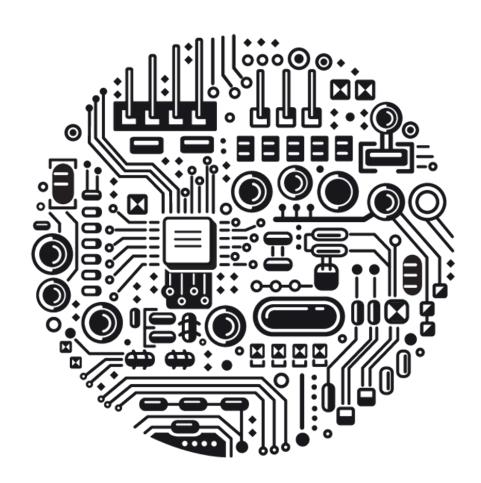
Deloitte.



Effective Electronic Patient Record Implementations
Integration and Reporting

Effective EPR Implementations: Overview of the Series, Purpose, and Schedule

The Effective EPR Implementations webinar series is a set of seven one-hour virtual sessions with Healthcare providers. This series is focused on EPR implementations and driving your success through a holistic implementation approach

Purpose

- ✓ Focus on effective partnerships necessary to succeed in EPR implementations
- Highlight common pitfalls faced by clients and areas needing support
- Share key strategies necessary for healthcare practice transformation through EPR implementations

Schedule



Speaking With You Today



Fran Cousins

Partner, UK



Marc Perlman Global Digital CARE Leader, US



Dan Kinsella *Managing Director, US*



Mitchell Bailey *Senior Manager, US*

Table of Contents

Topic	Speaker	Timing
Welcome	Frances Cousins	5 mins
 Integration Integration Landscape Integration Strategy Project Planning and the Interface Delivery Lifecycle Best Practices 	Mitch Bailey	20 mins
Reporting • Enterprise Applications and Analytics • Data Lifecycle Management Framework • Analytics of the Future	Dan Kinsella	20 mins
Q&A	Frances Cousins	15 mins

Setting the Foundation: Governance, Guiding Principles, and Effective Decision Making

Setting a strong foundation from the beginning enhances overall outcomes and Programme success.

Governance

A well-structured governance model helps ensure decisions are made at the right level, by the right stakeholders, at the right time

Guiding Principles

Establishing appropriate Guiding Principles sets the ground rules for system design and implementation, guides decisions, and keeps teams focused on overall goals, objectives, and the desired end state

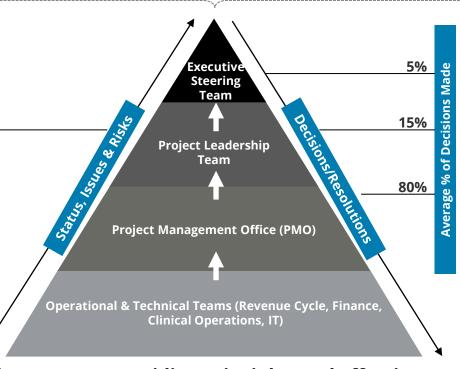
Effective Decision Making

Decisions that could potentially impact the programme timeline, cost, quality, safety and/or future-state operating model should be escalated to programme and clinical governance

緻

Establish Leadership Support

Leadership support and buyin is cultivated from the very beginning of the Programme



Key Success Factors

- Executive Steering Committee needs to not only fully understand interface scope but overall integration guiding principles
- PLT and EST understand that new adds to interface scope need to be reviewed and managed against project timelines and resource constraints
- Avoid replication of legacy reports without review of new EPR capabilities
- Activate Data Governance early to ensure alignment on key metric definitions

Guiding Principles

- Manage integration scope against application portfolio to understand what is to be integrated vs. Retired.
- Integration should be tightly managed against other key project workstreams (data conversion, testing), and requirements understood and signed off by clinical and application SMEs
- Reporting (Descriptive Analytics) in the context of vision for Enterprise Analytics

Importance of Governance, Guiding Principles and Effective Decision Making

1

Commitment from key stakeholders

2

Align direction



Better decisions

Integration

What do we mean by Integration?

The electronic exchange of data from the EPR to/from ancillary systems and devices across the enterprise, including laboratory, radiology/imaging, provider credentialing, transcription, medical devices, billing, specialty documentation systems and many other systems that are critical to patient care and hospital operations.

