



FSCConnect

Underwriters

The FSCConnect engagement platform for Underwriters provides solutions for both insurance and reinsurance and has potential to move carriers beyond their current pain points and transform the underwriting work of the future.

Utilizing Salesforce’s extensive managed package application marketplace, and flexible integration options, the platform provides a central hub for Underwriting users to access and leverage enterprise tools.



FEATURES

Embedded Features

Operates with embedded analytics and data services helping commercial insurers to profit from better efficiency and quality. Provides a management dashboard and an execution platform based on predictive modeling

Connected ecosystem

Ensuring data, analytics and legacy systems are integrated appropriately, such as Policy Administration Systems Guidewire or Duck Creek, using native connectors or middleware such as MuleSoft.

Single Scalable Platform

Ability to leverage disparate back-end systems to provide consistency, efficiency and quality across business units. Web-based and allows agents to upload and receive complete online quotes in real time.

Tracks underwriting decisions

Records all submission and underwriting decisions of insurers. Ability to manage submission to quote lifecycle for both simple and complex submissions.

Improves BPM

Enhances Business Process Management capabilities through enhanced workflow and rules management. Encourages use of common set of calculation/ underwriting tools to improve consistency and speed

Enables STP

Enables Straight Through Processing of quotes helping insurers reduce operational costs. Helps in exception-based underwriting and enhances collaboration between agents, underwriters, brokers and other parties.

BENEFITS



Customise & create new products with rapid configuration and deployment of the Salesforce platform



Advanced automation capabilities frees up time for underwriting



‘One stop shop’ of underwriting information enriched by 3rd party data providing new portfolio insights



Encouragement through alignment in workflow / controls, with LoB variants



Improve communications and traceability between different underwriting and servicing teams



Prioritisation provided through analytics to target strategic clients and increase business volumes

CONTACT

Alison Gordon-Pollard
Global Product Owner
Deloitte UK
agordonpollard@deloitte.co.uk

John Matley
Global Industry Lead
Deloitte US
jmatley@deloitte.com

Paul Gilroy
Product Owner
Deloitte UK
gwelbyeverard@deloitte.co.uk

Britton Van Dalen
Principal
Deloitte US
bvandalen@deloitte.com