



FSCconnect

COMMERCIAL BANKING

Built on the Salesforce Financial Services Cloud, Deloitte Digital has created a pre-configured digital banking accelerator that enables banks to rapidly create and enhance customer value. The solution brings forward best practices learned from research and experience on how commercial banking teams can collaborate to best help clients

FEATURES

Enhanced relationship banker experience

Comprehensive view of key clients with connected data to draw insights and intelligently assist live interaction, a suite of pre-built reports and dashboards to improve key service metric, and personal benchmarking for improved operational efficiency

Commercial client dashboard

Customized FSC household functionality to define client relationships on a tailored UI to easily understand relationships in multi-tiered format

Commercial onboarding wizard

Highly personalized onboarding process that dynamically caters to the client and leverages existing data and documents to facilitate the entire lifecycle of onboarding

Real-time collaboration

Enhanced collaboration capabilities that allow for real time capture of meeting notes and action items during or after meeting and the ability to directly notify client team and contacts

Dynamic portfolio tracking

Ability to track loan covenants and report covenant compliance with regular updates and reminders to reduce loan default. Streamlined creation of compliance certificates and workflow approvals

Intelligent reporting

Customized management dashboards to provide overview of new targets and opportunities, as well as analytical snapshots and trends of key clients. Delivery of weekly digest emails for faster tool adoption

BENEFITS



Increased speed to Implementation and business process re-design



Robust monitoring and workflow capabilities allow for better account and pipeline management



Increased visibility into customer and company data to enable intelligent actions and decision making



Personalized experiences for both business users and customers make interactions simplified and intuitive



Automation of tasks and activities reduces the number of manual processes and increases speed of collaboration



Reduction in loan defaults as result of advanced workflows and monitoring

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