Within each of the five capabilities, technology start-ups are organizing around different sub-capabilities based on market needs.

The sub-capabilities are not an integrated view on how to solve the capabilities; they are indicative of how the market is dynamically shaping itself, driven by Venture Capital funding.

STRATEGY

| CHARTING & ACHIEVING PATH TO NET ZERO | | | | | | | | | |
|--|--------------------------------------|---|---|--|---|--|--|--|--|
| E (ENVIRONMENT) STRATEGY COMPONENT OF ESG | S (SOCIAL) STRATEGY COMPONENT OF ESG | | | | | | | | |
| Clean energy transition, planning & execution Enercoop, 3Degrees, Arcadia | | Emissions benchmarking and assessment 3Degrees, One Concern, Persefoni | | Sustainability/social impact assessment Clarity Al, Submittable, Benevity | 9 | | | | |
| Sustainability financing Aspiration, TagEnergy, Scale Mirogrid Solutions | 19 | Dashboards and data visualization Cool Planet, LevelTen Energy, Greenly | 7 | DE&I learning & development Mathison, Praxis Labs, Eskalera | 4 | | | | |
| Emissions baselining, target setting, & road mapping 3Degrees, MioTech, Deepki | 15 | Verification and certification Project Canary, SustainCERT | 2 | Aligning business strategy with social impact goals Submittable, Benevity, Givewith | 4 | | | | |

EXECUTION

| EXECUTION | | | | | | | | | |
|--|----|--|------|---|---|---|-----|--|--|
| BUILDING & ENABLING VALUE CHAIN RESPONSIBILITY | | MAKING QUALITY & TRANSPARENT DISCLOSU | JRES | MANAGING PHYSICAL & TANSITION RISK | ACTIVATING EQUITY WITHIN & OUTSIDE THE ORGANIZATION | | | | |
| Carbon accounting Aspiration, MioTech, FourKites | 28 | Reporting & disclosure process, development & support Insightsoftware , Alter Domus, MioTech | 20 | Sustainability risk management Insightsoftware, EcoVadis, MetricStream | 16 | Inclusive products/services, financing, or design LEAD School, WaterHealth, BlocPower | 18 | | |
| Carbon capture/conversion CarbonCure, Climeworks, CarbonBuilt | 28 | ESG reporting & governance Greenstone, Alter Domus, MioTech | 17 | Financial planning for climate risks OneStream, One Concern, Jupiter Intelligence | 12 | Diversity recruiting Untapped, SkyHive, PowerToFly | 11 | | |
| Carbon offsets 3Degrees, Aspiration, LanzaTech | 24 | Disclosure & reporting audit Greenstone, MetricStream, Deepki | 9 | Climate risk strategy & assessment One Concern, Jupiter Intelligence, Climate X | 10 | Corporate philanthropy platform Submittable, Benevity, Groundswell | 9 | | |
| Supply chain resiliency Project44, Assent Inc., ISN Software | 17 | Data and application security Assent Inc., BigPanda, MetricStream | 7 | Catastrophe insurance & claims mngnt. Descartes, Tractable, Jupiter Intelligence | 6 | Employee health, wellness, & safety StrongArm Tech, Arevo Health, Innovu | 8 | | |
| Circular economy & energy-efficient products/raw materials Wheelabrator Technologies, Trove, Uplight | 7 | ESG rating Alter Domus, EcoVadis, MioTech | 4 | Emergency response & disaster recovery AlertMedia, Asset Inc., RapidSOS | 6 | Supplier diversity & ethics Constrafor, Prevalent, scoutbee | 6 | | |
| Supply chain visibility mapping Project 44, Assent Inc., QIMA | 6 | Tax platform & data integration Insightsoftware, Loctax | 2 | | | Workplace DE&I analytics Untapped, Mathison, Joonko | 6 | | |
| Sustainable sourcing Assent Inc, Orbital Insight, Project Canary | 6 | | | | | Patient-centric healthcare data platform Clarify, Nuna, Osmind | s 5 | | |
| | | | | | | | | | |

LEGEND

Organizational and supply chain ethics

Assent Compliance, Prevalent, QIMA

Supply chain modeling

Cosmotech, Normative

Energy consumption optimization

Envio Systems, Cool Planet, Optimum Energy

4

3

2

The number in the sub-capability box refers to the number of companies in that sub-capability (e.g., 28 companies were identified under Carbon Accounting)

The three companies listed in the sub-capability box refer to the top three most funded companies in that sub-capability (source: Pitchbook)

GOOD GOVERNANCE + DATA & ANALYTICS

This research was completed in July 2022. This market survey is for informational purposes only and does not serve as an endorsement by Deloitte of any of the mentioned suppliers, nor does it imply any existing business relationship with Deloitte.