



Kinetic Finance Startup for Government

Accelerating finance transformation for
government within the SAP S/4HANA journey



Deloitte's Kinetic Finance Startup for Government: moving finance forward



From schools and universities to energy and utilities, government and public services leaders understand that the future of their current Enterprise Resource Planning (ERP) environments can prompt transformation.



With SAP slated to end mainstream maintenance for its legacy ECC systems in 2027 (paid maintenance is through 2030), SAP S/4HANA is now taking center stage as the next generation of intelligent digital enterprise solutions.



Private and public sectors alike are shifting to SAP S/4HANA for powerful business reasons including but not limited to enabling more agile operations, flexible supply chains, back-office efficiencies, digital customer services, and a simplified end-user experience.



Pivotal opportunities with SAP S/4HANA

SAP S/4HANA represents a potentially pivotal moment for organizations. Released in 2015, the solution has been embraced by approximately 20,000 customers as of Q2 2022.¹ More than a technology play, SAP S/4HANA can provide an opportunity to address long-standing challenges when it comes to finance, data, and digital business processes.

Bringing a modern intuitive user interface, out-of-the-box analytics, real-time insights supported by in-memory processing, and continual release of new features, SAP S/4HANA can serve as a single source of the truth for operations and data-based decision-making.



More than a technology play, SAP S/4HANA can provide an opportunity to address long-standing challenges when it comes to finance, data, and digital business processes.

¹ SAP Quarterly Report, Q2 2022.

Finance forward

Despite the simplicity that SAP S/4HANA can enable once implemented, the journey to SAP S/4HANA can be complex.

Deloitte's Kinetic Finance Startup for Government solution can help—enabling your organization to overcome challenges of time and talent, and allowing you to move forward quickly and confidently on your journey with SAP S/4HANA, SAP Central Finance, and other SAP solutions.

Deloitte's Kinetic Finance Startup for Government can provide preconfigured environments that are aligned specifically with the needs of government organizations at various levels, from municipalities and local organizations to national governments. They are based on Deloitte's deep experience and insight at the intersection of government and public services, finance, SAP technology, and enterprise transformation.

Move finance forward *faster*

Deloitte's Kinetic Finance Startup for Government solution can streamline processes and lay the foundation for a multi-dimensional finance function.

It can provide a single source of the truth with a clean financial house setting the stage for ERP transformation.

The solution can save costs, time, and labor associated with moving finance forward faster, while minimizing risks and boosting confidence.

Deloitte's Kinetic Finance Startup for Government can provide preconfigured environments that are aligned specifically with the needs of government organizations at various levels, from municipalities and local organizations to national governments.

Deloitte's Kinetic Finance Startup for Government: moving finance forward

...the solution can also provide you with tools for overseeing and managing the migration to SAP S/4HANA, helping to avoid errors, reduce risk, and boost confidence in the transformation.



Deloitte's Kinetic Finance Startup for Government may allow you to rapidly transform your existing financial data and reporting into a new landscape, resulting in one that leverages SAP S/4HANA and its related SAP Central Finance capabilities. Created using SAP technologies* coupled with machine learning and robotic process automation capabilities, the solution can also provide you with tools for overseeing and managing the migration to SAP S/4HANA, helping to avoid errors, reduce risk, and boost confidence in the transformation.

*such as SAP Business Objects Business Intelligence and SAP BusinessObjects Data Services

Intelligent analysis

Deloitte's Kinetic Finance Startup for Government can automatically sift through, identify and analyze existing data sets that are important to your finance function, then automatically move, structure, and configure that data to help create a new environment that is yours. It is not a blueprint. It is your data that is ready for you to explore and readily start putting to work.

Efficient transformation in weeks

Because Deloitte's Kinetic Finance Startup for Government uses intelligent tools and cloud to do the heavy lifting for you, once you are ready to proceed, you can move your finance landscape to a new SAP S/4HANA-ready foundation in potentially a matter of weeks rather than months. Crucial master data and configurations can be rapidly recreated in a new environment that is clean, consistent, and aligned with the latest SAP Finance functionality.