Data is typically moved using **HL7** protocol, which is an event-based standard that defines how the clinical and administrative information is packaged and communicated.

HealthShare (EPR)

Most health systems utilise an **integration engine to route and transform data** to and from all of the ancillary systems and devices.

EPRs like Epic (Bridges) and Cerner (Open Engine) have modules for configuring and maintain connections outside of the platform. Many enterprises are beginning to utilise Application Programme Interfaces (APIs) and the Fast Health Interoperability Resources (FHIR) protocol to move data in an "on demand" manner.

Key components of the healthcare integration landscape

There are many different flavours of EPRs, Interface Engines, and Medical Device middleware to consider when developing an integration programme portfolio.

EPRs

Electronic Patient Record vendors are the source of truth of all clinical and administrative data, and connect to ancillary systems to exchange data real time.

Interface Engines

Most health systems utilise an interface engine to route and transform data to and from all of the ancillary systems and devices.

Medical Devices

Medical Device Integration automates the collection of clinical data like vital signs or vent readings, and usually require a middleware solution to collect and integrate with the EPR.

Protocols

Healthcare standard protocols utilised by EPRs and Engines to effectively move data around a health system. HL7 v2.x is traditional event based, FHIR is a next generation on demand protocol.























Integration Strategy for an EPR Implementation

Prior to designing, building, and testing interfaces that will be implemented with a new EPR, an all-encompassing Integration strategy must be developed.



Application Landscape • One of the earliest things to do when planning an EPR implementation is to document the enterprise's entire application landscape and understand each system's functionalities. This allows the integration team to determine which system will be retired, and which will need to be integrated.



Current and Future
State Interfaces
Inventory

• A documented inventory of interfaces should be created and maintained. This includes information around what type of interface (ADT, Orders, Scheduling), the business partner/systems being integrated with, and any key contacts involved with the build and delivery of the interface.



Integration Architecture Components • Each enterprise has a unique integration architecture. Defining what platforms will be moving the data using what protocols and standards provides structure for the entire programme as key decisions are made. Consider data warehouses for data archiving and legacy data reporting purposes, web services/API capabilities, and data formats/protocols.



Team Governance and Staff Skillsets

- Proper integration governance models should be utilised to facilitate key decisions and escalations to project/programme leadership
- Once an inventory and architecture has been established, an assessment of the team delivering the work is needed. Understand the skillsets (dev/analyst) and identify gaps around project delivery



Document Parallel projects and identify Partners

A healthcare enterprise is a complex organisation and will likely have many concurrent projects ongoing that can affect the integration work being done. Establish key relationships with the business partners across the ancillary systems, and document and manage any parallel projects.

Project Planning and the Interface Delivery Life Cycle

An integration programme must have a workplan covering all phases of the life cycle, and it should be incorporated with the overarching programme project plan and critical path.

Integration Delivery Life Cycle



Interface development follows a traditional software delivery life cycle and must be managed from end to end as it steps though each phase of the process. Each phase builds off what was done before and prepares the work to be put into production as a fully tested, and risk minimised integration solution.

