DIGITAL GOVERNMENT TRANSFORMATION

Deloitte Digital

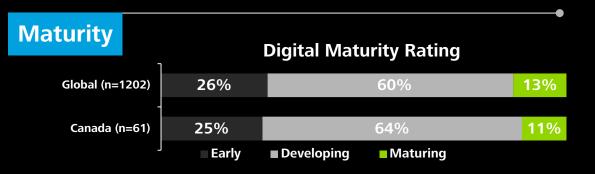
Canada Survey Data Analysis Public Sector Research Group

October 2015

OVERVIEW - CANADA

Top driver	Top 3 barriers
Citizen demands	1. Too many competing priorities
	2. Lack of an overall strategy
Insights	3. Insufficient funding

- Citizen demand is the primary driver of transformation, 94 percent agencies also identify improving citizen experience as an objective of organization's digital strategy, but only 7 percent say citizen engagement in co-creation of digital services is high
- Not a single organization reported that they were ahead of the private sector in terms of digital capabilities.
- Most agencies find procurement of digital services challenging





"Citizens are increasingly relying on e-services when applying for and receiving benefits. And they expect user-friendly, secure and confidential web services."

— Corinne Charette, Senior Assistant Deputy Minister, Industry Canada





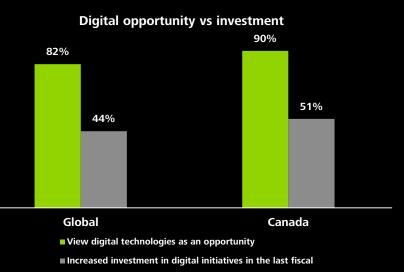
READINESS AND RESPONSE

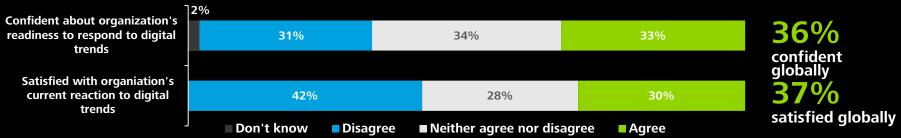
Have a clear and coherent digital strategy?		
Global	46%	
Canada	36%	

Objectives of digital strategy	% agree
1. Improve customer/citizen experience and engagement, and transparency	94%
2. Increase efficiency	90%
3. Create or access valuable information or insights to improve decision making	78%
4. Create or access valuable information or insights for innovation	78%
5. Fundamentally transform our organization processes and/or organization model	69%

53 percent say that digital trends are improving their organization's ability to respond to threats and opportunities

78 percent say their digital capabilities are behind the private sector

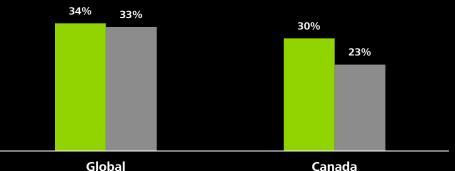




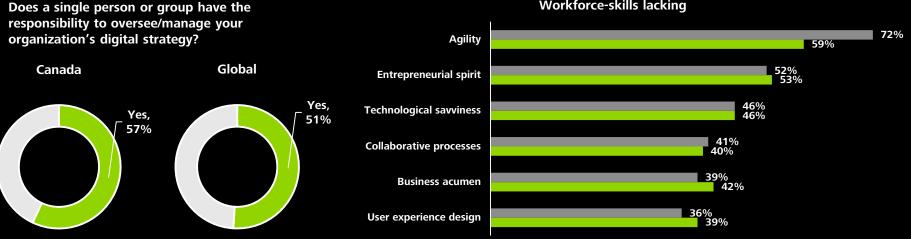
LEADERSHIP, WORKFORCE AND SKILLS

95% find workforce and skills to be a challenging area to manage in their organization's transition to digital **54%** say that leadership understands digital trends and technologies **39%** say that their leaders have sufficient skills to lead the organization's digital strategy

