

# Deloitte.



Shared Vision.  
Enhanced Value.  
Enduring Impact.



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# About us



## Our mission:

Execution and transformation partners working for joint benefit of both major international clients and the RoK:

- Combining the best international expertise and local understanding + capabilities;
- Enhance project efficiencies + returns;
- Combatting fraud and increasing transparency;
- Developing local skills, capabilities and businesses;
- Focus on critical areas of both risk and value creation for some of the world's most complex O&G Joint Ventures.



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# About us



## Our team

Our team is comprised of multiple oil & gas industry subject matter experts with technical specialisms across all advisory functions within Deloitte.

Led by Anthony Mahon, a partner with 8 years experience of working in Kazakhstan with the largest oil and gas clients our operating model works by drawing resources from within both Deloitte's CIS and global practices - providing our clients with an unparalleled mix of local market expertise with the most advanced technologies and capabilities Deloitte has to offer.

Our team brings hands-on sector experience (from international and national oil companies) allied to an extensive track-record of working with the most complex and challenging oil and gas joint ventures and their stakeholders.

We work in partnership with our clients to deliver solutions that bring tangible incremental value and enhanced operational effectiveness.



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## Core team (1/6)



### Anthony Mahon

Partner, CIS International  
Oil & Gas Center of  
Excellence Leader

[anmahon@deloitte.kz](mailto:anmahon@deloitte.kz)

### Experience

Anthony is a Partner and leader of Deloitte's Oil & Gas Joint Ventures team across the CIS region.

With a background from Deloitte's UK practice with several years spent working in other European jurisdictions and the Middle East, Anthony has over 23 years of professional experience – the last 8 of which have been spent in Kazakhstan focussing primarily on the oil and gas sector.

Originally, a tax & legal partner, Anthony leads our relationships with the largest O&G joint ventures in Kazakhstan and the delivery of complex, cross-disciplinary solutions.

### Education and professional qualifications

- 1997 – BSc in International Business and Modern Languages from Aston University
- 2000 – Associate of the Institute of Chartered Accountants of England & Wales (“ICAEW”)



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### Rachel Perry

Partner, CIS International  
Oil & Gas Center of  
Excellence

[rperry@deloitte.kz](mailto:rperry@deloitte.kz)

### Experience

Rachel leads Deloitte's forensic and risk practices across the Caspian region and has 17 years of advisory experience primarily in the UK and CIS.

Rachel investigates complex cases of fraud, bribery and corruption, leading teams in the collation and review of large volumes of data, gathering evidence, conducting interviews and reporting findings to clients, regulators and law enforcement.

She advises on the development and maintenance of effective fraud risk management and ABAC programmes, including policy review, staff training, fraud analytics and third party compliance testing. Her investigations (including assisting clients to respond to inquiries led by the DoJ, SEC, CFTC and FCA ) invariably lead to resolution by litigation or arbitration.

Rachel advises clients on the financial aspects of commercial claims and disputes, including post transaction disputes and loss of profit claims. In addition, Rachel leads the preparation accounting estimates, financial models and drafts expert reports on quantum.

### Education and professional qualifications

- 2002 - Member of the Chartered Accountants of England and Wales, ACA and FCA
- 1999 - LLB Hons Law, French Law and Languages, University of East Anglia, UK



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## Core team (3/6)



### Askar Khamzin

Director, CIS International  
Oil & Gas Center of  
Excellence

[akhamzin@deloitte.kz](mailto:akhamzin@deloitte.kz)

### Experience

Askar has over 15 years of professional experience on various positions in large Kazakhstani industrial and oil and gas companies.

He has experience in leading large scale transformation programmes

He specializes in managing business improvement programs and projects, shaping strategies and business architecture, improving operating model, digitalization, managing financial sustainability and investments.

### Education and professional qualifications

- BA in Economics and Management (Astana Agritechnical University),
- Master in Business Administration (Graduate School of Business, University of Wisconsin – Madison, USA).