Interface Management Tools and Accelerators

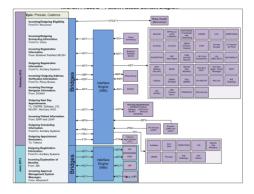
Integrated Workplan

4781	47	■ Hardwarei Infrastructure Technology Management		9	g	10.0	12/03/12	12/15/14	534.00
5023	50	() Interfaces		Г	g	10.0	11/08/12	05/01/14	410.0
5004	5024	∃ Scoping		r	r	100.0	11/08/12	02/13/13	70.0
5025	5025	Finalized Interface Inventory	Vi.	c	£	100.0	11/08/12	11/08/12	1.0
5026	5026	Finalized SBAR	Sa.	c	C	100.0	11/08/12	11/08/12	1.0
5027	5027	Finalized Interface Contest Diagram	Vi.	С	c	100.0	12/21/12	12/21/12	1.0
5028	5028	Determine Roles/Responsibilities	Vi.	c	c	100.0	12/21/12	12/21/12	1.0
5029	5029	☐ On Site / Off Site Tasks		r	r	100.0	1203/12	02/13/13	53.0
5030	5030	Security Checklist	Vi.	С	c	100.0	12/03/12	01/18/13	35.0
5031	5031	Handoff Protocol Finalized	Vi.	С	C	100.0	120312	01/18/13	35.0
5032	5032	Code Protocol / Compliance Process Finalized	Vi.	c	c	100.0	12/03/12	01/18/13	35.0
5083	5033	Compliance Sign Off	Vi.	С	c	100.0	01/24/13	(01313	15.0
5034	5034	On Site / Off Site Kickelf Meeting	Vi.	c	c	100.0	02/04/13	02/08/13	5.0
5035	5035	☐ Existing Interfaces requiring Analysis and/or Modification		r	r	7.0	02/04/13	06/01/14	348.0
5006	5036	☐ Existing ADT interfaces		r	r	7.0	02/04/13	06/01/14	348.0
5037	5037	∃ Design		r	r	30.0	02/04/13	05/16/13	74.0
5038	5038	Determine Build and Testing Requirements	Vi.	9	9	25.0	02/04/13	05/03/13	65.0
5039	5039	Workflow Validation / Interface Design Sessions	Vi.	9	9	60.0	02/04/13	05/16/13	74.0
5040	5040	Documentation Updates Changes and Sign Off	Vi.	9	9	0.0	02/04/13	05/03/13	65.0
5041	5041	∃ Build		r	r	0.0	03/01/13	06/01/13	110.0
5042	5042	Bridges Configuration	Во.	9	9	0.0	03/01/13	06/01/13	110.0
5043	5043	WBI Build	Bo.	9	9	0.0	03/01/13	06/01/13	110.0
5044	5044	∃ Testing		r	r	0.0	08/05/13	03/28/14	171.0

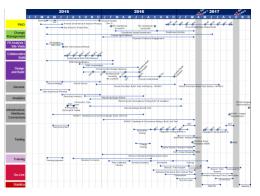
Interface Inventory

Interface	- Description	- Implementation ≥	Type -	Data type
3M Grouper, Smart to Mi-Chart		Revenue Cycle	OTHER	HL7
Address Verifications bi-directional		Revenue Cycle	OTHER	HL7
ADT to Apache	ADT from Epic to Apache	Revenue Cycle	ADT	HL7
ADT to Beds Tracking - Transtrack		Revenue Cycle	ADT	HL7
ADT to CAC		Revenue Cycle	ADT	HL7
ADT to CBORD	ADT from Epic to CEORD	Ravenue Cycle	ADT	HL7
ADT to CCC		Ravenue Cycle	ADT	HL7
ADT to CDRP and CDRQ		Rasonus Cycla	ADT	HL7
ADT to Centricity		Ranenua Cycla	ADT	HL7
ADT to CMORE (Provation)		Revenue Cycle	ADT	HL7
ADT to Connexall (Mott)		Resenue Cycle	ADT	HL7
ADT to CVIS Lumedex - Appollo		Revenue Cycle	ADT	HL7
CDR to Epic (Discharge Summary Note)		Clinical	OTHER	HL7
ADT to DIEHR		Revenue Cycle	ADT	HL7
ADT to ECIN (Allscripts DP)	ADT to ECIN (Alborigts DP)	Revenue Clicke	ADT	HL7

Context Diagrams



Project Critical Path



Defining Requirements and Specifications are Critical to Interface Design

After a strategy is documented and signed off, the interface team will need to design the entire solution, including business requirements documenting the purpose of each interface and how it will be used.

Design



PRIMARY ACTIVITIES

- Business analysts work with ancillary and vendor representatives along with application SMES to gather and document Business Requirements
- Finalise Interface Inventory and Context Diagrams and get sign off from project leadership on scope



OUTPUTS

- Business Requirements
 Documents
- Initial technical specifications
- Interface Context Diagrams
- Interface Inventory



KEY CONSIDERATIONS

- Review final requirements with EPR Application SMEs and vendors to assure accuracy of documents and gain sign off
- Establish an interface change control process to control any additions to scope

Interface build based on rock solid specifications will allow for robust unit testing

The majority of the development happens in the interface engine, and allowing for the routing and manipulation of the messages sent around the organisation.

