



Strategic Procurement - SAP Ariba Category Management

TARGET PAIN POINTS

- Manual and inconsistent processes.
- Inadequate visibility and lack of data standardization.
- Inefficiencies in category management procedures.

BUSINESS BENEFITS

Industry-leading SAP Category Management implementations. ✓

Best practices - Procurement transformation. ✓

Real-time data-driven decisions. ✓

AI-powered automation for market research tasks. ✓

Systematic project creation and tracking. ✓

Centralized, standardized category management platform. ✓

OFFERING DESCRIPTION

Unlock the full potential of your procurement strategy with SAP Ariba Category Management, where planning, collaboration, oversight, and administration converge to maximize business value. Essential for aligning procurement with business goals, this solution leverages economies of scale, negotiates better terms, reduces risks, and drives innovation. SAP Ariba digitalizes and streamlines category management, empowering Category Managers to develop, execute, and monitor strategies with real-time insights, automated workflows, and collaborative platforms. Experience enhanced efficiency and value, transforming your procurement operations to achieve strategic alignment and superior results.

VALUE STATEMENT

For the past 20 years, Deloitte has been at the forefront of Strategic Sourcing, driving procurement transformation and delivering exceptional results on a global scale. With a team of over 3,000 industry experts and more than 2,100 projects completed worldwide, Deloitte consistently generates an average of 10-20% savings per category. Our deep industry expertise and commitment to best practices and process development ensure that your procurement transformation is supported by the highest standards. Partner with Deloitte to leverage our proven track record and achieve unparalleled efficiency and savings in your procurement strategy.

THE WHAT?

- AI Driven using generative AI, market intelligence for insights.
- Centralized Platform to manage profiles, strategy, execution.
- Seamless User Experience.

THE HOW?

- With a strong foundation in Category Management, Deloitte consistently provides value and sustainable solutions across various stakeholder groups. Our approach focuses on leveraging process improvement and technology to drive effective execution and change, ensuring organizations remain competitive in today's dynamic market.

WHY DOES IT MATTER?



Deloitte's CPO Survey is a global procurement benchmark for over a decade.



Category Management is the top driver of digital transformation.



Transforming procurement strategy for sustained success.



For more information contact
Anadia Alves de Oliveira
aalvesdeoliveira@deloitte.com
Mehmet Inal
meinal@deloitte.com