



Put procurement at the center of things

Harmonizing processes and
building intelligent insights with
SAP Central Procurement

The COVID-19 crisis exposed just how critical the procurement function is to business success. Rapidly changing realities among suppliers and customers tested procurement's ability to pivot fast—to support new business models and priorities, to launch new products, to onboard alternate suppliers, and to enable efficiencies.

The vision emerging is one of a flexible, disruption-ready Kinetic Procurement function—running with a clean core, cloud, and intelligent technologies. The bigger vision? To create a truly built-to-evolve Kinetic Enterprise™ that can generate greater insights for critical decision-making, run more efficiently with intelligent automation, and innovate at the speed of change. For many global businesses, particularly those with diverse ERP landscapes, the journey can begin with SAP Central Procurement.

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Starting at the center

With SAP Central Procurement, organizations can leverage harmonized sourcing and procurement processes based on SAP S/4HANA, including real-time integration with back-end ERP systems, without disrupting the ERP ecosystem. Central Procurement not only can perform sourcing and procurement transactions, it also provides centralized invoice monitoring and analytics capabilities for viewing and analyzing global spend data.

To support intelligent spend management, the solution can work in harmony with other SAP and non-SAP ERPs, as well as SAP offerings such as SAP® Ariba® and future solutions in the SAP integration roadmap. It also can provide a foundation for a broader Kinetic Procurement offering that extends to category management, contract management, supplier collaboration, and more.

Functionality from end to end

When it comes to procurement transformation, the first step is an important one—a step that will influence the rest of your procurement journey and how you create a more resilient supply chain. If that first step involves SAP Central Procurement, you likely will not take it on your own. You will take it with a partner that understands the solution and how you can use it to unlock new value. Deloitte can help.

With SAP Central Procurement enabled with help from Deloitte, you can do more than generate savings, boost efficiencies, and control costs. You can put the procurement function at the center of things, with integrated capabilities and services covering:

- Cognitive spend
- Supply and category management
- Spend category management
- Preconfigured e-procurement
- Procurement strategy and operating model
- Cloud procurement strategy
- Supplier risk management
- Procurement operations
- Intelligent payments

Rise above the chaos

Disruption is relentless. Supply chains can be upended on an almost daily basis. Business needs can shift in a split-second. And M&A activities can bring tough ERP challenges—procurement challenges—no matter the industry. Waiting for a single, harmonized ERP environment may not be an option for procurement stakeholders.

At the same time, business as usual will not suffice. Data inconsistencies, poor visibility, uneven cost management, tedious spreadsheet-based processes, siloed apps, multiple contracts for the same item, and multiple ways for tracking spend—they all add up to potential chaos. What's your plan for addressing technology and procurement complexity?

With SAP Central Procurement and help from Deloitte, you can rise above the chaos of “how” and get back to “why”—back to running your business. Deloitte brings a full set of services and solutions across the advise-implement-operate spectrum—to help you plan your transformation, effectively execute your vision, run an integrated spend platform, and continuously improve the procurement function as needs evolve and disruption continues—all to help support the built-to-evolve Kinetic Enterprise.

Creating an insights-driven hub

By working with Deloitte to transform your business with SAP Central Procurement, you can create an integrated, insights-driven digital hub—regardless of your ERP landscape, and without disrupting your existing ERP environment. Deployed on premises or in the cloud, this integrated, centralized procurement platform can serve as a single source for:

- Guiding buying—with an integrated front-end portal for business users
- Central requisitioning
- Central purchasing
- Central sourcing
- Central purchasing contracts
- Central invoice monitoring (for cloud deployment only)
- Central analytics



How we can help

In deploying an integrated procurement solution based on SAP Central Procurement, Deloitte can help you centralize procurement operations across ERPs, regions, and business units—to deliver a single source of procurement “truth” and provide a single platform for taking action on procurement-related needs.

Driven by harmonized data and processes, this centralized procurement solution can provide a user-friendly interface that allows your workforce to see more clearly across procurement and to run your business more effectively—to respond rapidly to disruption, operate with greater efficiency, and see potential needs sooner.

