# **Deloitte.** Legal

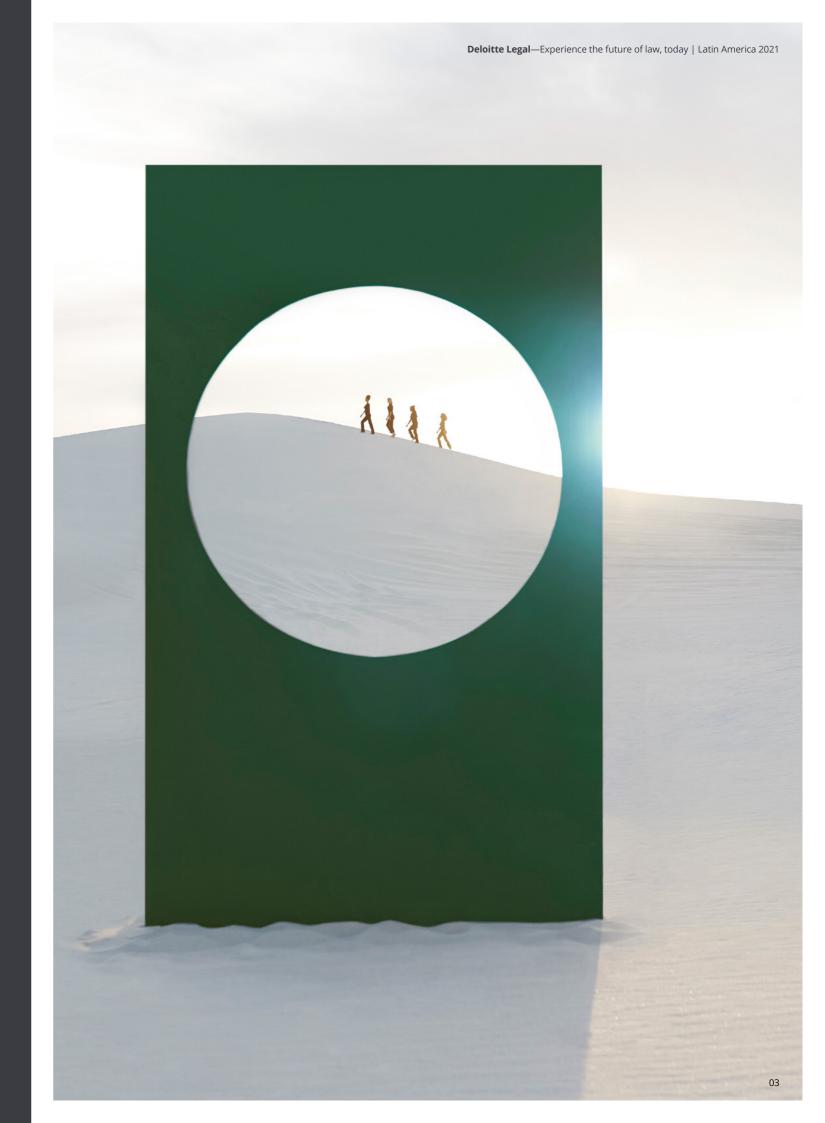


# Deloitte Legal

Experience the future of law, today



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# Experience the future of law, today

Deloitte Legal

More than **2,500** 

legal professionals

operating in over

80

countries

# collaborating seamlessly

across borders and with other Deloitte business lines

As part of the global Deloitte professional services network, Deloitte Legal collaborates with colleagues in an array of globally integrated services to deliver multinational legal solutions that are:



**Consistent** with your enterprise-wide vision



**Tailored** to your business units and geographies



**Technology-enabled** for improved collaboration and transparency



**Sensitized** to your regulatory requirements

For general inquiries regarding
Deloitte Legal or to discuss
how the professionals of
Deloitte Legal can help your
organization, please contact:

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### **Mauricio Oropeza**

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### What we deliver

For family-owned small and medium-sized companies, listed stock corporations, or international groups of companies, Deloitte Legal helps our clients face the challenges of an ever-changing regulatory and economic environment.



