salesforce | **Deloitte.** Digital

GovConnect™
Supplier Relationship Management

GovConnect™ Supplier is a Salesforce-based Supplier Lifecycle Management solution which provides end-to-end visibility across your supply base. With GovConnect Supplier, you manage both the relationships and the performance of your suppliers in one place. It scales to fit your organization and allows you to be laser-focused on driving transformation.

FEATURES

Supplier Onboarding
- Global onboarding solution
- Capture and sync vendor master data with ERP(s)
- Supplier qualifications and certifications
- Risk, safety, and quality assessments
- T&Cs, compliance requirements, NDAs
- Alerts and notifications for upcoming expiry dates

Contract Value Leakage
- Prioritize suppliers with highest exposure
- Onboard prioritized suppliers to platform
- Use data analytics to identify compliance gaps
- Identify leakage areas
- Collaborate with stakeholders/suppliers to recover or avoid value leakage

Sourcing and Contract Management
- Integrate with OR replace existing systems
- Create and manage sourcing projects
- Draft and send RFx documents to suppliers
- Supplier collaboration and communications
- Assessments and analytics on RFx submissions
- Draft and manage red-lines on contracts

Sustainability and Supplier Diversity
- Automate data collection, aggregation, analysis, and reporting across internal and external sources
- Sustainability and Supplier Diversity dashboards
- Customized reporting from multiple supplier tiers
- Dedicated, company-branded community portal
- Personalized learning content libraries

Supplier Performance Management
- Automated performance dashboards
- Strategic Supplier Risk Management
- Performance gap and countermeasure tracking
- Supplier segmentation process and tools
- Supplier hierarchies (Parent-child and/or tiers)
- Supplier and Category single page views
- SRM process and tools

Supplier Collaboration
- Supplier Portals for shared KPIs, reports, performance gaps, and sourcing events
- SRM action plans and alerts to accelerate closure
- Virtual break-out rooms to foster rapid swarming
- Field Service Management functionality for scheduling, dispatching, and shared asset history

BENEFITS

- Connected data and collaboration tools to resolve promptly flagged issues objectively
- Invoices are paid in compliance with contract terms, to reduce overpayments & contract value leakage
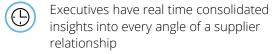- Executives have real time consolidated insights into every angle of a supplier relationship
- Improve contract terms through refreshed price structures and improved contract levers
- Ongoing data visibility on your work site to optimize day-to-day performance
- Help to make more transparent decisions across safety quality, delivery, cost, risk and ESG (Environmental, Social and Governance) KPIs

CONTACT

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