



CASE STUDY: CONSUMER

Keytree delivers iApprove, simplifying and streamlining SAP® POs at Compass Group

“Keytree delivered the project on budget, on schedule and on spec – and I know that they burned the midnight oil to make sure this happened. It has met all the project goals and has helped Compass Group cut costs and reduce risk. We’re very pleased with the results.”

— Steve Leader, Head of IT Development
Compass Group

QUICK STATS

- £24.9 billion annual revenue
- World’s largest contract food company
- Employs over 550,000 people across 50 countries

KINETIC ENTERPRISE PILLARS

Intelligent
Clean ✓
Inclusive
Responsive

KINETIC ENTERPRISE DRIVERS

- Operations Agility
- Intelligent Spend

THE ISSUE

As a rapidly growing business, Compass Group needed more effective cost and quality controls in facilities management to prevent unauthorized purchases of non-food items, such as equipment and services, within operational units.

THE SOLUTION

Compass Group decided to implement an SAP -based workflow and procurement solution, and partnered with Keytree to create iApprove, an internet-based front-end.

Users can log in securely to create, review and approve purchase requests for approved suppliers. The system enables finance to match POs with invoices and deliveries.

Keytree installed and configured the SAP SRM functionality, configured SAP ECC 6.0 for POs, goods receiving, invoice entry, and built an approval workflow in SRM 7.0.

RISE WITH SAP

- Business Process Intelligence ✓
- SAP Business Network ✓
- SAP Business Technology Platform
- Tools and Services ✓
- SAP S/4HANA® Cloud
- Cloud infrastructure by choice

SAP TECHNOLOGIES LEVERAGED

- SAP SRM

THE IMPACT

- Improved profitability – Consolidated purchasing and better reporting means that Compass Group can direct spending to the most cost-effective suppliers, reducing overall costs
- Lower support and training costs – The solution is user-friendly and intuitive, which means fewer mistakes, lower training costs, and less tech support calls
- Integrated into SAP – Finance team continues to use familiar tools and processes. Once a purchase is approved, it can be checked against invoices and reconciled in the usual way
- iApprove only allow orders from authorized suppliers – each request goes through an approval process, reducing the risk of abuse
- Reduced compliance risk – No longer possible to raise POs for unapproved or vetted suppliers
- Mobile working for employees who are on client sites and/or away from the office
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