## Deloitte.



# Art & Finance Germany

### Financial Crime Advisory for Art Market Participants

In January 2020, the European Union (EU) has implemented the fifth anti-money laundering directive (also referred to as AMLD5) with wide-reaching implications for the art market, a market place, which traditionally relies on trust and discretion.

Members of the Art Market community (e.g. dealers, galleries, auction houses and intermediaries) now have to perform thorough due diligence ahead of transactions and we understand the business pressure caused by these regulatory challenges.

Deloitte is at the forefront of the fight against financial crime and assists clients with developing, implementing and remediating all aspects of Financial Crime Risk Management programs, as well as investigating financial crimes.

Moreover, Deloitte globally supports collectors, auction houses, art galleries and dealers as well as museums, artists and private banks with Art & Finance services – ranging from art-secured lending, tax and customs to due diligence concerning provenance and authenticity.

Under the umbrella of the global Deloitte Art & Finance initiative, professionals from Deloitte Germany have teamed up to support the members of the German Art Market community in understanding and implementing the new financial crime regulations.

We believe that with our expertise and capability, while being discrete and flexible, we can be highly beneficial for art professionals in being compliant while maintaining the focus on the day-to-day running of their art businesses.

"Persons trading or acting as intermediaries in the trade of works of art, including when this is carried out by art galleries and auction houses, where the value of the transaction or a series of linked transactions amounts to EUR 10,000 or more".

AMLD5, Directive (EU) 2018/843, Article 1 §1 (i)

Deloitte Germany provides a wide range of Financial Crime Advisory, Corporate Intelligence and Legal services to help the members of the Art Market community to prevent and detect financial crime and meet regulatory obligations on an ongoing basis.

Fig. 1 - Our Services

#### **Financial Crime Advisory**

- Anti-Money Laundering (AML) training
- Advice on the implementation of regulatory requirements
- Fraud risk assessments
- Detection of and prevention against money laundering activities
- Implementation of fraud, corruption and fraudulent acts prevention measures
- Design and implementation of AML systems
- AML compliance program assessments
- · Internal audit/control testing
- Remediation of projects in order to update KYC documentation

#### **Corporate Intelligence Services (CIS)**

- Provenance research (i.e. tracing back the origins of artefacts)
- Background checks on existing and potential business partners (e.g. client portfolios or intermediaries)
- Background checks on potential executives and applicants (Pre-Employment Screenings)
- Know Your Customer (KYC) checks, including beneficial ownership research
- Compliance database screening (sanctions and terrorist financing, Politically Exposed Person (PEP) relationships and networks)
- Discrete inquiries within the art market to assess the reputation of buyers, sellers, dealers, and other relevant parties

#### **Legal Services**

- Art investments and art transactions (sale and purchase agreements, consignment agreements etc.)
- Art finance, in particular art-secured loans including all relevant legal documentation from lenders' and borrowers' side (loan and security agreements as well as relevant side agreements); advice on related insurance matters and regulatory questions
- Intellectual property law, especially trademark law and copyright
- Import and export law
- Litigation

### Contact us



Matthias Rode
Partner
Forensic | Financial Crime Advisory
Tel: +49 151 58002270
mattrode@deloitte de



Victoria Louise Steinwachs Manager Forensic | CIS | Art Historian Tel: +49 151 18294529 vsteinwachs@deloitte.de



Mengjia Liao-Schüler, LL.M. Manager Forensic | Financial Crime Advisory Tel: +49 151 18293922 mliao-schueler@deloitte.de

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms, and their related entities (collectively, the "Deloitte organization"). DTTL (also referred to as "Deloitte Global") and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/de/UeberUns to learn more.

Deloitte provides industry-leading audit and assurance, tax and legal, consulting, financial advisory, and risk advisory services to nearly 90% of the Fortune Global 500° and thousands of private companies. Legal advisory services in Germany are provided by Deloitte Legal. Our professionals deliver measurable and lasting results that help reinforce public trust in capital markets, enable clients to transform and thrive, and lead the way toward a stronger economy, a more equitable society and a sustainable world. Building on its 175-plus year history, Deloitte spans more than 150 countries and territories. Learn how Deloitte's more than 345,000 people worldwide make an impact that matters at www.deloitte.com/de.

This communication contains general information only, and none of Deloitte GmbH Wirtschaftsprüfungsgesellschaft or Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms or their related entities (collectively, the "Deloitte organization") is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

No representations, warranties or undertakings (express or implied) are given as to the accuracy or completeness of the information in this communication, and none of DTTL, its member firms, related entities, employees or agents shall be liable or responsible for any loss or damage whatsoever arising directly or indirectly in connection with any person relying on this communication. DTTL and each of its member firms, and their related entities, are legally separate and independent entities.