



Migrate and modernize your way, with Deloitte's Azure cloud services

From on-premises systems, to private and public clouds, to edge environments, Deloitte can help you orchestrate your organization's cloud journey, masterfully.

Like most organizations, your enterprise has some data and applications on-premises—and it makes sense to keep them that way for security, cost, or latency reasons. At the same time, using a cloud-first approach can help you realize breakthrough results and impact. Deloitte's business-led, application-focused approach allows us to deliver agile, hybrid Azure cloud solutions—giving you the portability and visibility you need to run workloads seamlessly and safely across core, cloud, and edge environments.



It all starts with strategy

After a thorough consultation and comprehensive objective analysis, we help you shape your strategy—incorporating architecture, risk, and security concerns—to ensure you'll get the most from your Azure cloud investment and can realize its benefits as quickly as possible. Then we develop a deployment model customized to your needs and the goals you're trying to achieve. You get the hybrid cloud that's right for you.



A platform for innovation

Regardless of where your data and apps live, it's likely you'll need to transform your IT ecosystem across people, process, and technology to make innovation a reality. Our Azure hybrid cloud services help you to embrace DevOps with key requirements built in, to benefit from multidisciplinary capabilities, and to leverage relationships with technology ecosystem players. Ultimately, your hybrid cloud infrastructure and architecture become drivers of continuous innovation and value—while you accelerate new possibilities and realize business outcomes.

Deloitte's Azure capabilities:

Azure hybrid cloud solutions

Pre-defined architecture, best practices, and use cases for Azure Stack Hub, Azure VMWare services and Azure Edge scenarios.

Experienced talent with extensive cloud skills

Our people, methodologies, and tools help ensure that your business outcomes guide the decisions of how hybrid cloud will help you transform holistically.

Speed and agility balanced with cost considerations

You have the flexibility to preserve legacy investments where it makes sense and to scale faster with cloud resources.

Solutions to network latency

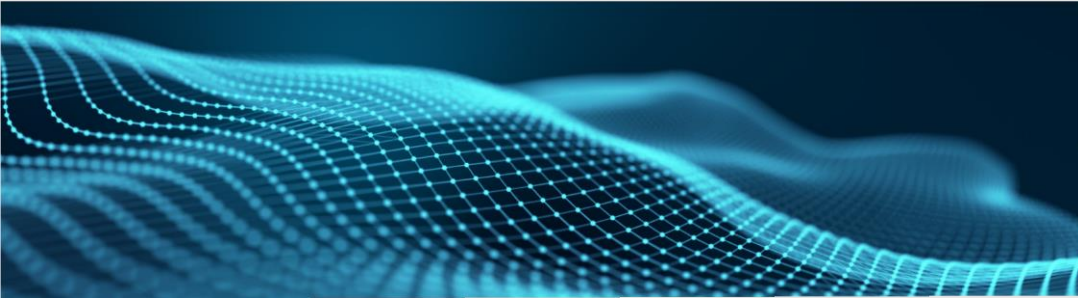
Application deployment patterns introduce latency into your network traffic—addressing protocol switching, shared network resources / bandwidth, inefficient routing, and distance between locations.

Reduced cloud complexity

We help you determine where data, applications, and workloads reside; connecting multiple instances of cloud with on-premises IT and managing various cloud providers.

Advanced security

Deloitte's cyber capabilities can design and manage your Azure Edge Zones, connected by industry-standard IoT security protocols or Azure Sphere, a secured, high-level application platform with built-in communication and security features for IoT devices and device management.



Deloitte is a global leader in Azure cloud services

Our Azure practice offers globally consistent, end-to-end capabilities on top of reliable hybrid cloud solutions to help you translate the power, agility and speed of cloud to your large-scale business innovation and impact. We connect independent objectivity with a deep cloud skill set and extensive technology ecosystems and relationships to help you drive value quickly from your cloud investment.

Innovate with confidence

We help your cloud investment drive value quickly by understanding how to translate Azure's capabilities into your desired business outcomes.

Connect for impact

Deloitte builds on the technology you know and integrates a portfolio of industry- and domain-specific tech capabilities—optimized to deploy on Azure—to accelerate and amplify cloud's impact for your business.

Realize your possible

Deloitte's advise, implement and operate capabilities—built on decades of large-scale transformations and collaborations with tech organizations and complex ecosystems—are trusted by clients to help them realize their possible and modernize their futures.

