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Deloitte Private Equity A greater return on ideas

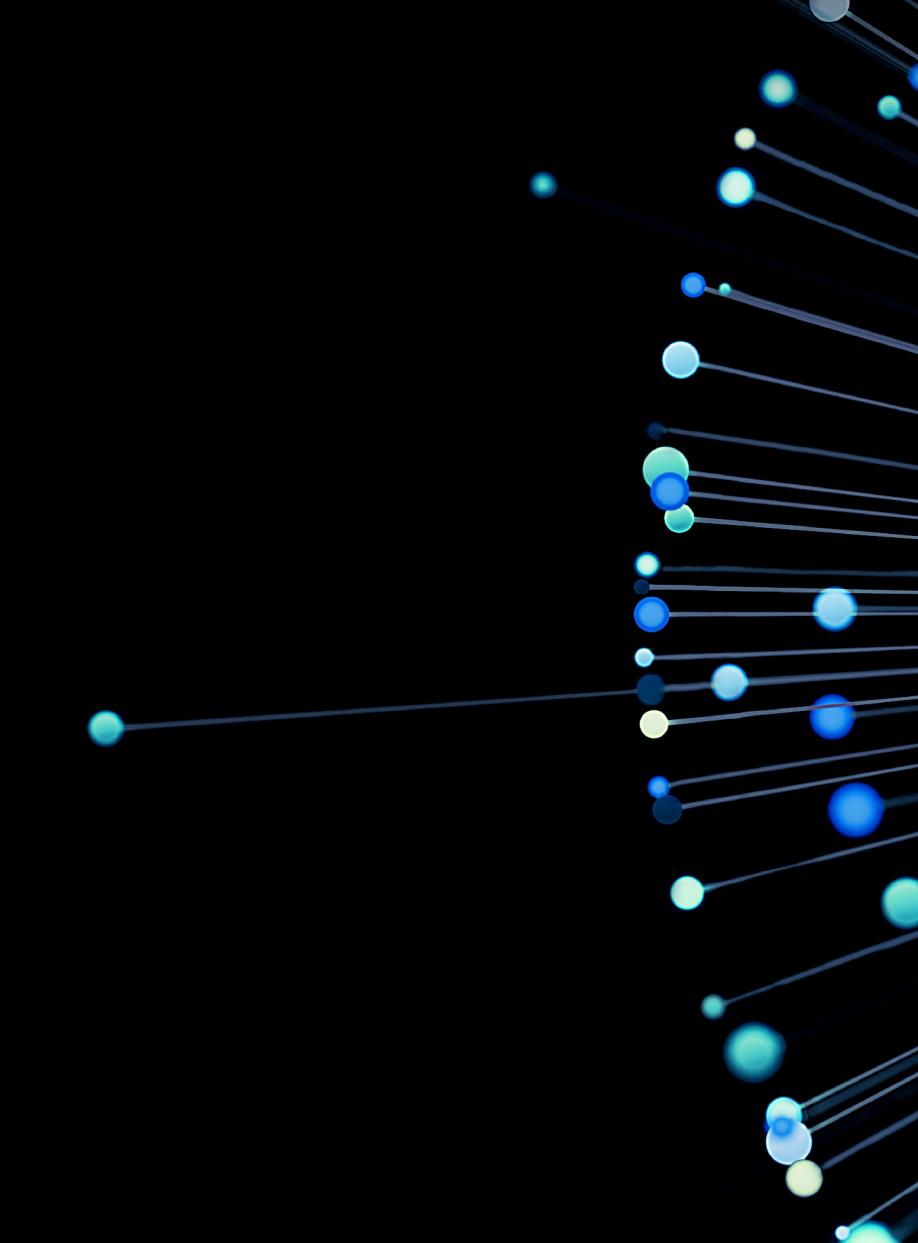
Portfolio Value Creation



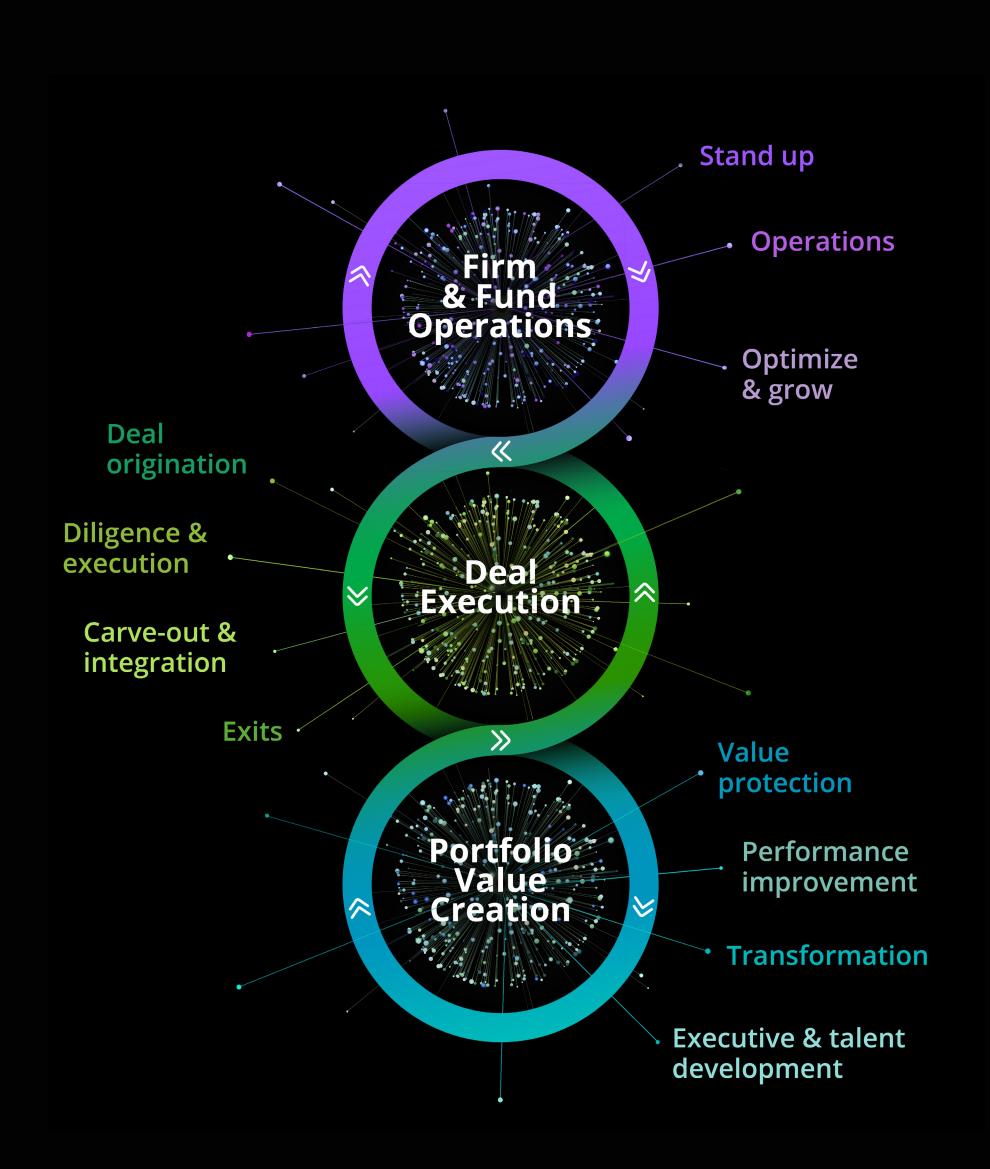
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Introduction



Delivering value – how we support PE firms and their portfolio companies across every stage of the lifecycle.

Our global network of practitioners support private equity firms and their portfolio companies in delivering greater returns across every stage of the investment lifecycle. We apply a proven, global, and multidisciplinary model to deliver fully integrated solutions that bridge the gap between strategy and execution – combining technical expertise with business acumen and industry-specific knowledge.

By clicking on the icons on this page you will be able to access an overview of our services across all areas of private equity. We hope you find this information helpful, and we would be delighted to speak with you should you have any questions or require further information. Please feel free to get in touch with the key contacts for the services you require.