Build



PRIMARY ACTIVITIES

Business analysts and
 Developers work with
 Ancillary/vendor representatives
 to finalise technical
 specifications and data mapping
 Developers build interface
 engine interfaces and code and
 configure EPR functionality

Conduct connectivity and unit



OUTPUTS

- Technical specifications
- Data Mapping documentation
- Coded and configured interfaces promoted to the correct environments
- Documented completion of unit test scripts



KEY CONSIDERATIONS

- Build includes not just integration engine build. Make sure to track EPR interface build/configuration and downstream ancillary system build as well
- During unit testing, test messages from end to end, from triggering of message to posting in downstream system

testing

Interface testing should be tightly coupled with a robust testing program

A fully mature testing programme will rely heavily on a complete suite of built and unit tested interfaces to support the integrated testing of the enterprise EPR solution.

Test



PRIMARY ACTIVITIES

 Interface team participates in all testing activities that require data movement. Including functional, volume/bulk, mapped record testing, user acceptance testing, and integrated testing



OUTPUTS

- Completed testing scripts for all phases of testing
- Interface defects closed and fixes implemented into appropriate interfaces and environments



KEY CONSIDERATIONS

- Interface team should work closely with QA/Testing team through all testing cycles and be ready to correct any defects as soon as possible. Interface issues can be major bottlenecks with testing
- Utilised testing tool to track scrips and defects to facilitate quick resolution

Incorporate interface cutover plans into the larger program activation strategy

Similar to prior phases, as interfaces are cutover to production, all teams that were involved in the build will need to be coordinated in the activation.

Cutover / Operational Support



PRIMARY ACTIVITIES

- Interface team develops detailed cutover plan for each interface including timings for go live, what will be migrated, and responsible parties
- As systems cuts over to production, interface team will be needed to support all go live activities and post live support



OUTPUTS

- Interface cutover plan
- Interface Activation/Go Live staffing plan
- Post Live Operational support plan
- Optimisation Plan (includes interfaces deferred to after go live)



KEY CONSIDERATIONS

- Many interfaces can be turned live in advance of the night of activation. Do an analysis to determine which ones could be part of a "soft" live effort
- Fully participate in dry run mock activities to determine timings and encourage ancillaries to join
- Determine post live model, including optimisation waves

Best Practices and Lessons Learned

Important points to consider as you begin your EPR Integration journey.



• Estimate level of effort for interface build appropriately and recruit staff to meet demand



Manage scope tightly and understand impacts of any net new interface adds



• Plan for engine upgrades to minimise impact to programme



 Communicate early and often with clinical and application SMEs to make sure requirements are understood and baked into interface build



• Build in regular touchpoints with interface partners / ancillary vendors to keep them apprised of project activities and inform them as to when they're needed to participate (testing, activation, etc)

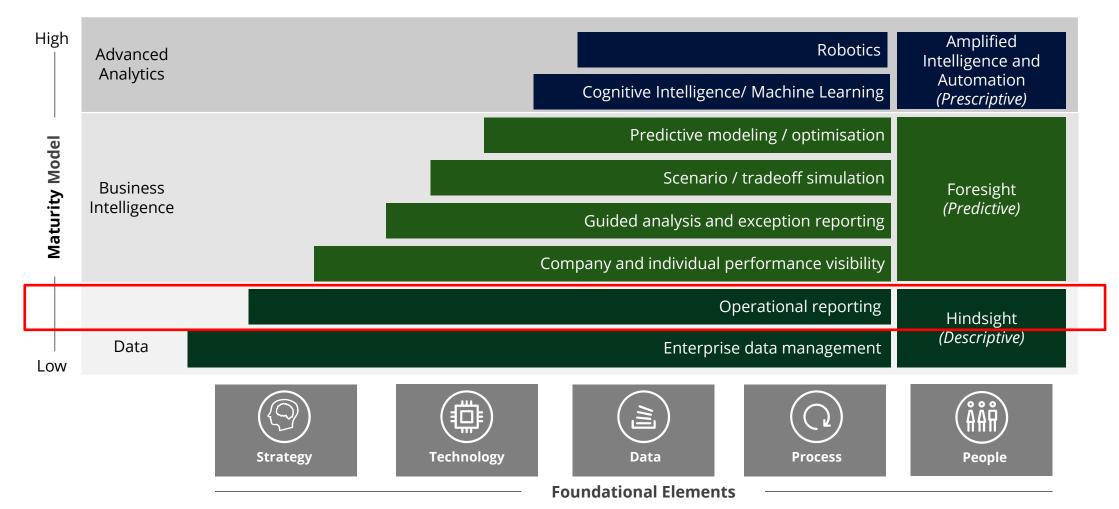


• Incorporate data conversion plan and strategy into interface planning as they will be tightly knit (E.g. Legacy lab results conversion will be paired with real time lab interface)

