

**Deloitte.**



**A cloud plan for planning  
and procurement**

Reimagining your digital core  
and supply chain transformation

# A cloud plan for planning and procurement

## Reimagining your digital core and supply chain transformation

In virtually every industry today, organizations are investing heavily in public cloud solutions, fortifying their digital cores, and looking to transform supply chain management. But building a unified vision and a strategy for connecting multiple cloud services with core capabilities—to build an integrated “engine” that can drive new value— isn’t easy.

Many leaders understand that the future of digital business is tightly interwoven with cloud computing, prompting them to adopt cloud technologies on multiple fronts. They see the potential for cloud-enabled scalability, lower costs, and a simplified IT landscape. The architecture to align disparate cloud projects with one another and with existing technology investments, however, is typically complex.

The challenge is especially evident when it comes to business planning and procurement. Without all the pieces effectively connected, your visibility across the enterprise could be limited—making it difficult in some cases to recognize opportunities, improve efficiencies, mitigate risks, and streamline the delivery of products and services.

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Concerted effort

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# Concerted effort

Connecting all the pieces can become easier as cloud offerings mature—especially in the realm of SAP® technology. SAP continues to enhance its suite of SAP® Ariba® offerings for procurement, its SAP® Integrated Business Planning (IBP) solution, and SAP S/4HANA® Cloud, the public cloud version of the modern digital core ERP.

Aligning cloud and core components and getting them to work in concert can help an organization see more clearly across procurement and business planning processes, glean new insights for decision-making, and automate more activities. With SAP Ariba offerings, SAP IBP, and SAP S/4HANA Cloud working in harmony, for example, decision-makers could enable integrated ERP-planning-procurement capabilities that bring the benefits of cloud and a modern digital core.

Cloud-to-cloud integration that includes core ERP functionality holds promise especially on the analytics front. With more tightly woven cloud applications comes the potential for greater data availability and transparency—which in turn can support greater analytic insights. A cloud-to-cloud landscape that includes the core also can open the door to innovation with platforms such as the SAP® Leonardo digital innovation system, which brings tools for Internet of Things applications, blockchain capabilities, machine learning, big data, and more.

“Cloud-to-cloud integration that includes core ERP functionality holds promise especially on the analytics front.”



# How Deloitte can help

Enabling an end-to-end cloud vision for planning, procurement, and your digital core requires more than an ability to plug in cloud solutions. To get value from your investment in new technologies, you likely will need assistance in a number of areas ranging from business considerations to technology needs. Deloitte can help. Here's a look at what our team brings.

## Results-oriented approach

At Deloitte, we pride ourselves on our “business first” approach to transformation. Before we help any client implement a new technology, we start with understanding existing business processes, how they can be improved, how they can align with new tools, and how they can generate new value. With our Enterprise Value Delivery methodology, we can help clients make the business case for investing in new technology—to help ensure that investments are linked tightly to expected business value.

Beginning a “business first” transformation journey starts with understanding the art of the possible.

## Cloud Transformation Lab

Beginning a “business first” transformation journey starts with understanding the art of the possible. Our Cloud Transformation Lab can help you explore real-world, industry-specific cloud applications so you can understand the potential impact new technology can have on your business. Whether you are looking to bring more agility and transparency to the supply chain or position your business for a broader enterprisewide transformation, we can show you what is possible.



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## How Deloitte can help

Speed to value is critical for leaders attempting to bring together SAP Ariba offerings, SAP IBP, and SAP S/4HANA Cloud into an end-to-end solution.

### Preconfigured solution

Speed to value is critical for leaders attempting to bring together SAP Ariba offerings, SAP IBP, and SAP S/4HANA Cloud into an end-to-end solution. Move too slowly and competitors can pass you by. To help accelerate supply chain transformation, Deloitte has developed a preconfigured end-to-end solution designed to help you get up and running fast with an integrated SAP “cloud-to-cloud-to-cloud” solution. As a preconfigured solution, our offering can help you avoid complex integration needs, such as those involving middleware for establishing communication between SAP technologies. We also can tailor the solution to address the specific needs of your business or your industry.

### Layers of resources

We bring far more than business guidance to any engagement. As a value-added reseller of SAP technology, we can work with you to address technology-related needs across the entire enterprise, helping align new tools with the particular demands of your organization. Risk management, security, strategy, operations, and change management are all part of the picture when you collaborate with Deloitte on a cloud transformation project. And with access to broader Deloitte network resources, we can help you address questions about tax, compliance, and a host of other needs.

### SAP strength

Why choose Deloitte for an SAP cloud transformation? We know SAP. Our relationship with SAP dates back decades, and Deloitte has received numerous awards for our strength in SAP solutions—including back-to-back SAP Pinnacle Awards for achievements with SAP S/4HANA in 2016 and 2017. With more than 18,000 business and technology professionals around the globe focused on SAP solutions, we understand what it takes to deliver results with SAP software. And as SAP’s first launch collaborator for SAP Leonardo, we can work with you to deploy SAP cloud solutions in ways that can help you get ahead of disruption.