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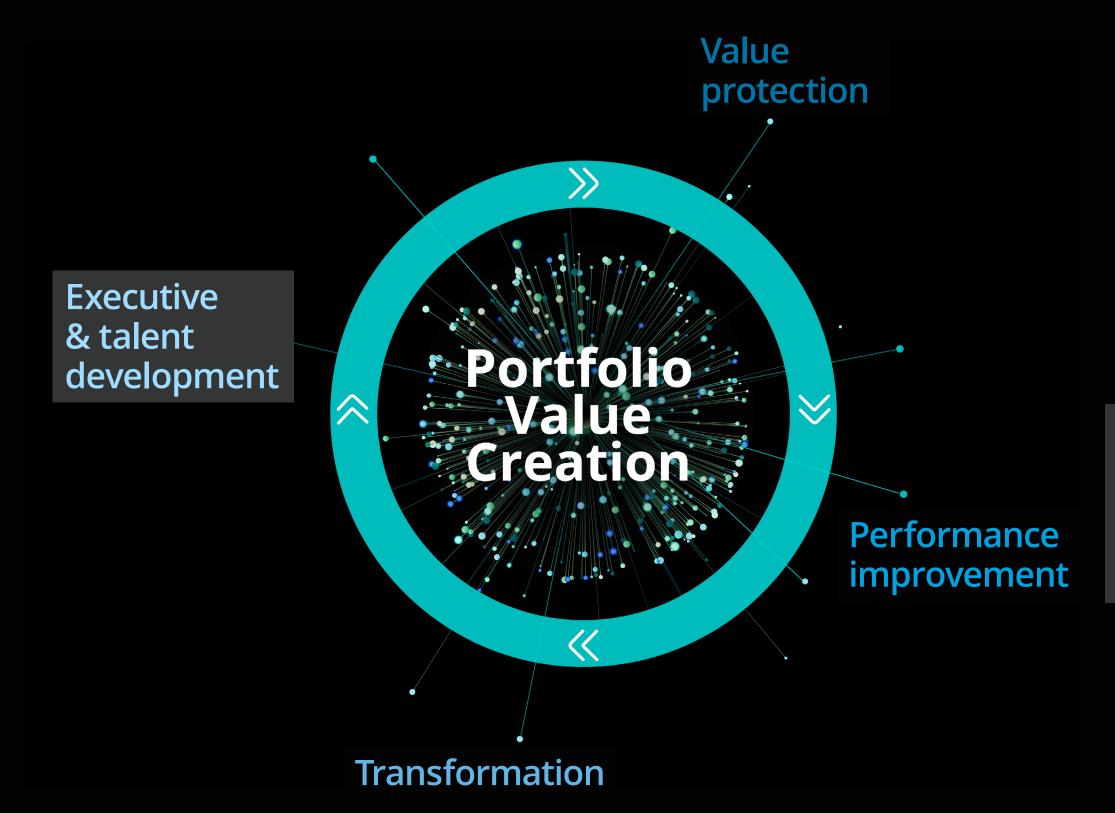
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www.deloitte.com/privateequity

Portfolio Value Creation overview

Powering growth and value creation in private equity portfolio companies through integrated solutions, digital expertise, and market-eminent leadership development programs.

Within this document, you will find the details for our Executive and talent development services. To find out more on Deloitte's wider Portfolio Value Creation service offering, click on the service icons below.



- Value protection services: Helping portfolio companies manage risk and compliance to guard their investment value <u>discover more here</u>.
- Performance improvement services: Supporting portfolio companies through a holistic approach to value creation from revenue, cost and margin optimization to cash and working capital management, all underpinned by a focus on data analytics and digital tools – <u>discover more here</u>.
- **Transformation services:** Transformation services aimed at transforming the business, operations and functions to deliver enhanced value <u>discover more here</u>.
- Executive and talent development services: Market-eminent talent and leadership development programs tailored to the unique dynamics of private equity ownership and aim to maximize portfolio company leadership effectiveness. For further information, read on.
- Alliances: Deloitte's relationships with some of the world's leading tech companies deliver the value of strategic collaboration through award-winning consulting services to help solve your most complex challenges. Further information to be available soon.
- **Exit services:** Maximizing deal returns requires the same level of focus and deal strategy on the way out as applied on the way in. Further information to be available soon.

