

## Global Post-Merger Integration Services

### Managing risk and releasing value in strategic mergers and acquisitions

Deloitte assists companies to develop and manage efficient, consistent, and cost-effective PMI processes

#### Who can benefit?

- Post-Merger Integration (PMI) services are important if you are dealing with:
- **A triggering event**—Strategic acquisition, disposition of a business line or unit, downsizing, carve-outs, change in senior management, finance transformation, talent turnover, operational changes, operational complexity such as a multinational organization with multiple business lines and multiple reporting jurisdictions
  - **A pain point** — Litigation/controversy, audit challenges, significant interest and penalties, material financial reporting weaknesses or restatements, compressed quarterly or annual reporting close cycle, compliance misses with regulators



#### Service highlights

All transactions—whether mergers, acquisitions, joint ventures, equity investments, or divestitures—raise complex issues for the companies involved, regarding potential risks but also provide opportunities to implement practical strategies to maximize the benefits from the transaction. When those deals involve companies with global operations, clients can find the additional range of considerations even more daunting.

Deloitte can assist in effectively navigating the myriad of accounting, legal, tax, regulatory, cultural, and labor issues that arise in a transaction and help you to fully realize the anticipated post-integration synergies.



#### Why now?

When M&A transactions are announced it is easy for the business to get buried in detail technical issues. To ensure the business functions are able to effectively support the overall integration process, it is vital to prioritize critical activities and identify and manage the impacts arising from the transaction.



Changes to the business operating model will equally change the demands on the finance and tax departments. Acquired or changed entities may have new attributes and regulatory obligations, there will likely be incremental compliance and reporting requirements, and information technology challenges. It is necessary, therefore to identify the implications early and to assess what operating or other reforms may be needed to build an effective operating model for the future business.

#### Why Deloitte?



#### Core distinctions:

- Dedicated teams with deep understanding of technical, transactional, operational, and technology issues and implications of mergers, acquisitions, and divestitures .
- Established PMI professionals who have helped some of the world's largest organizations through complex M&A transactions.
- Experience in helping clients manage issues across business functions.
- Access to Deloitte professionals from all disciplines and multiple jurisdictions including experienced M&A advisors.