### Perspective that is global, yet grounded

Deloitte Legal works with clients globally to help them resolve their present challenges and plan for the future. Our industry knowledge, global footprint, and multidisciplinary service model result in a strategic perspective that enables and empowers our clients to meet their local responsibilities and thrive in the global marketplace.



#### **Cross-border coordination and a single point of contact**

It can be enormously challenging to manage numerous legal services providers around the world and issues can slip through the cracks. As one of the global leaders in legal services, Deloitte Legal works with you to understand your needs and your vision, and to coordinate delivery around the world to help you achieve your business goals.



#### Solutions that are pioneering, yet pragmatic

Nearly every aspect of a modern organization has major legal considerations. Successfully managing them requires intuitively understanding your geographies, your industry and your business model, and then knowing how to turn perspective into strategy.

#### **Cloe Barnils**

Deloitte Legal Clients & Industries Leader cbarnils@deloitte.es +34 932533764

Please visit us at www.deloittelegal.com

# Deloitte Legal

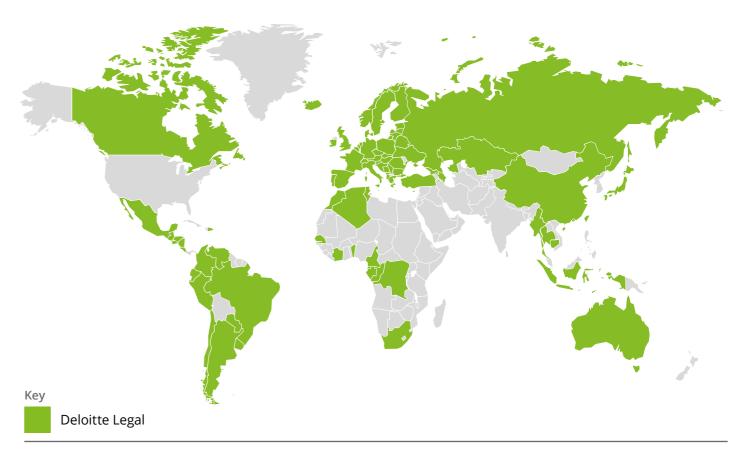
## Global coverage

### **Deloitte Legal global footprint today**



## Cross-border coordination and a single point of contact

Deloitte Legal's network in over **80** local practices comprises more than **2,500** legal professionals who collaborate worldwide to cover three broad market offerings: Legal Advisory Services, Legal Managed Services, and Legal Management Consulting.



Deloitte Legal global coverage

### **Deloitte Legal practices**

1. Albania	15. Cameroon	29. El Salvador	43. Indonesia	57. Myanmar	71. Slovenia
2. Algeria	16. Canada	30. Equatorial Guinea	44. Ireland	58. Netherlands	72. South Africa
3. Argentina	17. Chile	31. Estonia	45. Italy	59. Nicaragua	73. Spain
4. Armenia	18. China	32. Finland	46. Ivory Coast	60. Norway	74. Sweden
5. Australia	19. Colombia	33. France	47. Japan	61. Paraguay	75. Switzerland
6. Austria	20. Congo, Rep. of	34. Gabon	48. Kazakhstan	62. Peru	76. Taiwan
7. Azerbaijan	21. Costa Rica	35. Georgia	49. Kosovo	63. Poland	77. Thailand
8. Belarus	22. Croatia	36. Germany	50. Latvia	64. Portugal	78. Tunisia
9. Belgium	23. Cyprus	37. Greece	51. Lithuania	65. Romania	79. Turkey
10. Benin	24. Czech Rep.	38. Guatemala	52. Luxembourg	66. Russia	80. Ukraine
11. Bosnia	25. Democratic Rep of Congo	39. Honduras	53. Malta	67. Senegal	81. United Kingdom
12. Brazil	26. Denmark	40. Hong Kong	54. Mexico	68. Serbia	82. Uruguay
13. Bulgaria	27. Dominican Republic	41. Hungary	55. Montenegro	69. Singapore	83. Venezuela
14. Cambodia	28. Ecuador	42. Iceland	56. Morocco	70. Slovakia	

