



# Deloitte.

## The balance between nature and technology

“When we took the decision to go with SAP, we needed a global partner. Deloitte had that network which, for us, was critical.”

– António Amorim, CEO, Corticeira Amorim

### QUICK STATS

- Founded in 1870, 4,400 employees
- 30 factories, sales operations in over 35 countries
- Over 27,000 customers, including some of the world’s most respected wineries

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# AMORIM

### THE ISSUE

Multiple ERPs were nearing end of life, as was the vendor support. Maintaining them was costly in time and funds, and in the potential cost with exposure to risk. With a highly integrated and complex supply chain, a single ERP providing visibility and agility was sorely needed.

### THE SOLUTION

Corticeira Amorim the world’s largest producer of cork products, engaged Deloitte to deploy a single ERP that would provide a single source of truth, and fully integrate and upgrade the company’s landscape of complex business processes. With SAP S/4HANA®, Corticeira Amorim freed itself of multiple, aging legacy systems, drove broad and comprehensive visibility into the business, minimized risk, and built a best-in-class, enterprise-wide approach to managing master data.

#### SAP technology enabled

- Record-to-Report
- Order-to-Cash
- Lead-to-Cash
- Design-to-Operate

### THE IMPACT

- All processes, offices, and functions fully integrated on a single system, eliminating three disparate ERPs.
- Better able to manage inventory levels with real-time information, versus monthly and after physical counts.
- Real-time finance information with cost accounting inside the system.
- Ability to compare financial data across business units with one platform; no boundaries, no silos.
- State-of-the-art digital landscape to address the business growth ambitions.
- Planning cycle integrated into one system eliminating collection of spreadsheets.
- Broad and deep visibility into orders, allowing customer service team to provide better, more comprehensive information on customer calls.
- Better visibility into logistics, including truck arrivals and departures, which means more accurate delivery dates for customers.

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