



# Transformation for a transformation leader

At Deloitte, we recognized that transforming our own internal processes could help us raise the bar for client services. Next-generation ERP capabilities and cloud-enabled procurement solutions have been key—helping us build a strong digital core and bring new efficiencies to our procurement activities.

— Paul Bray, Partner, Deloitte MCS Limited

## QUICK STATS

**286,000**  
professionals worldwide

**3,000** clients  
effectively implementing SAP solutions

**2016-2018**  
Consecutive annual SAP® Pinnacle Awards as SAP S/4HANA® partner of the year—plus 2018 award as SAP Ariba partner of the year

Approximately  
**23,000**  
practitioners focused on SAP solutions

## THE ISSUE

Each day, Deloitte rededicates itself to a clear goal—to becoming the undisputed leader in professional services. For Deloitte, which specializes in helping clients with digital enterprise transformation, realizing that vision requires that the organization constantly explore ways it can transform its own operations with leading-edge technologies and reimagined business processes.

## THE SOLUTION

To help enhance its operations and deliver next-level service to clients, Deloitte has adopted modern solutions for digital core operations and procurement. Deployment of these solutions not only helps the organization operate more effectively with the latest digital capabilities; it also provides powerful first-hand insights that Deloitte can use to help clients with their own transformation journeys. One key to the success of the project: leveraging savings from Deloitte’s deployment of cloud procurement solutions in the United Kingdom to help fund digital core ERP implementation.

### SAP technologies enabled

**SAP S/4HANA®**

**SAP® Ariba® solutions**

## THE IMPACT



Real-time insights into resources and deliverables for more than 200,000 users



Modern digital platforms to support operational efficiencies and productivity



Enhanced client service—through the transformation of internal processes that support client-facing activities



Benefits of cloud for procurement—including scalability, lower total cost of ownership, and frequent software updates



Cost savings from UK deployment of cloud procurement solutions, helping to fund ERP implementation



First-hand experience that helps show clients the value of digital enterprise transformation



Streamlined processes for adhering to accountancy standards and recognizing revenue

For more information, contact Paul Bray: [pbray@deloitte.co.uk](mailto:pbray@deloitte.co.uk)