

Mid-Market

TARGET PAIN POINTS

- Lack of Robust E2E procurement solution
- High Implementation time and cost
- Lack of Scalability and Adaptability

BUSINESS BENEFITS

- Ready to Deploy. ✓
- Accelerated growth. ✓
- Faster savings and Compliance. ✓
- Streamlined Procurement. ✓
- Enhance Supplier Collaboration. ✓

OFFERING DESCRIPTION

Streamline your spending and gain unparalleled control with our pre-packaged Ariba solution, specifically tailored for mid-sized businesses. In just 12-16 weeks, you can transform your procurement processes, enhance efficiency and visibility while drive significant cost savings. Experience a seamless implementation that empowers your business to manage spending more effectively and achieve greater operational excellence.

VALUE STATEMENT

Transform your procurement landscape by connecting buyers with suppliers through our robust Business Network, enhancing flexibility in orders and shipments. Elevate invoicing efficiency and minimize errors with seamless electronic transactions. Experience high user adoption with our easy and intuitive interface, accessible via web and mobile. Boost savings performance with greater S2P visibility, focused category management, and sourcing & contract management. Achieve superior control and compliance through more effective operational processes, ensuring your business operates at peak efficiency and profitability.

THE WHAT?

- Market-leading Ariba S2P solution.
- Competitive landscape positioning.
- Streamline operations.
- Modular Deployment.

THE HOW?

We leverage ready-to-use solutions based on our best practices and expertise from 750+ global practitioners. We draw upon demo ready Ariba pre-configured solution and functional and technical config playbooks. Effective delivery model options encompassing onsite, nearshore, or offshore enables a comprehensive approach, focusing on business cases and processes. We'll use our deep industry understanding to create targeted solutions and offer additional services like strategy and operations, change management, tax, security, and risk management for further improvement.

WHY DOES IT MATTER?

- ✓ Tailored Ariba solutions.
- 🎯 Simple, and scalable digital procurement.
- 👥 Competitive market advantage.



For more information contact

Ashutosh Tripathi
astripathi@deloitte.com

Gaurav Saboo
gsaboo@deloitte.com

Chandra Sekhar Routray
chandrasekharroutray@deloitte.co.uk