



The Deloitte Climate & Engineering  
Case Competition (DCECC)

2024 QLD Winner

**Green Tree Consulting**

Ishaan, Kelly, Shreyas, and Siddesh.





# Green Gully Resources

Haul Truck Electrification - Operational Readiness Plan

*2024 Climate and Engineering Consulting Case Competition*

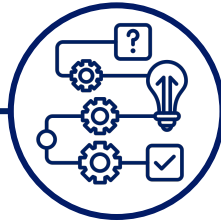
Green Tree Consulting: Ishaan Patel, Siddesh Karekal, Shreyas Raman, Mingxuan (Kelly) Zhou



**Deloitte.**



Challenge



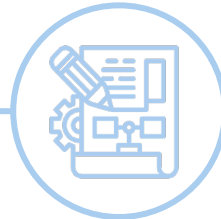
Green Gully Resources is seeking a strategic operational readiness plan to support the implementation of 40 electric trucks in one of their WA sites with consideration for a smooth transition from its existing fleet.

Question



Asset Management: How can GGR ensure that its existing fleet of non-electric haul trucks is effectively phased out and replaced with the new electric models in a cost-effective and efficient manner?

Solution



### Effective Operational Readiness Plan

1. Phased haul truck decommission plan that maximises value of existing assets

2. Deploying PPA and establishing an on-site solar farm to meet future energy needs.

3. Strategic investments in procedural optimisation to improve mine site efficiency

Impact



**54.9%**

Reduction in life-cycle emissions by 2030

**-19.02%**

Lower OPEX in the long-run

**\$288 M**

Saved by switching to EV's by 2040

# Green Gully Resources' Company Position



*GGR must overcome key challenges to meet its targets successfully.*

## Challenges Across the Value Chain

**Green Gully Resources (GGR)** is positioned to **capitalise** on the rise of electrified mine vehicles, but has important **metrics** to consider



### Energy

- 211% increase** in electricity usage
- 30% reduction** in CO<sub>2</sub>e emissions
- Diversified renewable** energy grids

### Assets

- Maintain **220t** payload capacity
- Reduce unnecessary costs
- Existing truck **waste management**

### Training

- Restructuring of **operator** tasks
- Optimise** for site **safety**
- Improve **utilisation** and **maintenance**

Positioned to learn from competitors in the WA resources industry



AngloAmerican

## Industry Trends

GGR must proactively adapt to the evolving landscape of the industry



Electrification of haul trucks to reduce operating expenses



Investment into renewable energy sources to reduce emissions



Adoption of circular economy principles to minimise waste

# Strategy 1: Decommission Plan Overview



*Decommission trucks nearing EoL by 2029, and trucks with considerable life by 2039.*

## Truck Lifecycle Planning

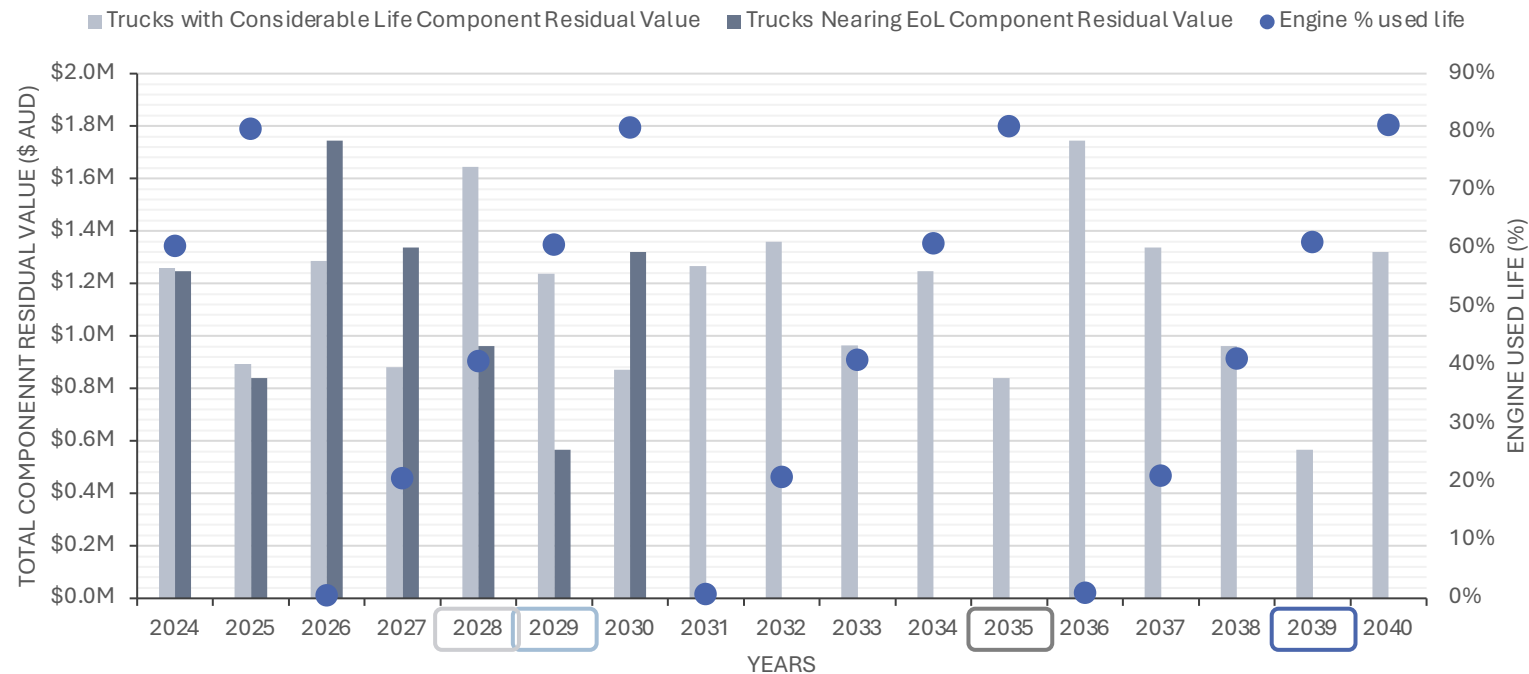


Existing truck components should be used until **low residual value** and **high % life used** to extract maximum value and avoid unnecessary cost.



