Overview of Functionality

M&A Central is Deloitte's market-leading, web-based program management solution

Deloitte. M&A Central

| Company Logo 1 |
| Company Logo 1 |

Welcome to M&A Central™ – This tool is your one stop shop for the project, including workplan, RAID items, status reporting, and more

User Manual – For questions on how to navigate and use Deloitte's M&A Central™ please reference the User Manual in the Help Bar of the Navigation Pane

For general questions on M&A Central, please reach out to: MARCentral@deloitte.com

RAID Items

Risks
Risk management and prioritization through impact analysis

Issues
Dedicated issue mgmt. and reporting, enabling escalation and resolution

Actions
Consolidated tracking prioritized by criticality and the needs to escalate

Decisions
Repository for decision-making with functionality to improve transparency

My Homepage
Pre-filtered, user-specific command center with all activities and RAID items owned by each unique user

Workplan
Development & management of plans at the project, workstream, milestone, and task level

Dependencies
Dynamic dashboards displaying connectivity across workplans, improving awareness and coordination

Calendar
Centralized program visibility into workshops, meetings, and deadlines

Dashboards
Real-time, dynamic charts and metrics assisting program leaders and users in managing workplans and RAID items

Reports
On-app reporting mechanism for functions to report to Management Office and up to Steering Committee

Charters
Streamlined, on-app documentation of preliminary planning for accessibility and program awareness

Users
Manage user account information, including roles and functional ownership

Value Capture
Identify, quantify, and track enterprise and initiative level value realization metrics

Clean Room
Sharing of sensitive information while managing strict access restrictions to accelerate value capture

Documents
Program wide file sharing to make easy availability of non-sensitive documents

Interdependency Accel.
Data visualization in M&A Central allowing for value-add Walk the Walls sessions

M&A Central Benefits

M&A Central standardizes program delivery and enables real-time collaboration to drive program execution

Key Platform Benefits

Dynamic, real-time executive reporting for dashboards and metrics to ensure program focus on high-value watch items

Comprehensive platform that streamlines program management capabilities reducing the burden of disparate tracking and reporting mechanisms

Transparent workplan management across teams and projects to ensure coordination and avoid misalignment on timelines and dependencies

Consolidated synergy / value tracking and reporting of value initiatives that connect to program structure, teams and milestones

Secure sharing of sensitive information while managing strict access restrictions to accelerate value capture

…Drive Value on Complex Programs

Drives Collaboration & Execution: Serves as 'single source of truth' for M&A/R program monitoring, management and collaboration

Shifts Focus: Allows engagement teams to focus on value-add work and reduce time spend on manual activities

Establishes Accountability: Provides visibility into program milestones and identifies issues/risks for escalation

Standardizes Program Delivery: Centralized technology platform provides consistent reporting capabilities

M&A Central has successfully enabled a wide range of deal types, sizes and industries

Transaction Type	Industry	Deal Size ($)	Description
	Telecommunications	$30 Billion	Streamlined execution across 400+ stakeholders to remotely close ~$30 billion merger with 0 critical issues
	Manufacturing	$21 Billion	Limited notice required rapid mobilization across 14 functions; M&A Central's flexibility allowed for a successful merger of U.S.-based multinational manufacturers
	Technology	Multi-Billion	Coordinated 2 buyers and 15 work streams across multiple deals requiring explicit distinction of data
	Biopharmaceutical	$63 Billion	Managed 700+ Day 1 milestones and activities across 14 IT workstreams in $60+ billion merger
	Healthcare	$68.5 Billion	Enabled secure, virtual collaboration to close $60+ billion, highly regulated merger
	Financial Services	$66 Billion	Established 25+ workstreams and hosted 30+GB of data enabling transparency to program health
	Power & Utilities	$1 Billion	Deployed to manage extremely complex separation program, requiring coordination with 20+ work streams to successfully enable separation in 8 months
	Consumer	$100+ Million *(Value Enabled)*	Enabled critical workstream data from a customized Intelligent Reporting solution which allowed the client to track and maintain information related to over 30 financial initiatives
	Government and Public Services	N/A	Improved intake, resource request, pricing and business case development, across six workstreams
	Professional Services	N/A	Enabled a single source of truth, allowing 100+ users stratified across 4 continents, the ability to collaborate, update, and report on overall program health

Legend

Merger, Acquisition, or Joint Venture   Divestiture, Separation, or Spin-Off   Restructuring or Transformation