluntary administrator becoming the liquidator.

The deed of company arrangement binds all unsecured creditors, even if they voted against the proposal. It also binds owners of property, those who lease property to the company and secured creditors, if they voted in favour of the deed. In certain circumstances, the court can also order that these people are bound by the deed even if they didn't vote for it. The deed of company arrangement does not prevent a creditor who holds a personal guarantee from the company's director or another person taking action under the personal guarantee to be repaid their debt.

## Contents of the deed

Whatever the nature of the deed of company arrangement, it must contain certain information, including:

- the name of the deed administrator
- the property that will be used to pay creditors
- the debts covered by the deed and the extent to which those debts are released
- the order in which the available funds will be paid to creditors (the deed of company arrangement must ensure that employees have a priority in payment of outstanding employee entitlements unless the eligible employees agree by a majority in both number and value to vary this priority)
- the nature and duration of any suspension of rights against the company
- the conditions (if any) for the deed to come into operation
- the conditions (if any) for the deed to continue in operation, and
- the circumstances in which the deed terminates.

There are also certain terms that will be automatically included in the deed, unless the deed says they will not apply. These are called the 'prescribed provisions'. They include such matters as the powers of the deed administrator, termination of the deed and the appointment of a committee of creditors (called a 'committee of inspection').

The voluntary administrator's report should tell you which prescribed provisions are proposed to be excluded or varied, and, if varied, how.

## Monitoring the deed

It is the role of the deed administrator to ensure the company (or others who have made commitments under the deed) carries through these commitments. The extent of the deed administrator's ongoing role will be set out in the deed.

Creditors can also play a role in monitoring the deed. If you are concerned that the obligations of the company (or others) under the deed are not being met, you should take this up promptly with the deed administrator. Matters that may give rise for concern include deadlines for payments or other actions promised under the deed being missed.

Creditors also have the right when a deed of company arrangement is proposed and considered at the second meeting to negotiate consequences of failure to meet such deadlines into the terms of the deed. Any request to vary the deed proposal to include such consequences should be made before the deed proposal is voted on.

The deed administrator must lodge a detailed list of receipts and payments with ASIC every six months.

## Varying the deed

The deed administrator can call a creditors' meeting at any time to consider a proposed variation to the deed or a resolution to terminate the deed. The proposed resolutions must be set out in the notice of meeting sent to creditors.

Creditors owed at least 10% in value of all creditor claims can, by written request, also require the deed administrator to call such a meeting. However, it is unusual for this to happen, as those who make the request must pay the costs of calling and holding the meeting.

## **Payment of dividends under a deed**

The order in which creditor claims are paid depends on the terms of the deed. Sometimes the deed proposal is for creditor claims to be paid in the same priority as in a liquidation. Other times, a different priority is proposed.

The deed must ensure employee entitlements are paid in priority to other unsecured creditors unless eligible employees have agreed to vary their priority.

Before you decide how to vote at the creditors' meeting, make sure you understand how the deed will affect the priority of payment of your debt or claim.

You may wish to seek independent legal advice if the deed proposes a different priority to that in a liquidation, or if creditors approve such a deed.

## **Establishing your claim under a deed**

How debts or claims are dealt with under a deed of company arrangement depends on the deed's terms. Sometimes the deed incorporates the Corporations Act provisions for dealing with debts or claims in a liquidation.

Before any dividend is paid to you for your debt or claim, you will need to give the deed administrator sufficient information to prove your debt. You may be required to complete a claim form (this is called a 'proof of debt' in a liquidation). You should attach copies of any relevant invoices or other supporting documents to the claim form, as your debt or claim may be rejected if there is insufficient evidence to support it.

If a creditor is a company, the claim form should be signed by a person authorised by the company to do so.

When submitting a claim, you may ask the deed administrator to acknowledge receipt of your claim and advise if any further information is needed.

If the deed administrator rejects your claim after you have taken the above steps, first contact the deed administrator. You may also wish to seek your own legal advice. This should be done promptly. Depending on the terms of the deed, you may have a limited time in which to take legal action to challenge the decision.

If you have a query about the timing of the payment, discuss this with the deed administrator.

## **How a deed comes to an end**

A deed may come to an end because the obligations under the deed have all been fulfilled and the creditors have been paid. Alternatively, the deed may set out certain conditions where the deed will automatically terminate.

The deed may also provide that the company will go into liquidation if the deed terminates due to these conditions being met.