2029 decommissioning of EoL trucks aligns well with 2028 delivery of EV trucks, allowing for a **phased transition**. Trucks with considerable life can be used to **supplement** EVs and maximise **mine efficiency**.

### Truck Component Residual Value Forecast



**Beginning 2028** – Repurpose engines from 6 trucks with considerable life

**End 2028**– Decommission 15 Trucks Nearing EoL

**Beginning 2029**– Decommission Remaining Trucks Nearing EoL

**2035** – Decommission 7 Trucks with Considerable Life

**2039** – Decommission Remaining Trucks with Considerable Life

# Strategy 1: Decommission Plan – Reusing Old Diesel Engines



GGR should adopt a circular economy model by repurposing 6 truck engines into electric generators

## We Suggest...



Establishing a **circular economy** by repurposing six aging engines



**NOT** buying expensive electricity from the spot market

**6**

Engines repurposed to electric generators

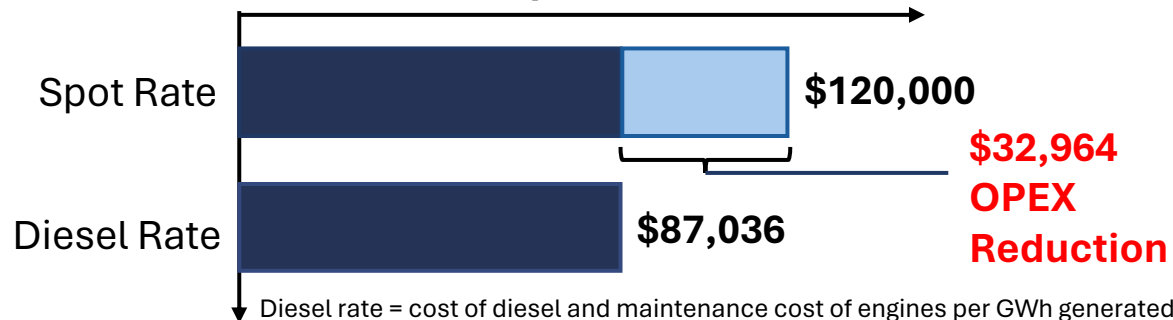
**22%**

Utilisation rate to provide peak power

**14**

Remaining diesel trucks operational

### Price per GWh<sup>1</sup>

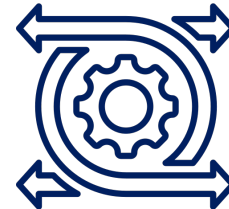


## Key Benefits



### Lower Costs

Significantly lower price per GWh compared to buying on the spot market. CAPEX remains low at **~\$60,000** per engine for modification and installation.



### Resilience and Flexibility

Each generator can produce up to **2MW<sup>2</sup>** of power, which will be utilised during peak consumption. This is available **24/7** and is not limited by access to sunlight or wind.



### Time Savings

Diesel-electric generators are cheap to build and only take **~1 month** to construct, as all maintenance services and tools already exist on site.



### Existing Supply Chain

GGR already has supply chains in place for diesel supply and engine maintenance. Less demanding for grid infrastructure as some electricity is generated on site.

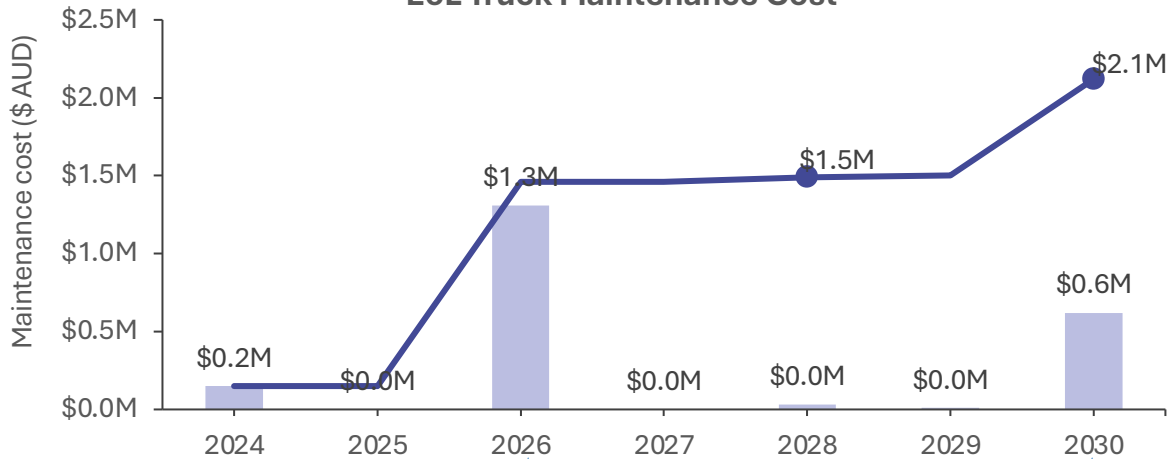
# Strategy 1: Decommission Plan – End of Life Maintenance Analysis



GGR is recommended to decommission trucks before undertaking extensive component maintenance.

