



FSCONNECT

For Brokers (Brokerbolt)

FSCONNECT for Brokers is a scalable, fully-responsive solution providing group insurance brokers a mini CRM to manage opportunity pipeline, commissions, renewals, and real-time alerts in a centralized application.

The asset empowers insurance carriers to better engage with their brokers by providing brokers an integrated user experience across the E2E business lifecycle.

FEATURES

Mobile-first design

Mobile first solution that leverages Salesforce Communities to provide carriers, brokers, and employers with a fully responsive solution, to seamlessly track their leads & opportunities

360° view for brokers and employers

Leads, claims, enrollments, and commissions, coupled with notifications and automated workflows, allows brokers to better manage and grow their businesses




Real time alerts for pending actions



FSCONNECT for Brokers dashboards provides real time alerts for pending actions to help brokers and employers manage their employee's benefits

Lightning bolt design framework

Built using Salesforce Lightning Bolt framework to make the design scalable and easy to customize for each carriers unique needs

BENEFITS

-  Provide the infrastructure for insurance carrier to engage with group insurance brokers
-  Provide brokers a light CRM system to manage their digital book of businesses
-  Integrated with PredictRisk to identify additional risk data point for groups / accounts to aid underwriting process

-  Building data model that can be extended to integrate with benefit administrative systems to provide an integrated experience from lead generation to Opportunity creation
-  Provides on the fly access for the brokers via their iPads, mobile phones to track their leads, opportunity pipeline, commissions, renewals, quotes, proposals, and real-time alerts in a centralized application

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