Another way for the deed to end is if the deed administrator calls a meeting of creditors, and creditors vote to end the deed. This may occur because it appears unlikely that the terms of the deed can be fulfilled.

At the same time, creditors may be asked to vote to put the company into liquidation.

The deed may also be terminated if a creditor, the company, ASIC or any other interested person applies to the court and the court is satisfied that:

- creditors were provided false and misleading information on which the decision to accept the deed proposal was made
- the voluntary administrator's report left out information that was material to the decision to accept the deed proposal

- the deed cannot proceed without undue delay or injustice, or
- the deed is unfair or discriminatory to the interests of one or more creditors or against the interests of creditors as a whole.

If the court terminates the deed as a result of such an application, the company automatically goes into liquidation.

## Approval of administrator's fees

Both a voluntary administrator and deed administrator are entitled to be paid for the work they perform. Generally, their fees will be paid from available assets, before any payments are made to creditors. They may have also arranged for a third party to pay any shortfall in their fees if there aren't enough assets.

The fees cannot be paid until the amount has been approved by a creditors' committee, creditors or the court. Creditors, the voluntary administrator/deed administrator or ASIC can ask the court to review the amount of fees approved.

If you are asked to approve fees, either at a meeting of a creditors' committee or in a general meeting of creditors, the voluntary administrator or deed administrator must give you, at the same time as the notice of the meeting, a report that contains sufficient information for you to assess whether the fees claimed are reasonable. This report should be in simple language and set out:

- a description of the major tasks performed
- the costs of completing these tasks, and
- such other information that will assist in assessing the reasonableness of the fees claimed.

For further information, see ASIC's information sheet INFO 85 *Approving fees: a guide for creditors*. If you are in any doubt about how the fees were calculated, ask for more information.

Apart from fees, the voluntary administrator and deed administrator are entitled to reimbursement for out-of-pocket expenses that have arisen in carrying out their administration. This reimbursement does not usually require approval.

## Creditors' committee

A creditor's committee may be formed, following a vote of creditors, to consult with the voluntary administrator or deed administrator and receive reports on the conduct of their administration. A creditors' committee can also approve the administrator's fees.

In a voluntary administration, this committee is called a 'committee of creditors' and may be formed at the first creditors' meeting. While the company is under a deed of company arrangement, it is called a 'committee of inspection'.

All creditors, including a representative of the company's employees, are entitled to stand for committee membership to represent the interests of all creditors. However, to operate efficiently, the committee should not be too large.

If a creditor is a company, the creditor can nominate a director or employee to represent it on the committee.

## Directors and voluntary administration

Directors cannot use their powers while the company is in voluntary administration. They must help the voluntary administrator, including providing the company's books and records, and a report about the company's business, property, affairs and financial circumstances, as well as any further information about these that the voluntary administrator reasonably requires.

If the company goes from voluntary administration into a deed of company arrangement, the directors' powers depend on the deed's terms. When the deed is completed, the directors regain full control, unless the deed provides for the company to go into liquidation on completion.

If the company goes from voluntary administration or a deed of company arrangement into liquidation, the directors cannot use their powers. If creditors resolve that the voluntary administration should end, control of the company goes back to the directors.

## Queries and complaints

You should first raise any queries or complaints with the voluntary administrator or deed administrator. If this fails to resolve your concerns, including any concerns about their conduct, you can lodge a complaint with ASIC at [www.asic.gov.au/complain](http://www.asic.gov.au/complain), or write to:

ASIC Complaints  
PO Box 9149  
TRARALGON VIC 3844

ASIC will usually not become involved in matters of commercial judgement by a voluntary administrator or deed administrator. Complaints against companies and their officers can also be made to ASIC. For other enquiries, email ASIC through [infoline@asic.gov.au](mailto:infoline@asic.gov.au), or call ASIC's Infoline on 1300 300 630 for the cost of a local call.

## To find out more

For an explanation of terms used in this information sheet, see ASIC information sheet INFO 41 *Insolvency: a glossary of terms*. For more on external administration, see ASIC's related information sheets at [www.asic.gov.au/insolvencyinfosheets](http://www.asic.gov.au/insolvencyinfosheets):

- INFO 75 *Voluntary administration: a guide for employees*
- INFO 45 *Liquidation: a guide for creditors*
- INFO 46 *Liquidation: a guide for employees*
- INFO 54 *Receivership: a guide for creditors*
- INFO 55 *Receivership: a guide for employees*
- INFO 43 *Insolvency: a guide for shareholders*
- INFO 42 *Insolvency: a guide for directors*
- INFO 84 *Independence of external administrators: a guide for creditors*
- INFO 85 *Approving fees: a guide for creditors*

These are also available from the Insolvency Practitioners Association (IPA) website at [www.ipaa.com.au](http://www.ipaa.com.au). The IPA website also contains the IPA's Code of Professional Practice for Insolvency Professionals, which applies to IPA members.