## Trucks Close to End of Life

EoL Truck Maintenance Cost



**\$0.18**

Lifetime  
Maintenance  
cost per tonne

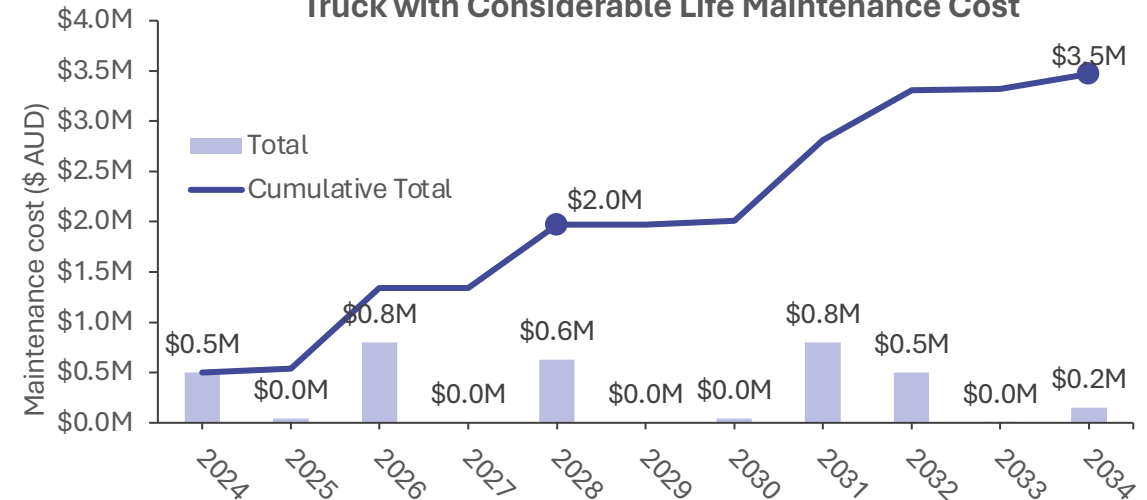
Major Maintenance

Decommission before 2030 major maintenance

Decommission EoL trucks as soon as possible given the higher maintenance cost per tonne.

## Trucks with Considerable Life

Truck with Considerable Life Maintenance Cost



**\$0.14**

Lifetime  
Maintenance  
cost per tonne

Major Maintenance

6 engines repurposed into electric generators right after 2028 maintenance, ensuring smooth operation during transition to EVs

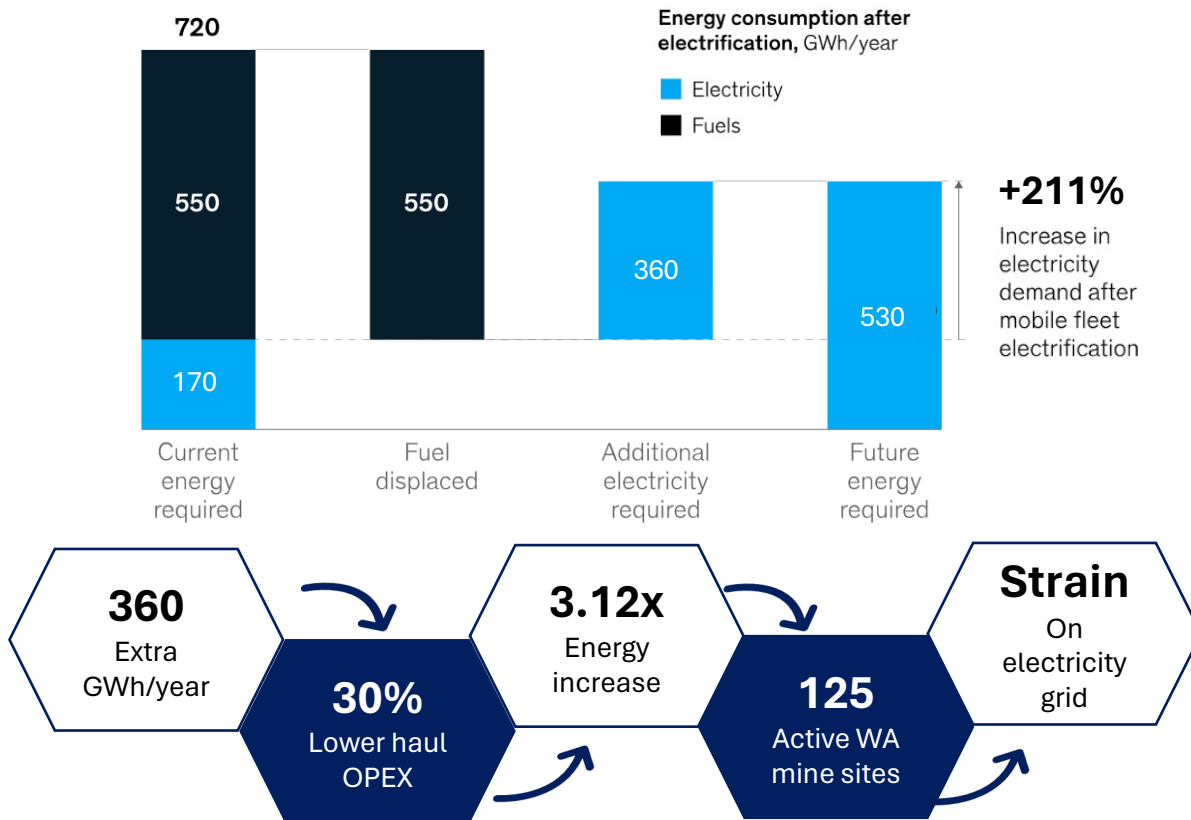
Overall, by implementing a strategic and effective truck lifecycle plan, GGR will avoid **unnecessary maintenance costs** before decommissioning the haul trucks.