Digital skills vs investment in workforce



Empoyees have sufficient skills to execute organization's digital strategy Organization provides opportunities and resources to obtain the right skills

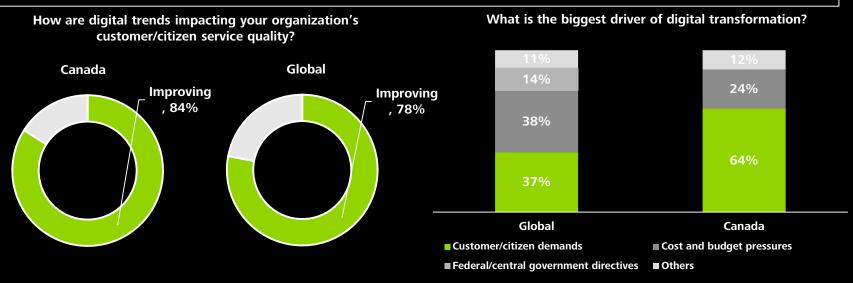


Workforce-skills lacking

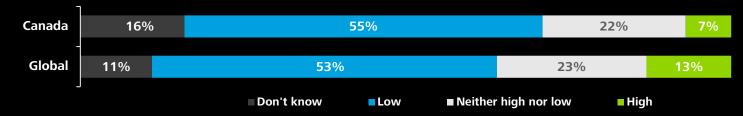
CUSTOMER/CITIZEN-FOCUS

84% say that digital technologies and capabilities enable employees at their organization to work better with customers/citizens

94% say improving customer/citizen experience and transparency is an objective of their organization's digital strategy

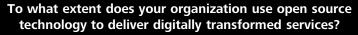


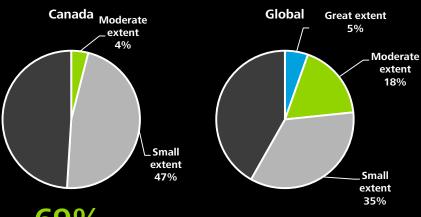
What is the level of customer/citizen involvement in co-creating digital services for your organization?



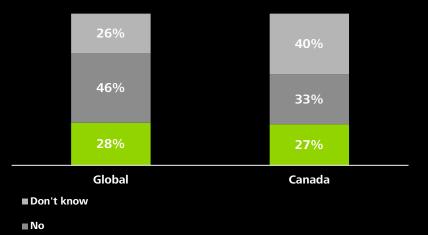
CULTURE - INNOVATION, COLLABORATION, **OPEN SOURCE, AGILE**

89% find culture to be a challenging area to manage in their organization's transition to digital

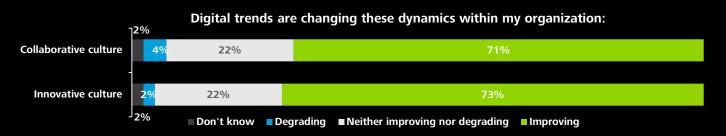




Is the transition to digital altering your organization's attitude towards risk?



69% say that digital technologies and capabilities enable employees at their organization to work better with other employees



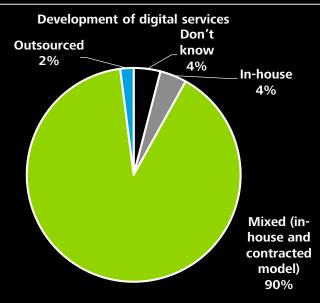
67% globally say digital trends improve collaborative culture

65% globally say digital trends improve innovative culture

PROCUREMENT

87% find procurement to be a challenging area to manage in their organization's transition to digital 71% say that government procurement needs to change significantly or very significantly to accommodate digital transformation

27% say that they are satisfied with the community of vendors that currently serves the digital government marketplace



Top 3 obstacles to better procurement practices in the digital age

Canada	Global
1. Rules/regulations	1. Rules/regulations
2. Lack of flexibility	2. Lack of flexibility
3. Procurement skill sets	3. Procurement skill sets

In what ways does procurement need to change to enable digital transformation?

