



Advisory Services for Law Firms

Face complexity and adversity with confidence





Take your practice to the next level

The legal landscape has seldom been more complex or competitive. Law firms expect superior support services, so they in turn can scale up to the next level of service for their clients.

Every day, experienced senior lawyers representing global enterprises leverage our specialist teams and technology for assistance in investigations, litigation, mergers, and acquisitions and restructuring matters, helping them navigate through the immediate issues in their crisis and assisting them plan a path for the future.

Deloitte

At Deloitte we tailor our wide variety of service offerings with demonstrated methods and solutions to assist you in supporting your clients with their domestic and global requirements. Explore our services offerings below:

Ş	1.	Forensic and Financial Crime	.04
Ø	2.	Discovery and Data Management	.05
&	3.	Regulatory Remediation for Financial Services	.06
$\sum_{i=1}^{N}$	4.	Restructuring and Insolvency	.07
\succ	5.	Mergers and Acquisitions	.08
Ŷ	6.	Valuation and Modeling.	.09
የ	7.	Healthcare Compliance	.10
1	8.	Construction	.11
	9.	Blockchain and Digital Assets	.13
Ø	10.	Environmental, Social and Corporate Governance	.14
Α	11.	Cyber Risk	.15

1. Forensic and Financial Crime



We assist you and your clients in the face of crises, controversies, disputes, transactions and on strategies to mitigate resulting disruptions. We utilize specialized forensic skills, investigative toolsets, and analytics to uncover facts that resolve difficult problems and strengthen compliance and risk programs.

Deloitte can assist you with your clients on their reputational exposure to corruption, financial crime, terrorist financing, enterprise fraud, cybercrime, and other vulnerabilities. Our professionals can assist you by focusing on anticipating emerging threats through the use of market-leading analytics. Assistance is available during all stages of investigations, electronic discovery matters, third-party diligence, expert witness testimony, and complex forensic engagements.

As one of the largest anti-corruption consulting practices in the world, our market size allows us to provide extensive client engagement to serve across key industry sectors and geographies.

2. Discovery and Data Management



Discovery & Data Management services are ready to help you tackle your client's toughest data challenges. Whether tasked with preserving data from thousands of mobile devices or improving the efficiency of document review through the application of machine learning, we combine the highly specialized skills of our people, our commitment to technological advancement, and our global network of member firms to provide deeper insights and smarter, more efficient solutions. As a result, we help our clients better control and mitigate risk during electronic discovery.

Our state-of-the-art Electronic Discovery Solutions Center the centerpiece of our data collection, processing, and hosting capabilities—provides the security, scalability, and technical support that our clients' sensitive data requires. With a focus on minimizing disruption and working closely with clients to understand their needs, our team helps organizations of all sizes and across all industries to be stronger and more confident throughout the electronic discovery process. 3.

Regulatory Remediation for Financial Services



Our team harnesses deep experience from advising on responses to regulatory incidents with methodologies and analytics that are transparent, repeatable, and data driven. We analyze the root cause and impacted groups of an event, then calculate harm, required reporting, and necessary enhanced controls.

We help law firms accelerate their clients' response to regulatory incidents, manage the related risk, and enhance processes and controls to help prevent future incidents. Remediation services are also available to augment the capacity and capabilities of an organization's current operating model.

4. Restructuring and Insolvency

More than ever before, insolvency is often the starting point for a restructure and ultimately the emergence of a viable business. At the heart of this transformative process are critical decisions on when and how to use "enterprise culture" solutions, made more complex by compressed timeliness, contentious recovery scenarios, and at times, an emotionally charged environment.

Technical proficiency is critical and experienced senior practitioners need the right support to assist with the most appropriate and successful restructure. Deloitte has experience working alongside lenders and all levels of management, helping to deliver innovative restructuring solutions in a wide range of roles to protect and enhance the interests of all stakeholders.

5. Mergers and Acquisitions



Our global network of member firms can provide extensive financial and industry knowledge and experience to assist you and your clients confidently navigate the complexities of uniting organizations via a strategic acquisition or realize value through the sale of a business, a subsidiary, or a shareholding.

With the combination of technology and experienced professionals around the world, we can uncover, create, and drive maximum value across every stage of a deal lifecycle including raising new finance, reviewing debt facilities, or improving balance sheet funding efficiencies.

6. Valuation and Modeling



Valuation and Modeling is often associated with disputes, and thus its value to your lawyer team can sometimes be misunderstood. The reality is that our deep experience in analyzing business interests and their underlying assets can provide your and your client's specialists with a range of transformative insights, to turn critical and complex issues into opportunities to help the emerging business grow, be more resilient and enjoy a long-term advantage.

10

7. Healthcare Compliance

Life sciences risk and compliance officers are being asked to recognize, manage, and respond to evolving regulatory risk environments. Deloitte can assist you and your clients by providing modern approaches that may elevate risk management efforts across an organization in a business region.

We assist in tailoring the methodologies to navigate, plan and predict changes in these environments, modernize responses to changes and risk management by enabling the right technologies, and elevate the value provided by compliance and risk management solutions.

We use emerging technologies that enable organizations to automate as many repeatable processes as possible, both in the detection and remediation of risk, including Al, robotic process automation, natural language processing and natural language generation. We serve many of the largest companies in both the pharmaceutical and biotech industries, as well as dozens of emerging growth and rare disease companies.

8. Construction



Construction Litigation

In today's environment, construction litigation requires an extensive and ever-expanding suite of advisory services. Our team has the breadth and depth of experience and resources to help you respond efficiently in claims management and dispute resolution.

