

Decision Making for Leaders Workshop

ADOPT A DISCIPLINED AND RESULTS-ORIENTED APPROACH TO DECISION MAKING

Kepner-Tregoe's Decision Making for Leaders training provides a scalable, systematic approach to making strategic, operational and tactical decisions across your organization.

WHY KT DECISION MAKING FOR LEADERS

Access to a proven, time-tested, decision-making solution

KT's data-driven decision making has been improving the way organizations operate for nearly 60 years.

A structured process with endless practical applications

At KT, we have facilitated countless decisions of all sizes from the C-suite to the shop floor and this real-world experience is built into our Decision Making for Leaders training.

Alignment with business strategy

Our decision-making process ensures day-to-day decisions are aligned with business strategy a key to successful strategy implementation.



Ability to address complex, overwhelming, unclear situations

Equip leaders to consistently make sound decisions even if there are many challenges and risk factors.

WORKSHOP DETAILS

- ▶ One day, .7 CEUs, 7 PDUs
- ▶ Provides in-depth training on KT decision-making process and on-the-job applications
- ▶ For individuals and/or teams responsible for making decisions of all sizes
- ▶ Offers support tools such as the **KT Tablet App** and the **KT Learning Library**

Questions for Effective Decision Making

What are the objectives?

All too often we begin decision making by considering alternatives. A clear set of objectives from the start provides a way to effectively evaluate the alternatives.

Who should be involved?

Decisions should not be made in a vacuum. Before you make a decision, consider involving those who have the information you need and the key stakeholders.

What are the risks?

Consider the risks for all alternatives, how likely they are to occur and their severity. That helps identify the optimal choice, accounting for both the benefits and risks.

Kepner-Tregoe Decision Making Success Stories

A Sound Decision Saves \$1.3M

After multiple acquisitions, Ricoh Corporation, an office equipment and electronics company, needed to choose the optimal insurance program.



After implementing Kepner-Tregoe's data-driven decision making, a team:

- ▶ Used the structured process to establish transparent, common goals and ultimately reach group consensus.
- ▶ Brought clarity to a complex and overwhelming situation.
- ▶ Ensured the decision aligned with Ricoh's business strategy by choosing two different brokers which saved \$1.3M the first year.



Onsite, Group Training

KT will conduct training at your location for your team, department or any group within your organization.



Public Session Workshops

Our public session workshops are for individuals and small groups.

Need decision-making support now?



Immediate Decision Making Support

KT will facilitate decision-making process at your location and train your team to support an immediate need.



Learn more about KT Decision Making for Leaders training.



Contact us about Decision Making for Leaders training.



View the schedule for upcoming public session workshops.



www.kepner-tregoe.com