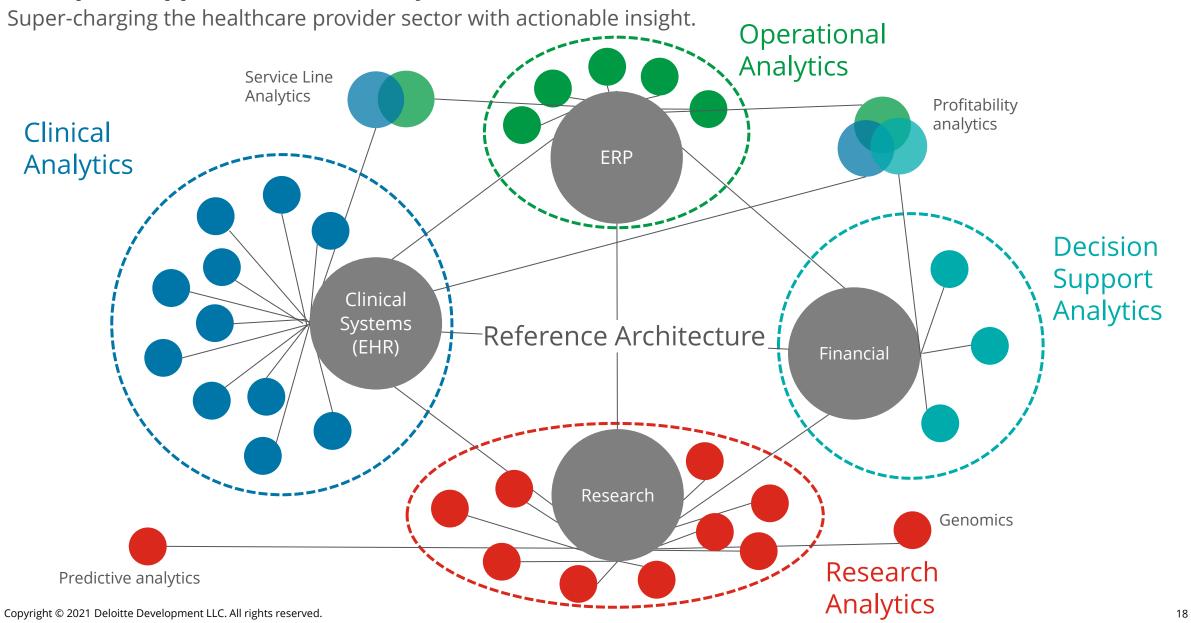
Reporting

What Do We Mean by Analytics?

Analytics is the practice of transforming data into actionable insights to describe, predict, and improve business performance to deliver tangible business outcomes. Traditional reporting is a foundational capability.



Enterprise Applications and Analytics



The Insight Driven Organisation

Becoming a more Insight-Driven Organisation (IDO), delivering breakthrough value, and continuing to do so over time, requires the following elements to be considered.

- Analytics Strategy reflects an understanding of where the enterprise is heading **and** the art of the possible related to technology.
- What organisational structure do we need to put in place to support our analytical strategy **Now, Next, Later**? Who do we need to engage in other departments and what are their roles? What other talents do we need and what is the plan for getting them?
- From Analytics and Data Governance through intake and execution excellence, how do we balance **agility with discipline**? How will we comply with relevant regulations? How will we measure our progress?
- What data do we need to answer the business questions? From where is it sourced internal, external, licensed, open? How do we bring it together and what are the challenges in transforming, linking and publishing it? How can we pursue data excellence?
- What is the **reference architecture** that accommodates what we already have vs. what we need to collect, curate, calculate and consume information?



Process Dimensions for What Good Looks Like

Re-engineering processes in the organisation to support the growing customer needs as well as market trends and changing existing structures and models to enable improved governance.



