



## M&A +Cyber

### Mitigate risks, Maximize results

Deloitte M&A +Cyber services provide seamless cybersecurity support throughout the entire merger or acquisition transaction, from initial due diligence to post-merger integration, delivering continuous monitoring and end-to-end security protection.

With industry-leading cyber and M&A specialists using advanced technologies, we help deliver a streamlined, secure integration—safeguarding the integrity of the newly formed entity, enhancing security posture long term, and driving value realization.

### The challenge

**The M&A process is an incredible opportunity for growth. It also opens you up to incredible risk.**

M&A transactions can be one of the most complex business decisions an enterprise can undertake—and the decision to acquire or divest another organization can increase both organizations' risk of targeted cyberattacks. The complexity of integrations (or divestitures) during the M&A process requires industry-specific, multi-disciplinary support to securely integrate complex technologies, achieve business objectives, and navigate the legal and regulatory landscape, while also mitigating risk and strengthening future cyber resilience.

### Deloitte's M&A +Cyber services

**Integrated, end-to-end cybersecurity services that are aligned with the M&A life cycle and your unique business needs—so your business is protected throughout.**

Deloitte offers a strategic, risk-intelligent approach to support business and decision-makers throughout the M&A life cycle—during due diligence, sign-to-close, on Day One for official transfer of ownership/integration of operations, and through Day Two and onward post-transition.

#### Before the deal

Assess and analyze targets for strategic mergers/acquisitions by evaluating potential targets—including cyberthreat intelligence (CTI) research, identifying deals, and laying out the cyber strategy for every step of the M&A life cycle.

#### Due diligence phase

Accurately assess a target's cybersecurity posture and compliance through comprehensive evaluation, testing proprietary technology for threat vulnerability, and due-diligence reporting—featuring a “red-flag” report on all IT/cyber findings, including identified risks and recommendations, one-time costs, and potential synergies.

#### Sign-to-close phase

Strategically prepare for a secure closing through targeted operations and integration planning—including Day One, end-state, and post-integration operations models—extensive support for regulatory compliance and risk-management, and both synergy and divestiture identification.

#### Day One and onward

Enable a smooth transition and ongoing protection by supporting interim operations, integrating IT systems, and addressing urgent remediation needs. We implement advanced cybersecurity and continuous monitoring, while providing executive-level insights and recommendations.



# The Deloitte M&A +Cyber difference

**Embedded cyber protection throughout the entire M&A life cycle** helps ensure comprehensive cybersecurity strategy and direct support throughout.

**Our industry-focused global cyber and M&A network** allows us to bring together cybersecurity and M&A specialists and provide a hybrid of leading advisers.

**Comprehensive M&A risk management frameworks with automated executive reporting** are tailored to the specific M&A attributes/requirements of each organization.

**Robust data privacy protection** with cybersecurity solutions help protect personal information and meet consumer and regulatory demands for data privacy.

**Advanced technology and innovative automation** enable us to identify vulnerabilities faster and more accurately assess risk.

**An array of Detect & Respond options** delivers a multi-disciplinary portfolio—combining cybersecurity, risk, analytics, and compliance experience—to support continuous, flexible delivery models.

**Comprehensive compliance support** helps you navigate the complex regulatory landscape and reduce the risk of non-compliance and associated penalties.

**Strategic alliance and ecosystem relationships** allow us to bring our vast 45+ active alliances and relationships across hyperscalers, cyber, technology, data, industry, government, and academia to every M&A program.

## Make the complex easy

Navigate the intricacies of M&A integration with industry-leading specialists at your side. Our customized approach means smarter and safer mergers and acquisitions, helping you navigate the entire process smoothly, avoid costly disruptions, and gain increased value in the long term.

### Strategic benefits

- Enhanced decision-making
- Improved integration
- Regulatory compliance

### Financial benefits

- Value protection
- Enhanced valuation
- Cost efficiency

### Operational benefits

- Business continuity and operational resilience
- Enhanced security posture
- Efficient resource utilization

## Get started with Deloitte's M&A +Cyber services

To learn more, visit [www.deloitte.com/cyber](http://www.deloitte.com/cyber) or contact our team today.

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Services by IDC MarketScape.<sup>2</sup>

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MarketScape<sup>3</sup>

### Endnotes

1. Gartner, Market Share: Security Services, Worldwide, 2024, By Rahul Yadav, Shailendra Upadhyay, Akshita Joshi, Tarun Rohilla, Bryan Haley, 25 April 2025. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose. GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved.

2. IDC MarketScape: Worldwide Incident Readiness Services 2021 Vendor Assessment, by Craig Robinson and Christina Richmond, November 2021, IDC #US46741420

3. IDC MarketScape: Worldwide Managed Detection and Response (MDR) Services 2024 Vendor Assessment by Craig Robinson, April 2024, IDC #US49006922e.

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