Executive and talent development services

Our executive and talent development team aids portfolio companies in nurturing their human capital. With offerings including CXO transition labs, next generation CXO programs, and board academy programs, we enhance leadership effectiveness, promote strategic agility, and facilitate succession planning. The aim is to equip the company's leadership and workforce for sustainable growth and effective adaptation to future challenges.

Our dedicated private equity teams can support you with:



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Executive accelerators

Executive accelerator programs can bring together transformative experiences and rich insights to help portfolio company leaders and their teams disrupt ordinary thinking, break barriers, and build legacies. Leveraging the power of The Deloitte Greenhouse®, we create custom-built experiences to help executive leaders and their teams tackle their biggest business challenges, bring clarity to decision-making, and reveal new opportunities for growth. With assets like our CXO transition labs and next generation tailored executive and board programs, we guide leaders, across their career lifecycle, through development experiences to enhance skills and address the challenges inherent to their roles.

How we can support

- Transition and team labs
- Executive networking
- Multi-client events (nextgen leadership academies, forums, etc.)



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Contacts

Please click links in the table below to explore the breadth of Portfolio Value Creation services we offer. Please get in touch should you require further information.

Value protection

- Accounting advisory
- Governance, risk and controls
- Tax compliance
- Treasury advisory
- Cross-portfolio valuation services
- Cybersecurity
- ESG advisory
- IPO readiness
- SOX readiness
- Purchase accounting
- PE-backed audit

Performance improvement

- Cash and working capital
- Revenue operations
- Finance operations improvement
- Cost optimization
- Al, data and analytics
- Tax optimization

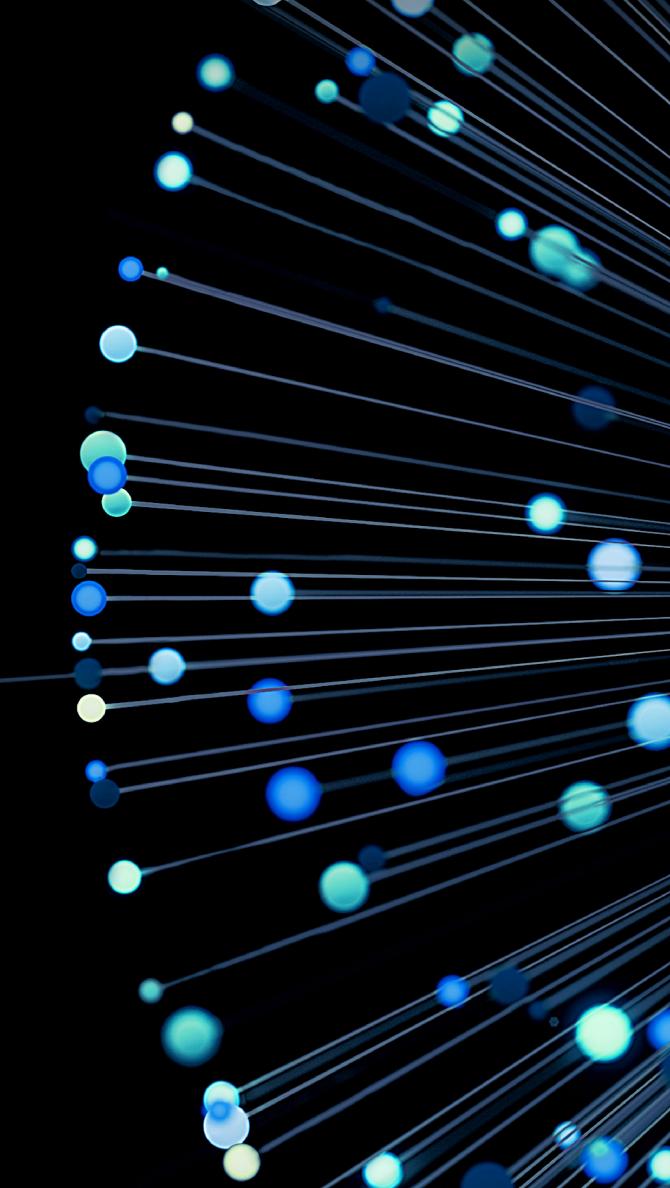
Transformation

- Digital lead to cash transformation
- Digital ERP Transformation
- Al/analytics and data transformation
- Workforce and talent transformation
- Sales transformation
- Finance transformation
- Supply chain transformation
- Cybersecurity transformation
- ESG transformation
- Carve-out, stand-up, integrate and transform
- Portfolio rationalization carve-out

