



Health Checks

TARGET PAIN POINTS

- Lack of Current State Findings & Process Flows
- Inconsistency for Data and Reporting Assessment

BUSINESS BENEFITS

Defining and Assessing. ✓

Assessing and Confirming. ✓

Optimizing. ✓

Socializing. ✓

OFFERING DESCRIPTION

Unlock your organization's potential by benchmarking your KPIs against industry leaders, gaining invaluable insights into performance standards. Conducting in-depth interviews to uncover pain points and opportunities, paving the way for innovation. Exploring areas for new or refined functionality within your existing systems and receive tailored enhancement recommendations that deliver quantified business benefits. Share comprehensive data, including SAP business network client data, with all stakeholders to ensure informed decision-making. Focus on key areas such as Sourcing, Contracting, Purchasing, Invoicing, Supplier Management, Reporting, Change Management & Adoption, Integrations & Automation.

VALUE STATEMENT

With rising interest rates and capital costs, businesses are strategically positioned to identify and expand cost-benefit opportunities through Source-to-Pay (S2P) solutions. Our approach focuses on enhancing S2Ps Breadth, Efficiency, Visibility, Platform Coverage, and Platform Administration. Which ensures your organization maximizes value and optimizes procurement processes. By leveraging these key focus areas, you can navigate economic challenges effectively, driving sustainable growth and operational excellence.

THE WHAT?

Utilizing SAP Ariba's value assurance expertise.

Ensuring peak business performance by optimizing Ariba usage.

THE HOW?

- Achieve a comprehensive assessment swiftly and efficiently with our expertly crafted accelerators, designed to deliver faster speed-to-findings and speed-to-recommendations without compromising quality. Our tools, including Data Request, Benchmark KPI(s), Stakeholder Interview Questionnaire, and Current to Future-State Fit-Gap analysis.

WHY DOES IT MATTER?



Comprehensive SAP analysis focused on large white space upsell prospects and high-risk renewals.



Unlock new growth by focusing on accounts primed for additional solutions and value.



Expanding reach and optimizing procurement strategies.



For more information contact

Brent Griffith

bgriffith@deloitte.com

Gerard Kubisiak

gkubisiak@deloitte.com

Ajay Kulkarni

ajakulkarni@deloitte.com