# Strategy 2: Energy Management Plan - PPA



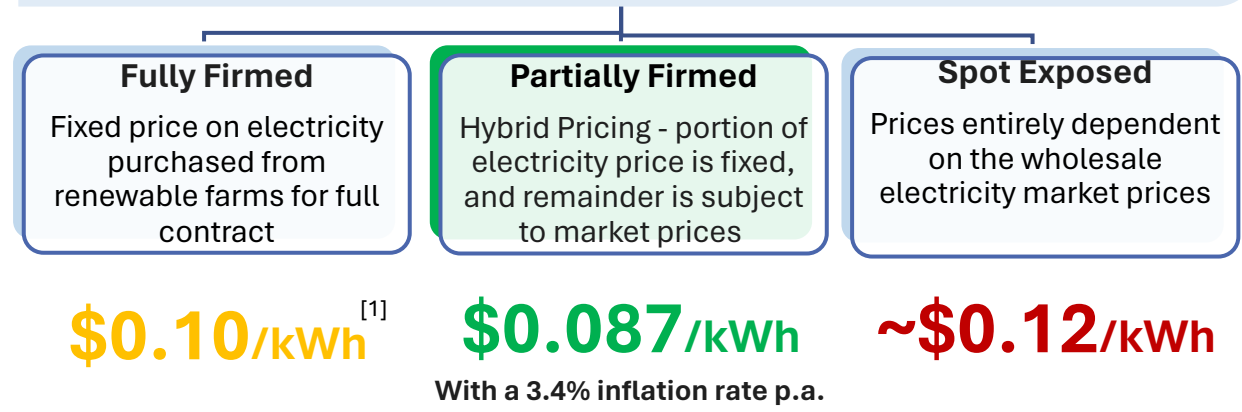
GGR should implement a PPA to prepare for significant future energy requirements

## Energy Changes with Electrification



Our 3-pronged strategy proposes the swift movement required to gain a **competitive advantage** in the rapidly changing energy market.

## Phase 1: Power Purchase Agreement (PPA)



## Value Proposition

- Renewable Energy:** Purchasing from renewable sources supports GGR's carbon reduction goals
- Cost Savings:** compared to fixed PPAs as there is some exposure to market prices, which is advantageous during periods of low prices.
- Integration with Strategy:** Solar farms and diesel generators provide a great safety net for the non-fixed portion of electricity.

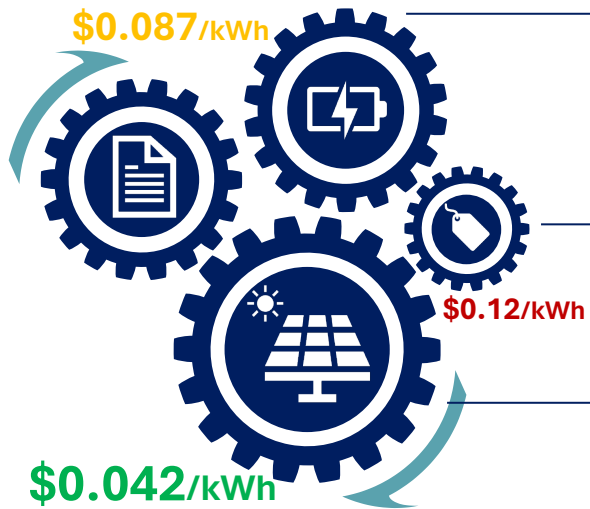


# Strategy 2: Energy Management Plan – Solar Farm



GGR should construct a 10MW solar grid to lower costs and enhance sustainability.

## Phase 2: Constructing a 10MW Solar Grid



### Diesel Generators

As cheap as the PPA, but more flexibility as to when to run them to produce energy as GGR owns them.

### Spot Price

The most expensive and volatile source and should be used as a back-up

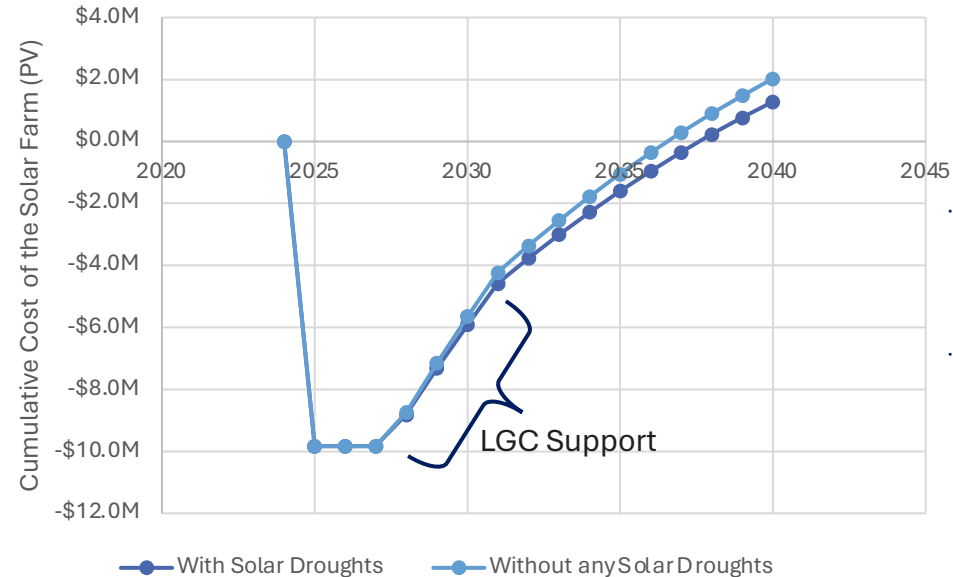
### Solar Energy

The **cheapest source** of producing renewable energy (-51.7% to PPA) but high up-front investment costs

## Solar provides the most value



## 10MW Solar Farm NPV until 2040



0

Grid connection costs as instantly used in mines

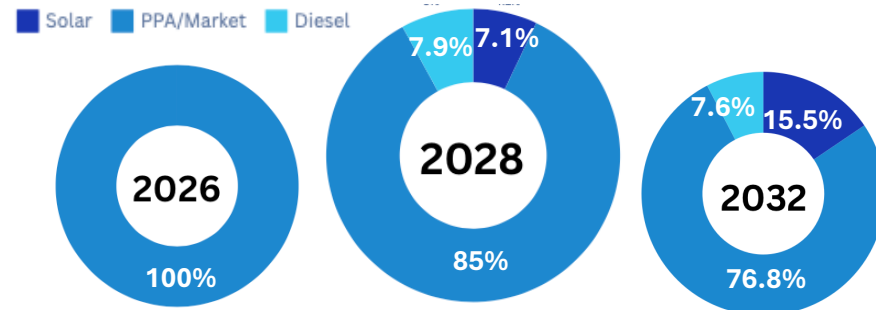
**2037**

Break-even Point

**2030**

Construct 2<sup>nd</sup> 10 MW Solar Grid if success seen

## Site Electricity Requirements



Diesel generators are run at night to cover solar when electricity spot prices are high. Provides continual energy for mine site.

