

**The platform helping energy  
companies to succeed in  
tomorrow's world**

FAST  ENERGY

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# FAST ENERGY

The future of the energy sector may not be certain, but those companies who are agile, understand their customers and enable their people to be effective will gain competitive advantage. The industry is responding to new technologies and changing customer expectations, shifting focus from commodity supply to provision of services and solutions for homes and businesses. In these new markets utilities face new competitors - and the winners will be those who use data and insight to differentiate their offerings. Deloitte FastEnergy is the platform for B2B and B2C energy companies to succeed in tomorrow's world.

## Market forces



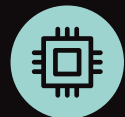
Changing customer expectations



New disruptive technologies

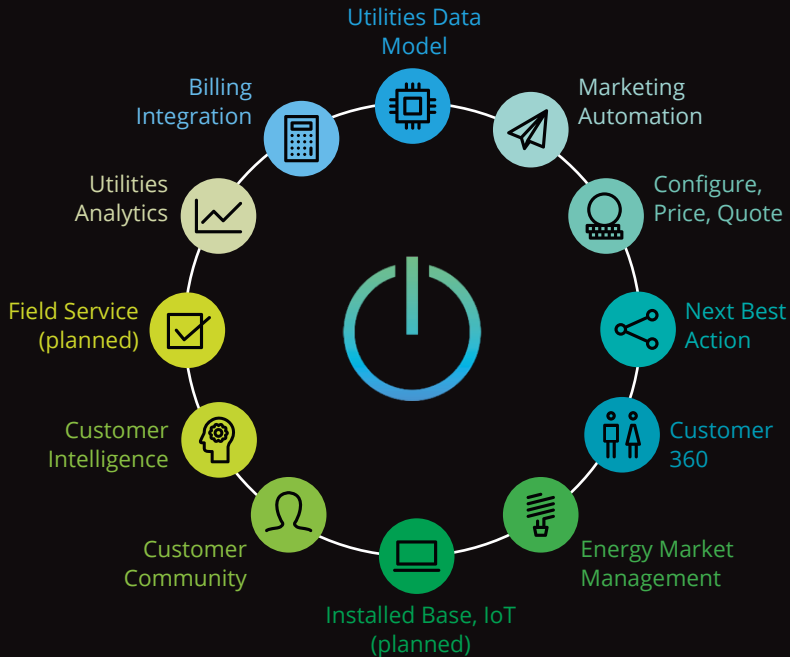


Energy + Services & Solutions



Data & insight drives differentiation

## FastEnergy components



## The value proposition

### 1. High performing sales & service

Providing the tools our people and customers deserve: Omnichannel service, sales propensity scoring, guided and automated processes.

### 2. Efficient processes

Defined processes, developed through global industry best practice, enabling you to be as efficient as possible.

### 3. Speed to market

Pre-configured and pre-integrated Salesforce Utilities Solution, working with billing and industry specific applications, providing an agile platform.

# To find out more...

Contact our team to schedule a live demonstration or an assessment of your requirements and how our pre-built utilities solution could support your business:

## UK



**Duncan Barnes**  
Partner

dbarnes@deloitte.co.uk  
+44 7711 580875



**Matt Saunders**  
Director

matsaunders@deloitte.co.uk  
+44 7553 902034

## EMEA



**Felipe Requejo**  
Partner

frequero@deloitte.es  
+34609872453



**Manuel Blanco**  
Partner

manblanco@deloitte.es  
+34 914381638

## US



**Rick McLaughlin**  
Managing Director

rmclaughlin@deloitte.com  
586-770-0198

**Deloitte.**  
Digital

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