

Procurement teams are increasingly hindered by fragmented processes and multiple disparate systems

Increasing complexity and disruption are elevating procurement from a transactional function to a strategic business capability.

But today's operating models may be hitting a "human-scale" ceiling, resulting in:

THE PROBLEM



Cross-functional cycle drag
Requests moving between various departments may cause loss of context and slow decision cycles



Headcount-driven scalability
Manual handoffs across functions (approvals, onboarding, reviews) can create a "human-scale" ceiling



Invisible risk exposure
Limited end-to-end visibility may result in the late resurfacing of concerns, leading to reactive remediation after disruption

WHY AGENTIC AI AND WHY NOW?

 <p>Near-100% compliance enforcement¹</p>	 <p>30-50% productivity gains²</p>	 <p>Contract review cycles reduced from weeks to minutes</p>
<ul style="list-style-type: none"> ▶ Agentic AI helps enable AI-driven agents to support multistep procurement workflows end-to-end ▶ AI can turn high volumes of real-time supplier and market data into instant insights for smarter sourcing and risk control ▶ Agentic AI helps cuts cost and cycle time by automating manual tasks, optimizing spend, and surfacing hidden savings 	<ul style="list-style-type: none"> ▶ Context-aware agents can improve decisions in real time, from pricing actions to contract-term recommendations ▶ Automated monitoring supports earlier identification of compliance and fraud risks, strengthening supply-chain resilience 	

DELOITTE'S ENGAGEMENT MODEL

Deloitte's structured, end-to-end engagement model helps clients move seamlessly from vision to value



KEY BUSINESS PROCESSES REIMAGINED WITH AGENTIC AI



OUR SOLUTION, ORION

Orion, Deloitte’s end-to-end Agentic Sourcing and Procurement solution is a fit-for-purpose AI solution as a comprehensive accelerator across E2E S2P integrating seamlessly and complements existing systems and workflows

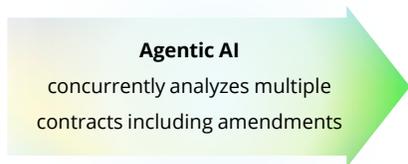
Automated insight extraction transforms contract analysis into **instant, actionable cost savings – potentially reclaiming millions annually that are lost in manual review**



CURRENT STATE

Manual, fragmented review processes increase the risk of pricing errors, missed discounts, and outdated contract terms

(Each contract is manually analyzed taking approximately five minutes from identification to MTC finding)



Agentic AI
concurrently analyzes multiple contracts including amendments

Automated information extraction reduced from hours to seconds

FUTURE STATE

AI flags direct cost savings opportunities in seconds:
Recover overcharges, trigger missed rebates, renegotiate for ideal terms

HOW DELOITTE CAN HELP

Deloitte is ready to help you move from strategy to scale, with demonstration sessions, discovery labs, rapid prototyping, and solution deployment. Deloitte can also help you with general enterprise AI readiness through the services of the Agentic Innovation Studio, a modular “agent factory” that helps clients industrialize and continuously evolve AI-driven processes.

LEARN MORE



Discover how Deloitte can help you with your AI-led transformation journey

Scan or click to engage our team and accelerate your path to enterprise-wide value.

LET'S TALK

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