Deloitte's Kinetic Finance Startup for Government: moving finance forward

Embedded business processes

Deloitte's Kinetic Finance Startup for Government does more than assess, understand, and move your data. The solution can pull and aggregate data from both SAP and non-SAP systems and incorporates process flows and business process design as part of data migration—customizable for your needs and anchored in Deloitte's proprietary IndustryPrint methodology, which aligns technology and data to leading practices for specific business processes and outcomes.

Migration monitoring and management

Deloitte's Kinetic Finance Startup for Government helps to keep humans in the loop at every step, with dashboards that allow you to monitor and manage your migration for greater control and accuracy at each step, not just for speed and efficiency. It can also deliver prebuilt SAP modules for activities such as grants management, collections, disbursements, asset accounting, and depreciation—so you can put your finance data to work right away.

Real-world-tested and proven

Originally launched for Deloitte's commercial clients in 2019, Kinetic Finance Startup has been continuously enhanced based on user feedback, global regulatory changes and ongoing SAP innovation. Today, Deloitte offers a government-specific version of Kinetic Finance Startup, backed by a dedicated team of finance, technology, and government specialists who are helping to constantly shape the solution for the evolving needs of government clients.

Built to increase value, reduce risk

Deloitte's Kinetic Finance Startup for Government not only helps you to realize value sooner by automating, simplifying, and accelerating one of the most pivotal parts of the SAP S/4HANA journey, it also can reduce human error and overall transformation risk.



Deloitte's Kinetic Finance Startup for Government can help you rapidly establish the financial data and process foundation that is essential for the Kinetic Enterprise™—a built-to-evolve enterprise that can operate and innovate at the pace of disruption.

Deloitte's Kinetic Finance Startup for Government: moving finance forward

A complete toolset

Its ability to serve many functions for data and process evaluation, migration, simulation, exploration means Kinetic Finance Startup for Government can serve as a complete solution for creating a new finance foundation.

While AI-enabled automation and diagnostics tools (including machine learning and RPA) work to understand, organize, and move your data, Deloitte's Kinetic Finance Startup for Government can provide humans with the solution they need to manage and explore their data, to conduct "what if" scenarios for their new finance environment and make adjustments during the transition.

For example, in consolidating multiple business areas into a single business area, you could gain a unified view of transactional volumes, allowing you to see the potential high-impact areas that could be affected by a proposed business process change.

Flexible

The path to SAP S/4HANA can take several forms, whether greenfield, brownfield, or Selective Transformation, which, as the name implies, allows you to selectively move only the data and processes that are the most important for your organization. No matter which path of those three paths you choose, Kinetic Finance Startup for Government can support it. Even prior to deciding the path, you can still use the solution as a universal first step to create the building blocks that you may need no matter the next step.



Deloitte's Kinetic Finance Startup for Government benefits

Using Kinetic Finance Startup for Government, you can lay the transformational groundwork with a clean core that helps you to reduce technical debt, complexity, and risk while enabling you to amend capabilities as needed.



Deloitte's Kinetic Finance Startup for Government benefits

- ✓ **Save costs, time, and labor** associated with finance and ERP transformation
 - ✓ **Free up your talent** to focus on more pressing needs and those decisions for an effective and agile new environment
 - ✓ **Create a standard chart of accounts** and a standard, uniform view of finance data and processes, resulting in improved insights and controlled costs
 - ✓ **Simulate and plan sooner** in nearly every dimension of finance, from focused forecasting based on near-real-time data to automated reporting
 - ✓ **Provide a single source of the truth** for the finance function, with a clean financial “house” that will be the transformational foundation for SAP S/4HANA
 - ✓ **Reduce** concerns about what an SAP S/4HANA transformation could look like for your organization
 - ✓ **Streamline processes and lay the foundation for a finance function that can better serve the organization**, from finance specialists to stakeholders
-

Deloitte's Kinetic Finance Startup for Government is part of the broader SAP Kinetic Enterprise suite of assets that Deloitte has developed to address clients' needs for consistency, risk mitigation, and efficiency during ERP transformation.