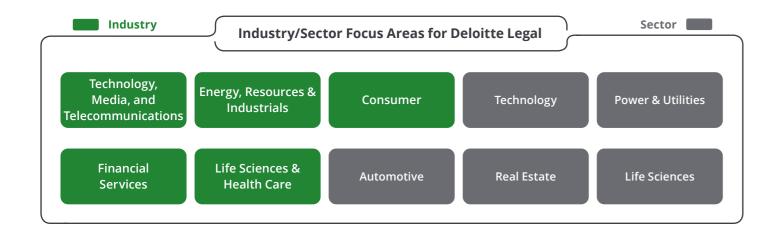
For country capabilities and contact information please visit <a href="https://www.Deloite.com/LegalContacts">www.Deloite.com/LegalContacts</a>.

# Pioneering and pragmatic solutions

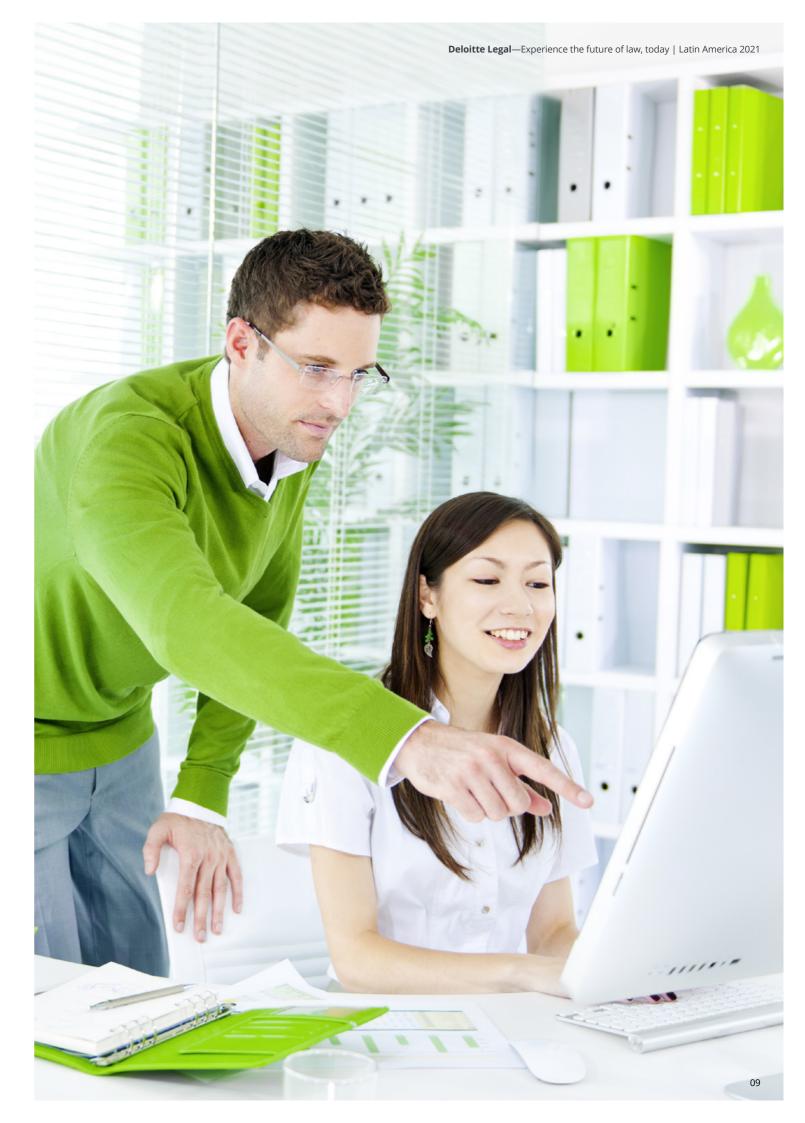
This brochure covers the services and contact details for the Latin American countries where Deloitte provides legal services. Not all of the services listed below are provided in all of the countries, however, several of the practices are growing and building upon their services.

