




















Closing deals in uncertain markets













The impact of COVID-19 has been felt across almost every facet of the economy, as well as the M&A and capital markets, propelling businesses into unprecedented times. Deloitte Global’s corporate finance practice has helped its clients navigate and complete multiple transactions in today’s environment, including the sample below. Our network of professionals continues to stay active, enabling us to provide differentiated insight to our clients.

<p>Private equity-backed recapitalization</p>	<p>Private equity-backed recapitalization</p>	<p>Private equity-backed recapitalization</p>	<p>Sale of an airport restaurant operator to an international strategic acquiror</p>
<p>March 2020</p>  <p>City Rise, Inc. d/b/a City Rise Safety</p> <p>has completed a minority recapitalization with</p>  <p>The undersigned acted as exclusive financial advisor to City Rise, Inc.</p>  <p>Deloitte. Deloitte Corporate Finance LLC</p>	<p>March 2020</p>  <p>Bruin Sports Capital, LLC</p> <p>has completed a capital raising in order to effect the acquisition of Two Circles and provide for the ongoing funding of the business</p>  <p>The undersigned acted as exclusive financial advisor to Bruin Sports Capital, LLC</p>  <p>Deloitte. Deloitte LLP</p>	<p>March 2020</p> <p>Veterinary clinic operator</p> <p>has completed a majority recapitalization with</p> <p>Private equity investor</p> <p>The undersigned acted as exclusive financial advisor to the veterinary clinic operator</p>  <p>Deloitte. Deloitte Corporate Finance LLC</p>	<p>March 2020</p> <p>Airport restaurant operator</p> <p>has been acquired by</p> <p>Global airport services operator</p> <p>The undersigned acted as exclusive financial advisor to the airport restaurant operator</p>  <p>Deloitte. Deloitte Corporate Finance LLC</p>
<p>ESOP formation for oil & gas-focused equipment supplier</p>	<p>Alternative asset manager-backed recapitalization</p>	<p>Sale to a China-based strategic acquiror</p>	<p>Private equity-backed recapitalization</p>
<p>March 2020</p> <p>The employees of</p>  <p>Global Vessel & Tank, LLC</p> <p>have purchased 100% of Global Vessel & Tank stock through a newly formed Employee Stock Ownership Trust</p> <p>The undersigned acted as exclusive financial advisor to Global Vessel and Tank, LLC</p>  <p>Deloitte. Deloitte Corporate Finance LLC</p>	<p>March 2020</p>  <p>PS Lightwave, Inc.</p> <p>has completed a recapitalization with</p> <p>Alternative asset manager</p> <p>The undersigned acted as exclusive financial advisor to PS Lightwave, Inc.</p>  <p>Deloitte. Deloitte Corporate Finance LLC</p>	<p>February 2020</p>  <p>Hub Folding Box Company, Inc.</p> <p>has been acquired by</p>  <p>gpa GLOBAL a portfolio company of</p>  <p>IEQT</p> <p>The undersigned acted as exclusive financial advisor to Hub Folding Box Company, Inc.</p>  <p>Deloitte. Deloitte Corporate Finance LLC</p>	<p>February 2020</p>  <p>Dialexa, LLC</p> <p>has completed a recapitalization with</p>  <p>ALTURUS COLLABORATIVE CAPITAL</p> <p>The undersigned acted as exclusive financial advisor to Dialexa, LLC</p>  <p>Deloitte. Deloitte Corporate Finance LLC</p>

Who we are

A leading middle-market investment bank with global market access

We offer the client service and middle-market focus of a boutique investment bank, backed by the global reach and multi-disciplinary capabilities of the world’s largest professional services organization.

International reach	A busy 12 months	A track record that speaks for itself									
<p>Integrated network of dealmakers, and industry and subject matter specialists.</p> <p>~2,400 total practitioners located in 120 offices in the U.S. and throughout the Deloitte Touche Tohmatsu Limited network of member firms.</p>	<p>Lead advisor on >485 completed deals with an aggregate EV of ~\$94.2bn.</p> <p>Client breakdown</p> <table border="0"> <tr> <td>Corporations</td> <td></td> <td>47%</td> </tr> <tr> <td>Private/Owner Managed</td> <td></td> <td>39%</td> </tr> <tr> <td>Private Equity</td> <td></td> <td>14%</td> </tr> </table>	Corporations		47%	Private/Owner Managed		39%	Private Equity		14%	<p> Advising our clients on the sale of >280 businesses over the last 12 months...</p> <p> ...and on the acquisition of >180 businesses...</p> <p> ...with 44% of all transactions completed having a cross-border component.</p>
Corporations		47%									
Private/Owner Managed		39%									
Private Equity		14%									

For additional information or to find out more about how DCF can assist the deal initiation and execution process, please contact:

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