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### Leonard Smith

Senior Manager, CIS  
International Oil & Gas  
Center of Excellence

[lsmith@deloitte.kz](mailto:lsmith@deloitte.kz)

### Experience

Leonard specializes in all aspects of strategic & reputational risk management.

An AGILE-certified scrum master Leonard has a diverse range of project experience, key question generation and logic frameworks developed and refined in varied operating environments.

Leonard's works with our clients on everything from on the ground problem solving and measurement to corporate level strategy and intra-organisation/inter-stakeholder communication.

### Education and professional qualifications

- 2018 – PhD (Economics) – The University of Queensland/NMBU Norway
- 2012 – MSc, (Economics in Natural Resources) – The University of Queensland
- 2008 – BSc, (Sustainable Development) – The University of Queensland



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## Core team (5/6)



### Aigerim Taldybayeva

Manager, CIS  
International Oil & Gas  
Center of Excellence

[ataldybayeva@deloitte.kz](mailto:ataldybayeva@deloitte.kz)

### Experience

Aigerim is a geophysicist by background and has nine years of professional experience working as Senior Geophysicist on a number of offshore oil and gas projects in Kazakhstan.

She has detailed, hands-on experience of working in an international joint venture environment where she led significant business processes around the ventures' drilling and exploration programmes.

Aigerim brings her detailed technical knowledge and capabilities in budgeting, planning and complex data analysis to deliver operational solutions to our clients.

### Education and professional qualifications

- 2009 - Bachelor degree in Petroleum Engineering (Kazakh British Technical University, Almaty, Kazakhstan),
- 2010 - MSc in Oil and Gas Management (CEPMLP, Dundee University, Scotland, UK).



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## Core team (6/6)



### Aizhan Baigaliyeva

Manager, CIS  
International Oil & Gas  
Center of Excellence

[abaigaliyeva@deloitte.kz](mailto:abaigaliyeva@deloitte.kz)

### Experience

Aizhan has more than 5 years of experience in change management in CIS.

Aizhan specialized and has extensive experience in following activities: change strategy definition, management alignment, stakeholder engagement, communication plan development, change impact assessment, training and post implementation support, change readiness assessment.

She with companies in oil and gas, telecommunications, pharmacy sectors and financial institutions.

Aizhan successfully worked with our clients and led change management workstreams on the following types of engagements: organizational and digital transformation, development and implementation of SSC, ERP implementation, development of HR strategy.

### Education and professional qualifications

- University College London, MSc of International Development and Planning, 2015
- Certified SAFe 5 Agilist, 2020