Leveraging Deloitte's Kinetic Finance Startup for Government

Helping you transform finance with greater impact

Deloitte's Kinetic Finance Startup for Government represents an innovative accelerator for the SAP S/4HANA journey. Developed and designed by Deloitte, the proprietary solution brings together the best of Deloitte and SAP capabilities to help you move finance forward fast.

More than a solution handed off to clients to figure out on their own, Kinetic Finance Startup for Government connects to a large Deloitte team that is prepared to assist you no matter where you operate—as an extension of *your team*, committed to collaborating side by side with you to achieve a new vision for finance. And more importantly, Deloitte can help migrate your organization to SAP solutions while keeping the specific needs of government at the forefront.

Along with that Deloitte team comes a portfolio of transformation accelerators within Deloitte's Kinetic Enterprise, designed to help you move finance, operations and technology forward efficiently while bringing the organization together during transformation.



The Deloitte Difference

Data leadership.

Deloitte's data and analytics knowledge is deeply embedded in the Kinetic Finance Startup for Government solution, powering Deloitte specialists to help our clients take on the technical details of transformation so you can focus more on your mission.

Leading experience.

We bring more than 33 years of experience collaborating with SAP. Deloitte's team of approximately 26,000 SAP professionals leverage lessons learned and leading practices from working with clients to help develop strong solutions and assets such as Kinetic Finance Startup for Government for Deloitte's Government & Public Services (GPS) clients.

Full-service capabilities.

Deloitte goes beyond data migration and ERP transformation, with services and solutions that span "Advise, Implement, Operate". From working with you to develop a vision and roadmap, to orchestrating and integrating the pieces, to managing change and running your solutions in the cloud, Deloitte shows up ready to support and empower your organization.

Multidisciplinary approach.

Deloitte's holistic team includes practitioners focused on regulations, tax, privacy, security, assurance and audit, risk, HR, and procurement. What you do in finance and ERP connects to how you run your organization and how you achieve your goals. Deloitte's team helps to bring an end-to-end approach, empowering you to fill in the gaps between technology and desired organizational outcomes.

Recognized for results.

Deloitte has helped many organizations adopt SAP S/4HANA, including those that began the journey with Deloitte's Kinetic Finance Startup for Government. For our efforts and abilities to help clients achieve results, we earned SAP's highest partner honor—the 2022 SAP Pinnacle Award—and SAP S/4HANA Partner of the Year numerous times.

How will you start?

No matter where you are in the SAP S/4HANA journey and no matter where you want to go next, Deloitte can help—and help you realize value sooner with Deloitte’s Kinetic Finance Startup for Government capabilities that can be tailored to the needs of Deloitte’s GPS clients.

Contact us to schedule a demo of Kinetic Finance Startup for Government, get more insights on SAP S/4HANA transformation, or discuss a specific challenge your organization is facing.

Contacts



Marisa McWilliams
Managing Director

Deloitte US
mmontrasio@deloitte.com



Iain Blackburn
Partner

Deloitte Australia
iblackburn@deloitte.com.au



Darin Birrell
Partner

Deloitte Canada
dbirrell@deloitte.ca



Edward van Mackelenbergh
Director

Deloitte Netherlands
evanmackelenbergh@deloitte.nl



Learn more about the Kinetic Enterprise.

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited (“DTTL”), its global network of member firms, and their related entities (collectively, the “Deloitte organization”). DTTL (also referred to as “Deloitte Global”) and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte provides industry-leading audit and assurance, tax and legal, consulting, financial advisory, and risk advisory services to nearly 90% of the Fortune Global 500® and thousands of private companies. Our professionals deliver measurable and lasting results that help reinforce public trust in capital markets, enable clients to transform and thrive, and lead the way toward a stronger economy, a more equitable society and a sustainable world. Building on its 175-plus year history, Deloitte spans more than 150 countries and territories. Learn how Deloitte’s approximately 415,000 people worldwide make an impact that matters at www.deloitte.com.

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited (“DTTL”), its global network of member firms or their related entities (collectively, the “Deloitte organization”) is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

©2023. For information, contact Deloitte Global.