



Speed to Value

Transforming source-to-pay
processes with cloud

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Greater integration enabled by cloud brings the potential for more efficient processes, streamlined transactions with suppliers, and improved visibility across the supply chain. It can increase speed to value. But building an integrated source-to-pay capability that saves time takes time. For some organizations, it actually takes too much time. Without the proper planning and guidance, a source-to-pay transformation can easily consume years instead of months.



The race is on

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The race is on

Speed to value can be elusive, but it is imperative. For many businesses, the pressure is on to accelerate timelines for product and service delivery, lower costs, and mitigate supplier-related risks. Struggling with entrenched and error-prone manual processes, many leaders understand that today's methods cannot keep up with future needs.

As they seek a way forward, many organizations have turned their attention to SAP® Ariba® offerings.

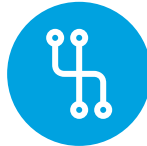
As they seek a way forward, many organizations have turned their attention to SAP® Ariba® offerings. With SAP Ariba solutions, organizations can tap the power of the cloud to help simplify supplier management, sourcing and procurement activities, get a better handle on costs, enable scalability, and support future demands. Moving fast with SAP Ariba technology requires more than an ability to plug in technology; it requires a real transformative approach that links value creation to capability enablement. This is where Deloitte can help.



How we can help

If SAP Ariba solutions are part of your vision for a more efficient, more streamlined supply chain—and if “speed to value” is important, Deloitte Accelerator for SAP Ariba can help provide a rapid path to both quick implementation and transformation.

Deloitte Accelerator for SAP Ariba delivers a fully preconfigured SAP Ariba solution that blends cloud and on-premise ERP capabilities to help you transform your source-to-pay activities. Moreover, Deloitte Accelerator for SAP Ariba—which supports needs across industries—brings a host of assets and supporting services to help you move fast, including:



An end-to-end direct source-to-pay predefined solution that includes leading-practice processes, policies, and procedures, as well as configuration templates



Prebuilt SAP Ariba cloud-to-ERP (ECC and SAP S/4HANA®) integrations



Quick enablement of strategic point solutions (e.g. Spot Buy, Guided Buying, Quote Automation)



Business process transformation and organizational alignment accelerators



Supplier registration, education, enrolment, certification, testing, and training templates



A methodology and templates for spend analysis and savings tracking



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The value we can bring

With Deloitte Accelerator for SAP Ariba, you get access to Deloitte's business knowledge and experience with cloud and SAP® technology. Our SAP relationship dates back decades, with a global team of more than 18,000 business and technology professionals focused on SAP solutions. We are also widely recognized for our ability to apply extensive industry-specific experience to help organizations transform their businesses. We have received numerous SAP awards—including back-to-back SAP® Pinnacle Awards for our SAP S/4HANA achievements in 2016 and 2017.

In any engagement, we take a “business first” approach to help ensure that processes align tightly with technology and expected value—starting with the vision of your “to be” state and collaborating to develop a strategy for turning it into a reality. Deloitte Accelerator for SAP Ariba can play an important role, providing a “prototype

and jump-start” platform that can help you accelerate transformation initiatives. We can even help you make the business case for investing in the right solutions. As you move forward with implementation, we help embed change management throughout the entire process.

As SAP's launch partner for the SAP® Leonardo digital innovation system, we also can help you deploy advanced capabilities for taking procurement processes to the next level. We can help you extend the power of SAP Ariba solutions with SAP® Cloud Platform, enabling new RPA and machine learning capabilities for your business, or leveraging SAP Leonardo machine intelligence capabilities to automate and enhance your existing processes and support your digital procurement journey. With access to broader Deloitte network resources, we also can help you address questions about supplier risk, tax, compliance, and a host of other needs.



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Potential bottom-line benefits

When you tap the power of Deloitte and the power of Deloitte Accelerator for SAP Ariba to deploy SAP Ariba solutions, you can achieve a number of possible benefits.



Faster deployment of SAP Ariba solutions—in as little as 12 weeks for certain modules



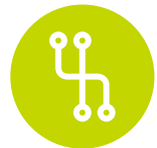
Reduced IT complexity thanks to a preconfigured cloud-to-ERP solution



Leading practices to help you maintain an edge in your industry



Significant reduction in your overall project timeline for supply chain transformation



Other cloud-related benefits, including cost savings, scalability, and timely access to software updates



Greater, more timely information transparency to support strategic decision-making



Reduced implementation costs



Simplified business processes across the entire source-to-pay landscape



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Let's talk

Moving fast with SAP Ariba solutions has become a necessity for many organizations today. With Deloitte Accelerator for SAP Ariba and help from Deloitte, moving fast can become a reality. If transforming your source-to-pay landscape is a priority for your organization, we should talk. We can provide a Deloitte Accelerator for SAP Ariba demo, share additional insights on SAP Ariba solutions, or discuss specific sourcing and procurement issues you want to address today. Contact us to get the conversation started.

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