



# Bring the Future of Cloud to your Enterprise

## Deloitte and AWS

The Deloitte and AWS relationship was formed to leverage the market-leading innovation, specialized insights, professional networks, and industry experience of Deloitte and combine it with AWS' industry-leading cloud technologies.

Together, Deloitte and AWS help to amplify value across the enterprise and enable clients to be **agile, innovative, and disruptive** to their competitors.

## With Deloitte, you get an AWS Premier Consulting Partner

What does that mean exactly? Well, for your enterprise, it means a wide range of scalable opportunities—all supported by two global leaders.

In addition to that, your enterprise receives:

- Dedicated technical resources from AWS—a worldwide leader in IaaS<sup>1</sup> and PaaS<sup>2</sup> solutions
- Empowered enterprise transformation led by Deloitte—the transformation leader<sup>3</sup>
- Ability to leverage industry-leading insights and provide in-depth proofs of concept
- Leading support for cloud-enabled strategy, business cases, architecture designs, and hybrid-cloud implementations
- Deloitte-enabled custom solutions and applications on AWS

Combine all these attributes with Deloitte's advanced skill set as a digital transformation leader and you have an adaptable global infrastructure enhanced by decades of experience. That means sandbox environments to test solutions, on-demand proofs of concept, enterprise scalable production environments, and knowledgeable leadership to help deliver impacts that matter.

With the ability to leverage government and commercial managed services and hosting platforms on AWS, our clients gain the ability to quickly **develop, build, and sustain** cloud native applications.

## Achieved competencies:

- IoT (Consulting)
- Government (Consulting)  
Transportation, Justice & Public Safety, Public Healthcare, National Security & Defense, Security & Compliance
- Financial Services (Consulting)
- Life Sciences (Technology)
- SAP
- Migration (Consulting & Technology)
- Machine Learning (Consulting)
- Security (Consulting)
- DevOps (Consulting)
- Big Data (Consulting)

100s of projects completed globally on AWS Cloud Delivery Centers



Deloitte AWS Cloud Delivery Centers

Mechanicsburg, PA

McLean, VA

Orlando, FL

Bengaluru, India

New York, NY

Belfast, Ireland

1,200 AWS Associate Certifications achieved across:  
AWS Certified Solutions Architect  
AWS Certified Developer  
AWS Certified System Operations Administrator

170+ AWS Professional Certifications achieved across:  
AWS Certified Solutions Architect  
AWS Certified DevOps Engineer

40+ AWS Specialty Certifications achieved across:  
Advanced Networking Specialty  
Big Data Specialty  
Security Specialty

## Amplified value

- Experience delivering 100s of global AWS projects completed for enterprise clients
- Track record in successful design, development, and deployment of AWS financial services, managed services, security, and government solutions for clients
- Dedicated team of over 500 AWS-certified professionals—including architects, developers, and system operations engineers
- Collective experience delivering client solutions across a wide range of industries, sectors, and niches
- Access to a vast Deloitte-enabled ecosystem with the ability to deploy and run enterprise-wide applications and packages on AWS—including SAP, Oracle, Cloudera, Adobe, and Tableau

### Deloitte client projects:



#### Mass Migration

Develop amplified cloud migration capabilities by leveraging Deloitte's deep industry insights, our proprietary tools, and third party tools to develop and prioritize a migration road map



#### Healthcare and Life Sciences

Global drug research information collaboration platform on AWS



#### Packaged Solutions

SAP S/4 HANA with infrastructure on AWS customer experience and channel management



#### Financial Services

Design and implement core system replacements and cloud native architectures for all product lines on the AWS cloud

### See what the future of cloud can mean for your enterprise

#### Let's talk:

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