#### **Practice areas**





For additional information on Deloitte Legal service lines and industries please visit <a href="www.deloittelegal.com">www.deloittelegal.com</a>.



# Argentina

## What does Deloitte Legal offer you?



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- Corporate Law
- Digital Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
- Regulatory Compliance
- Private Clients Legal Services
- Real Estate
- Commercial Law



- Contract Lifecycle Management
- Legal Document Review & Management
- Legal Entity Management
- Legal Project Management
- Legal Regulatory Mapping



- Legal Operating Model
- Legal Process
- Legal Risk and Matter Management





Tte. Gral. J. D. Perón N° 646, 2nd Floor, C1038AAN, Buenos Aires, Argentina



#### Country specific industry/sector experience

- Technology, Media, and Telecommunications
- Energy, Resources & Industrials
- Life Sciences & Health Care
- Financial Services

- Consumer
- Agribusiness
- Real Estate

Latin America (LATAM)

10

**Mauricio Oropeza** 

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Spanish Latin America Region

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## Brazil

## What does Deloitte Legal offer you?



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- Corporate Law
- Digital Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
- Private Clients Legal Services
- Real Estate
- Banking & Finance
- Commercial Law



- Contract Lifecycle Management
- Legal Document Review & Management
- Outsourced Legal-Related services
- Legal Entity Management
- Legal Project Management
- Legal Staffing



Management Consulting

- Legal Operating Model
- Legal Process
- Legal Risk and Matter Management

• Real Estate

- Legal Sourcing
- Legal Technology

NNB Advogados is an independent law firm, operating in cooperation with Deloitte Legal



Av. Dr. Chucri Zaidan, 1.240 Golden Tower, 11th floor -Office 702 East, São Paulo, 04711-130, SP, Brazil



#### Country specific industry/sector experience

- Technology, Media, and Telecommunications
- Energy, Resources & Industrials Manufacturing
- Banking & Capital Markets
- Insurance

## Chile

## What does Deloitte Legal offer you?



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- Corporate Law
- Digital Law
- Employment Law & Benefits
- Mergers & Acquisitions
- Regulatory Compliance
- Private Clients Legal Services
- Real Estate
- Banking & Finance
- Commercial Law



**Services** 

- Contract Lifecycle Management
- Legal Document Review & Management
- Outsourced Legal-Related services
- Legal Entity Management
- Legal Project Management
- Legal Staffing
- Legal Regulatory Mapping



- **Management** Consulting
- Legal Operating Model
- Legal Process
- Legal Risk and Matter Management
- Legal Sourcing
- Legal Technology
- Legal Labs

#### Location

Rosario Norte 407 Las Condes Santiago 7500498, Chile



#### Country specific industry/sector experience

- Technology, Media, and Telecommunications
- Energy, Resources & Industrials
- Life Sciences & Health Care
- · Banking & Capital Markets

- Consumer
- Insurance
- Real Estate
- Financial Services

## Colombia

## What does Deloitte Legal offer you?



#### Contacts

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- Corporate Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
- Regulatory Compliance
- Private Clients Legal Services
- Real Estate
- Banking & Finance
- Commercial Law



- Contract Lifecycle Management
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- Legal Entity Management
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- Legal Staffing

Country specific industry/sector experience

• Real Estate

• Technology, Media, and Telecommunications

• Banking & Capital Markets

Insurance

• Energy, Resources & Industrials - Manufacturing

• Legal Regulatory Mapping

## Costa Rica

## What does Deloitte Legal offer you?



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- Corporate Law
- Digital Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
- Regulatory Compliance
- Private Clients Legal Services
- Real Estate
- Banking & Finance
- Commercial Law



### Managed **Services**

- Contract Lifecycle Management
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- Outsourced Legal-Related services
- Legal Entity Management
- Legal Project Management
- Legal Staffing
- Legal Regulatory Mapping



