

Deloitte services overview for Enterprise Performance Management (EPM)

Enterprise Performance Management by Deloitte

Functions:

Financial Planning & Analysis, Group Consolidation

Solutions:

SAP Analytics Cloud (SAC), Group Reporting (GR), Advanced Financial Close, SAP Profitability and Performance Management (PaPM), Blackline, & Green Ledger

Industries:

Applicable to all industries

Primary Deloitte Offerings

- EPM Transformation Roadmap – Common Information Model (CIM) design and roadmap for FP&A
- xPA Planning using SAC & IBP – Integrated supply chain and financial planning
- Advanced Consolidation – Financial consolidation on top of the SAP core for complex organizations using SAP GR
- Management and External Reporting – supporting planning and consolidations
- Advanced Financial Close & Blackline – Automate and enhance the financial close process
- Complex Allocations & Simulations – Leveraging PaPM to enhance the allocation functionality for the business
- Green Ledger – Make carbon accounting transparent and achievable



SOLUTION OVERVIEW

In today's fast-paced business environment, the demand for swift and reliable and expectations rise, Deloitte stands information is paramount. Deloitte is committed to transforming how your enterprise accesses and utilizes data, ensuring it aligns seamlessly with your evolving business needs. As the speed of information consumption accelerates ready to support your organization from strategy to implementation. Our comprehensive xP&A services encompass the deployment of best-in-suite technology, underpinned by our deep expertise in technology, finance, and industry-specific knowledge. Deloitte's SAP Group Reporting services are designed to streamline and enhance your financial consolidation processes, leveraging SAP's advanced financial solutions. By tapping into our global assets and accelerators, developed across the Deloitte network, we help you achieve unparalleled efficiency and precision in financial reporting.



REFERENCES & ASSETS

Deloitte Assets for EPM

- **Kinetic Enterprise best practice** –Preconfigured Best practice EPM setup for various industry sectors that can drive faster design and delivery of EPM solutions
- **Integrated Operational Planning and Financial Planning solution-** End to end persona-based SAP IBP and SAC planning integration scenario including ready to demo environments
- **Integrated Financial Planning-** Elaborate integrated financial planning solution especially in areas of CAPEX, Workforce and Sales planning
- **Industry Specific and xP&A Solutions** – Demo ready SAC-P solutions integrated with Digital Boardroom
- **Seamless Planning w/ Predictive Scenario Use Cases** (In progress)
- Enterprise Planning PoV

Reference case study for EPM transformation for a global FT500 client

A leading global sports apparel manufacturer faced a complex, manual financial planning process with substantial lead times. Implementing an SAC (SAP Analytics Cloud) planning solution enabled integrated planning with driver-based forecasting for top-down and bottom-up approaches. It established a seamless connection with S/4 and BW/4, allowing access to up-to-date financial data without manual imports and optimized real-time management reporting. This automation expedited the planning process, ensured seamless IBP integration, and enhanced decision-making efficiency.



DELOITTE EPM SOLUTION BENEFITS



Artificial intelligence

- Leverage Deloitte (Gen)AI assets for automation and advanced insights and simulation of scenarios and enhanced collaboration



Insights

- End-to-end financial reporting and predictive analytics specifically modeled for industry
- Extensive drill-down possibilities with historical trend analysis
- Real-time insights with data granularity to drive decision making



Clean core sap

- Built on top of a clean SAP core,
- Natively integrated with financial, operational and strategic management processes

Our selected references for delivering value by SAP EPM solutions

Zooming in on our most recent experience

INTERNATIONAL ENERGY AND CHEMICAL GROUP



- Development of an integrated and top-down-oriented framework from strategic planning to budgeting
- Top-down target derivation based on market information

Value delivered

- Stronger focus on strategy execution and value creation

GLOBAL MULTIMEDIA CONGLOMERATE



- Development of Content Amortization and Cash Forecast planning tool for FP&A and Tax
- Integration to S/4 Asset Subledger, Project Systems and General Ledger
- Complex calculations to forecast ~70 Amort profiles and multiple cash payment methods and frequencies

Value delivered

- Single source of truth for planning consolidating multiple planning engines and offline processes into single platform

INTERNATIONAL FILTRATION COMPANY



- Enhanced target setting and analysis capabilities through integration of strategy and financial planning based on SAC for planning
- Enabling scenario planning to simulate potential structural changes
- Advanced simulation capabilities

Value delivered

- Effort reduction for strategy definition & financial evaluation

GERMAN ENGINE MANUFACTURER



- Activation and assessment of SAP business content for cost center planning in SAC
- Import connection for SAC to S/4HANA system
- Application of customer data to SAP standard business content & enhancement for customer specifics

Value delivered

- End-to-end integrated planning scenario with SAC

MANUFACTURER FOR MEDICAL DEVICES



- Sales and OPEX planning for sales managers and controlling
- Baseline generation from SAP actuals or IBP volumes
- The SAC integrated planning model is on product subgroup level

Value delivered

- Delivers more flexibility and insights during planning

Questions? Please get in touch!

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