Force Corp Pty Limited ACN 109 630 079  
Force Towers Pty Limited ACN 159 994 902  
English & Leeds Pty Ltd ACN 120 813 327  
Minipickers Holdings Pty Ltd ACN 150 280 416  
Equipment Rental Investments Pty Ltd ACN 147 941 268  
S.A. Access Equipment Pty Ltd ACN 007 884 933  
A.C.N. 085 602 348 Pty Ltd ACN 085 602 348  
(All Receivers & Managers Appointed and Administrators Appointed)  
(Collectively the “Companies”)

### **Remuneration Proposal**

#### **Remuneration Methods**

There are four basic methods that can be used to calculate the remuneration charged by an Insolvency Practitioner. They are:

- a. Time based / Hourly rates**  
This is the most common method. The total fee charged is based on the hourly rate charged for each person who carried out the work multiplied by the number of hours spent by each person on each of the tasks performed.
- b. Fixed Fee**  
The total fee charged is normally quoted at the commencement of the administration and is the total cost for the administration. Sometimes a Practitioner will finalise an administration for a fixed fee.
- c. Percentage**  
The total fee charged is based on a percentage of a particular variable, such as the gross proceeds of assets realisations.
- d. Contingency**  
The Practitioner’s fee is structured to be contingent on a particular outcome being achieved.

#### **Method Chosen**

Given the nature of this administration, the Administrators propose that our remuneration be calculated on the time based / hourly rates method. In our opinion, this is the fairest method for the following reasons:

- We will only be paid for work done, subject to sufficient realisations of the Companies’ assets.
- It ensures creditors are only charged for work that is performed. Our time is recorded and charged in six minute increments and staff are allocated to duties according to their relevant experience and qualifications.
- The Administrators are required to perform a number of tasks which do not relate to the realisation of assets, e.g. responding to creditor enquiries, reporting to the ASIC, distributing funds in accordance with the provisions of the Corporations Act 2001.
- We are unable to estimate with certainty the total amount of fees necessary to complete all tasks required in this administration.

### Explanation of Hourly Rates

The rates for our remuneration calculation are attached together with a general guide showing the qualifications and experience of staff engaged in the administration and the role they take in the administration. The hourly rates charged encompass the total cost of providing professional services and should not be compared to an hourly wage.

<b>Title</b>	<b>Description</b>	<b>Hourly Rate (excl. GST)</b>
<b>Appointee</b>	Registered liquidator. Brings his or her specialist skills to the administration or insolvency task.	\$ 615.00
<b>Partner</b>	Registered liquidator. Brings his or her specialist skills to the administration or insolvency task.	\$ 615.00
<b>Director/ Consultant</b>	Typically CA or CPA qualified with in excess of 8 years' experience on insolvency matters with a number of years at manager level. Answerable to the appointee but otherwise responsible for all aspects of an administration. Capable of controlling all aspects of an administration. May be appropriately qualified to take appointments in his/her own right.	\$ 480.00
<b>Manager</b>	Typically CA or CPA qualified with 6 to 8 years experience working on insolvency matters. Will have experience conducting administrations and directing a number of staff.	\$ 390.00
<b>Senior Analyst</b>	Typically completed or near completion of CA or CPA qualifications with 4 to 6 years insolvency experience. Assists in planning and control of smaller matters as well as performing some more difficult tasks on larger matters.	\$ 285.00
<b>Analyst</b>	Typically studying towards CA or CPA qualification with 2 to 4 years insolvency experience. Works under supervision of more senior staff in performing day-to-day fieldwork.	\$ 190.00
<b>Graduate</b>	Junior staff member who has completed a university degree with less than one year's experience working on insolvency matters. Works under supervision of more senior staff in performing day-to-day fieldwork.	\$ 115.00
<b>Secretary</b>	Advanced secretarial skills	\$ 170.00

### Estimated Remuneration

Our best estimate for our remuneration for the first five weeks of this administration is \$250,000 plus GST and disbursements.

Dated this 15<sup>th</sup> day of July 2015.



**DAVID J F LOMBE**  
JOINT AND SEVERAL ADMINISTRATOR