# Deloitte.

### Securitization

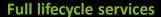
Providing clients with flexible services to help with their transaction needs

### **Capital Markets Services**

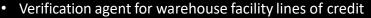


### **Pre-closing transaction services**

Provide pre-closing services including asset-level file review and stratification/analytics, capital structure modeling under various economic scenarios, and review of offering documents for asset-level data and securities analytics disclosures



Deliver full lifecycle services, such as:



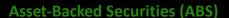
- Annual servicer compliance procedures
- Investor payment date verification and recalculation services
- Closing date and effective date procedures
- RegAB/RegAB II compliance testing

### A

### **Securitization Advisory**

Assist companies through advisory engagements related to securitizations and structured products, including market entrance feasibility analysis, securitization readiness assessment, market impact analysis, and gap analysis, amongst others.

### Asset types / Asset classes



- Consumer—auto, credit card, student loan
- Esoteric—aircraft, cell tower, container, PACE/solar, railcar, utility, whole business, data center, NNN
- Other—equipment, MPL, tax liens, timeshare

### **Collateralized Loan Obligations (CLO)**

 Credit default swaps, high yield bonds, investment grade bonds, leveraged loans

### **Commercial Mortgage-Backed Securities (CMBS)**

- Conduit, single asset/single borrower
- Small balance, NPL, CRE CLO, floating rate, seasoned loans, agency multifamily

### **Residential Mortgage-Backed Securities (RMBS)**

 Agency, prime (QM & Non-QM), NPL/RPL, single family rental, reverse mortgage

### The Deloitte difference in Securitization



### Our experience

- Over 30 years of experience in securitization-related services including: Pre-Closing, Full Lifecycle, Advisory, Financial Technology, Controllership, Regulatory, and Operational Risk
- Dedicated team of partners, principals, and managing directors and a support staff of professionals performing file review, statistical analytics, and cash flow analytics across various asset classes
- Extensive experience working with first-time and repeat issuers
- Strong working relationships with transaction underwriters

## In.

### **Industry recognition**

- Only accounting firm to have occupied Chairman of the Board of Directors and Executive Committee position for the Structured Finance Association (SFA) and a position on the SFA's Editorial Review Board.
- Co-lead SFA'S Accounting Policy Committee
- Holds a seat on SFA's Nominating Committee, DEI Steering Committee and Structured Finance Coalition Board of Directors
- Commissioned by SFA and Chamber of Digital Commerce to author "Applying blockchain in securitization: opportunities for reinvention"
- Released 11th edition of the "Securitization Accounting" publication
- Member of Commercial Real Estate
   Finance Council (CREFC) with one voting rep position

### **Industry-leading recognition**



### The GlobalCapital U.S. Securitization Awards 2021

Deloitte has once again been recognized as the Securitization Accounting Firm of the Year by GlobalCapital, being recipients of the following awards:

- ABS Accounting Firm of the Year
- CLO Accounting Firm of the Year
- CMBS Accounting Firm of the Year
- · RMBS Accounting Firm of the Year

### Other services



### **Controllership**

Assist companies in understanding, assessing the impact of, and operationalizing complex accounting and reporting changes from the shifting regulations, new accounting standards, and capital market transactions.



### Regulatory and operational risk

Help executives manage regulatory and operational risks to protect value, including:

- Anti-money laundering
- Business operations and operational risk
- Enterprise compliance
- Financial markets
- Model risk management
- Regulatory, risk, and capital
- Risk data management



### **Securitization tax**

Provide tax consultation to issuers and investors, as well as tax compliance services throughout the life cycle of a securitization vehicle.

Our dedicated securitization tax team takes a proactive approach to tax preparation, analyzing tax-accounting methods and conventions that align tax posture with business objectives.

### **Deloitte's Capital Markets Services contacts\***



GREG SOBREIRO
Managing Director
gsobreiro@deloitte.com
Securitization Leader



Partner
lishernandez@deloitte.com
Securitization Senior Advisor



GUY SINDLE
Partner
gsindle@deloitte.com
Securitization Senior Advisor



JAMES CAHALAN
Managing Director
jcahalan@deloitte.com
Agency, RMBS



PETER DIMICELI
Managing Director
pdimiceli@deloitte.com
CMBS



ELISA ESPOSITO

Managing Director

eesposito@deloitte.com

RMBS



THOMAS INTRAVAIA
Managing Director
tintravaia@deloitte.com
CMBS



JIM JONES
Managing Director
jimjones@deloitte.com
Agency



LYNDA LAZZARI
Managing Director
llazzari@deloitte.com



ALEKSANDR LOBANOV
Managing Director
allobanov@deloitte.com



ROBERT MEIER
Managing Director
romeier@deloitte.com
ABS, Verification Services

#### **About Deloitte**

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as "Deloitte Global") does not provide services to clients. In the United States, Deloitte refers to one or more of the US member firms of DTTL, their related entities that operate using the "Deloitte" name in the United States and their respective affiliates. Certain services may not be available to attest clients under the rules and regulations of public accounting. Please see <a href="www.deloitte.com/about">www.deloitte.com/about</a> to learn more about our global network of member firms.

Copyright © 2022 Deloitte Development LLC. All rights reserved