- Legal Operating Model
- Legal Process
- Legal Risk and Matter Management
- Legal Sourcing
- Legal Technology
- Legal Labs





#### Location

**Deloitte Building** Centro Corporativo El Cafetal La Ribera, Belen Heredia, Costa Rica



#### Country specific industry/sector experience

- Technology, Media, and Telecommunications
- Energy, Resources & Industrials Manufacturing
- Life Sciences & Health Care
- Consumer

- Private
- Real Estate
- Financial Services

Carrera 7 #74-09,

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Location

07854 Bogota, Colombia

# Dominican Republic

## What does Deloitte Legal offer you?



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- Corporate Law
- Digital Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
- Regulatory Compliance
- Private Clients Legal Services
- Real Estate
- Banking & Finance
- Commercial Law



Managed **Services** 

- Contract Lifecycle Management
- Legal Document Review & Management
- Outsourced Legal-Related services
- Legal Entity Management
- Legal Project Management
- Legal Staffing
- Legal Regulatory Mapping



Legal **Management** Consulting

- Legal Operating Model
- Legal Process
- Legal Risk and Matter Management
- Legal Sourcing
- Legal Technology
- Legal Labs

#### \* To the extent allowed by local law, some of these legal services are provided from our practice in Costa Rica.



Edificio Malaga I Calle Rafael Augusto Sanchez No. 65, Ensanche Piantini, Santo Domingo



#### Country specific industry/sector experience

- Technology, Media, and Telecommunications
- Energy, Resources & Industrials Manufacturing
- Life Sciences & Health Care
- Consumer

- Private
- Real Estate
- Financial Services

## Ecuador

## What does Deloitte Legal offer you?



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- Corporate Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
- Private Clients Legal Services
- Real Estate
- Commercial Law



**Services** 

- Contract Lifecycle Management
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- Legal Regulatory Mapping



#### Location

Amazonas N35 17 y Juan Pablo Sanz Ed. Xerox piso 7 Quito, Ecuador



- Technology, Media, and Telecommunications
- Energy, Resources & Industrials
- Life Sciences & Health Care
- Consumer

## El Salvador

## What does Deloitte Legal offer you?



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- Corporate Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
- Regulatory Compliance
- Private Clients Legal Services
- Commercial Law



- Legal Document Review & Management
- Outsourced Legal-Related services
- Legal Entity Management
- Legal Project Management
- Legal Staffing
- Legal Regulatory Mapping



Consulting

- Legal Process
- Legal Risk and Matter Management
- Legal Sourcing

## ( Location

Edificio Avante Penthouse Oficinas 10-01 y 10-03, Urbanización Madre Selva Antiguo Cuscatlán, La Libertad, El Salvador



#### Country specific industry/sector experience

- Technology, Media, and Telecommunications
- Energy, Resources & Industrials
- Consumer

## Guatemala

## What does Deloitte Legal offer you?



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Legal Advisory ruth.toledo@deloitte.com



- Corporate Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
- Regulatory Compliance
- Private Clients Legal Services • Real Estate
- Banking & Finance
- Commercial Law



- Legal Document Review & Management
- Outsourced Legal-Related services
- Legal Entity Management
- Legal Project Management
- Legal Staffing
- Legal Regulatory Mapping



Consulting

- Legal Process
- Legal Risk and Matter Management

Consumer

• Legal Sourcing



5th avenue 5-55 Zone 14 **Building Europlaza World** Business Center, Tower Four, level 7, Office: 702, Guatemala



- Technology, Media, and Telecommunications
- Energy, Resources & Industrials
- Life Sciences & Health Care
- Financial Services

## Honduras

## What does Deloitte Legal offer you?



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**Services** 

- Contract Lifecycle Management
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- Legal Regulatory Mapping



Legal **Management** Consulting

- Legal Operating Model
- Legal Process
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- Legal Technology
- Legal Labs

## ( Location

Edificio Plaza Ameica, Nivel 5, Colonia Florencia Tegucigalpa, Francisco Morazan, 3878, Honduras



\* To the extent allowed by local law, some of these legal services are provided from our practice in Costa Rica.