We advise you and your clients through critical and complex issues related to the capital asset lifecycle, primarily in the assetintensive industries of oil and gas, power and utilities, health care, manufacturing, and the public sector. Deloitte provides innovation, execution, and speed to value related to capital investments in both fixed assets and capital projects. Our suite of litigation and dispute services assists clients across the lifecycle of construction disputes — beginning with prevention and cooperation to claim control followed by facilitated resolution or litigation.

Deloitte effectively meets the global demands around construction business controversies with our team of engineers, project managers, planning and scheduling professionals, and other professionals. We enhance the results by applying highly specialized skills, a deep understanding of technical issues and extensive advisory capability. We can leverage our vast international network of member firms to assist with construction disputes anywhere they occur.

Construction Mergers, Acquisitions and Divestitures

Deloitte provides infrastructure and capital project services during merger, acquisition, and divesting activity. Our focus is on investment and delivery confidence, costs, and schedule confidence, across all projects including digital capital.

We deliver an assessment of project opportunities, governance structures, controls, management structure, and the internal organization of the facilities and construction departments during the post-merger integration period. Our team also offers assistance during the completion of financial due diligence and special diligence to help identify underlying risks and target potential value enhancers.

Construction Cost Audits

Capital construction projects present extensive management and oversight challenges to organizations, and larger capital investments often pose significant risks. Your client can rely on Deloitte to provide the services, resources and the construction management knowledge and experience in the audit function to monitor and audit construction expenditures.

Our construction cost audits team of engineering, project management, accounting, business, and legal professionals advise owners of major capital construction projects, programs, and portfolios on organization and governance, processes, controls, and systems, and effective information flow and reporting.

We deliver objective assessments of your client's current processes and alignment with industry leading practices, as well as identify potential fraud issues in connection with capital projects in a range of industries. Given the complexities associated with the numerous types of construction contracting frameworks and associated requirements, assessments on the adherence with contract terms are critical.

9. Blockchain and Digital Assets

 $\langle \rangle$

Blockchain is driving change across the financial ecosystem, from deposit-taking to payments, lending, investing, and trading anything of value. Our people can assist you and your client to navigate these charted and uncharted areas of finance, providing you with risk analysis of the emerging disruptors, tokenized businesses, and digital asset exchanges.

Deloitte's broad set of capabilities and deep understanding of this space can help you identify ways blockchain and digital assets can bring new value to your client's organization.

10. Environmental, Social and Corporate Governance



Deloitte helps you develop and refine your clients' initiatives as they navigate emerging areas that demonstrate the priorities of improving environmental practices, organizational ethics, and sustainable finance and procurement practices.

Our deep knowledge in the areas of risk, equity, finance, supply chain, and energy positions us to help design and build frameworks that address greater responsibility around energy utilization, corporate governance, sustainable finance, and societal values with respect to both geographical regions and business pillars. We help you and your clients on the journey to adapt their activities to become more sustainable, responsible, and resilient everywhere they operate.

11. Cyber Risk

Deloitte is at the forefront of recognizing the impact of cyber everywhere and how that enables enterprises to manufacture, operate, innovate, manage, and succeed. We can assist you and your client create a cyber-minded culture and become stronger, faster, more innovative, and more resilient in the face of persistent and ever-changing cyber threats around the world.

Our capabilities in leveling an organization's business goals with cybersecurity strategies are unparalleled. We seamlessly weave threat intelligence, trends, technologies, and executive guidance that aligns with an organization's acceptance for risk to show how cybersecurity positions businesses for a more secure future.

We work closely with leading government agencies and industry associations on cybersecurity standards, advanced threat solutions, and cyber resilience practices to help legal teams implement the right strategies and solutions. Our cyber risk practice helps companies to become more trustworthy, resilient, and secure through the proactive management of cyber risks.

Start the Conversation

In an environment filled with disruption as well as opportunity, we recognize that the way lawyers and the legal profession work is going through a time of transformation.

Meanwhile, clients expect unprecedented support from their legal teams. Deloitte is at the forefront, ready to help lawyers and legal practitioners around the world navigate the complexity of business today and for the future by building trusted relationships.

As organizations face the ongoing complexities of compliance, financial transactions, and risk as well as economic, social, and political disruption and uncertainty, our team stands ready to offer assistance. We can help with strategic planning, address the most pressing challenges and claims, and navigate your efforts to reach new opportunities.

We're ready to help you reach the next level by designing solutions, protections, and resiliency for your clients with insights drawn from our diverse advisory experience and global reach.



Anthony J Campanelli Partner | Global and US Head of Law Firm Program US acampanelli@deloitte.com

Sara Toumadj Program Director | Global Law Firm Program Middle East stoumadj@deloitte.com

Larry Andrade Partner Canada laandrade@deloitte.ca

Nelson Luis Partner South Latin America neluis@deloittemx.com Renato Vigati Partner Brazil rvigati@deloitte.com

Elizabeth Gutteridge

Partner UK egutteridge@deloitte.co.uk

Rana Shashaa Partner Middle East rshashaa@deloitte.com

Guy Norman Partner Hong Kong guynorman@deloitte.com.hk

Deloitte.

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms and their related entities. DTTL (also referred to as "Deloitte Global") and each of its member firms are legally separate and independent entities. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte is a leading global provider of audit and assurance, consulting, financial advisory, risk advisory, tax and related services. Our network of member firms in more than 150 countries and territories serves four out of five Fortune Global 500®companies. Learn how Deloitte's approximately 264,000 people make an impact that matters at www.deloitte.com.

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited, its member firms or their related entities (collectively, the "Deloitte network") is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser. No entity in the Deloitte network shall be responsible for any loss whatsoever sustained by any person who relies on this communication.

© 2023. For information, contact Deloitte Touche Tohmatsu Limited.

Designed by CoRe Creative Services. RITM1186905