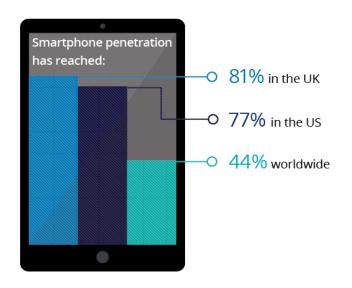
# Deloitte.

# Deloitte Centre for Health Solutions

#### The rise of the connected patient



Of 190 patient groups surveyed:



Over 65% access health appsusing a smartphone



Almost 70% use at least one health app to manage their condition



Over 50% use health apps 'regularly' or 'occasionally'

#### Big pharma's drive towards digital

Analysis of the top 12 pharma companies revealed:



Pharma apps generated
5.6 million downloads out of
3.2 billion downloads generated
overall by mHealth apps in 2016



Year-on-year, the growth rate of pharma app downloads has slowed from 197% between 2013 and 2014, to 5% between 2015 and 2016













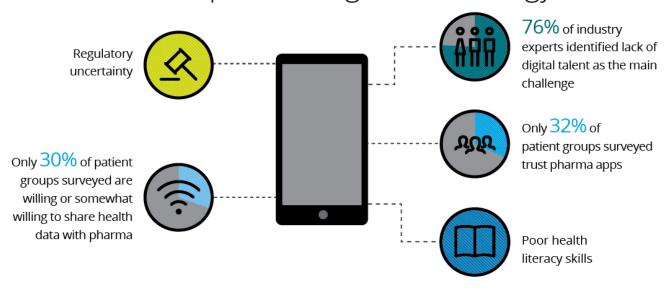






The number of apps produced by pharma companies has more than tripled from 305 in 2013 to 988 in 2016 The  $\frac{5}{5}$  most popular apps produced by pharma companies accounted for  $\frac{51}{6}$  of downloads in 2016

## Barriers to adoption of digital technology



### Strategies to improve patient centricity