# Strategy 3: Procedural Adaptation - Workforce Engagement



Employees directly interacting with EV haul trucks should receive priority training.

## Key Considerations

By 2030, **half of the future workforce** will need high-level programming, coding and software skills<sup>1</sup>

Ensure **transparent communication** with site employees to facilitate transition to automated operations




Record skills and training on skill management platform



Conduct periodic assessments to refresh training



## Upskilling Priority

- 
**1 Supervisors:** Coordinates the transition and monitors workforce progress.
- 
**2 Operators:** Directly responsible for the day-to-day operation of the electric haul trucks.
- 
**3 Maintainers:** Responsible for preventative maintenance. Their expertise can reduce downtime and optimise truck lifetime.

## Value Proposition

Skills Gap	1	2	3
AI/ Software Skills	✓	✓	
EV truck operation	✓	✓	
EV truck safety	✓	✓	✓
EV truck electrical	✓		✓

- **Reliable Training:** Facilitate EV Truck Training from OEM e.g. Komatsu Training Academy
- **Increased Safety Awareness:** Refresh site safety knowledge with new assets
- **Operation Coordination:** Consistent operation of EV truck through standardised communications to improve site efficiency.

# Strategy 3: Procedural Adaptation – Mine Facility Optimisation



*GGR should position charging stations strategically to increase utilisation rate.*

Dynamic charging - charging the EV while in motion, **reduces loaded time**, resulting in **improved tyre performance**

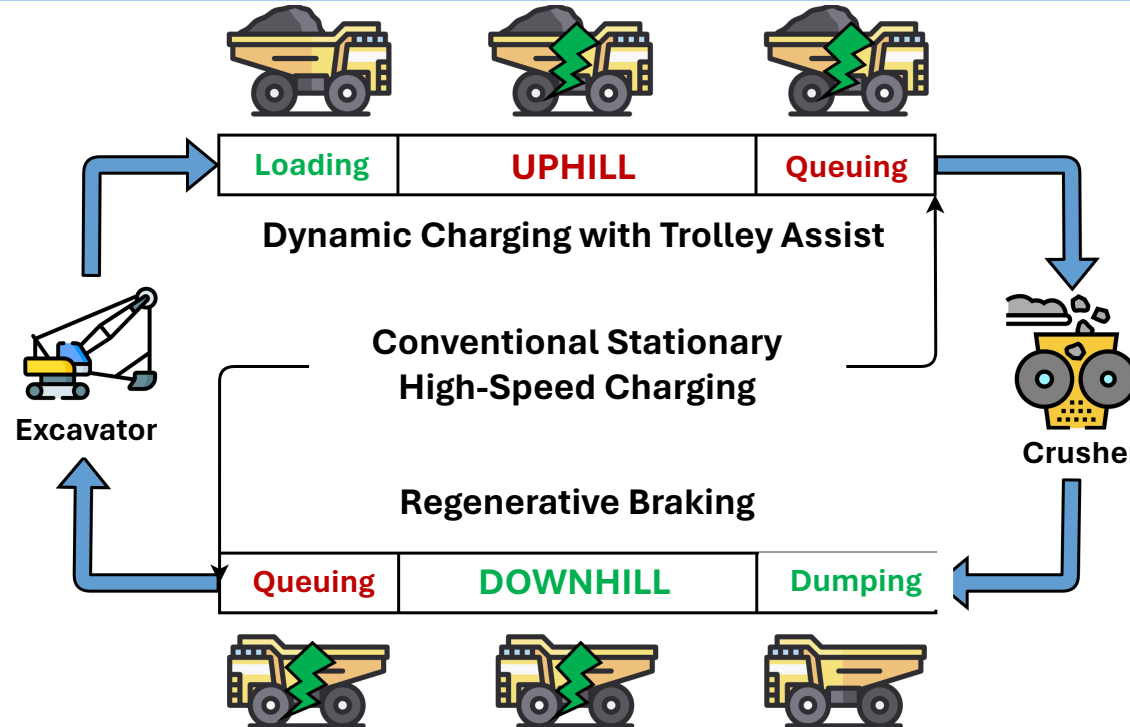
**Increased speed** through trolley assist – trucks charged via the grid during energy intensive periods