Ideation & Prioritisation

Cultivating ideas that generate business value through analytics, and prioritisation of these ideas by assessing them against the strategic value drivers in the organisation



Agility & Scalability

Developing Proof of Concepts to test hypotheses and enable decision making, and delivering long-term dynamic solutions that supports future analytics growth and needs



Process Reengineering & Automation

Remodeling organisation processes to align with the changing customer needs and analytics capabilities, while aiming for a qualitative and quantitative result



Governance

Realising the need and identifying the need for data governance to minimise the risk of unethical data usage across all dimensions of data management



Benefits Realisation

Identifying new value add opportunities and leveraging existing capabilities by discovering meaningful patterns in current and past organisational data

Leverage Design Thinking to Integrate Analytics

Design thinking allows you to tightly link your analytics capabilities back to the business problem at hand and the outcome you want to achieve, so that you scale analytics capabilities not for the sake of technology, but to address key business challenges specific to the end user.

Design Thinking is a structured process with a set of skills, tools, and methods to solve problems and identify new opportunities by combining *empathy*, *creativity*, and *user experience*.



01 / IDENTIFY

Identify key stakeholders and end-users, understand the problem statement and create a hypothesis of user needs



02 / INQUIRE

Walk in your customer's shoes. Inquire, listen and understand the "why" of what they are saying



03 / SYNTHESISE

Consolidate insights to user-types & critical moments in order to make problems approachable



04 / IDEATE

Brainstorm services or products that solve problems, match them with business value

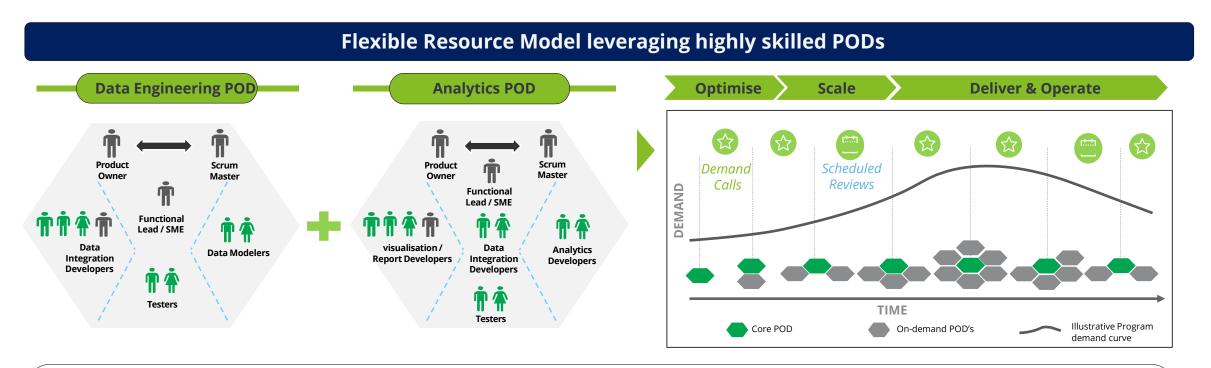


05 / DESIGN & DEVELOP

Implement the basic value proposition of your solution as quickly and simply as possible

Analytics Solution Foundry

Analytics and Data Engineering Pods with a fixed term and capacity along with on-going governance and oversight to manage demand and quality.



- Provides flexible resources to meet program demands aligned with the project plan
- Maintains core POD's that enable new PODs to hit the ground running quickly, there by gaining efficiencies and improving velocity
- Provides a model to integrate shared capacity seamlessly with Agile execution teams
- On-demand resources based on both quarterly scheduled demand reviews and monthly demand management calls

Data Dimensions for What Good Looks Like

Ensuring high quality data delivery for analysis by supervising the flow of data from source to output, and ensuring accurate access to data to increase the overall value generated by analytics engagements.



Information Model & Data Sources

Identifying different data sources and transforming it into meaningful data in enterprise information models that support analytical capabilities



Data Quality & Management

Enabling master data management to eliminate redundant and inconsistent versions of data across various functions of the organisation



Data Monetisation

Generating revenue by leveraging data to gain competitive advantage and increase market share



Ethics & Sharing

Enforcing internal and external policies supporting identity, privacy, reputation and ownership of data across the organisation