Recognized leader

For the most up-to-date list of our analyst accolades, please see our [website](#).

Dedicated, integrated Azure practice

- Meets certified staff requirements for Microsoft Azure Expert Managed Services Provider Program
- Meets certified professional requirements for Microsoft Cloud Platform Gold Competency
- Provides the resources to accelerate your cloud journey with SAP on Azure reference architecture and playbooks
- Azure practice spanning 40+ countries
- Achieved competencies in migration, machine learning, data and analytics, SAP, security, DevOps and IoT*

(*As Microsoft's Independent Auditor, Deloitte is not a Microsoft partner and does not participate in the partner program or hold partner program designations, such as competencies.)

Industry insights to help achieve what cloud makes possible—faster

We apply industry and business domain depth across six key sectors where Deloitte's Azure services can drive particular advantage:

Consumer

Combining Azure's capabilities with Deloitte's tested solutions across tech, human capital and strategy, manufacturing organizations enhance real-time supply chain and/or customer experience value.

Energy, Resources & Industrials

Deloitte's specialists provide comprehensive, integrated solutions to all segments of sectors: oil, gas and chemicals; power, utilities and renewables; and industrial products and construction.

Financial Services

Deloitte is recognized as a leader in cloud professional services,⁵ and organizational and technology transformation to financial and insurance organizations.

Government & Public Services

Deloitte's team brings decades of experience, fresh perspectives and extensive technology resources to help government agencies and educational institutions fulfill their missions.

Life Sciences & Health Care

Deloitte provides strategies and comprehensive solutions to help organizations respond to the opportunities and challenges in today's ever-evolving life sciences and health care industries.

Technology, Media & Telecommunications

Deloitte's TMT practice has a wealth of experience in helping technology, media and entertainment, and telecom companies evaluate complex issues, develop fresh approaches to problems and implement practical solutions.

Our integrated Azure consulting services

Deloitte's Azure team brings the breadth of services and depth of resources that enable us to help you keep pace with change, regardless of your challenges and opportunities.



Analytics + AI

Template-driven analytics to drive rapid business insights



Intelligent Edge + IoT

Industry-aligned use cases and best practices for leveraging turnkey IoT



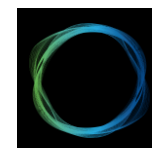
Azure Hybrid Cloud

Predefined architectures, best practices and use cases for Azure Stack Hub, Azure VMWare services, and Azure Edge scenarios



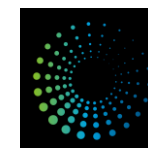
SAP S/4HANA on Azure

Next-generation SAP platform leveraging the power of cloud



Application modernization

Cloud native development and app modernization approaches to address app transformation



Deloitte Cloud Accelerator (DCA) for Azure

Predefined core services, automation and reference architecture components critical to operating in Azure at scale

Get in touch

Azure practice

Bob Hersch
Global Microsoft Technology Practice Leader
Deloitte Consulting LLP
bhersch@deloitte.com

Eylul Stobaugh
VP, Microsoft Technology Relationship
Deloitte Consulting LLP
estobaugh@deloitte.com

Technical solutions and delivery

Scott Rodgers
Chief Architect, Global Microsoft Technology Practice
Deloitte Consulting LLP
sroddgers@deloitte.com

Pat Herman
Hybrid Cloud Lead
Deloitte Consulting LLP
pherman@deloitte.com

Sales and opportunities

Mike Coleman
Sales Executive
Deloitte Consulting LLP
micoleman@deloitte.com

Thomas Hale
Sales Executive
Deloitte Consulting LLP
thhale@deloitte.com

About Deloitte

As used in this document, "Deloitte" means Deloitte Consulting LLP, a subsidiary of Deloitte LLP. Please see www.deloitte.com/us/about for a detailed description of our legal structure. Certain services may not be available to attest clients under the rules and regulations of public accounting.

This publication contains general information only and Deloitte is not, by means of this publication, rendering accounting, business, financial, investment, legal, tax, or other professional advice or services. This publication is not a substitute for such professional advice or services, nor should it be used as a basis for any decision or action that may affect your business. Before making any decision or taking any action that may affect your business, you should consult a qualified professional advisor. Deloitte shall not be responsible for any loss sustained by any person who relies on this publication.

Copyright © 2021 Deloitte Development LLC. All rights reserved.