

A distinctive client service experience

Our Deloitte Private specialists are dedicated to serving the needs of private companies and family businesses, as well as entrepreneurs and high net worth individuals. Our unique focus allows us to develop an understanding of the challenges faced throughout the business lifecycle, and deliver the personal attention to help unlock your potential for growth and sustainability.



Who we help

- Private companies
- Family businesses
- Small / medium-sized enterprises, fast growing businesses
- High net worth individuals
- Entrepreneurs
- Family offices

What makes us different

In Southeast Asia, our team works to customise our service capabilities to each client's specific needs, size and ownership structure. With Deloitte Private, clients will have a dedicated lead partner who coordinates one team, comprising audit & assurance, consulting, financial and risk advisory, and tax & legal professionals.

Our collaborative approach brings the full breadth of our technical and industry capabilities, along with access to the resources of a global network. As clients expand their global footprint, our scale helps efficiently meet their multi-jurisdictional needs but at the same time ensures that they benefit fully from our deep local expertise.



Audit and Assurance

Deloitte's audit process for private companies is grounded on a precise understanding of each client and the industry and environment in which they operate. Our audit approach is thorough

without being intrusive, and our professionals with experience in private company matters are able to provide high quality audit services that are transparent and customised to the needs of each organisation we work with.

Our audit methodology incorporates the latest technology including artificial intelligence and data analytic tools that enable us to offer valuable perspectives and to deliver insights which help our clients make informed, real-time decisions.



Consulting

Across the world, private companies are operating in an increasingly complex environment.

Technology disruption, globalisation and evolving customer demands are disrupting traditional

businesses and operations.

Our Consulting team provides a broad range of services from strategy to implementation. Our professionals bring with them deep industry, business and technology expertise to help you harness the opportunities in the midst of disruption, stay ahead of your competition and exceed your business goals. We help our clients in the areas of business strategy development, merger and acquisition, customer experience, digital services, analytics, business operations, human capital and technology solutions.



Financial Advisory

Deloitte Private provides services in mergers and acquisitions, fraud, litigation and restructuring which help you become stronger and more resilient. Our financial advisory professionals

provide critical advice and support to assist you in navigating through the lifecycle of your business from merger or acquisition, property transactions and private equity investments through to divestment.

Our strength lies in our ability to offer independent, objective advice to clients around the region. Our independence from debt and equity providers allows us to avoid the conflicts of interest inherent in some financial institutions.



Risk Advisory

Whether launching a new product, integrating new technology, or facing industry disruption, private companies are faced with risks that can undermine growth and place them at a competitive

disadvantage. However risk, if managed well, can also present companies with an opportunity to protect and generate new value.

Our Risk Advisory professionals assist organisations to understand and mitigate risk across the enterprise, be it from a strategic, operational or regulatory perspective, and pursue intelligent risktaking as a means to value creation.



We know that private clients do business in an increasingly globalised environment and understand the importance of having a trusted tax advisor who can help turn the complex and technical into actionable business insights.

Our multidisciplinary specialists aim to develop a deep understanding of your business and your family objectives, and apply their industry experience and skills to help you minimise income and capital tax liabilities.

Deloitte helps private companies, their owners and individuals with substantial assets apart from businesses they operate to understand, plan and execute effective business and tax strategies. We have a specialised family enterprise consulting team to deliver succession planning, family governance and family office services to family businesses. Our broad range of fully integrated tax services include tax compliance, tax management consulting, mergers and acquisitions – tax due diligence and structuring, wealth management, international tax planning, asset structuring, and tax audit and investigation; all on a local and global scale.

Contact us

Deloitte Private Country Leaders

Southeast Asia and Singapore Leader Richard Loi

Partner +65 6530 5591 rloi@deloitte.com

Brunei

Lim Cheng Wei

Partner +673 222 5880 chenlim@deloitte.com

Indonesia

Roy Sidharta Tedja

Partner +62 21 5081 8809 rtedja@deloitte.com

Malaysia Chee Pei Pei

Partner +60 3 7610 8862 pechee@deloitte.com

Myanmar Aye Cho

Partner +95 9679806766 aycho@deloitte.com

Philippines

Diane Yap

Partner +63 2 8581 9053 dyap@deloitte.com

Thailand

Kamolwan Chunhagsikarn

Partner +66 20340162 kchunhagsikarn@deloitte.com

Vietnam

Minh Bui

Partner +84 24 710 50022 mbui@deloitte.com

Cambodia

Khoy Kimleng

Partner +85 523963788 kkhoy@deloitte.com

Deloitte Private SEA Business Leaders

Audit & Assurance

Richard Loi

Partner +65 6530 5591 rloi@deloitte.com

Consulting

Indranil Roy

Partner +65 6232 7106 indroy@deloitte.com

Financial Advisory

Koh Soon Bee

Partner +65 6531 5000 sbkoh@deloitte.com

Risk Advisory

Brian Johannes Indradjaja

Partner +62 21 5081 9600 bindradjaja@deloitte.com

Tax & Legal

Chee Pei Pei

Partner +60 3 7610 8862 pechee@deloitte.com

Deloitte.Private

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms, and their related entities (collectively, the "Deloitte organization"). DTTL (also referred to as "Deloitte Global") and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte Asia Pacific Limited is a company limited by guarantee and a member firm of DTTL. Members of Deloitte Asia Pacific Limited and their related entities, each of which are separate and independent legal entities, provide services from more than 100 cities across the region, including Auckland, Bangkok, Beijing, Hanoi, Hong Kong, Jakarta, Kuala Lumpur, Manila, Melbourne, Osaka, Seoul, Shanghai, Singapore, Sydney, Taipei and Tokyo.

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms or their related entities (collectively, the "Deloitte organization") is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

No representations, warranties or undertakings (express or implied) are given as to the accuracy or completeness of the information in this communication, and none of DTTL, its member firms, related entities, employees or agents shall be liable or responsible for any loss or damage whatsoever arising directly or indirectly in connection with any person relying on this communication. DTTL and each of its member firms, and their related entities, are legally separate and independent entities.