#### Country specific industry/sector experience

- Technology, Media, and Telecommunications
- Energy, Resources & Industrials Manufacturing
- Life Sciences & Health Care
- Consumer

- Private
- Real Estate
- Financial Services

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## What does Deloitte Legal offer you?



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- Corporate Law
- Digital Law
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**Services** 

- Contract Lifecycle Management
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- Legal Entity Management • Legal Project Management
- Legal Staffing
- Legal Regulatory Mapping



#### Location

Paseo de la Reforma 505. Piso 28, Colonia Cuauhtémoc. Ciudad de México, 06500



- · Energy, Resources & Industrials Manufacturing
- Banking & Capital Markets
- Insurance
- Real Estate

## Nicaragua

## What does Deloitte Legal offer you?



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- Corporate Law
- Digital Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
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- Real Estate
- Banking & Finance
- Commercial Law



Managed **Services** 

- Contract Lifecycle Management
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- Legal Staffing
- Legal Regulatory Mapping



Legal **Management** Consulting

- Legal Operating Model
- Legal Process
- Legal Risk and Matter Management
- Legal Sourcing
- Legal Technology
- Legal Labs

## ( Location

Los Robles casa No. 29 Managua, Nicaragua



#### Country specific industry/sector experience

- Technology, Media, and Telecommunications
- Energy, Resources & Industrials Manufacturing
- Life Sciences & Health Care
- Consumer

#### Private

- Real Estate
- Financial Services

# Paraguay

## What does Deloitte Legal offer you?



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Deloitte Legal Leader - Paraguay Corporate and M&A Legal Managed Services dfarina@deloitte.com

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- Corporate Law
- Digital Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
- Regulatory Compliance
- Private Clients Legal Services
- Real Estate
- Banking & Finance
- Commercial Law



**Services** 

- Contract Lifecycle Management
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- Legal Regulatory Mapping



#### Location

Av. Brasilia 767 Asunción, Paraguay



#### Country specific industry/sector experience

- Technology, Media, and Telecommunications
- Banking & Capital Markets
- Insurance
- Real Estate

## Peru

## What does Deloitte Legal offer you?



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- Corporate Law
- Employment Law & Benefits
- Mergers & Acquisitions
- Regulatory Compliance
- Real Estate
- Commercial Law



- Legal Document Review & Management
- Legal Entity Management
- Legal Regulatory Mapping

# Uruguay

## What does Deloitte Legal offer you?



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- Corporate Law
- Digital Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
- Regulatory Compliance
- Private Clients Legal Services
- Real Estate
- Banking & Finance
- Commercial Law



Av Las Begonias 441 - Piso 6. Distrito de San Isisdro Lima – Peru



#### Country specific industry/sector experience

• Health Care

- Energy, Resources & Industrials Manufacturing
- Consumer Business
- Agribusiness
- M&A



#### Location

Juncal 1385, 11th Floor, Montevideo, Uruguay



- Technology, Media, and Telecommunications
- Energy, Resources & Industrials Manufacturing
- Banking & Capital Markets
- Real Estate

## Venezuela

## What does Deloitte Legal offer you?



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- Corporate Law
- Dispute Resolution
- Employment Law & Benefits
- Mergers & Acquisitions
- Regulatory Compliance
- Private Clients Legal Services
- Real Estate
- Banking & Finance
- Commercial Law



