

Deloitte and MuleSoft

Accelerating business outcomes with application networks









Solutions for the intuitive enterprise.

As the fundamental nature of every enterprise becomes fundamentally dependent on use of modern technologies, the need for rapid, seamless and flexible connectivity across these technologies becomes at top priority. Data and application integration are no longer backwater capabilities, but rather strategic priorities if enterprises truly wish to deliver effective customer, employee and partner experiences across digital ecosystems. The companies that deliver effective experiences are the companies that know how to assemble the proper network of data and applications quickly, and consistently. Deloitte and MuleSoft have been working together for over 7 years on harnessing Deloitte's experience across industry insights and knowledge, coupled with MuleSoft's technology and unique API-first approach to deliver value for our joint clients.

Exponential connections. Scalable business models.

Deloitte has both the deep business domain understanding and technical experience required to guide companies through the systematic and holistic re-orchestration of people, processes, and technology required to implement this API-driven landscape.

As the MuleSoft Partner of the Year, Deloitte has teamed with MuleSoft to change the way IT organizations across industries such as Health Care, Financial Services, Government, and Retail address the problem of data disaggregation and accessibility. The combination of Deloitte's industry experience, business advisory, and change management services, coupled with MuleSoft's unified, low friction, and future-proof connectivity platform can deliver a solution that solves the pressing IT challenges for today, and allows you to scale to greater heights.

The technology leaders of today, and of the future are thinking about their digital strategy through the lens of their corporate strategy - together Deloitte and MuleSoft can help execute that vision.



2019

MuleSoft Global SI and VAR Partner of the Year
MuleSoft North America Theater SI and VAR Partner of the Year
MuleSoft APAC Theater SI and VAR Partner of the Year
MuleSoft EMEA Practice Development Partner of the Year
2018

MuleSoft Services Delivery Partner of the Year (Americas) MuleSoft Top Partner of the Year (APAC) MuleSoft Customer Success Partner of the Year (APAC)

2017

MuleSoft Global Partner of the Year MuleSoft Top Partner of the Year (Americas)

2016

MuleSoft Global Partner of the Year

2015

MuleSoft Global Partner of the Year

Deloitte and MuleSoft help customers across a number of strategic IT and business initiatives.



IT INITIATIVES

- Mobile applications delivery
- Customer-centric initiatives Reimagining IT systems
- Cloud migration
- Merger & acquisition



BUSINESS OUTCOMES

- New revenue channels
- Better customer, employee, partner experiences
- Operational effectiveness

"Running a connected business has never been more complicated. Mobile devices, fractured channels, exploding numbers of data sources and the massive growth of cloud applications have cluttered the landscape. Together MuleSoft and Deloitte are delivering transformational outcomes for our clients. By making any data or device pluggable and reusable in an application network our customers are able to unlock new revenue channels, create better customer and employee experiences and drive operational efficiencies."

- Ross Mason, Founder & VP Product Strategy, MuleSoft

We offer solutions that **enable businesses to transform themselves** and take advantage of the opportunities for attracting, engaging, and securing customers in new ways. Deloitte Digital and MuleSoft are **working together** to make it easier for IT organizations to connect any application, data source, or API – whether in the cloud, on-premises, or hybrid – to resolve their business and integration issues and **address the overwhelming demand to increase productivity.**

The strength of this alliance is helping CIOs meet the continuously evolving demand to connect to data that can be used to take advantage of disruptors and create transformation opportunities for the business.

FOR EXAMPLE:

Health Care

Transforming the patient engagement experience

Retail

Offering a consistent consumer experience across mobile, web, and retail stores

Government

Providing government agencies with a real-time platform to engage

Banking

Driving a complete digital banking experience without branches and tellers

KEY CONTACTS

Alex Jara

MuleSoft Lead Alliance Principal APAC Deloitte Consulting LLP ajara@deloitte.com.au

Sunny Ip

Partner
Deloitte Consulting LLP
sunip@deloitte.com.hk

Yosuke Yoshikawa

Associate Director Deloitte Consulting LLP yosuyoshikawa@tohmatsu.co.jp

This publication contains general information only, and none of the member firms of Deloitte Touche Tohmatsu Limited, its member firms, or their related entities (collective, the "Deloitte Network") is, by means of this publication, rendering professional advice or services. Before making any decision or taking any action that may affect your business, you should consult a qualified professional adviser. No entity in the Deloitte Network shall be responsible for any loss whatsoever sustained by any person who relies on this publication. As used in this document, "Deloitte" means Deloitte Consulting LLP, a subsidiary of Deloitte LLP. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte USA LLP, Deloitte LLP and their respective subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

Copyright © 2019 Deloitte Development LLC. All rights reserved. Member of Deloitte Touche Tohmatsu Limited