Covered in this document

Executive and talent development

Executive accelerators



NAVIGATION

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Contacts

Contacts





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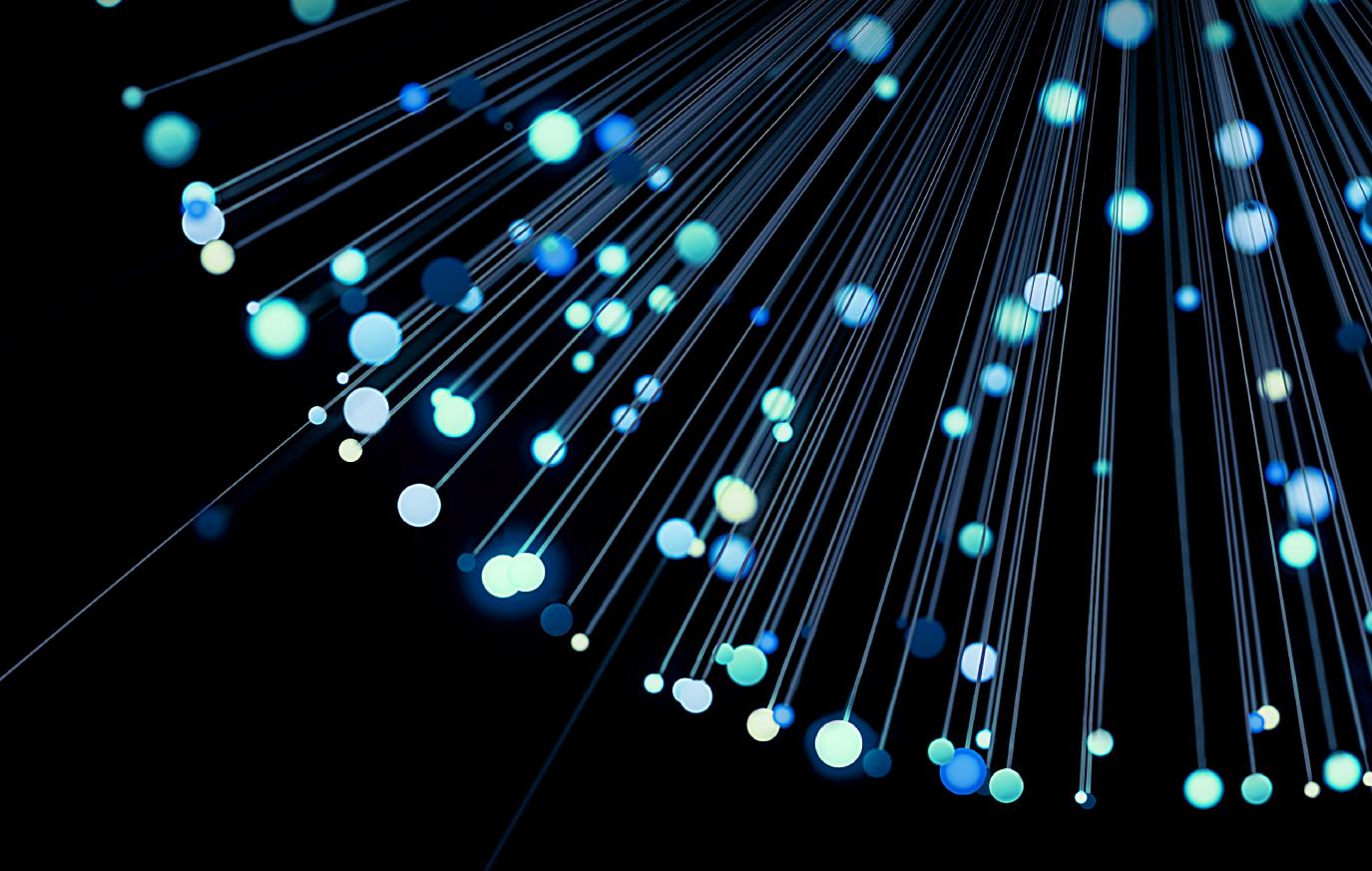


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