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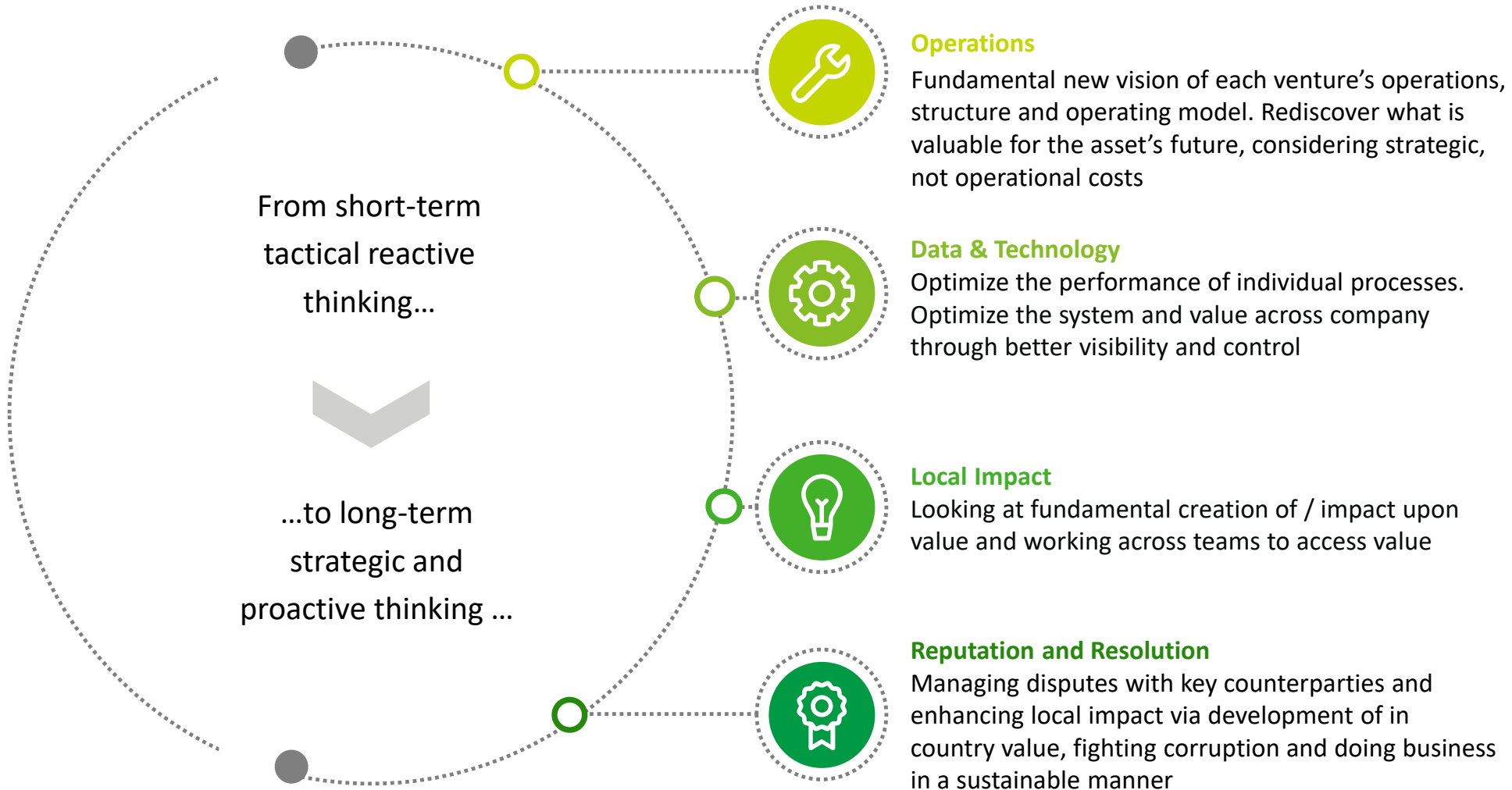
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# Our principal domains

We work with our oil & gas joint venture clients across the CIS region to help them manage challenges they face across four principal domains