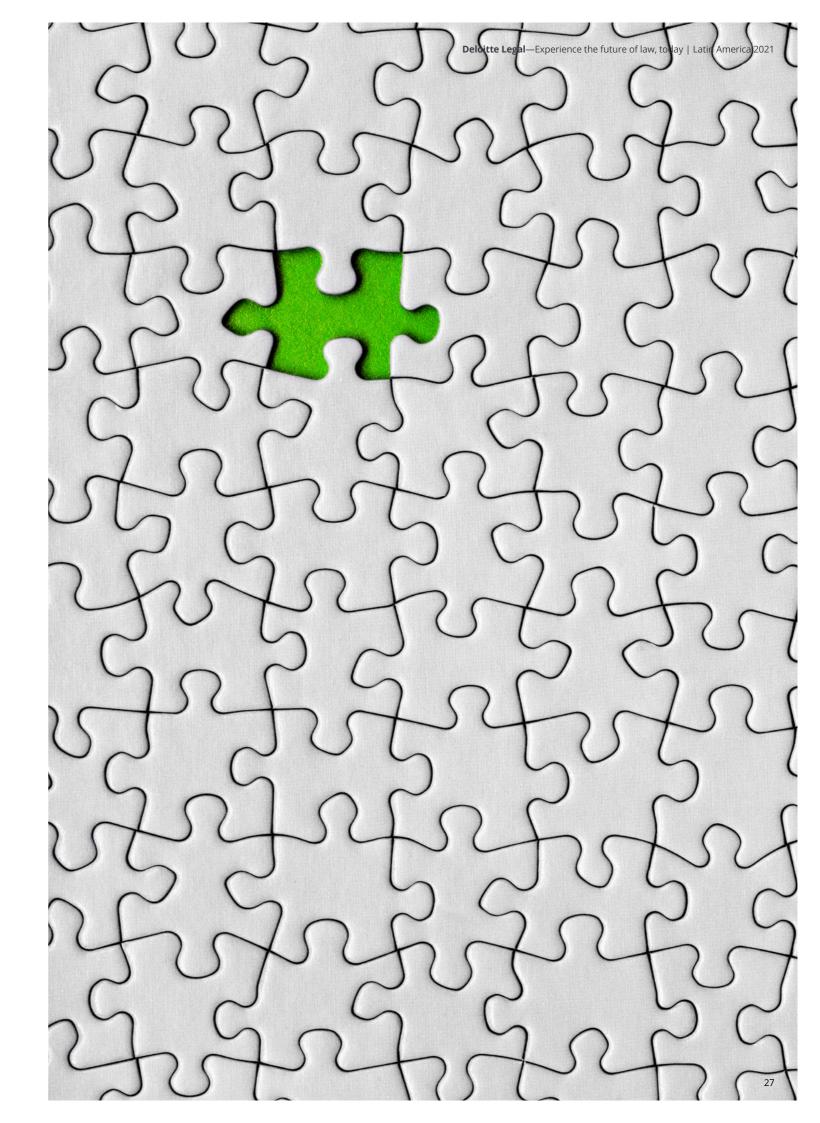
- Contract Lifecycle Management
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- Legal Staffing
- Legal Regulatory Mapping



Av. Blandin,, Torre BOD, Piso 21, La Castellana, Caracas 1060, Venezuela



- Technology, Media, and Telecommunications
- Energy, Resources & Industrials Manufacturing
- Financial Services
- Consumer





# Deloitte Legal services



### **Legal Advisory**

Deloitte Legal's practitioners leverage leading technologies to deliver efficient and transparent support for the everyday legal activities that companies manage. We provide guidance on a broad range of issues arising from day-to-day operational activities in the areas of corporate law, digital law, employment law, commercial law, M&A and a range of industry-specific advisory services.