**Optimised productivity** through high-speed stationary charging

**235 kt**  
Yearly increase in production from a Komatsu case study (2024)

**\$575,000**

Estimated **annual cost saving** with a \$4.8m initial investment



**130kt**

Yearly reduction in CO<sub>2</sub>e emissions using a circuit-charging method

**388 hours**

Yearly reduction in total haul truck cycle times, increasing productivity

Repurposing unproductive **queuing time** for stationary charging

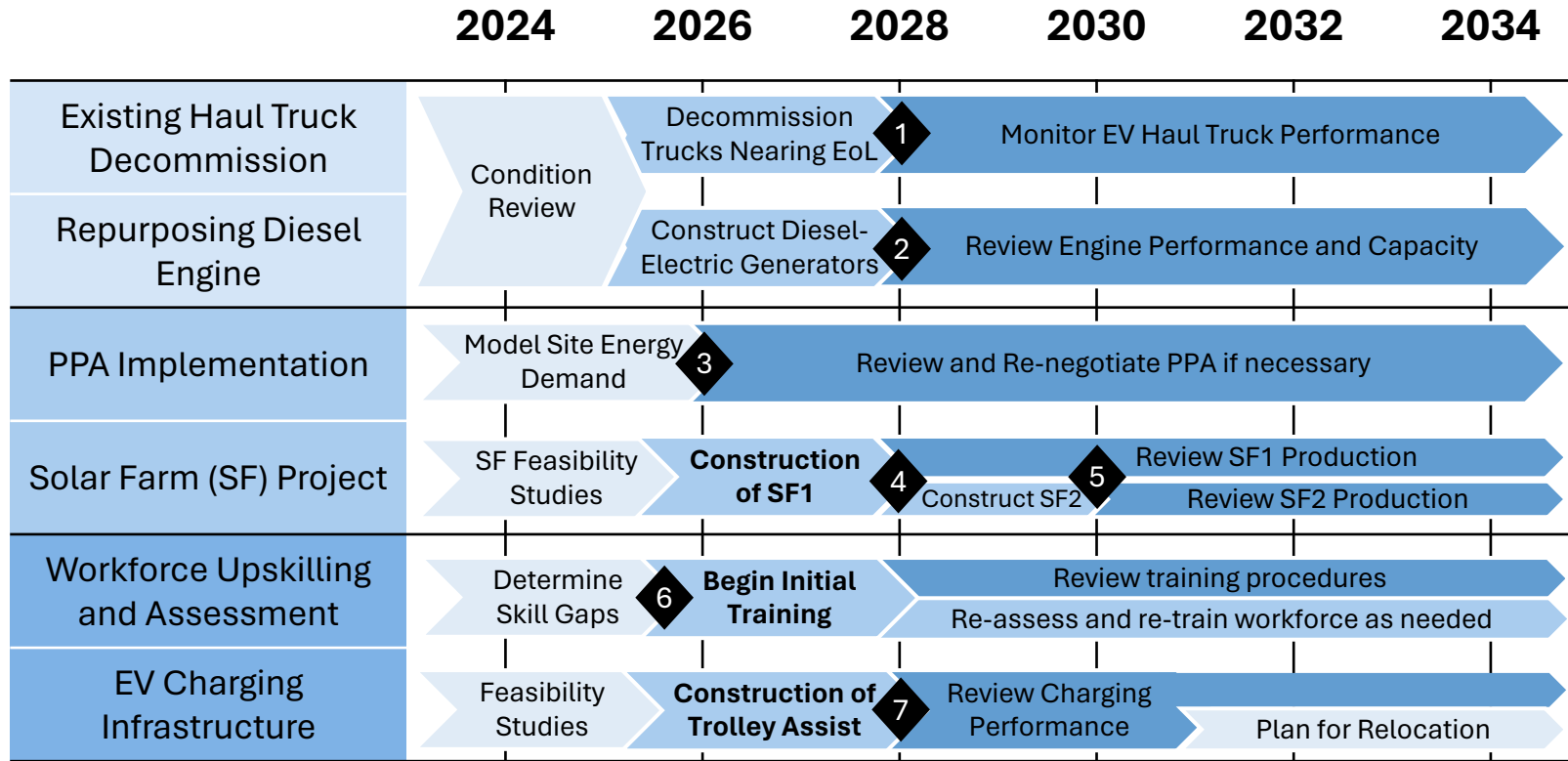
Up to **70% energy recovery** through regenerative braking

**Increased speed** by rolling downhill under empty weight



# Timeline and Implementation

GGR's Operational Readiness Plan for Successful Implementation.



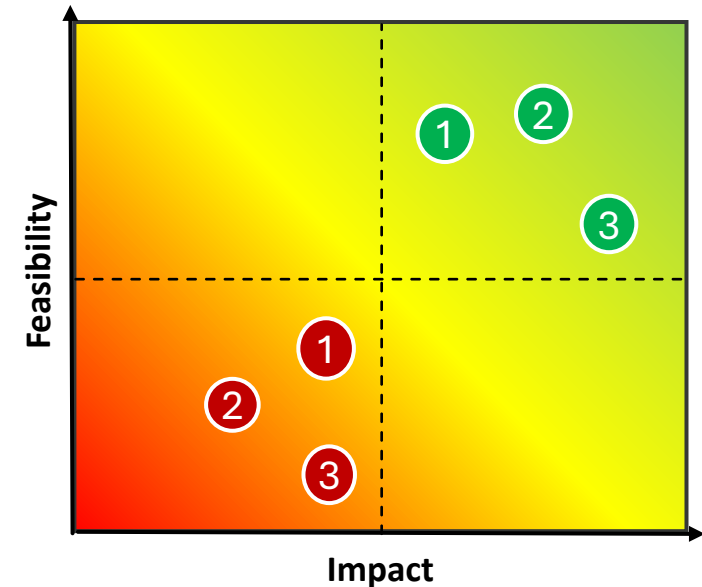
### Key Milestones

- 1** Electric Haul Trucks Arrive
- 2** Diesel Generators Operational
- 3** Partially-Firmed PPA Negotiated
- 4** SF1 Construction Finished
- 5** SF2 Construction Finished
- 6** Training Plan Developed
- 7** Trolley Assist Completed

## Pilot Testing

Pre-emptive training so no efficiency is lost when the electric fleet arrives

Hire & consult with electric implementation industry specialists



Using batteries	<b>1</b>	Decommission Plan	<b>1</b>
Use full solar power	<b>2</b>	Energy Plan	<b>2</b>
Keep using all trucks	<b>3</b>	Operations Plan	<b>3</b>