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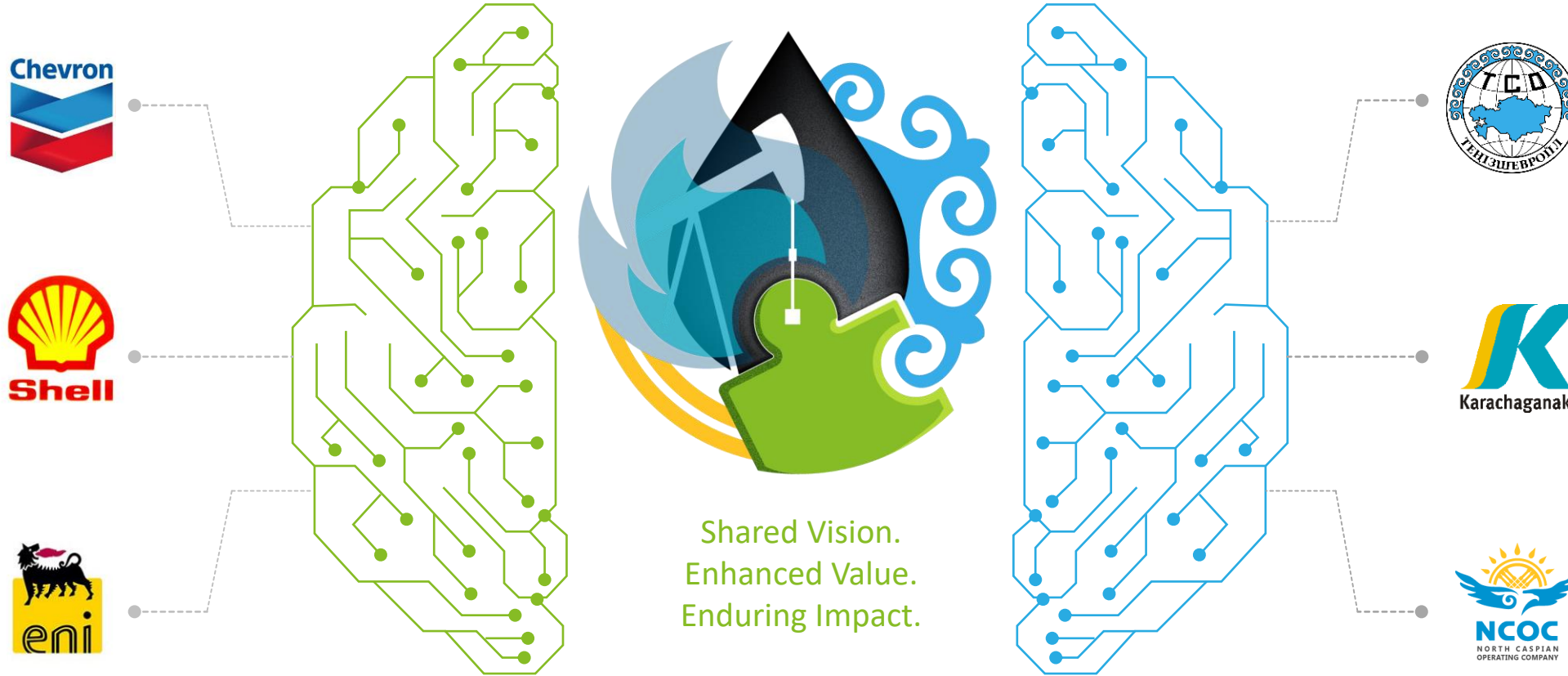
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# Our focus

Combination of strong relationships and exceptional brand in core services used as a platform for more diverse, high value and innovative offerings