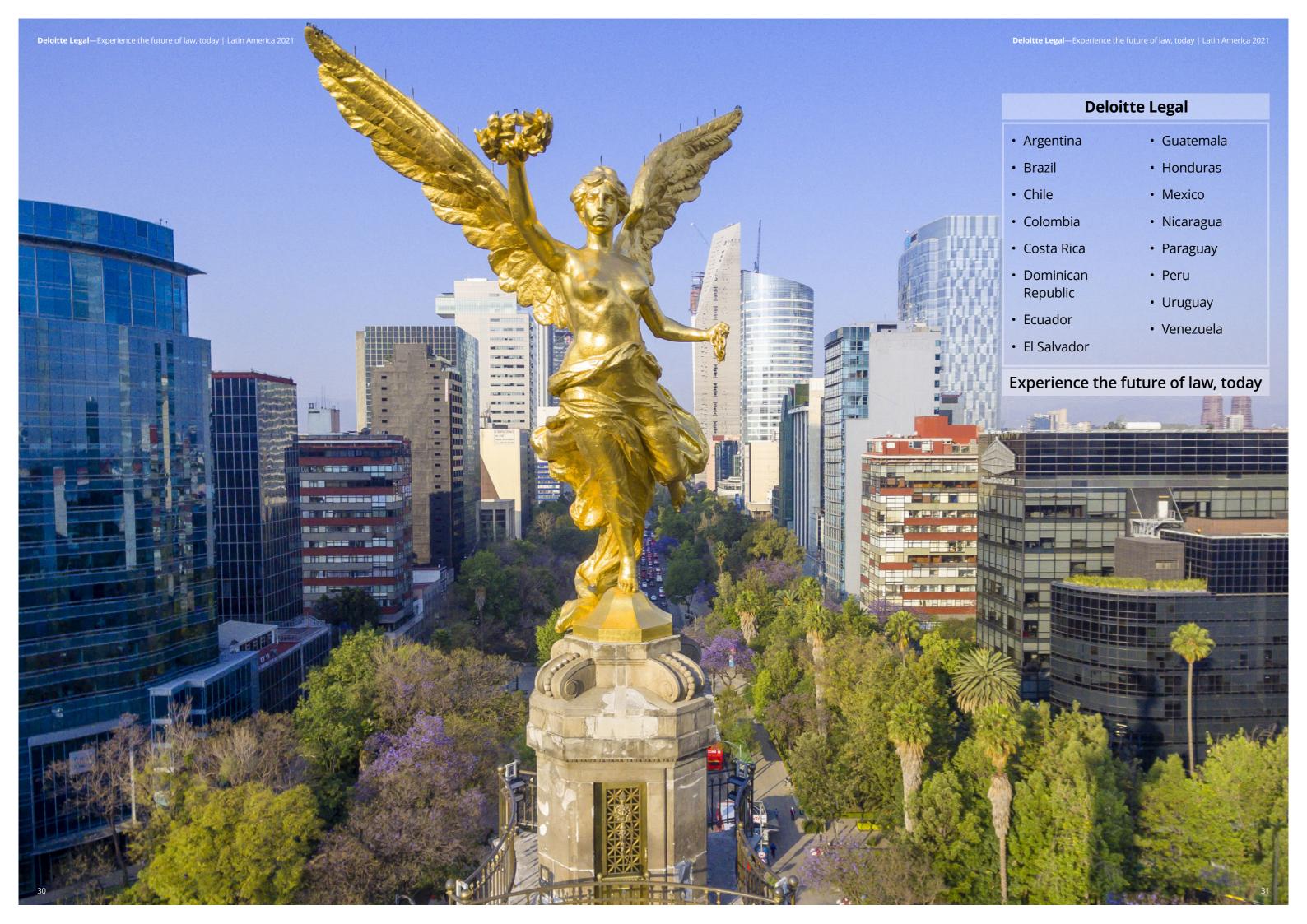
### **Legal Managed Services**

Many legal departments struggle to balance their day-to-day responsibilities with their goal to pursue critical, high-value initiatives. Deloitte Legal uses its global scale and consulting, technology, and alternative delivery experience to help companies achieve their objectives of efficient delivery of high-volume services, transparency and predictability of legal spend, and more efficient risk management, with improved compliance and oversight across key governance aspects.



### **Legal Management Consulting**

Deloitte's Legal Management Consulting (LMC) services were developed in collaboration with specialists from across Deloitte practice areas such as mainstream management consultancy, risk advisory, tax management consulting, and, of course, legal. It is a collection of models, frameworks, and systems to help in-house lawyers and legal businesses run their departments more efficiently, and meet the needs of their business more comprehensively.



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