# Risks and Mitigations



*GGR must mitigate potential risks to ensure effective outcomes as planned.*

## Risk Matrix

	Severe	Significant	Moderate	Minor	Negligible
Very Likely					
Likely			2a	2b	
Possible				3b	
Unlikely		1b	3a		
Very Unlikely		1a			

## Risk Description

## Mitigations

1a	Infrastructure Availability	<ul style="list-style-type: none"> <li>Complete additional solar grids by early-2028</li> <li>Plan buffer regions into the electricity grid to account for the 211% electricity demand increase</li> </ul>
1b	Compatibility for Alternate Use Case	<ul style="list-style-type: none"> <li>Review safety and legal regulations for strong governance</li> <li>Consult the manufacturer for equipment recommendations</li> </ul>
2a	Fluctuations in Solar Energy Production	<ul style="list-style-type: none"> <li>Target diesel generator capacity at ~22% of maximum</li> <li>Build resilience into the solar grid through location diversification</li> </ul>
2b	Volatility in Energy Prices	<ul style="list-style-type: none"> <li>Implement on-site redundancies (solar and diesel)</li> <li>Negotiate longer-term PPAs that hedge against price fluctuations in the electricity spot-market</li> </ul>
3a	Safety Issues from Training Lag	<ul style="list-style-type: none"> <li>Begin training before the arrival of the electric haul trucks</li> <li>Conduct regular reviews of operator performance in the early stages of implementation</li> </ul>
3b	Costs of Unscheduled Maintenance	<ul style="list-style-type: none"> <li>Use data modelling to predict the frequency of component failures</li> <li>Implement regular reviews of maintenance schedules</li> </ul>

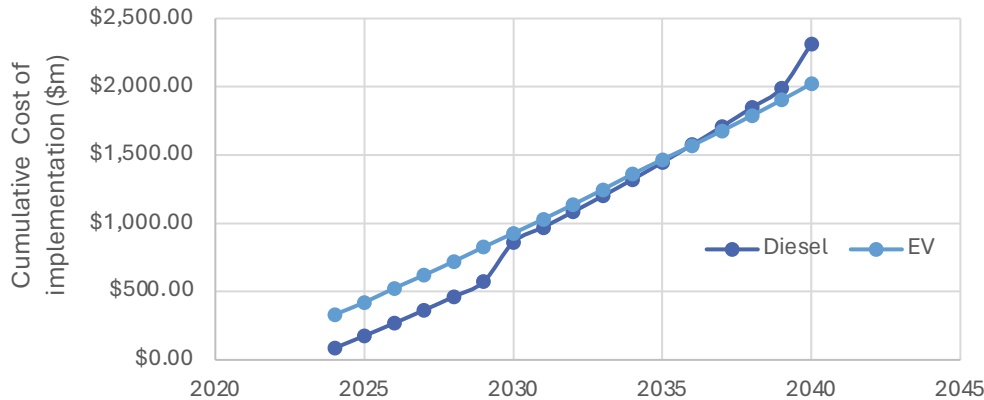
# Financial and Emissions Impact



Successful implementation of all 3 strategies will result in significantly lower costs and emissions