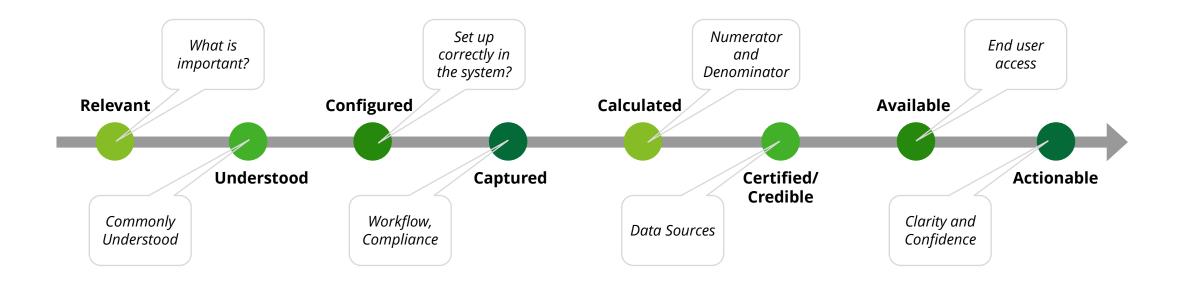


Regulation & Compliance

Recognising the importance of data to abide by regulation and compliance requirements

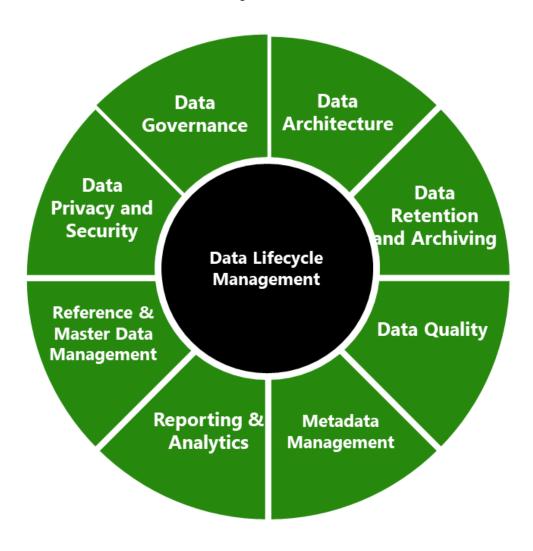
Data: An Example

Root cause analysis and solution refinement requires collaboration among constituents up and down the Value Chain of Data Excellence.



Data Lifecycle Management Framework

A formally established framework of capabilities, which when executed together result in quality data that is accurate and consistent to meet business needs and objectives.



Technology Dimensions for What Good Looks Like

Enable an analytics ecosystem comprising of innovative technology solutions, products and platforms to maximise return on investments, and position for transformation while leveraging existing capabilities.



New technologies and techniques are driving change and provide the most potential value in the data and analytics space for an Insights driven organisation



Reference Architecture

To effectively exploit the myriad of opportunities presented by information, organisations must take a holistic view of the supporting architecture



Discovery Zone

Explore and uncover multi-dimensional transitive relationships from data to discover and visualise situation-aware, relevant insights



Cloud vs. On Premise

Organising sustainable analytics across the whole organisation is important and requires an operating model which supports this goal



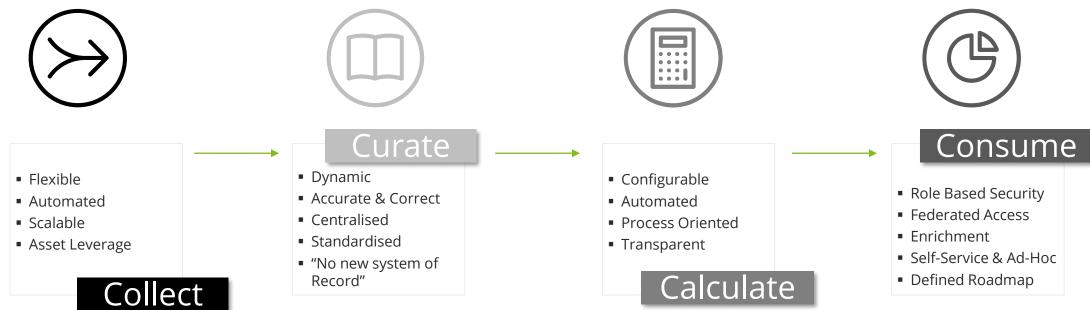
Security, Reliability, & Continuity

Effectively managing technology risks and protecting information to enable convenient, on-demand access to insights