From vision to innovation

Deloitte can help you create your vision for centralized procurement and take the necessary steps to make it real—from developing the business case for procurement transformation to implementing and integrating technology to managing change to running the solutions on an ongoing basis.

And throughout it all, we leverage proprietary accelerators and deep industry knowhow to help you move fast as part of the journey. We also help you sustain transformation impact through constant innovation—whether it’s adding mobile functionality, embedding IoT into your supply chain, driving processes with AI, or doing something else that can give you an edge.

A few key ways we can help:

Our Central Procurement Lab can provide an interactive experience for exploring the possibilities for new value with SAP Central Procurement and extending procurement capabilities.

Our SAP Central Procurement “touchless” starter kit enabled on cloud can help you rapidly stand up a baseline system for launching procurement transformation and initiate design discussion on day one. As a result, you could reduce deployment time by 20%.

Our Intelligent Buyer asset enabled by AI and machine learning, can assess spend patterns in SAP Central Procurement and provide intelligent insights to support smarter purchasing decisions and significant savings.

Potential benefits

Deloitte can help you unlock a number of potential results with SAP Central Procurement and an integrated suite of solutions, including:

- Enablement of procurement shared services—allowing you to control and manage the procurement processes of distributed environments via a single hub
- Increased compliance, resulting from central governance and workflows
- Ability to scale more readily and integrate heterogeneous ERPs as your business evolves
- Intelligently automated processes across the procure-to-pay spectrum, encompassing both direct spend and indirect spend
- A unified, real-time view of data, spending, and savings across categories and business areas
- Reduced off-contract spend, improved negotiations, and more competitive pricing—leveraging the effects of scale
- Improved insights and tools that serve as levers to control spend
- Simplified data, IT, and process landscape
- A single source of the truth for supply/procurement decision-making
- A scalable platform that can help address future disruption and support the built-to-evolve Kinetic Enterprise
- Greater efficiency and usability in supply/procurement processes
- Cost savings across multiple business areas—from direct materials to vendor transactions
- Greater control of rogue spending
- Reduced supply chain risk
- Improved supplier collaboration and action on discounts
- Enhanced capabilities for business planning, what-if scenarios, spend modeling, and predictive/proactive operations

The Deloitte difference

At Deloitte, we pride ourselves on knowing your business, not just the technology tools. Our team understands not only how to help you deploy SAP Central Finance effectively—but how to align it with other technologies, with the way you operate, and with your business goals.

It's about more than integrating technologies and turning on bells and whistles. It's about deeply understanding the big things and the small things that matter—from specific SKUs to critical supplier relationships—and then prioritizing them to help you make an impact.

Focused.

Our worldwide team of more than 26,000 SAP specialists brings a tested methodology for creating value with the “built to evolve” Kinetic Enterprise—an intelligent, responsive, cloud-enabled organization powered by a clean core and an inclusive ecosystem of capabilities.

Experienced.

When you work with Deloitte to transform with SAP Central Finance, you get access to our deep industry-specific experience—which grows daily as we help enterprise leaders across the globe solve complex business challenges. Our relationship with SAP dates back more than 30 years, with a lengthy history of collaboration and co-innovation.

Recognized.

Deloitte has a trophy case full of awards showing that we understand what it takes to help clients deliver real-world results with SAP solutions—earning us the 2019 North America SAP Ariba and SAP Fieldglass Services Partner of the Year (2019) Award as well as multiple SAP Pinnacle Awards, including 2021 Delivery Excellence Partner of the Year for 2021 and SAP S/4HANA Partner of the Year (Large Enterprise) for 2016, 2017, 2018, 2020, and 2021

Let's talk

If getting ahead of procurement and supply chain disruption is a priority for your organization, we should talk. Contact us to learn more about how we can help you transform your organization with SAP Central Finance—so you can effectively enable a built-to-evolve Kinetic Enterprise and address future disruption with confidence. We can provide a demo of the solution in action, share additional transformation insights, or discuss a specific challenge your organization is facing.

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