



FACT

when s
for the



'OR IS MENU

selecting a restaurant
first time...

...guests want the
CUSTOMIZE
THEIR ORDE

ability to

RS





+6%



Frequer
of visi

+~20%



With
TEI
TO

Average
spend / visit

ncy
it

in a QSR, when

TECHNOLOGY IS US

PLACE ORDER...

SED




26% QSR

Prefer to

ORDER ONLINE

and when they do,
spend **increases**



13%

casual &
fast casual

Guests w
PAY B



want to

BY PHONE



48%

Drive through

Respon **PAYN**

h



Students want

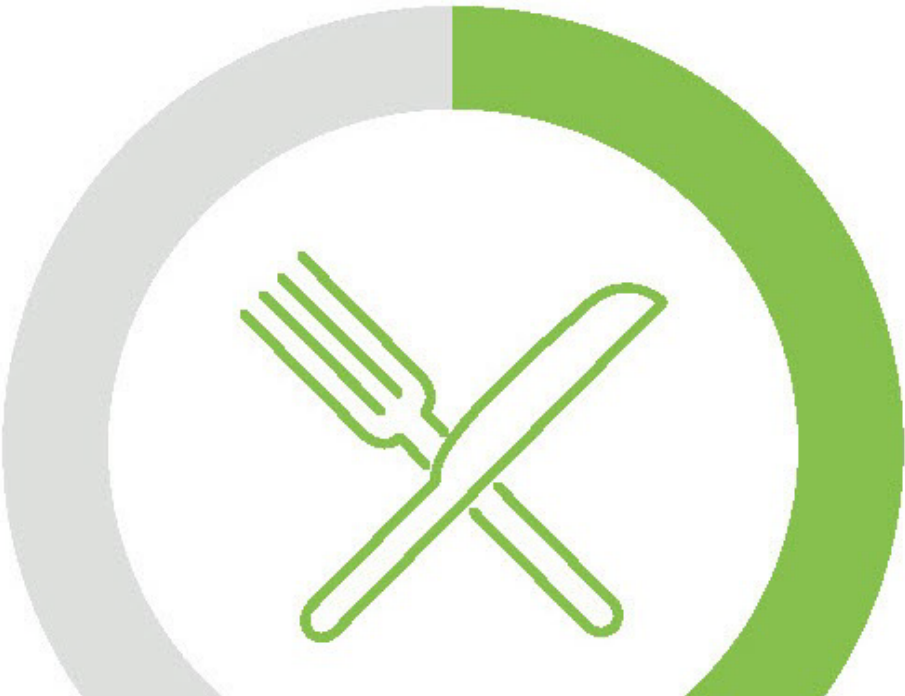
MENT FLEXIBILITY

(e.g. splitting che



Y

ck)



87%



of resp

FEW

LOY

condents belong to

OVER THAN 3

ALTY PROGRAMS

S





46%

Take-out



31%



5

Drive



84



3%

through



54%

Take-out



100%





50%

In-restaurant



Loyalty members wa

Discounts



Engagement



ant:



5

rewards



4

1%

4%

50%

USE R



In-restaurant

of those who
do, want to

RESTAURANT APP

t

)



return i

RESF

DIRE

to their



if restaurant

PONDS

CTLY

· feedback

7

1

l

r



Tracking **loyalty points** is

A KEY FEATURE

users want on a
restaurant app