## Cost of Implementation

Total Cost of Both Strategies



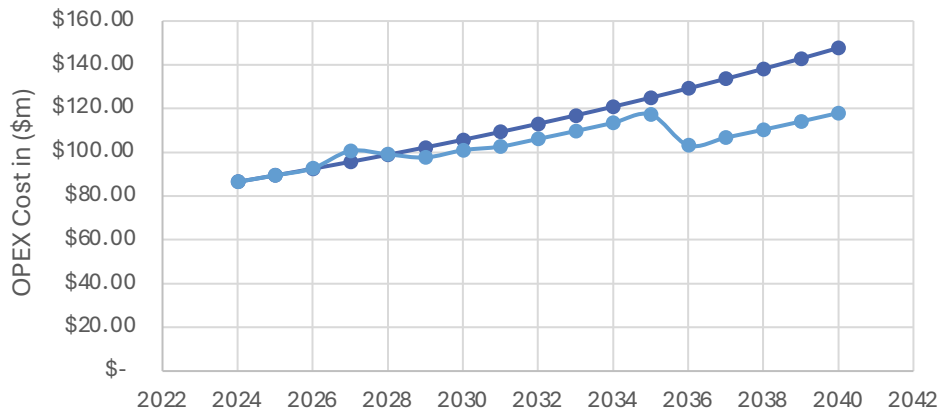
**2035**

EV Total Cost is lower than Diesel

**\$288 M**

Saved by switching to EV's by 2040

Operating Expenses Compared



**-5.0%**

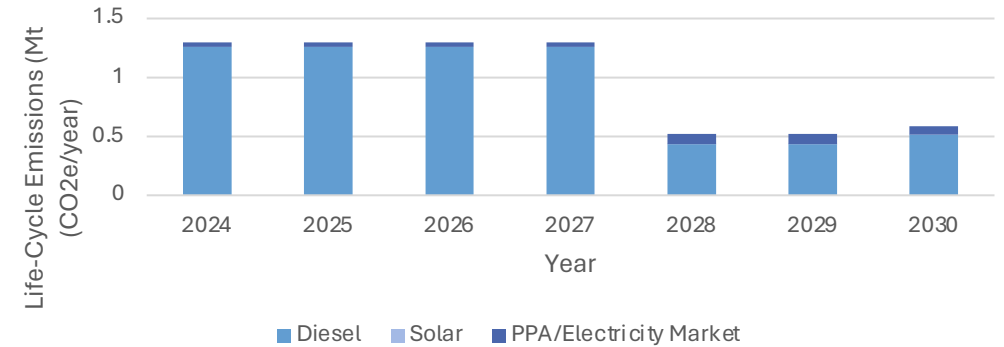
Lower OPEX in the short-run

**-19.02%**

Lower OPEX in the long-run

## Emissions Impact

Site Life-Cycle Energy Emissions



**54.9%**

Reduction in life-cycle emissions by 2030

**83%**

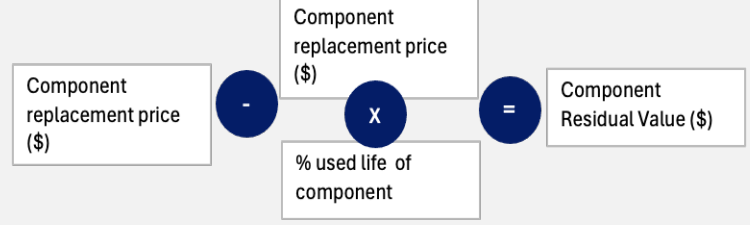
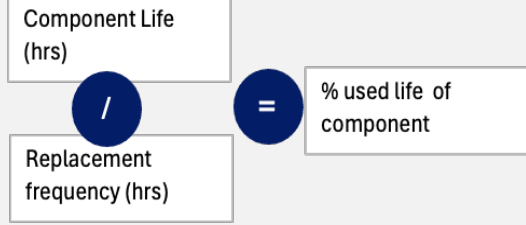
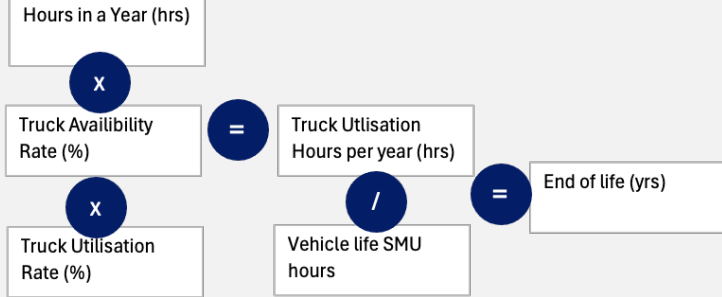
Improvement over the 30% reduction target

Our Effective Phased Truck Decommission strategy along with a **renewable energy** plan enables GGR to seamlessly integrate the **new EV truck** fleet into their WA mine site, ultimately achieving a more **sustainable mining** practice.

# Appendix I



Truck	Purchase price	End of life (hrs)	Hours pa	Cycle time (hours)	Assumed loaded capacity (tonnes per round trip)	Cycles per year	Tonnes a year	Tonnes over remaining lifetime of truck	Remaning Lifetime maintenance cost	Cost per tonne (over lifetime)
Truck with significant life	\$6,000,000.00	120,000	5,011	0.67	220	7,517	1,653,630	28,111,710	\$3,970,000	\$ 0.14
Truck nearing EoL	\$6,000,000.00	120,000	5,011	0.67	220	7,517	1,653,630	11,575,410	\$2,120,000	\$ 0.18



Trucks with Considerable Life			SMU/year																	
Component Replacement Cost Analysis			Cumulative SMU																	
			1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
			2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
cost of replacement	1 Power Module (Engine, Radiator, Alternator)	25000	\$800,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800,000.00	\$0.00	\$0.00
	2 Final drive	22,000	\$30,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,000.00	\$0.00	\$0.00
	3 Grid blower motor front	14,000	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$5,000.00
	4 Grid blower motor rear	14,000	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$5,000.00
	5 Electric wheel motor left	20,000	\$250,000.00	\$0.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00
	6 Electric wheel motor right	20,000	\$250,000.00	\$0.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00
	7 Hub; Brake & Spindle LH	30,000	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00
	8 Hub; Brake & Spindle RH	30,000	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00
				<b>Total</b>	\$0	\$0	\$10,000	\$50,000	\$830,000	\$130,000	\$0	\$50,000	\$40,000	\$800,000	\$0	\$630,000	\$0	\$40,000	\$800,000	\$500,000
			<b>Cumulative Total</b>	\$0	\$0	\$10,000	\$510,000	\$1,340,000	\$1,470,000	\$1,470,000	\$500,000	\$540,000	\$1,340,000	\$1,340,000	\$1,970,000	\$1,970,000	\$2,010,000	\$2,810,000	\$3,310,000	\$3,320,000

Trucks nearing EoL			SMU/year																							
Component Replacement Cost Analysis			Cumulative SMU																							
			1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24
			2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
cost of replacement	1 Power Module (Engine, Radiator, Alternator)	25000	\$800,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800,000.00	\$0.00	\$0.00	\$0.00
	2 Final drive	22,000	\$30,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,000.00	\$0.00	\$0.00	\$30,000.00	\$0.00	\$0.00	\$30,000.00	\$0.00	\$0.00
	3 Grid blower motor front	14,000	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$5,000.00
	4 Grid blower motor rear	14,000	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$5,000.00
	5 Electric wheel motor left	20,000	\$250,000.00	\$0.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00
	6 Electric wheel motor right	20,000	\$250,000.00	\$0.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00	\$0.00	\$0.00	\$250,000.00
	7 Hub; Brake & Spindle LH	30,000	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00
	8 Hub; Brake & Spindle RH	30,000	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$60,000.00	\$0.00	\$0.00
				<b>Total</b>	\$0	\$0	\$10,000	\$50,000	\$830,000	\$130,000	\$0	\$50,000	\$40,000	\$800,000	\$0	\$630,000	\$0	\$40,000	\$800,000	\$500,000	\$10,000	\$150,000	\$0	\$1,310,000	\$0	\$30,000
			<b>Cumulative Total</b>	\$0	\$0	\$10,000	\$510,000	\$1,340,000	\$1,470,000	\$1,470,000	\$1,970,000	\$2,010,000	\$2,810,000	\$2,810,000	\$3,440,000	\$3,440,000	\$3,480,000	\$4,280,000	\$4,780,000	\$4,790,000	\$4,940,000	\$4,940,000	\$6,250,000	\$6,250,000	\$6,280,000	\$6,290,000