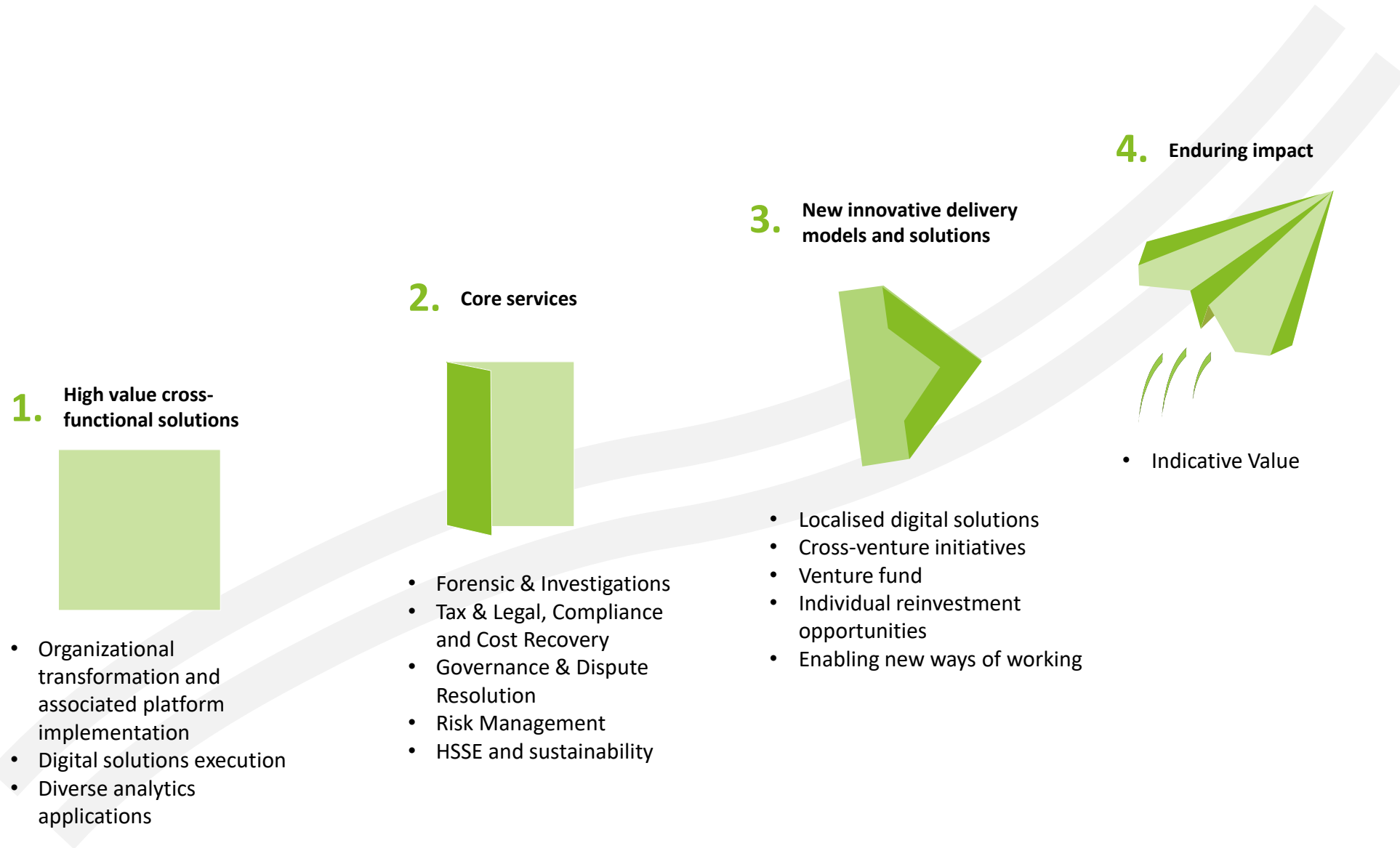


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Project Name	Description
<b>Digital Delivery</b>	Acceleration of digital program: development of the digital solution aimed to improve efficiency of working processes.
<b>Anti-Fraud &amp; Corruption</b>	Forensic investigations, Ethics & Compliance cultural change and communications and operating whistleblower hotline services.
<b>HR Transformation strategy</b>	Developing new HR strategy for HR functions.
<b>Change Management</b>	Change Management support to help drive organizational and technological changes through organizations.

Project Name	Description
<b>Business Transformation</b>	Business process transformation, including diagnostics, problem definition, financial organizational restructuring, budgeting data management, digitalization of information exchange with the Authority, E-signature
<b>Technology platform implementations</b>	Working with clients to implement technology platforms as diverse as Anaplan, SAP and Facebook Workplace. Driving new ways of communication, reporting and budgeting.

Project Name	Description
<b>Compliance analytics</b>	Data analytics project into NCOC IT organization
<b>Cost recovery</b>	Working with clients to prepare analysis and defense cases against cost recovery challenges and improving compliance and reporting processes
<b>PSA/Joint Venture relationship and ways of working</b>	Working with authorities, ventures and shareholders to identify means to improve budgeting and reporting processes
<b>Tax audit and co-venture management</b>	Support through complex tax audits and related dispute resolution processes.

Project Name	Description
<b>Local Content reinvestment fund</b>	Creation of concept and strategy for Local Content focused investment fund
<b>Contractor and transaction auditing and verification</b>	Providing assurance around transactions and work of third parties.
<b>Supply chain data analytics</b>	Supply chain analytics to identify fraud, waste and abuse across procurement and supply chain.

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