Deloitte.



Equity & Incentives professionals partnering with you to deliver on your business and talent strategy

Equity & Incentives



The success of any incentive plan is rooted in the collaboration of a wide variety of stakeholders and subject matter experts. We partner with you in a flexible way to design, implement, communicate and operate incentives to help you meet your business aspirations.





The Deloitte Equity & Incentives practice is made up of over 600 market leading professionals across 100 countries in the key areas of: Plan Design, Governance & Compliance, Tax, Legal & Regulatory, Operations, Communications, Accounting and Finance. We support a spectrum of companies with matters across the incentives lifecycle: from fast growth start ups through to large multinational companies.





A multidisciplinary approach means that we can provide the full breadth and depth of support. We can help you navigate the field of incentives - working with you from inception/ plan design through to implementation and ongoing operation. This includes understanding the costs of any new arrangements, delivering the legal drafting and employee communications that bring your incentives to life. To help you manage your global risk and compliance, it also includes partnering with multiple stakeholders across your legal, HR, finance, tax and payroll teams. Our support helps you deliver on your strategic goals.

Design & Feasibility **Equity & Incentives** How we can help you... Design Ongoing Operations Deliver Drive **Ongoing Operations** • GA Incentives (see next page) Implementation

Design & Feasibility

- Incentive design labs
- Development of strawmen and support with stakeholder management
- Support with administrator selection
- Global tax & legal feasibility

Tax, Legal & Accounting

- Global tax & legal actions
- IFRS2/headroom modelling
- Share plan financing
- Corporate tax deductibility & global recharges

- Shadow payroll processing
- Ongoing filings/ non-payroll reporting
- Enhancements/adjustments feeding back into re-design
- Supporting with changes due to corporate events (spin-outs, demergers, change of control, management buy-outs)
- · Ongoing legal support
- Continuous employee/HR lifecycle communications, led by Stitch

Launch

- Training for local payroll/HR
- Rolling out employee and HR communications, led by Stitch

Implementation

- Operational policies/ processes
- Drafting plan documents by our Incentives Lawyers
- Pre-launch global registrations and filings
- Project management/secondments
- Developing a tailored communication strategy, led by Stitch

Global Equity & Incentives: Technology

GA Incentives is Deloitte's award winning tax withholding calculator for incentives programmes. A proven, flexible and fully automated technology platform to manage tax compliance for internationally mobile and domestic employees in real-time in a simple yet innovative way.



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