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# Potential bottom-line benefits

What kind of benefits can you expect from working with Deloitte to launch cloud-enabled planning and procurement capabilities plus a modern digital core? Here's a look at some of the potential results you could see.



Simplified IT landscape and lower total cost of IT ownership



More efficient business processes



Increased scalability to support growth and shifting demands



Reduced inventory through improved planning capabilities



Access to the latest software updates right in the cloud



Higher customer satisfaction thanks to overall supply chain improvements



Enhanced analytics-driven insights to support improved decision-making



Accelerated transformation of your enterprise to meet evolving business goals



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# Let's talk

If adopting cloud capabilities that can transform your supply chain is a priority for your organization—and if leveraging cloud to unlock value is part of your vision—we should talk. We excel at helping clients reimagine everything—an entire universe of possibilities with SAP solutions. Contact us to get the conversation started. We can schedule a demo, share additional insights on cloud transformation, or discuss specific challenges you are facing today.

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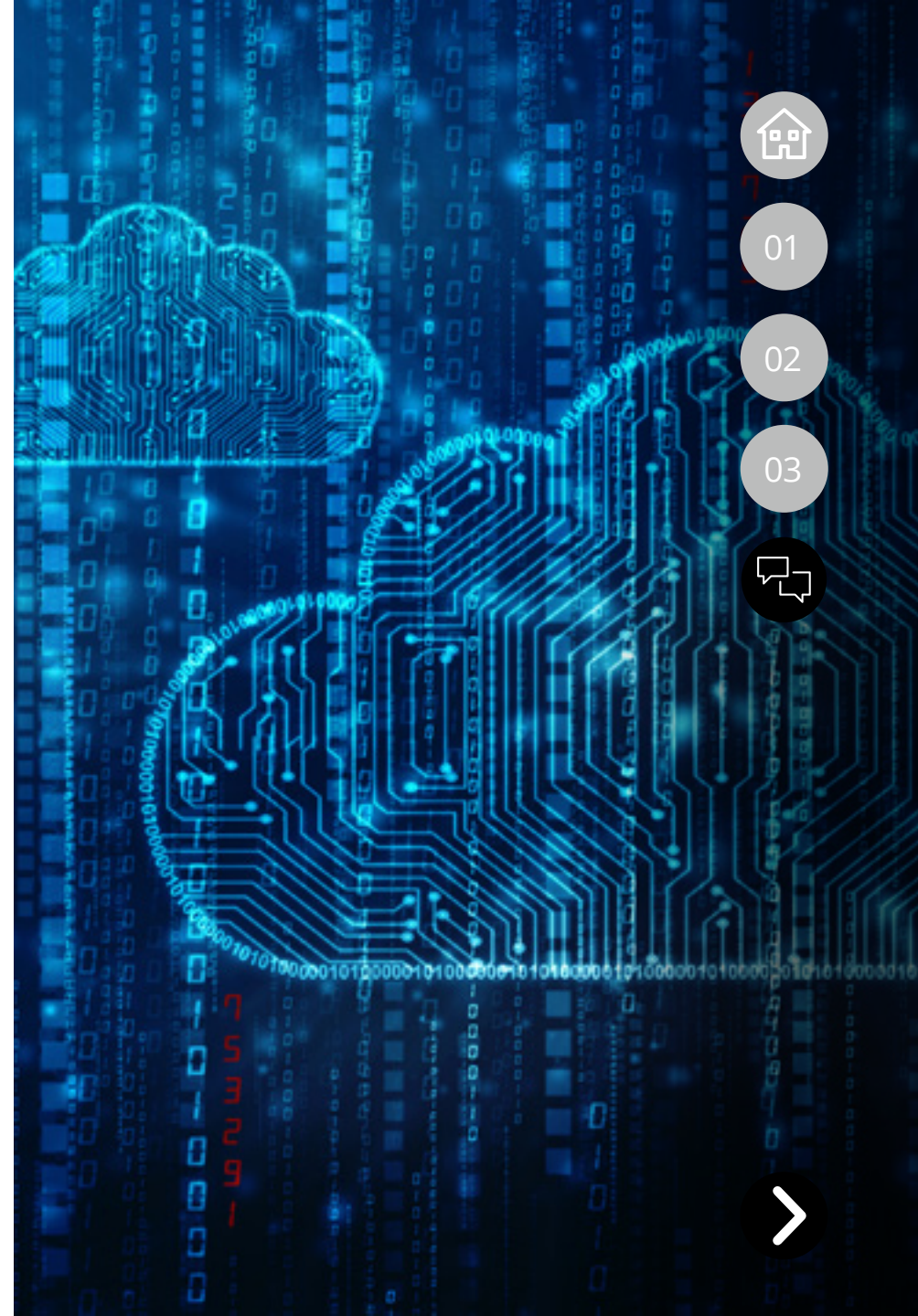
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