Analytics of the Future

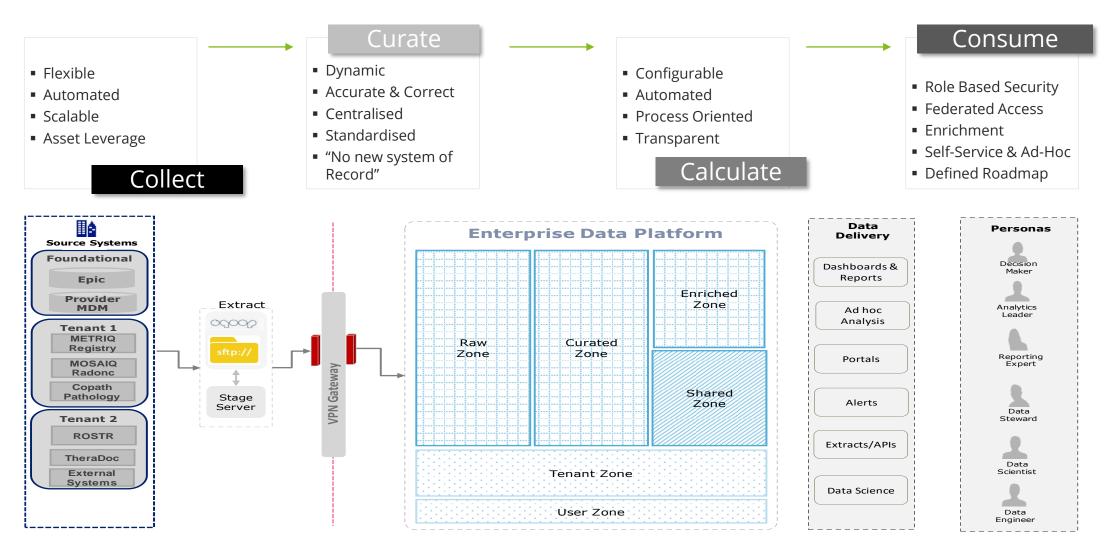
An inevitable architecture is a must for now and into the future. Open standards, cloud-first designs and loosely coupled architectures are the norm in start-ups. Now, large enterprises have similar ambitions.

Use what you have, buy what you need, build what you must



Reference Architecture and Analytics Data Platform

A reference architecture that provides a template solution in a particular domain (e.g., analytics) and the Zone based Analytics platform meets key analytics capability requirements.





Deloitte Centre for Health Solutions

The life sciences and healthcare landscape, at your fingertips: The Deloitte Centre for Health Solutions is the source for fresh perspectives in health care. We look deeper at the biggest industry issues, providing cutting-edge research to give you the insights you need to see things differently.



Services

Health System Reform

- System Innovation
- Integrated Care
- Commissioning for Value
- New Organisational Forms

Organisational Improvement

- Performance Improvement
- Avoiding Financial Crisis
- Insight Driven Organisations

Enabling Capabilities

- Fit for Future Estate
- Connected Care
- Modern Well Led Workforce



The future unmasked
Predicting the future of healthcare
and life sciences in 2025



Are consumers already living the future of health?
Key trends in agency, virtual health,

remote monitoring, and data-sharing



Closing the digital gap: Shaping the future of UK healthcare



2021 Global Health Care Outlook Accelerating industry change



Unlocking potential
Smart Health Care Solutions



Improving care and creating efficiencies
Are physicians ready to embrace digital technologies now?



Join us for our next webinar...

Sustainability and Optimisation

Thursday 29 July 2021

4:00 – 5:00 pm BST

www2.deloitte.com/uk/en/pages/life-sciences-and-healthcare/articles/epr-webinar-series.html

Deloitte.

This publication has been written in general terms and we recommend that you obtain professional advice before acting or refraining from action on any of the contents of this publication. Deloitte LLP accepts no liability for any loss occasioned to any person acting or refraining from action as a result of any material in this publication.

Deloitte LLP is a limited liability partnership registered in England and Wales with registered number OC303675 and its registered office at 1 New Street Square, London EC4A 3HQ, United Kingdom.

Deloitte LLP is the United Kingdom affiliate of Deloitte NSE LLP, a member firm of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"). DTTL and each of its member firms are legally separate and independent entities. DTTL and Deloitte NSE LLP do not provide services to clients. Please click here to learn more about our global network of member firms.

© 2021 Deloitte LLP. All rights reserved.